

November 11, 2025

Listing Manager,

**National Stock Exchange of India Limited** 

Exchange Plaza, C-1 Block G

Bandra Kurla Complex, Bandra (E)

Mumbai - 400051, India

**Symbol: YATRA** 

ISIN No.: INEOJR601024

Manager - CRD BSE Limited

**Phiroze Jeejeebhoy Towers** 

Dalal Street,

Mumbai – 400001, India Scrip Code: 543992

ISIN No.: INEOJR601024

<u>Sub: Intimation – Press Release in connection with the un-audited Standalone and Consolidated</u> Financial Results of the Company for the quarter ended September 30, 2025.

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, please find enclosed herewith the Press Release in connection with the un-audited Standalone and Consolidated Financial Results of the Company for the quarter ended September 30, 2025.

The above will also be made available on the website of the Company at www.yatra.com.

This is for your information and records.

Thanking You,

Yours sincerely,
For Yatra Online Limited

Anuj Kumar Sethi Chief Financial Officer

**Encl.: As above** 

# Media Release



# YATRA ONLINE REPORTS 48% GROWTH IN REVENUES, AND 96% GROWTH IN NET PROFIT IN Q2-FY26

**November 11, 2025:** Yatra Online Limited. {BSE: 543992 & NSE: YATRA}, India's largest corporate travel services provider and the third largest online travel company in India among key OTA players\* announces its results for the second quarter of the financial year 2025-26.

# **Q2-FY26 Consolidated Financial Performance:**

Revenue	EBITDA	EBITDA Margin*	Net Profit
INR 3,509 Mn	INR 248 Mn	20%	INR 143 Mn
YoY Growth: 48%	YoY Growth: 125%		YoY Growth: 96%

#### **H1-FY26 Consolidated Financial Performance:**

Revenue	EBITDA	EBITDA Margin*	Net Profit
INR 5,607 Mn	INR 490 Mn	20%	INR 303 Mn
YoY Growth: 66%	YoY Growth: 171%		YoY Growth: 168%

<sup>\*</sup>EBITDA as a percentage of RLSC (Gross Margin)

# **Q2-FY26 Business Highlights:**

- Revenue from operations grew by 48% YoY to INR 3,509 million in Q2 FY'26, with continued momentum
  across key segments, including growth in Hotels and Packages business and contribution from the MICE
  segment.
- Revenue less Service Costs (RLSC) (Gross Margin) grew 34% YoY to INR 1,257 million in Q2 FY'26 demonstrating the strength of our diversified business model.
- EBITDA was up 125% YoY and PAT grew 96% YoY, reflecting our disciplined focus on profitable growth and cost optimization.
- Yatra signed 34 new customers in the corporate business with annual billing potential of INR 2.6 billion.
- Cash and cash equivalent and term deposit stands at INR 2,139 million as on 30th September 2025 and our gross debt has decreased from INR 546 million as on 31<sup>st</sup> March 2025 to 211 million as on 30th September 2025, reflecting our strong liquidity position.

# **Management Comments:**

Commenting on the results, Whole Time Director cum Chief Executive Officer, Mr. Dhruv Shringi stated: "I am pleased to report that for the second-quarter we delivered robust financial and operational performance, significantly exceeding annual growth guidance despite a reduction in the overall domestic

<sup>\*</sup> Note: Largest in terms of gross booking revenue and operating revenue, for Fiscal Year 2023. (Source: CRISIL Report)

# **Media Release**



aviation industry in India. This success is driven by sustained momentum in business travel demand and effective execution across our platforms.

The MICE business continues to excel, establishing Yatra as a dominant market player in India. Despite volume pressures in B2C air ticketing, the diversified revenue mix, including Hotels & Packages and MICE, successfully mitigated challenges.

Integration of Globe Travels has delivered supplier synergies, technology innovation, and cross-selling opportunities, enhancing client offerings.

Looking ahead, we remain focused on scaling high-margin segments, deepening technology capabilities, and driving sustainable long-term value for stakeholders. On the back of the strong momentum we are also raising our Adjusted EBITDA guidance for the full year from the current growth guidance of 30% to a revised growth guidance of 35% - 40%.

I extend my sincere thanks to our dedicated team, trusted partners, and supportive shareholders."

#### **Financial Statements:**

Results for the quarter ended September 30, 2025, prepared under Ind AS, along with segment results, are available in the Investor Relations section of our website <a href="https://investors.yatra.com/Investor-Relations-India">https://investors.yatra.com/Investor-Relations-India</a>

# **Quarterly Conference Call:**

The earnings conference call will be held on Wednesday, November 12, 2025 at 11:00 AM (IST) to discuss the Financial Results and performance of the company for the quarter ended September 30, 2025. The earnings conference call will be accessible from all networks and countries through universal access dial-ins +91-22-6280 1144 / +91-22-7115 8045 also accessible at: <a href="https://shorturl.at/m0emu">https://shorturl.at/m0emu</a> Further, the analyst(s)/institutional investor(s) presentation will be submitted to Stock Exchanges and shall also be hosted on the Company's website at <a href="https://investors.yatra.com/Investor-Relations-India">https://investors.yatra.com/Investor-Relations-India</a>

# **Safe Harbor Statement:**

This press release may contain forward-looking statements relating to the business, financial performance, strategy and results of the Company and/or the industry in which it operates that involve risks and uncertainties. Forward-looking statements are statements concerning future circumstances and results, and any other statements that are not historical facts, generally identified by the words "aim", "anticipate", "believe", "expect", "estimate", "intend", "likely to", "objective", "plan", "project", "propose", "will", "will continue", "seek to", "will pursue" or other words or phrases of similar import. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Although the Company believes that such forward looking statements are based on reasonable assumptions, forward looking statements contained in this press release regarding past trends or activities should not be taken as a representation that such trends or activities will continue in the future. A multitude of factors including, but not limited to, changes in demand, competition and technology, can cause actual events, performance or results to differ significantly from any

# Media Release



anticipated development. Neither the Company nor its affiliates or advisors or representatives nor any such person's officers or employees guarantees that the assumptions underlying such forward-looking statements are free from errors, nor do any such persons or entities accept any responsibility for the future accuracy of the forward-looking statements contained in this press release or the actual occurrence of the forecast developments. There is no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. It can give no assurance that such expectations will be met. Representative examples of factors that could affect the accuracy of forward-looking statements include (without limitation) the condition of and changes in India's political and economic status, government policies, applicable laws, and international and domestic events having a bearing on the Company's business, and such other factors beyond control of the Company.

# **About Yatra Online Limited:**

Yatra Online Limited (BSE: 543992, NSE: YATRA) is India's Largest Corporate Travel services provider and one of India's leading consumer travel companies. Through the website, www.yatra.com, mobile applications, Corporate SaaS platform, and other associated platforms, leisure and business travelers can explore, research, compare prices and book a wide range of services. which include domestic and international air ticketing, hotel bookings. homestays, holiday packages, bus ticketing, rail ticketing. activities and ancillary services catering to the travel needs. Experience of being a NASDAQ listed company and managing public shareholders. Experienced management team and strong corporate governance comprising industry executives with deep roots in the travel industry with 90+ years of accumulated experience.

# **Contact Information:**

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