



SYNNEX Corporation 5G Acceleration Initiative Enables Mobility Resellers with Available 5G Solutions

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GREENVILLE, S.C., Nov. 9, 2020 /PRNewswire/ -- **SYNNEX Corporation** (NYSE: SNX), a leading business process services company, today announced the launch of its 5G Acceleration Initiative delivered via the SYNNEX Mobility Program and available to the U.S. IT channel.

Through the program, mobility solutions resellers benefit from SYNNEX' strong carrier relationships, flexible 5G device options, 5G vertical solutions blueprint, and industry-leading mobility practice to deliver next-generation 5G business solutions to customers today.

The 5G Acceleration Initiative assists mobility resellers in determining the types of 5G technology available across carriers and markets. The SYNNEX line card of carrier-certified devices from leading manufacturers includes all connectivity options available from handsets and tablets to hotspots and routers. In addition, partners receive the tools to build specific, end-to-end vertical solutions.

"Through this initiative, we are providing strategic guidance well ahead of the market to our customers and partners to clarify the opportunity to deliver 5G solutions," said Darren Harbaugh, Senior Vice President, Stellr, Cloud, Mobility and IoT. "Beginning the 5G conversation now will future-proof customers on the technology curve to deliver enhanced capabilities that solve business problems in every vertical and industry."

5G is the next evolution of carrier wireless technology that delivers greater speed and lower latency to make possible solutions like augmented reality, virtual reality, wireline WAN replacement, IoT and automated vehicle solutions, and real-time media streaming.

"5G is a wireless technology advancement that will unlock incredible innovation," said Matt Montgomery, Managing



Director, National Business Telesales and Mobility Channel Sales, Verizon. "Verizon's 5G deployment, along with our strong partnership with SYNnex, is positioned to enable channel innovation in ways not previously possible."

The SYNnex 5G Acceleration Initiative provides the framework to leverage opportunities across industry verticals that enable new solutions beyond what 4G could deliver such as wayfinding and AR/VR for

assisted care, enhanced workforce collaboration and mobile HD streaming solutions for enterprise, AR for public safety applications, and infotainment and smart shopping in retail.

Samsung Electronics America complements what the carriers are rolling out through their B2B mobile handset and tablet strategy. "Enterprises will lead the charge in 5G adoption by accelerating a new generation of mobile applications," said Taher Behbehani, General Manager and Head of Mobile B2B Business, Samsung Electronics America. "To help drive this adoption across industries, Samsung offers a range of 5G mobile devices for business use – from flagship and mid-tier phones to the first 5G tablet. Working together with top partners like SYNnex, we are well-positioned to lead 5G in the enterprise."

Combined with SYNnex' Mobility Program, the SYNnex 5G Acceleration Initiative adds value to partners by helping them further monetize the growing ecosystem of 5G OEM mobility solutions with a carrier collaboration framework that pays commission on all 5G devices that are sold and activated.

The 5G Acceleration Initiative is also helping the channel capitalize on the vast ecosystem opportunity beyond 5G mobility solutions. SYNnex delivers a large portfolio of infrastructure, cloud, and security vendor solutions critical to the delivery of a 5G network or implementation. Through the 5G Acceleration Initiative, channel partners have a distributor partner that not only enables them with 5G solutions they can sell today but is committed to a solution portfolio that grows with future 5G advancements.

"We are excited to be part of the SYNnex 5G Acceleration Initiative. Cradlepoint is a leader in the Wireless WAN market and a first-mover in clean-slate designed 5G network edge solutions for enterprise," said Lindsay Notwell, Senior Vice President of 5G Strategy and Global Carrier Operations, Cradlepoint. "Additionally, Cradlepoint can collaborate with SYNnex partners to deliver a Pathway to 5G Workshop that explores relevant use cases and the steps organizations can take now to get ready for 5G."

To learn more about SYNnex Stellr, visit www.synnexcorp.com/stellr or go to SYNnex Corporation at synnex.com.

About SYNnex Corporation

SYNnex Corporation (NYSE: SNX) is a Fortune 200 corporation and a leading business process services company,

providing a comprehensive range of distribution, logistics and integration services for the technology industry and providing outsourced services focused on customer engagement to a broad range of enterprises. SYNnex distributes a broad range of information technology systems and products, and also provides systems design and integration solutions. Founded in 1980, SYNnex Corporation operates in numerous countries throughout North and South America, Asia-Pacific and Europe. Additional information about SYNnex may be found online at synnex.com.

Safe Harbor Statement

Statements in this news release that are forward-looking, such as features and capabilities of products and services, security product offering expansion, technology trends, and general success of collaborations, involve known and unknown risks and uncertainties which may cause the Company's actual results in future periods to be materially different from any future performance that may be suggested in this release. The Company assumes no obligation to update any forward-looking statements contained in this release.

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About Verizon Communications Inc.

Verizon Communications Inc. (NYSE, Nasdaq: VZ) was formed on June 30, 2000 and is celebrating its 20th year as one of the world's leading providers of communications, information and entertainment products and services. Headquartered in New York City and with a presence around the world, Verizon generated revenues of \$130.9 billion in 2018. The company offers voice, data and video services and solutions on its award-winning networks and platforms, delivering on customers' demand for mobility, reliable network connectivity, security and control.

About Samsung Electronics America, Inc.

As a global technology leader, Samsung Displays provides a diverse portfolio of enterprise technologies including digital signage, LED, hospitality TVs, and Desktop displays. Samsung puts the customer at the core of everything we do by delivering comprehensive products, solutions and services across diverse industries including retail, healthcare, hospitality, education and government. Samsung Displays is committed to helping customers realize the promise of a digital business. For more information, please visit samsung.com/business, call 1-866-SAM-4BIZ or follow Samsung Business via Twitter @SamsungBizUSA.

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