

WEC Energy Group, Inc.

2018 Third Quarter Earnings

Released October 31, 2018

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News

WEC Energy Group, Inc.
231 W. Michigan St.
Milwaukee, WI 53203

Media Line 414-221-4444
Fax 414-221-2821

From: Brian Manthey (news media)
414-221-4444
brian.manthey@wecenergygroup.com

Beth Straka (investment community)
414-221-4639
beth.straka@wecenergygroup.com

Oct. 31, 2018

WEC Energy Group posts third-quarter results

MILWAUKEE - WEC Energy Group (NYSE: WEC) today reported net income of \$233.2 million, or \$0.74 per share, for the third quarter of 2018. This compares to earnings of \$215.4 million, or \$0.68 per share, for the third quarter of 2017.

For the first nine months of 2018, the company recorded net income of \$854.3 million, or \$2.70 per share - up from \$771.1 million, or \$2.43 per share, in the corresponding period a year ago.

Consolidated revenues for the third quarter and nine months ended September 30, 2018, were \$1.6 billion and \$5.6 billion, respectively, both level with the comparable periods in 2017.

"Our solid results for the quarter were driven by a strong economy across the region coupled with warmer than normal summer temperatures and our ongoing focus on efficiency," said Gale Klappa, Chairman and Chief Executive Officer.

Retail deliveries of electricity - excluding the iron ore mine in Michigan's Upper Peninsula - increased by 6.0 percent in the third quarter of 2018, compared to the third quarter last year. Residential electricity use grew by 10.2 percent, and electricity consumption by small commercial and industrial customers rose by 5.1 percent.

Consumption of electricity by large commercial and industrial customers - excluding the iron ore mine - was up 3.0 percent during the third quarter of 2018 compared to the same period last year. "This marks the fourth consecutive quarter that we've seen demand growth from our large customer segment," Klappa added.

On a weather-normal basis, retail deliveries of electricity - excluding the iron ore mine - increased by 2.6 percent.

At the end of September, the company was serving approximately 11,000 more electric customers and 15,000 more natural gas customers than at the same time a year ago.

The company is reaffirming its 2018 earnings guidance of \$3.32 per share. The guidance assumes normal weather for the remainder of the year.

Earnings per share listed in this news release are on a fully diluted basis.

Conference call

A conference call is scheduled for 1 p.m. Central time, Wednesday, Oct. 31. The call will review 2018 third-quarter earnings and the company's outlook for the future.

All interested parties, including stockholders, news media and the general public, are invited to listen. Access the call at 866-393-4306 up to 15 minutes before it begins. The number for international callers is 734-385-2616. The conference ID is 9174377.

Conference call access also is available at wecenergygroup.com. On the homepage, go to 'Webcasts' and select '3rd Quarter Earnings.' In conjunction with this earnings announcement, WEC Energy Group will post on its website a package of detailed financial information on its third-quarter performance. The materials will be available at 6:30 a.m. Central time, Wednesday, Oct. 31.

Replay

A replay will be available on the website and by phone after the call. Access to the webcast replay will be available on the website about two hours after the call. Access to a phone replay also will be available approximately two hours after the call and remain accessible through Nov. 14, 2018. Domestic callers should dial 855-859-2056. International callers should dial 404-537-3406. The replay conference ID is 9174377.

WEC Energy Group (NYSE: WEC), based in Milwaukee, is one of the nation's premier energy companies, serving 4.5 million customers in Wisconsin, Illinois, Michigan and Minnesota.

The company's principal utilities are We Energies, Wisconsin Public Service, Peoples Gas, North Shore Gas, Michigan Gas Utilities, Minnesota Energy Resources and Upper Michigan Energy Resources. The company's other major subsidiary, We Power, designs, builds and owns electric generating plants.

WEC Energy Group (wecenergygroup.com), is a Fortune 500 company and a component of the S&P 500. The company has approximately 50,000 stockholders of record, 8,000 employees and more than \$32 billion of assets.

Forward-looking statements

Certain statements contained in this press release are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These statements are based upon management's current expectations and are subject to risks and uncertainties that could cause our actual results to differ materially from those contemplated in the statements. Readers are cautioned not to place undue reliance on these statements. Forward-looking statements include, among other things, statements concerning management's expectations and projections regarding earnings and future results. In some cases, forward-looking statements may be identified by reference to a future period or periods or by the use of forward-looking terminology such as "anticipates," "believes," "estimates," "expects," "forecasts," "guidance," "intends," "may," "objectives," "plans," "possible," "potential," "projects," "should," "targets," "will" or similar terms or variations of these terms.

Factors that could cause actual results to differ materially from those contemplated in any forward-looking statements include, but are not limited to: general economic conditions, including business and competitive conditions in the company's service territories; timing, resolution and impact of rate cases and other regulatory decisions; the company's ability to continue to successfully integrate the operations of its subsidiaries; availability of the company's generating facilities and/or distribution systems; unanticipated changes in fuel and purchased power costs; key personnel changes; varying weather conditions; continued industry consolidation; continued adoption of distributed generation by the company's customers; energy conservation efforts; cyber-security threats and data security breaches; construction risks; equity and bond market fluctuations; changes in the company's and its subsidiaries' ability to access the capital markets; the impact of tax reform and any other legislative and regulatory changes, including changes to environmental standards; political developments; current and future litigation and regulatory investigations; changes in accounting standards; the financial performance of the American Transmission Company; goodwill and its possible impairment; and other factors described under the heading "Factors Affecting Results, Liquidity and Capital Resources" in Management's Discussion and Analysis of Financial Condition and Results of Operations and under the headings "Cautionary Statement Regarding Forward-Looking Information" and "Risk Factors" contained in the company's Form 10-K for the year ended Dec. 31, 2017, and in subsequent reports filed with the Securities and Exchange Commission. The company expressly disclaims any obligation to publicly update or revise any forward-looking information.

Tables follow

WEC ENERGY GROUP, INC.

CONDENSED CONSOLIDATED INCOME STATEMENTS (Unaudited)	Three Months Ended		Nine Months Ended	
<i>(in millions, except per share amounts)</i>	September 30		September 30	
	2018	2017	2018	2017
Operating revenues	\$ 1,643.7	\$ 1,657.5	\$ 5,602.7	\$ 5,593.5
Operating expenses				
Cost of sales	524.1	542.7	2,043.9	2,025.6
Other operation and maintenance	553.1	473.1	1,602.7	1,457.4
Depreciation and amortization	212.8	201.2	628.1	593.5
Property and revenue taxes	51.0	48.3	149.4	147.9
Total operating expenses	1,341.0	1,265.3	4,424.1	4,224.4
Operating income	302.7	392.2	1,178.6	1,369.1
Equity in earnings of transmission affiliates	33.7	39.2	95.2	122.9
Other income, net	26.1	17.8	65.0	49.2
Interest expense	112.0	103.8	327.2	310.4
Other expense	(52.2)	(46.8)	(167.0)	(138.3)
Income before income taxes	250.5	345.4	1,011.6	1,230.8
Income tax expense	17.0	129.7	156.4	458.8
Net income	233.5	215.7	855.2	772.0
Preferred stock dividends of subsidiary	0.3	0.3	0.9	0.9
Net income attributed to common shareholders	\$ 233.2	\$ 215.4	\$ 854.3	\$ 771.1
Earnings per share				
Basic	\$ 0.74	\$ 0.68	\$ 2.71	\$ 2.44
Diluted	\$ 0.74	\$ 0.68	\$ 2.70	\$ 2.43
Weighted average common shares outstanding				
Basic	315.5	315.6	315.5	315.6
Diluted	316.9	317.5	316.9	317.5
Dividends per share of common stock	\$ 0.5525	\$ 0.5200	\$ 1.6575	\$ 1.5600

WEC ENERGY GROUP, INC.

CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited) <i>(in millions, except share and per share amounts)</i>	September 30, 2018	December 31, 2017
Assets		
Current assets		
Cash and cash equivalents	\$ 14.5	\$ 38.9
Accounts receivable and unbilled revenues, net of reserves of \$153.7 and \$143.2, respectively	1,017.3	1,350.7
Materials, supplies, and inventories	608.5	539.0
Prepayments	137.6	210.0
Other	61.8	74.9
Current assets	1,839.7	2,213.5
Long-term assets		
Property, plant, and equipment, net of accumulated depreciation of \$8,589.3 and \$8,618.5, respectively	21,663.7	21,347.0
Regulatory assets	3,643.5	2,803.2
Equity investment in transmission affiliates	1,613.7	1,553.4
Goodwill	3,052.8	3,053.5
Other	749.0	619.9
Long-term assets	30,722.7	29,377.0
Total assets	\$ 32,562.4	\$ 31,590.5
Liabilities and Equity		
Current liabilities		
Short-term debt	\$ 1,788.3	\$ 1,444.6
Current portion of long-term debt	369.4	842.1
Accounts payable	690.4	859.9
Accrued payroll and benefits	143.1	169.1
Accrued taxes	217.4	178.5
Other	393.9	375.1
Current liabilities	3,602.5	3,869.3
Long-term liabilities		
Long-term debt	9,119.0	8,746.6
Deferred income taxes	3,172.1	2,999.8
Deferred revenue, net	525.9	543.3
Regulatory liabilities	3,960.3	3,718.6
Environmental remediation liabilities	617.4	617.4
Pension and OPEB obligations	489.1	397.4
Other	1,233.4	1,206.3
Long-term liabilities	19,117.2	18,229.4
Commitments and contingencies		
Common shareholders' equity		
Common stock – \$0.01 par value; 325,000,000 shares authorized; 315,526,051 and 315,574,624 shares outstanding, respectively	3.2	3.2
Additional paid in capital	4,261.6	4,278.5
Retained earnings	5,508.1	5,176.8
Accumulated other comprehensive income	2.4	2.9
Common shareholders' equity	9,775.3	9,461.4
Preferred stock of subsidiary	30.4	30.4
Noncontrolling interest in subsidiary	37.0	—
Total liabilities and equity	\$ 32,562.4	\$ 31,590.5

WEC ENERGY GROUP, INC.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)	Nine Months Ended September 30	
<i>(in millions)</i>	2018	2017
Operating Activities		
Net income	\$ 855.2	\$ 772.0
Reconciliation to cash provided by operating activities		
Depreciation and amortization	628.1	593.5
Deferred income taxes and investment tax credits, net	34.4	444.4
Contributions and payments related to pension and OPEB plans	(13.8)	(115.4)
Equity income in transmission affiliates, net of distributions	(4.5)	(18.5)
Change in –		
Accounts receivable and unbilled revenues	312.1	310.5
Materials, supplies, and inventories	(69.0)	(84.1)
Other current assets	112.7	56.8
Accounts payable	(71.2)	(111.2)
Other current liabilities	42.5	23.4
Other, net	181.7	(125.7)
Net cash provided by operating activities	2,008.2	1,745.7
Investing Activities		
Capital expenditures	(1,490.5)	(1,309.2)
Acquisition of Bishop Hill III Wind Energy Center, net of restricted cash acquired of \$4.5	(143.5)	—
Acquisition of Forward Wind Energy Center	(77.1)	—
Acquisition of Bluewater	—	(226.0)
Capital contributions to transmission affiliates	(43.7)	(63.3)
Proceeds from the sale of assets and businesses	10.9	22.7
Proceeds from the sale of investments held in rabbi trust	16.6	8.6
Other, net	7.3	1.4
Net cash used in investing activities	(1,720.0)	(1,565.8)
Financing Activities		
Exercise of stock options	13.9	25.6
Purchase of common stock	(42.0)	(60.6)
Dividends paid on common stock	(523.0)	(492.4)
Issuance of long-term debt	600.0	210.0
Retirement of long-term debt	(694.4)	(26.9)
Change in short-term debt	343.7	133.3
Other, net	(4.8)	(3.1)
Net cash used in financing activities	(306.6)	(214.1)
Net change in cash, cash equivalents, and restricted cash	(18.4)	(34.2)
Cash, cash equivalents, and restricted cash at beginning of period	58.6	72.7
Cash, cash equivalents, and restricted cash at end of period	\$ 40.2	\$ 38.5

WEC ENERGY GROUP, INC.

THIRD QUARTER 2018 - IMPACT OF FLOW THROUGH OF TAX REPAIRS AND TAX REFORM

WEC Energy Group - The table below shows the income statement impact associated with the flow through of tax repairs, as well as the implementation of the Tax Cuts and Jobs Act, both beginning January 1, 2018.

In accordance with a settlement agreement with the Public Service Commission of Wisconsin, Wisconsin Electric will flow through the tax benefit of its repair related deferred tax liabilities in 2018 and 2019, to maintain certain regulatory asset balances at their December 31, 2017 levels. The flow through treatment of the repair related deferred tax liabilities offsets the negative income statement impact of holding the regulatory assets level, resulting in no change to net income.

The Tax Cuts and Jobs Act reduces our corporate federal tax rate from a maximum of 35% to a 21% rate, effective January 1, 2018. Because a significant portion of the tax savings from the Tax Cuts and Jobs Act at our regulated utilities will be utilized to reduce certain regulatory assets, with the remainder passed back to customers through bill credits or riders, there was also no significant change to net income associated with this tax legislation.

Three Months Ended September 30, 2018

<i>(in millions)</i>	WEC Energy Group - Reported GAAP Amounts	Change Related to Flow Through of Tax Repairs	WEC Energy Group (Excluding Tax Repairs)	Change Related to Tax Savings from Tax Cuts and Jobs Act	WEC Energy Group (Excluding Tax Repairs and Tax Reform)
Operating revenues	\$ 1,643.7	\$ 21.9	\$ 1,665.6	\$ 28.3	\$ 1,693.9
Operating expenses					
Cost of sales	524.1	—	524.1	—	524.1
Other operation and maintenance	553.1	(27.4)	525.7	(16.9)	508.8
Depreciation and amortization	212.8	—	212.8	1.3	214.1
Property and revenue taxes	51.0	—	51.0	—	51.0
Total operating expenses	1,341.0	(27.4)	1,313.6	(15.6)	1,298.0
Operating income	302.7	49.3	352.0	43.9	395.9
Equity in earnings of transmission affiliates	33.7	—	33.7	8.4	42.1
Other income, net	26.1	—	26.1	—	26.1
Interest expense	112.0	—	112.0	—	112.0
Other expense	(52.2)	—	(52.2)	8.4	(43.8)
Income before income taxes	250.5	49.3	299.8	52.3	352.1
Income tax expense	17.0	49.3	66.3	49.6	115.9
Net income	233.5	—	233.5	2.7	236.2
Preferred stock dividends of subsidiary	0.3	—	0.3	—	0.3
Net income attributed to common shareholders	\$ 233.2	\$ —	\$ 233.2	\$ 2.7	\$ 235.9
Effective Tax Rate	6.8%		22.1%		32.9%

WEC ENERGY GROUP, INC.

THIRD QUARTER YTD 2018 - IMPACT OF FLOW THROUGH OF TAX REPAIRS AND TAX REFORM

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The Tax Cuts and Jobs Act reduces our corporate federal tax rate from a maximum of 35% to a 21% rate, effective January 1, 2018. Because a significant portion of the tax savings from the Tax Cuts and Jobs Act at our regulated utilities will be utilized to reduce certain regulatory assets, with the remainder passed back to customers through bill credits or riders, there was also no significant change to net income associated with this tax legislation.

	Nine Months Ended September 30, 2018				
<i>(in millions)</i>	WEC Energy Group - Reported GAAP Amounts	Change Related to Flow Through of Tax Repairs	WEC Energy Group (Excluding Tax Repairs)	Change Related to Tax Savings from Tax Cuts and Jobs Act	WEC Energy Group (Excluding Tax Repairs and Tax Reform)
Operating revenues	\$ 5,602.7	\$ 63.2	\$ 5,665.9	\$ 117.7	\$ 5,783.6
Operating expenses					
Cost of sales	2,043.9	—	2,043.9	—	2,043.9
Other operation and maintenance	1,602.7	(52.1)	1,550.6	(50.7)	1,499.9
Depreciation and amortization	628.1	—	628.1	4.0	632.1
Property and revenue taxes	149.4	—	149.4	—	149.4
Total operating expenses	4,424.1	(52.1)	4,372.0	(46.7)	4,325.3
Operating income	1,178.6	115.3	1,293.9	164.4	1,458.3
Equity in earnings of transmission affiliates	95.2	—	95.2	28.5	123.7
Other income, net	65.0	—	65.0	—	65.0
Interest expense	327.2	—	327.2	—	327.2
Other expense	(167.0)	—	(167.0)	28.5	(138.5)
Income before income taxes	1,011.6	115.3	1,126.9	192.9	1,319.8
Income tax expense	156.4	115.3	271.7	183.0	454.7
Net income	855.2	—	855.2	9.9	865.1
Preferred stock dividends of subsidiary	0.9	—	0.9	—	0.9
Net income attributed to common shareholders	\$ 854.3	\$ —	\$ 854.3	\$ 9.9	\$ 864.2
Effective Tax Rate	15.5%		24.1%		34.5%

WEC ENERGY GROUP, INC.

THIRD QUARTER 2018 AND 2017 RESULTS — FACTORS AFFECTING EARNINGS

<i>(in millions, except per share amounts)</i>	2018	2017	Change B(W)	Change Related to Flow Through of Tax Repairs	Change Related to Tax Savings from Tax Cuts and Jobs Act	Remaining Change B(W)	Significant Factors
Operating income (loss) by segment							
Wisconsin	\$ 201.4	\$ 277.5	\$ (76.1)	\$ (49.3)	\$ (33.3)	\$ 6.5	
						22.8	Margin - Retail Volumes (Weather)
						11.2	Other Margin - Primarily Retail Volumes (Growth)
						2.7	Lower O&M
						(15.0)	Earnings Sharing
						(7.9)	Staff Reduction
						(7.0)	Depreciation
						(0.3)	Other
						6.5	
Illinois	15.5	14.3	1.2	—	0.4	0.8	
Other States	(5.4)	(3.0)	(2.4)	—	1.6	(4.0)	O&M
Non-Utility Energy Infrastructure	91.6	103.4	(11.8)	—	(12.6)	0.8	
Corporate and Other	(0.4)	—	(0.4)	—	—	(0.4)	
Operating income	302.7	392.2	(89.5)	(49.3)	(43.9)	3.7	
Equity in earnings of transmission affiliates	33.7	39.2	(5.5)	—	(8.4)	2.9	Continued ATC Investment
Other income, net	26.1	17.8	8.3	—	—	8.3	Lower Non-Service Pension/OPEB Cost
Interest expense	112.0	103.8	(8.2)	—	—	(8.2)	Interest Rates / Borrowings to Fund Capital Projects
Other expense	(52.2)	(46.8)	(5.4)	—	(8.4)	3.0	
Income before income taxes	250.5	345.4	(94.9)	(49.3)	(52.3)	6.7	
Income tax expense	17.0	129.7	112.7	49.3	49.6	13.8	
Net income	233.5	215.7	17.8	—	(2.7)	20.5	
Preferred stock dividends of subsidiary	0.3	0.3	—	—	—	—	
Net income attributed to common shareholders	\$ 233.2	\$ 215.4	\$ 17.8	\$ —	\$ (2.7)	\$ 20.5	
Earnings per share - diluted	\$ 0.74	\$ 0.68	\$ 0.06				
Weighted average common shares outstanding - diluted	316.9	317.5					

WEC ENERGY GROUP, INC.

THIRD QUARTER YTD 2018 AND 2017 RESULTS — FACTORS AFFECTING EARNINGS

<i>(in millions, except per share amounts)</i>	2018	2017	Change B(W)	Change Related to Flow Through of Tax Repairs	Change Related to Tax Savings from Tax Cuts and Jobs Act	Remaining Change B(W)	Significant Factors
Operating income (loss) by segment							
Wisconsin	\$ 670.2	\$ 829.6	\$ (159.4)	\$ (115.3)	\$ (103.4)	\$ 59.3	
						60.0	Margin - Retail Volumes (Weather)
						25.7	Other Margin - Primarily Retail Volumes (Growth)
						19.4	Lower O&M
						(19.8)	Depreciation
						(18.7)	Earnings Sharing
						(7.9)	Staff Reduction
						0.6	Other
						<u>59.3</u>	
Illinois	204.8	214.9	(10.1)	—	(18.7)	8.6	Continued SMP Investment
Other States	38.9	35.2	3.7	—	(4.5)	8.2	Weather / Interim Rate Increase
Non-Utility Energy Infrastructure	277.0	299.5	(22.5)	—	(37.8)	15.3	Bluewater / We Power Capital Investments
Corporate and Other	(12.3)	(10.1)	(2.2)	—	—	(2.2)	
Operating income	1,178.6	1,369.1	(190.5)	(115.3)	(164.4)	89.2	
Equity in earnings of transmission affiliates	95.2	122.9	(27.7)	—	(28.5)	0.8	
Other income, net	65.0	49.2	15.8	—	—	15.8	Lower Non-Service Pension/OPEB Cost
Interest expense	327.2	310.4	(16.8)	—	—	(16.8)	Interest Rates / Borrowings to Fund Capital Projects
Other expense	(167.0)	(138.3)	(28.7)	—	(28.5)	(0.2)	
Income before income taxes	1,011.6	1,230.8	(219.2)	(115.3)	(192.9)	89.0	
Income tax expense	156.4	458.8	302.4	115.3	183.0	4.1	
Net income	855.2	772.0	83.2	—	(9.9)	93.1	
Preferred stock dividends of subsidiary	0.9	0.9	—	—	—	—	
Net income attributed to common shareholders	\$ 854.3	\$ 771.1	\$ 83.2	\$ —	\$ (9.9)	\$ 93.1	
Earnings per share - diluted	\$ 2.70	\$ 2.43	\$ 0.27				
Weighted average common shares outstanding - diluted	316.9	317.5					

WEC ENERGY GROUP, INC.

THIRD QUARTER 2018 AND 2017 WEATHER AND VOLUMES

Weather — Degree Days	2018	2017	Change
Wisconsin Gas and Wisconsin Electric ⁽¹⁾			
Heating (113 Normal)	75	72	4.2 %
Cooling (556 Normal)	686	542	26.6 %
Wisconsin Public Service ⁽²⁾			
Heating (194 Normal)	147	178	(17.4)%
Cooling (369 Normal)	459	315	45.7 %
Upper Michigan Energy Resources ⁽³⁾			
Heating (319 Normal)	267	306	(12.7)%
Cooling (246 Normal)	340	186	82.8 %
Peoples Gas and North Shore Gas ⁽⁴⁾			
Heating (81 Normal)	54	43	25.6 %
Minnesota Energy Resources ⁽⁵⁾			
Heating (217 normal)	207	190	8.9 %
Michigan Gas ⁽⁵⁾			
Heating (120 normal)	86	117	(26.5)%

⁽¹⁾ Normal degree days are based on a 20-year moving average of monthly temperatures from Mitchell International Airport in Milwaukee, Wisconsin.

⁽²⁾ Normal degree days are based on a 20-year moving average of monthly temperatures from the Green Bay, Wisconsin weather station.

⁽³⁾ Normal degree days are based on a 20-year moving average of monthly temperatures from the Iron Mountain, Michigan weather station.

⁽⁴⁾ Normal degree days are based on a 12-year moving average of monthly temperatures from Chicago's O'Hare Airport.

⁽⁵⁾ Normal degree days for Minnesota Energy Resources and Michigan Gas are based on a 20-year moving average and 15-year moving average, respectively, of monthly temperatures from various weather stations throughout their respective territories.

ELECTRIC UTILITY OPERATIONS - THIRD QUARTER

(in thousands)	MWh		
	Wisconsin 2018	Wisconsin 2017	Change
Customer class			
Residential	3,262.5	2,960.4	10.2 %
Small commercial and industrial*	3,617.5	3,440.6	5.1 %
Large commercial and industrial*	3,461.5	3,364.6	2.9 %
Other	39.9	39.8	0.3 %
Total retail *	10,381.4	9,805.4	5.9 %
Wholesale	959.9	977.8	(1.8)%
Resale	1,313.7	2,484.8	(47.1)%
Total MWh sales *	12,655.0	13,268.0	(4.6)%

* Includes distribution sales for customers who have purchased power from an alternative electric supplier in Michigan.

GAS UTILITY OPERATIONS - THIRD QUARTER

(in millions)	Therms											
	2018				2017				Change			
	Wisconsin	Illinois	Other States	Total	Wisconsin	Illinois	Other States	Total	Wisconsin	Illinois	Other States	Total
Customer class												
Residential	59.5	43.2	16.7	119.4	58.3	51.7	18.1	128.1	2.1%	(16.4)%	(7.7)%	(6.8)%
Commercial/industrial	58.9	22.9	16.9	98.7	56.3	21.8	18.5	96.6	4.6%	5.0 %	(8.6)%	2.2 %
Total retail	118.4	66.1	33.6	218.1	114.6	73.5	36.6	224.7	3.3%	(10.1)%	(8.2)%	(2.9)%
Transport	291.6	103.0	159.6	554.2	275.7	98.4	147.6	521.7	5.8%	4.7 %	8.1 %	6.2 %
Total therms delivered	410.0	169.1	193.2	772.3	390.3	171.9	184.2	746.4	5.0%	(1.6)%	4.9 %	3.5 %

WEC ENERGY GROUP, INC.

THIRD QUARTER YTD 2018 AND 2017 WEATHER AND VOLUMES

Weather — Degree Days	2018	2017	Change
Wisconsin Gas and Wisconsin Electric ⁽¹⁾			
Heating (4,282 Normal)	4,323	3,669	17.8 %
Cooling (722 Normal)	903	745	21.2 %
Wisconsin Public Service ⁽²⁾			
Heating (4,755 Normal)	4,864	4,285	13.5 %
Cooling (502 Normal)	674	440	53.2 %
Upper Michigan Energy Resources ⁽³⁾			
Heating (5,416 Normal)	5,509	5,109	7.8 %
Cooling (323 Normal)	478	233	105.2 %
Peoples Gas and North Shore Gas ⁽⁴⁾			
Heating (3,907 Normal)	4,003	3,306	21.1 %
Minnesota Energy Resources ⁽⁵⁾			
Heating (5,016 normal)	5,356	4,626	15.8 %
Michigan Gas ⁽⁵⁾			
Heating (4,079 normal)	4,079	3,501	16.5 %

⁽¹⁾ Normal degree days are based on a 20-year moving average of monthly temperatures from Mitchell International Airport in Milwaukee, Wisconsin.

⁽²⁾ Normal degree days are based on a 20-year moving average of monthly temperatures from the Green Bay, Wisconsin weather station.

⁽³⁾ Normal degree days are based on a 20-year moving average of monthly temperatures from the Iron Mountain, Michigan weather station.

⁽⁴⁾ Normal degree days are based on a 12-year moving average of monthly temperatures from Chicago's O'Hare Airport.

⁽⁵⁾ Normal degree days for Minnesota Energy Resources and Michigan Gas are based on a 20-year moving average and 15-year moving average, respectively, of monthly temperatures from various weather stations throughout their respective territories.

ELECTRIC UTILITY OPERATIONS - THIRD QUARTER YTD

(in thousands)	MWh		
	Wisconsin 2018	Wisconsin 2017	Change
Customer class			
Residential	8,545.0	8,013.9	6.6 %
Small commercial and industrial*	10,032.8	9,746.8	2.9 %
Large commercial and industrial*	9,838.2	9,669.4	1.7 %
Other	124.2	126.9	(2.1)%
Total retail *	28,540.2	27,557.0	3.6 %
Wholesale	2,692.7	2,854.4	(5.7)%
Resale	4,550.4	6,002.2	(24.2)%
Total MWh sales *	35,783.3	36,413.6	(1.7)%

* Includes distribution sales for customers who have purchased power from an alternative electric supplier in Michigan.

GAS UTILITY OPERATIONS - THIRD QUARTER YTD

(in millions)	Therms											
	2018				2017				Change			
	Wisconsin	Illinois	Other States	Total	Wisconsin	Illinois	Other States	Total	Wisconsin	Illinois	Other States	Total
Customer class												
Residential	753.3	610.2	234.1	1,597.6	661.2	509.7	191.5	1,362.4	13.9%	19.7%	22.2%	17.3%
Commercial/industrial	497.6	250.8	152.0	900.4	428.9	216.9	130.1	775.9	16.0%	15.6%	16.8%	16.0%
Total retail	1,250.9	861.0	386.1	2,498.0	1,090.1	726.6	321.6	2,138.3	14.8%	18.5%	20.1%	16.8%
Transport	1,026.8	628.7	551.9	2,207.4	952.0	565.8	506.6	2,024.4	7.9%	11.1%	8.9%	9.0%
Total therms delivered	2,277.7	1,489.7	938.0	4,705.4	2,042.1	1,292.4	828.2	4,162.7	11.5%	15.3%	13.3%	13.0%

WEC ENERGY GROUP, INC.

RETAIL ELECTRIC SALES VOLUME INFORMATION

THIRD QUARTER

DELIVERED ELECTRIC VOLUMES - TOTAL WISCONSIN SEGMENT	Three Months Ended September 30		Annual
	2018 Actual vs. 2017 Actual	2018 Normalized vs. 2017 Normalized ⁽¹⁾	2018 Forecast vs. 2017 Normalized ^{(1),(2)}
Residential	10.2%	3.3%	— %
Small commercial/industrial	5.1%	2.2%	0.1 %
Large commercial/industrial (ex. mine)	3.0%	2.4%	(0.3)%
Total large commercial/industrial	2.9%	2.4%	(0.3)%
Total retail sales volumes	5.9%	2.6%	(0.1)%
Total retail sales volumes (ex. mine)	6.0%	2.6%	(0.1)%

RETAIL ELECTRIC SALES VOLUME INFORMATION

THIRD QUARTER YTD

DELIVERED ELECTRIC VOLUMES - TOTAL WISCONSIN SEGMENT	Nine Months Ended September 30		Annual
	2018 Actual vs. 2017 Actual	2018 Normalized vs. 2017 Normalized ⁽¹⁾	2018 Forecast vs. 2017 Normalized ^{(1),(2)}
Residential	6.6%	2.0%	— %
Small commercial/industrial	2.9%	1.0%	0.1 %
Large commercial/industrial (ex. mine)	1.6%	1.5%	(0.3)%
Total large commercial/industrial	1.7%	1.6%	(0.3)%
Total retail sales volumes	3.6%	1.5%	(0.1)%
Total retail sales volumes (ex. mine)	3.6%	1.5%	(0.1)%

⁽¹⁾ Normalized — 20 year average weather adjusted.

⁽²⁾ Actual results may differ materially from these forecasts because of seasonal, economic, and other factors.

WEC ENERGY GROUP, INC.

RETAIL NATURAL GAS SALES VOLUME INFORMATION

THIRD QUARTER

DELIVERED NATURAL GAS VOLUMES - TOTAL WISCONSIN SEGMENT	Three Months Ended September 30		Annual
	2018 Actual vs. 2017 Actual	2018 Normalized vs. 2017 Normalized ⁽¹⁾	2018 Forecast vs. 2017 Normalized ^{(1),(2)}
Residential	2.1%	1.2%	0.5 %
Total commercial/industrial	3.0%	2.9%	0.1 %
Interruptible	12.6%	12.6%	(12.6)%
Total retail sales volumes	3.3%	2.8%	0.1 %
Transport (w/o power generation)	3.7%	3.5%	0.7 %
Total sales volumes (w/o power generation)	3.5%	3.3%	0.3 %

RETAIL NATURAL GAS SALES VOLUME INFORMATION

THIRD QUARTER YTD

DELIVERED NATURAL GAS VOLUMES - TOTAL WISCONSIN SEGMENT	Nine Months Ended September 30		Annual
	2018 Actual vs. 2017 Actual	2018 Normalized vs. 2017 Normalized ⁽¹⁾	2018 Forecast vs. 2017 Normalized ^{(1),(2)}
Residential	13.9%	2.2%	0.5 %
Total commercial/industrial	14.4%	6.1%	0.1 %
Interruptible	44.3%	44.3%	(12.6)%
Total retail sales volumes	14.8%	4.4%	0.1 %
Transport (w/o power generation)	7.6%	5.8%	0.7 %
Total sales volumes (w/o power generation)	11.5%	5.1%	0.3 %

⁽¹⁾ Normalized — 20 year average weather adjusted.

⁽²⁾ Actual results may differ materially from these forecasts because of seasonal, economic and other factors.

WEC ENERGY GROUP, INC.

OTHER FINANCIAL INFORMATION
NINE MONTHS ENDED SEPTEMBER 30, 2018 AND 2017

EBIT and EBITDA <i>(in millions)</i>	2018 Actual	2017 Actual
Net income attributed to common shareholders	\$ 854.3	\$ 771.1
Income tax expense	156.4	458.8
Interest expense	327.2	310.4
EBIT	1,337.9	1,540.3
Depreciation and amortization	628.1	593.5
EBITDA ⁽¹⁾	\$ 1,966.0	\$ 2,133.8

Capitalization Structure <i>(in millions)</i>	September 30, 2018	
	Actual	Adjusted ⁽²⁾
Common shareholders' equity	\$ 9,775.3	\$ 10,025.3
Preferred stock of subsidiary	30.4	30.4
Long-term debt (including current maturities)	9,488.4	9,238.4
Short-term debt	1,788.3	1,788.3
Total capitalization	\$ 21,082.4	\$ 21,082.4
Total debt	\$ 11,276.7	\$ 11,026.7
Ratio of debt to total capitalization	53.5%	52.3%

Capitalization Structure <i>(in millions)</i>	December 31, 2017	
	Actual	Adjusted ⁽²⁾
Common equity	\$ 9,461.4	\$ 9,711.4
Preferred stock of subsidiary	30.4	30.4
Long-term debt (including current maturities)	9,588.7	9,338.7
Short-term debt	1,444.6	1,444.6
Total capitalization	\$ 20,525.1	\$ 20,525.1
Total debt	\$ 11,033.3	\$ 10,783.3
Ratio of debt to total capitalization	53.8%	52.5%

⁽¹⁾ The decrease in EBITDA is related to a decrease in reported income tax expense as a result of the Tax Cuts and Jobs Act and the flow through of tax repairs. For more information on these items, see the discussion on page 8.

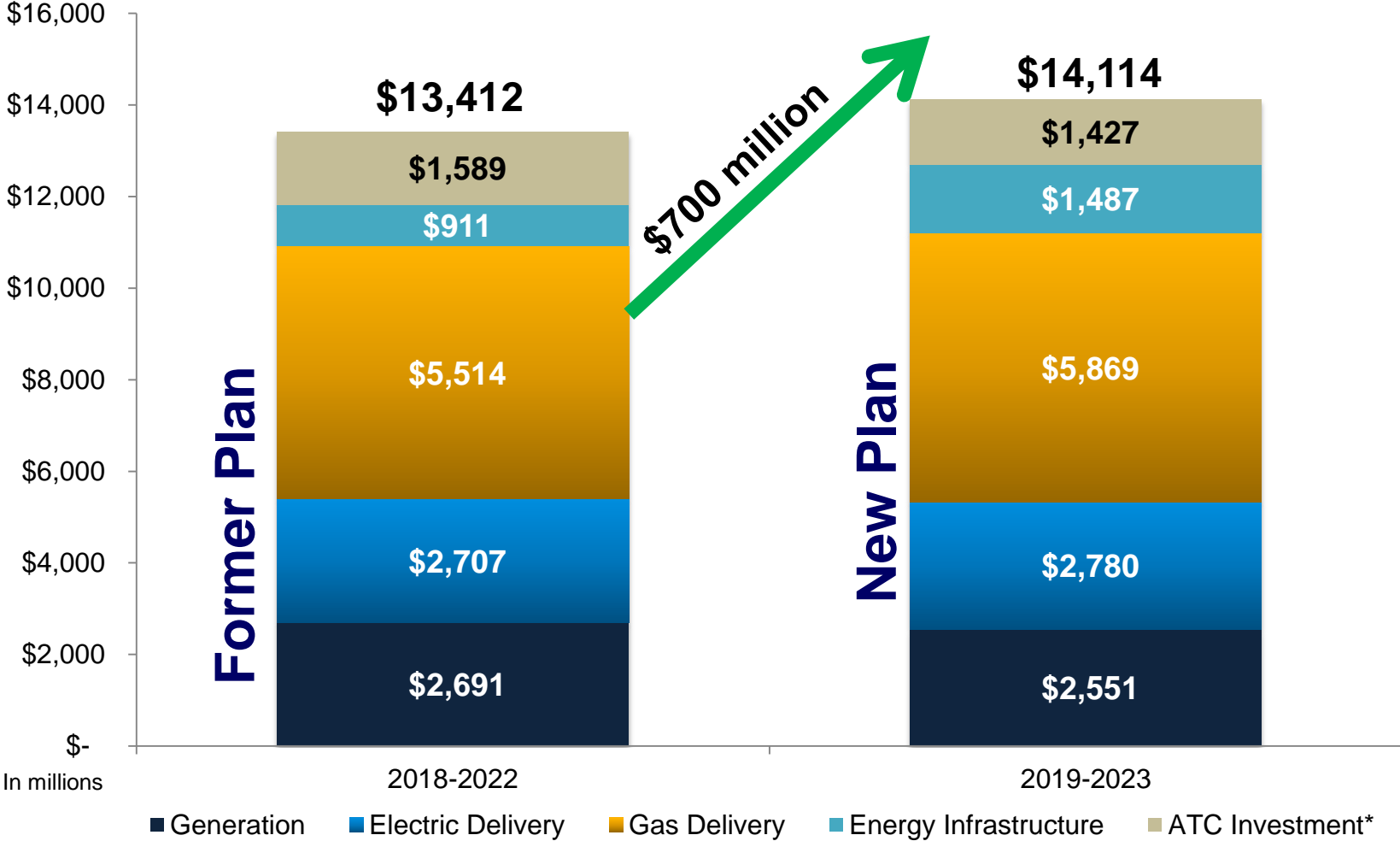
⁽²⁾ Included in long-term debt is the \$500.0 million principal amount of WEC Energy Group's 2007 Junior Subordinated Notes due 2067, as these debt securities are reflected as long-term debt on our Condensed Consolidated Balance Sheets. The adjusted presentation attributes \$250.0 million of the Junior Notes to common equity and \$250.0 million to long-term debt.

CREDIT RATINGS

	S & P	Moody's	Fitch
WEC Energy Group, Inc.			
Senior unsecured debt	BBB+	Baa1	BBB+
Commercial paper	A-2	P-2	F2
Junior subordinated notes	BBB	Baa2	BBB-
Wisconsin Electric			
Senior unsecured debt	A-	A2	A+
Commercial paper	A-2	P-1	F1
Wisconsin Public Service			
Senior unsecured debt	A-	A2	A+
Commercial paper	A-2	P-1	F1
Wisconsin Gas			
Senior unsecured debt	A	A2	A
Commercial paper	A-1	P-1	F2
Peoples Gas Light & Coke			
Senior secured debt	N/A	Aa3	A+
Commercial paper	A-2	P-1	F2
North Shore Gas			
Senior secured debt	N/A	N/A	AA-
Elm Road Generating Station Supercritical, LLC			
Senior secured debt	A-	A2	A+
Integrus Holding, Inc.			
Senior unsecured debt	BBB+	Baa1	BBB+
Junior subordinated notes	BBB	Baa2	BBB-

Continues to Support 5-7% EPS Growth

Increasing 5-Year Capital Plan by \$700 million



* ATC is accounted for using the equity method, this represents WEC's portion of the investment

Note: this page is subject to the forward looking disclaimer contained in the press release that is part of this earnings package

