

Market Outlook by Division and Business Unit

Key growth drivers



Kevin Lobo
Chair and CEO

“We remain confident in the outlook of our business and expect to continue to deliver sales growth at the high end of MedTech, driven by our robust pipeline of innovation, developing solutions to raise the standard of patient care.”

“Our top-line strength starts with innovation across our diversified portfolio. Bringing meaningful value to the OR through innovation remains a key pillar for growth at the high end of MedTech.”



Glenn Boehnlein
VP, CFO

Investor Day 2023

Forward-looking statements

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Medsurg and Neurotechnology



“It’s a privilege to be part of healthcare. Our depth and specialization set us apart, and all for one crucial purpose: to improve people’s lives.”

Andy Pierce
Group President, Medsur
& Neurotechnology



Endoscopy

Through our commitment to cross-specialty surgical visualization, integrated OR design and construction, sports medicine and sustainable product and service solutions, the Endoscopy Division provides clinical differentiation and a seamless customer experience to help improve patient outcomes.
– **Brent Ladd**, President, Endoscopy

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Medical

Medical’s unique footprint, which follows the patient from the onset of a medical event throughout their patient experience to discharge and beyond, positions us to solve some of healthcare’s key challenges, while enhancing clinical workflow with advanced technologies.
– **Brad Saar**, President, Medical

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Instruments, **NeuroCranial**

Innovation and customer focus drive our growth at Instruments. We aim to expand market leadership via innovation in power brands and M&A, leveraging our specialized sales teams.
– **Dylan Crotty**, President, Instruments

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Neurovascular

Neurovascular health is a paramount concern globally, and our business is poised to make a meaningful difference. With a strategic approach centered on breakthrough technologies, comprehensive education, and strategic partnerships, we are committed to shaping a future where the best neurovascular care is accessible to everyone. – **Jim Marucci**, President, Neurovascular

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Orthopaedics and Spine



“We remain focused on specialization and addressing unmet needs. Creating solutions for the customer and improving outcomes is core to our mission and values.”

Spencer Stiles
Group President,
Orthopaedics & Spine



Joint Replacement, **Mako**

We have an unwavering commitment to revolutionizing joint replacement technology, enabling surgeons to achieve enhanced outcomes for their patients with our market-leading implants and Mako SmartRobotics™ for total knee, partial knee and total hip replacements.
– **Don Payerle**, President, Joint Replacement

11,12



Spine

At Spine, we are committed to delivering meaningful procedural solutions that are aligned to the needs of our customers. By leveraging the power of Stryker and our differentiated enabling technologies, we strive to respond to clinical demands and pioneer new possibilities in spine surgery.
– **Robbie Robison**, President, Spine

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Trauma & Extremities

Our guiding principle in Trauma & Extremities remains unwavering, to provide world class technology and service to our customers so they can better treat their patients. We continue to lead through sales force specialization, clinically-differentiated digital and hardware platforms, and solutions that bring financial and operational value to our customers to help rebuild lives.
– **Tim Lanier**, President, Trauma & Extremities

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Medsurg and Neurotechnology

Segment overview

Est. market size*	Est. market CAGR through '26
Endoscopy: \$16B	Endoscopy: MSD
Medical: \$13B	Medical: HSD
Instruments: \$5B	Instruments: HSD
NeuroCranial: \$5B	NeuroCranial: MSD
Neurovascular: \$4B	Neurovascular: HSD

Orthopaedics and Spine

Segment overview

Est. market size*	Est. market CAGR through '26
Joint Replacement: \$15B	Joint Replacement: MSD
Spine: \$13B	Spine: LSD
Trauma and Extremities: \$11B	Trauma and Extremities: MSD

*Based on company research

Innovation spotlight



1788 Camera

The 1788 Platform features several enhancements for a broader range of clinical applications and specialties, including urology, neurology, and ear, nose and throat. In addition, 1788 can be used to visualize ICG and Cytalux.

Launched 3Q23



Xpedition

Xpedition is Stryker's first powered stair chair, designed with an integrated workflow for first responders, maintaining the same storage footprint as Stryker's Stair-PRO and enhanced user interface for ease of use. Xpedition allows caregivers to safely and ergonomically move patients over a variety of terrains.

Launched 1Q23



System 9

System 9 now comes with repositioned battery indicators, providing better visibility to surgeons and the surgical team, indicating that the power tool is ready to perform. The twist-lock handpiece to battery interface drives assembly efficiency through tactile and visual feedback. Additionally, the handpieces have an ergonomic design that reduces the number of pressure points and accommodates inverted cutting. The new wireless charger allows users to charge the tool whenever and wherever they want, even through blue wrap.

Launched 4Q22



Cranial Guidance

Cranial guidance delivers groundbreaking surgical planning and guidance capabilities via active/passive hybrid optical tracking – plus optional, scalable modules for navigated brain biopsy and EM Catheter Placement, receiving strong positive feedback during validation labs.

Launched 3Q23



Insignia Hip Stem

The Insignia hip stem leverages more than 1300 CT scans, utilizing a 3D modeling and analytics system, and is engineered to optimize fit and function. The collared, metaphyseal-filling hip stem is designed specifically for muscle-sparing approaches.

Launched 3Q22



Mako Total Knee 2.0

Mako Total Knee 2.0 drives ease of use through its intuitive design, a customizable step-by-step workflow and innovative features – including a digital tensioner that allows surgeons to assess the knee's stability intraoperatively during a total knee arthroplasty (TKA) without any additional instrumentation.

Launched 3Q23

MedSurg and Neurotechnology



Andy Pierce

Group President, MedSurg and Neurotechnology

Endoscopy

Segment overview

Est. market size*	Est. market CAGR through '26
Endoscopy TAM: \$16B	Endoscopy CAGR ('24 – '26): MSD
Surgical Visualization**: \$8B	Surgical Visualization: MSD
Sports Medicine: \$5B	Sports Medicine: MSD
Communications: \$3B	Communications: MSD



1788 Camera



L12 Lightsource



InSpace Balloon



iSuite

Key drivers

Launch of the **1788 Camera**.
 Winning build contracts in **Communications**.
 Strength in the ASCs across the **Sports Med** portfolio.

Surgical visualization

Designed for ease of use and OR safety allowing surgeons and OR staff to focus on the mechanical aspects of the procedure.

Key products: 1788, SPY-PHI, L12 Lightsource, Surgical Displays

Communication

A customized integrated OR ecosystem, that is designed to support patient and caregiver safety, increase operational efficiency, and connect surgical devices to improve workflow, resulting in enhanced patient and staff satisfaction.

Key products: iSuite, Surgical Booms, Surgical Lights, Surgical Tables, Integration and Connectivity Solutions

Sports Medicine

An integrated sports medicine product portfolio inclusive of the latest technology for arthroscopic and open shoulder, hip, knee and small joint procedures.

Key Products: InSpace, Pivot Guardian Total Hip System, HipMap, HipCheck, AIR+, AlphaVent

*Based on company research **Surgical Visualization includes Sustainability Solutions

Medical

Segment overview

Est. market size*	Est. market CAGR through '26
Medical TAM: \$13B	Medical CAGR ('24- '26): HSD
Emergency Care: \$3B	Emergency Care: HSD
Acute Care: \$8B	Acute Care: MSD
Sage: \$2B	Sage: HSD



Vocera Smartbadge



LIFEPAK 15 v4+



ProCuity ZM Model



Power-PRO 2



Sage Oral Hygiene Portfolio

Key drivers

Launch of **Xpedition** powered stair chair.
 Multi-year momentum of **ProCuity**.
 Cross-sell opportunities and platform acceleration of **Vocera**.
 Consistent, strong growth across **Sage** portfolio.

Emergency Care

Providing life saving tools for life saving teams in the back of the ambulance, in the hospital, and in the community and workplaces.

Key products: Xpedition, LUCAS, LIFEPAK, LIFENET, CR2, Power-PRO 2

Acute Care

Deliver advanced technologies and total solutions to enhance the clinical workflow and experience while enabling safer care and better outcomes across the continuum of care.

Key products: ProCuity, Vocera, Prime, Unity

Sage

Simple interventions driving extraordinary outcomes.

Key products: Oral hygiene, Urine management, Pre-op prep

*Based on company research

Instruments

Segment overview

Est. market size*	Est. market CAGR through '26
Instruments TAM: \$5B	Instruments CAGR ('24- '26): HSD
Orthopaedic Instruments: \$3B	Orthopaedic Instruments: MSD
Surgical Technologies: \$2B	Surgical Technologies: DD



System 9



CD NXT



T7 Personal
Protection



Neptune S



SafeAir

Key drivers

Continued momentum of **System 9** and **Neptune S**.
 Progression of US **smoke legislation**.
 Future innovation with **System 9 CD NXT**.
Mix benefit from product innovation.

Orthopaedic Instruments

Delivering innovative products and services for the Orthopaedic ecosystem.

Key products: System 9, CD NXT, TPX, T7

Surgical Technologies

Provide a safer, simpler experience for caregivers and their patients through our journey to zero harm.

Key products: Neptune S, SafeAir, SurgiCount, Triton

*Based on company research

NeuroCranial

Segment overview

Est. market size*	Est. market CAGR through '26
NeuroCranial TAM: \$5B	NeuroCranial CAGR ('24- '26): MSD
Cranio-maxillofacial: \$2B	Cranio-maxillofacial: MSD
NeuroSurgical: \$2B	NeuroSurgical: HSD
ENT: \$1B	ENT: MSD



Sonopet IQ



Cranial ID



Universal Neuro
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BoneMill+

Key drivers

Market development driven by **BoneMill+**.
Key customer conversion across **CMF segments**.
Continued **price and mix** momentum.

Craniomaxillofacial

Overcoming obstacles begins by understanding them, through our rich history of experience in the field of craniomaxillofacial surgery.

Key products: DuraMatrix, DirectInject, MEDPOR, Universal Mesh

Neurosurgical

Innovative ideas, performance-enhancing products and deep, collaborative relationships in Neuro, Spine, and ENT.

Key products: BoneMill+, Maestro Air, Quantum Headlight

ENT

Over 20 years of research and development of surgical ENT products reflects the heritage that has made us a world leader in medical technology.

Key products: Audion, FocESS, ClariFix, Cyclone irrigation, ENT Navigation

*Based on company research

Neurovascular

Segment overview

Est. market size*

Est. market CAGR through '26

Neurovascular TAM: \$4B

Neurovascular CAGR ('24 – '26): HSD



Contour Neurovascular System



Target Tetra Detachable Coil



AXS Vecta Portfolio



Synchro Guidewire

Key drivers

Acquisition of **Cerus Endovascular**.
Launch of the **Target Tetra coil**.
Strong **international growth** opportunity.
Market leader in **complete stroke care**.
Growth in **NV adjacencies**.

Hemorrhagic

Advancing the practice of less invasive therapies through highly effective hemorrhagic stroke and access products.

Key products: Contour Neurovascular System, Target Detachable Coil, Surpass Evolve Flow Diverter, Neuroform Atlas, Synchro Guidewire

Ischemic

Advancing the practice of less invasive therapies through innovative ischemic stroke products and services.

Key products: Trevo NXT ProVue Retriever, Trevo Trak 21 Microcatheter, AXS Vecta Catheters

*Based on company research

Orthopaedics and Spine



Spencer Stiles

Group President, Orthopaedics and Spine

Joint Replacement

Segment overview

Est. market size*

Joint Replacement TAM: \$15B

Hips: \$7B

Knees: \$8B



Triathlon Cementless

Est. market CAGR through '26

Joint Replacement CAGR ('24- '26): MSD

Hips: MSD

Knees: MSD



Comprehensive Joint Portfolio



Insignia Hip Stem

Key drivers

Accelerated **utilization in robotic procedures**.
Continued **global expansion**.
Strong growth in the **ASC space**.
Market leading **cementless offering** in knees.

Hips

Market-leading implants for total hip arthroplasty, designed to offer a wide variety of implants, instrumentation to match a surgeon's needs including for muscle-sparing approaches.

Key products: Insignia, Restoration Modular, Trident II, Accolade II

Knees

Implants for partial and total knee arthroplasty for primary and revision procedures. Our implants feature our flagship cemented and cementless TKA solution, the Triathlon Knee System.

Key products: Triathlon Total Knee System, Triathlon TS, Triathlon Hinge, Restoris MCK

*Based on company research

Mako

Segment overview

Global statistics

+1 Million Mako procedures
with Mako Total Knee, Mako Total Hip and Mako Partial Knee

40 Countries

17 Years

Over 330 published, peer reviewed studies

1,500+ patents

105 Million actionable data points

Robotic mix US

Hips: >29% robotic hips implanted

Knees: >57% robotic knees implanted



Mako



Mako UI



Mako Saw
End Effector

Hip and Knee

Mako SmartRobotics™ has demonstrated better patient outcomes for Partial Knee, Total Hip and Total Knee patients.^{1,2,3} Mako enables increased precision and accuracy to plan compared to manual surgery,^{4,5,6} supporting a more predictable surgical experience.

Key utilization drivers: Mako 3D CT-based planning, AccuStop™ haptic guidance bone preparation, trusted implants

Upcoming new market entry* - Shoulder

The Mako Shoulder application will be compatible with Stryker's Perform implants. The initial release will incorporate Blueprint as the pre-operative planning solution. The Mako Shoulder application, coupled with Blueprint, is being designed to deliver an accurate and reproducible execution of the plan with the ability to adjust the plan intraoperatively.

Key utilization drivers: Implants, Bone cutting and milling capabilities and ease of use.

Upcoming new market entry* - Spine

The Mako Spine application will integrate with the O Guidance System, our fourth-generation surgical guidance platform, and Spine Guidance Software which aims to deliver more surgical planning and navigation capability than ever before.

Key utilization drivers: trajectory guidance, ease of use, consistent user experience

*currently under development and has not yet received clearance for sale. Final details and descriptions may change.

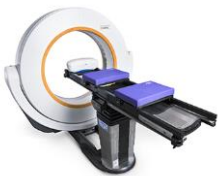
Spine

Segment overview

Est. market size*	Est. market CAGR through '26
Spine TAM: \$13B	Spine CAGR ('24- '26): LSD
Core Spine**: \$11B	Core Spine: LSD
Enabling Technologies: \$2B	Enabling Technologies: DD



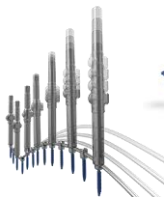
Q Guidance System with Spine Guidance Software and Cranial Guidance Software



Airo TruCT



Monterey AL



Everest



AutoPlex Mixer and Delivery System

Key drivers

Acceleration of **enabling technology growth**.
Market growth driven by **robotic procedures**.
Share opportunity from **market consolidation**.

Spine

A broad portfolio of spine procedural solutions enhanced by guidance and imaging technologies to treat complex pediatric and adult pathologies as well as degenerative thoracolumbar and cervical pathologies.

Core Spine

Our core technologies include biologic solutions, spinal implants, and surgical instruments for use in spine procedures.

Key products: Monterey AL (newest implant in the Tritanium portfolio), Everest, Serrato, Yukon, Vitoss, Ozark

Enabling Technologies

Our enabling technologies include products for both spine and cranial procedures.

Key products: Q Guidance System with Spine Guidance and Cranial Guidance Software, Airo TruCT

*Stryker Spine does not have robotic-assisted surgery products on the market

*Based on company research

**Core Spine includes IVS

Trauma and Extremities

Segment overview

Est. market size*

T&E TAM: \$11B

Core Trauma: \$5B

Upper Extremities: \$2B

Foot & Ankle: \$4B

Est. market CAGR through '26

T&E CAGR ('24 – '26): MSD

Core Trauma: LSD

Upper Extremities: HSD

Foot & Ankle: MSD



Gamma4 Hip
Fracture Nail



Tornier Perform
Humeral Stem



Blueprint
(Shoulder)



Infinity Total Ankle
Replacement



Augment
Regenerative Solution



Key drivers

Momentum of UE and F&A in the U.S.

Strong growth in F&A driven by **total ankle replacement**.

Steady **cadence of innovation** continues to drive above market growth.

Salesforce specialization.

Trauma

Focused on the needs of orthopaedic trauma surgeons and dedicated to developing market-leading implants for the treatment of long and small bone fractures.

Key products: Gamma4, T2 Alpha, Hoffmann 3, VariAx

Foot & Ankle

Dedicated to helping foot and ankle surgeons treat their patients more efficiently while enhancing patient care and the overall healthcare experience.

Key products: Infinity, PROstep MIS, Lapifuse, Augment

Upper Extremities

Continued innovation of shoulder replacement implants working in conjunction with digital and enabling technologies to make better outcomes easier.

Key products: Perform Humeral Platform, Blueprint, Mixed Reality and Shoulder ID

References

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Footnotes

1. Acronym glossary: (LSD) Low-Single Digit; (MSD) Mid-Single Digit; (HSD) High-Single Digit; (DD) Double Digit; (TAM) Total Addressable Market; (CAGR) Compound Annual Growth Rate