RECONCILIATION OF ITEMS FOR THE COMBINED PERIODS ENDED SEPTEMBER 30, 2020

Pyxus International, Inc. (the “Company,” “we” or “us”) applied Financial Accounting Standards Board (“FASB”) ASC Topic 852 – Reorganizations (“ASC 852”) in preparing the condensed consolidated financial statements included in its Quarterly Report on Form 10-Q for the period ended September 30, 2020 (the “Form 10-Q”; capitalized terms not otherwise defined herein have the meanings given to them in the 10-Q). For periods subsequent to the commencement of the Chapter 11 Cases on June 15, 2020, ASC 852 requires distinguishing transactions associated with the reorganization separate from activities related to the ongoing operations of the business. Upon the effectiveness of the Plan and the emergence of the Debtors from the Chapter 11 Cases, the Company determined it qualified for fresh start reporting under ASC 852, which resulted in the Company becoming a new entity for financial reporting purposes on the August 24, 2020 Effective Date of the Plan. In the condensed consolidated financial statements included in the Form 10-Q, our financial results for the two and five months ended August 31, 2020 and for the three and six months ended September 30, 2019 are referred to as those of the “Predecessor” and our financial results for the one month ended September 30, 2020 are referred to as those of the “Successor.” Our results of operations as reported in the condensed consolidated financial statements for these periods are prepared in accordance with fresh start reporting, which requires that we report on our results for the periods prior to the Effective Date separately from the period following the Effective Date. The Company elected to apply fresh start reporting using a convenience date of August 31, 2020. The Company evaluated and concluded the events between August 24, 2020 and August 31, 2020 were not material to the Company's financial reporting on both a quantitative or qualitative basis.

We do not believe that reviewing the results of these periods in isolation would be useful in identifying any trends in or reaching any conclusions regarding our overall operating performance. Management believes that operating metrics for the Successor period when combined with the Predecessor period provides more meaningful comparisons to other periods and are useful in identifying current business trends. Accordingly, the tables below present the combined results for the three months and six months ended September 30, 2020. The combined results (referenced as “Combined (Non-GAAP)” or “combined”) for the three months and six months ended September 30, 2020 represent the sum of the reported amounts for the Predecessor period July 1, 2020 through August 31, 2020 combined with the Successor period from September 1, 2020 through September 30, 2020 and the Predecessor period from April 1, 2020 through August 31, 2020 combined with the Successor period from September 1, 2020 through September 30, 2020, respectively. These combined results are not considered to be prepared in accordance with U.S. GAAP and have not been prepared as pro forma results under applicable regulations. The combined operating results are presented for supplemental purposes only, may not reflect the actual results we would have achieved absent our emergence from bankruptcy, may not be indicative of future results and should not be viewed as a substitute for the financial results of the Predecessor period and Successor period presented in accordance with U.S. GAAP.

Three Months Ended September 30, 2020 (Unaudited)

Pyxus International, Inc.	Successor	Predecessor	Combined (Non-GAAP)
(in thousands)	One month ended September 30, 2020	Two months ended August 31, 2020	Three months ended September 30, 2020
Sales and other operating revenues	$ 117,834	$ 184,791	$ 302,625
Cost of goods and services sold	107,466	159,411	266,877
Gross profit*	10,368	25,380	35,748
Selling, general, and administrative expenses	15,684	27,101	42,785
Other (expense) income, net	(1,933)	1,853	(80)
Restructuring and asset impairment charges	1,217	493	1,710
Operating (loss) income*	(8,466)	(361)	(8,827)
Interest expense	8,203	15,354	23,557
Interest income	54	671	725
Reorganization items	—	132,850	132,850
Income tax (benefit) expense	(10,583)	8,460	(2,123)
Income from unconsolidated affiliates	234	1,538	1,772
Net loss attributable to noncontrolling interests	(485)	(314)	(799)
Net (loss) income attributable to Pyxus International, Inc.*	$ (5,313)	$ 111,198	$ 105,885

* Amounts may not equal column totals due to rounding

Leaf - North America Segment

	Successor	Predecessor	Combined (Non-GAAP)
(in thousands)	One month ended September 30, 2020	Two months ended August 31, 2020	Three months ended September 30, 2020
Operating income	$ 905	$ 1,210	$ 2,115

Leaf - Other Regions Segment

	Successor	Predecessor	Combined (Non-GAAP)
(in thousands)	One month ended September 30, 2020	Two months ended August 31, 2020	Three months ended September 30, 2020
Operating income	$ 3,892	$ 5,153	$ 9,045

Other Products and Services Segment

	Successor	Predecessor	Combined (Non-GAAP)
(in thousands)	One month ended September 30, 2020	Two months ended August 31, 2020	Three months ended September 30, 2020
Operating loss	$ (13,263)	$ (6,724)	$ (19,987)

Six Months Ended September 30, 2020 (Unaudited)

Pyxus International, Inc.	Successor	Predecessor	Combined (Non-GAAP)
(in thousands)	One month ended September 30, 2020	Five months ended August 31, 2020	Three months ended September 30, 2020
Sales and other operating revenues	$ 117,834	$ 447,600	$ 565,434
Cost of goods and services sold	107,466	402,594	510,060
Gross profit*	10,368	45,006	55,374
Selling, general, and administrative expenses	15,684	87,858	103,542
Other (expense) income, net	(1,933)	(539)	(2,472)
Restructuring and asset impairment charges	1,217	566	1,783
Operating (loss) income*	(8,466)	(43,957)	(52,423)
Debt retirement expense	—	828	828
Interest expense	8,203	46,616	54,819
Interest income	54	1,426	1,480
Reorganization items	—	105,984	105,984
Income tax (benefit) expense	(10,583)	292	(10,291)
Income from unconsolidated affiliates	234	2,358	2,592
Net loss attributable to noncontrolling interests	(485)	(962)	(1,447)
Net (loss) income attributable to Pyxus International, Inc.*	$ (5,313)	$ 19,037	$ 13,724

* Amounts may not equal column totals due to rounding

Leaf - North America Segment

	Successor	Predecessor	Combined (Non-GAAP)
(in thousands)	One month ended September 30, 2020	Five months ended August 31, 2020	Three months ended September 30, 2020
Operating income	$ 905	$ 376	$ 1,281

Leaf - Other Regions Segment

	Successor	Predecessor	Combined (Non-GAAP)
(in thousands)	One month ended September 30, 2020	Five months ended August 31, 2020	Three months ended September 30, 2020
Operating income (loss)	$ 3,892	$ (1,028)	$ 2,864

Other Products and Services Segment

	Successor	Predecessor	Combined (Non-GAAP)
(in thousands)	One month ended September 30, 2020	Five months ended August 31, 2020	Three months ended September 30, 2020
Operating loss	$ (13,263)	$ (43,305)	$ (56,568)

RECONCILIATION OF ADJUSTED EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTIZATION ("ADJUSTED EBITDA")(1) ***(Unaudited)***

	Three Months Ended			Six Months Ended			Fiscal Year Ended		LTM(14)	
(in thousands)	September 30, 2020*	September 30, 2019	September 30, 2018	September 30, 2020*	September 30, 2019	September 30, 2018	March 31, 2020	March 31, 2019	September 30, 2020	September 30, 2019
Net (loss) income attributable to Pyxus International, Inc.	$ 105,885	$ (16,518)	$ (54,634)	$ 13,724	$ (78,315)	$ (55,392)	$ (264,661)	$ (70,467)	$ (172,622)	$ (93,390)
Plus: Interest expense(2)	23,557	35,334	35,325	54,819	69,146	68,237	136,656	135,553	122,329	136,462
Plus: Income tax (benefit) expense	(2,123)	2,699	34,815	(10,291)	26,152	9,546	131,789	37,840	95,346	54,446
Plus: Depreciation and amortization expense	10,049	8,785	9,116	20,075	17,595	18,393	35,828	35,747	38,308	34,949
EBITDA(1)	137,369	30,301	24,623	78,327	34,577	40,783	39,611	138,673	83,361	132,467
Plus: Abnormal unrecovered advances (recoveries) to suppliers(3)	793	-	-	793	-	-	-	-	793	-
Plus: (Recoveries on) reserves for doubtful customer receivables	(158)	-	68	(1,195)	1	362	8,715	6,821	7,519	6,460
Plus: Non-cash employee stock based compensation	(104)	383	459	(10)	812	753	1,231	1,544	410	1,602
Less: Other (expense) income, net	(80)	1,513	2,561	(2,472)	4,462	5,482	2,133	14,217	(4,800)	13,197
Plus: Fully reserved recovery of tax(4)	957	2,448	2,246	2,936	5,172	4,542	9,039	10,418	6,803	11,047
Plus: Restructuring and asset impairment charges	1,710	8	182	1,783	220	1,723	5,646	4,946	7,209	3,443
Plus: Goodwill impairment	-	-	-	-	-	-	33,759	-	33,759	-
Plus: Reorganization items(5)	(132,850)	-	-	(105,984)	-	-	-	-	(105,984)	-
Plus: Debt restructuring(6)	1,240	-	-	18,476	-	-	1,406	-	19,882	-
Plus: Write-down of US hemp inventory(7)	4,264	-	-	19,320	-	-	1,165	-	20,485	-
Plus: Costs associated with transformation related to "One Tomorrow" new business initiatives, not anticipated to be recurring costs(8)	-	6,044	2,015	62	11,874	2,015	14,441	8,127	2,630	17,986
Plus: Costs associated with reorganization of legal entities(9)	-	5	426	-	301	573	559	1,543	259	1,271
Plus: Costs associated with the 2017 U.S. Tax Reform Act(10)	-	-	279	-	-	959	-	1,657	-	698
Plus: Debt retirement (benefit) expense	-	-	(389)	828	-	(473)	-	(1,753)	828	(1,280)
Plus: Amortization of basis difference - CBT investment(11)	334	518	344	661	846	670	1,520	1,551	1,334	1,727
Plus: One time impact of newly imposed Argentinian Excise Tax(12)	-	-	925	-	-	925	-	2,818	-	1,893
Plus: Kenyan investigation legal & professional costs	-	-	82	-	-	243	-	308	-	65
Less: Kenyan green leaf operation Adjusted EBITDA(13)	112	(182)	1,255	54	(520)	(51)	(776)	(882)	(202)	(1,351)
Adjusted EBITDA(1)	$ 13,522	$ 38,375	$ 27,443	$ 18,414	$ 49,860	$ 47,644	$ 115,735	$ 163,318	$ 84,289	$ 165,534

*Combined (Non-GAAP). See accompanying reconciliations to the periods presented in the Form 10-Q for the combined periods ended September 30, 2020.

(1) Earnings before interest, taxes, depreciation and amortization ("EBITDA") and adjusted earnings before interest, taxes, depreciation and amortization ("Adjusted EBITDA") are not measures of results of operations under generally accepted accounting principles in the United States ("U.S. GAAP") and should not be considered as an alternative to other U.S. GAAP measurements. We have presented EBITDA and Adjusted EBITDA to adjust for the items identified above because we believe that it would be helpful to the readers of our financial information to understand the impact of these items on our reported results. This presentation enables readers to better compare our results to similar companies that may not incur the impact of various items identified above. Management acknowledges that there are many items that impact a company's reported results and this list is not intended to present all items that may have impacted these results. EBITDA, Adjusted EBITDA and any ratios calculated based on these measures are not necessarily comparable to similarly-titled measures used by other companies or appearing in our debt obligations or agreements. EBITDA and Adjusted EBITDA as presented may not equal column or row totals due to rounding.

(2) As a result of adoption of standard ASU No. 2017-07 related to Compensation-Retirement Benefits on April 1, 2018, the six months ended September 30, 2018 reflects a reclassification of $317 from SG&A to Interest expense. The fiscal year ended March 31, 2019 reflects a reclassification of $317from SG&A to Interest expense.

(3) Unrecovered amounts expensed directly to cost of goods and services sold in the income statement for abnormal yield adjustments or unrecovered amounts from prior crops. Normal yield adjustments are capitalized into the cost of the current crop and are expensed as cost of goods and services sold as that crop is sold.

(4) Represents income (included in Other (expense) income, net) from cash received in the period presented from the sale of Brazilian intrastate trade tax credits that had been generated by intrastate purchases of tobacco primarily in prior crop years. The Brazilian states of Rio Grande do Sul and Santa Catarina permit the sale or transfer of excess credits to third parties subject to approval by the related tax authorities. The Company has long-term agreements with these Brazilian state governments regarding the amounts and timing of credits that can be sold. Intrastate trade tax credits that are not able to be sold under existing agreements are capitalized into the cost of the current crop and are expensed as cost of goods and services sold as that crop is sold.

(5) Represents expenditures, gains, and losses that were realized or incurred subsequent to the commencement of the Chapter 11 Cases and as a direct result of the Chapter 11 Cases, which are reported as reorganization items in the condensed consolidated statements of operations, and are primarily composed of write-off of unamortized debt issuance costs and discount, fresh start reporting adjustments, legal, valuation, and consulting professional fees pertaining to the Chapter 11 Cases, United States trustee fees, and debtor-in-possession financing fees.

(6) Legal and professional fees incurred in connection with the Chapter 11 Cases, including in preparation for the commencement of the Chapter 11 Cases, not otherwise included in "Reorganization items."

(7) Write-offs of U.S. industrial hemp inventory driven by a shift in expected future products mix in response to market supply conditions and continued market price compression.

(8) Includes expenses incurred associated with the development and implementation of the "One Tomorrow" business transformation strategy to develop Canadian cannabis, industrial hemp and e-liquid businesses and exploration of potential monetization transactions involving the Company's interest in these businesses, including legal, strategic consulting, business brokerage and other professional fees, communications expenses consisting principally of fees to branding consultants and for translation services, and human resources expenses, including primarily professional fees related to recruiting and employee communications.

(9) Includes expenses incurred associated with the internal reorganization of legal entities within the leaf tobacco segments of the company to align with operations, including legal, strategic and tax consulting expenses.

(10) Includes consulting expenses incurred associated with the implementation of the 2017 U.S. Tax Reform Act, which became effective January 1, 2018.

(11) Related to a former Brazilian subsidiary that is now deconsolidated following the completion of a joint venture in March 2014.

(12) The initial impact of the imposition of the Argentinian Excise Tax was $2,818 for the fiscal year ended March 31, 2019 and $925 for the three and six months ended September 30, 2018. The initial cost of the excise tax could not be addressed with customers due to the timing of enactment and the nature of our customer contracts. Subsequent customer contracts contemplate the impact of the excise tax.

(13) Adjusted EBITDA of our former green leaf sourcing operation in Kenya is calculated on the same basis as Adjusted EBITDA presented in this table. In fiscal year 2016 we decided to exit green leaf sourcing in the Kenyan market as part of our restructuring program.

(14) Items for the twelve months ended September 30, 2020 are derived by adding the items for the six months ended September 30, 2020 as presented in the table and the fiscal year ended March 31, 2020 and subtracting the items for the six months ended September 30, 2019. Items for the twelve months ended September 30, 2019 are derived by adding the items for the six months ended September 30, 2019 and the fiscal year ended March 31, 2019 and subtracting the items for the six months ended September 30, 2018.

RECONCILIATION OF COMBINED LEAF SEGMENTS ADJUSTED EBITDA ("LEAF SEGMENTS ADJUSTED EBITDA")(1) *(Unaudited)*

	Three Months Ended			Six Months Ended			Fiscal Year Ended		LTM(12)	
(in thousands)	September 30, 2020*	September 30, 2019	September 30, 2018	September 30, 2020*	September 30, 2019	September 30, 2018	March 31, 2020	March 31, 2019	September 30, 2020	September 30, 2019
Leaf - North America segment Operating income	$ 2,115	$ 2,509	$ 3,579	$ 1,281	$ 3,271	$ 4,872	$ 8,008	$ 10,113	$ 6,018	$ 8,512
Leaf - Other Regions segment Operating income	9,045	26,475	17,366	2,864	33,508	25,020	69,149	112,180	38,505	120,668
Total Combined Leaf Segments Operating Income	11,160	28,984	20,944	4,145	36,779	29,892	77,157	122,293	44,523	129,180
Less: Debt retirement (benefit) expense(2)	-	-	(369)	736	-	(449)	-	(1,633)	736	(1,183)
Plus: Interest income	722	1,381	741	1,436	2,543	1,627	3,821	3,367	2,714	4,283
Less: Reorganization items(5)	(113,199)	-	-	(92,502)	-	-	-	-	(92,502)	-
Plus: Equity in net income of investee companies	1,363	5,096	679	1,759	5,058	615	5,916	7,408	2,617	11,850
Less: Net (loss) income attributable to noncontrolling interests	(54)	(130)	(119)	(483)	(212)	(359)	(229)	(108)	(499)	39
Plus: Depreciation and amortization expense	7,743	7,798	8,374	15,624	15,651	16,907	31,354	32,760	31,328	31,504
Leaf Segments EBITDA(1)	134,241	43,388	31,226	115,212	60,243	49,848	118,477	167,569	173,446	177,964
Plus: Abnormal unrecovered advances to suppliers(3)	793	-	-	793	-	-			793	-
Plus: (Recoveries on) reserves for doubtful customer receivables	(158)	-	(4)	(1,202)	1	289	8,715	6,749	7,512	6,460
Plus: Non-cash employee stock based compensation	(70)	137	317	(6)	324	596	629	1,190	298	918
Less: Other income	641	860	2,505	711	3,797	5,481	11,744	13,989	8,658	12,305
Plus: Fully reserved recovery of tax(4)	957	2,448	2,246	2,936	5,172	4,542	9,039	10,418	6,803	11,048
Plus: Restructuring and asset impairment charges	1,696	8	182	1,743	220	1,723	5,364	4,946	6,887	3,443
Plus: Goodwill impairment	-	-	-	-	-	-	16,463	-	16,463	-
Plus: Reorganization items(5)	(113,199)	-	-	(92,502)	-	-	-	-	(92,502)	-
Plus: Debt restructuring(6)	840	-	-	12,569	-	-	718	-	13,287	-
Plus: Costs associated with reorganization of legal entities(7)	-	5	426	-	301	573	559	1,543	259	1,271
Plus: Costs associated with the 2017 U.S. Tax Reform Act(8)	-	-	193	-	-	759	-	1,277	-	518
Plus: Debt retirement (benefit) expense(2)	-	-	(369)	736	-	(449)	-	(1,633)	736	(1,183)
Plus: Amortization of basis difference - CBT investment(9)	334	518	344	661	846	670	1,520	1,551	1,334	1,727
Plus: One time impact of newly imposed Argentinian Excise Tax(10)	-	-	925	-	-	925	-	2,818	-	1,893
Plus: Kenyan investigation legal & professional costs	-	-	82	-	-	243	-	308	-	65
Less: Kenyan green leaf operation Adjusted EBITDA(11)	112	(182)	1,255	54	(520)	(51)	(776)	(882)	(202)	(1,351)
Leaf Segments Adjusted EBITDA(1)	$ 24,680	$ 45,825	$ 31,807	$ 40,174	$ 63,829	$ 54,289	$ 150,516	$ 183,628	$ 126,862	$ 193,168

*Combined (Non-GAAP). See accompanying reconciliations to the periods presented in the Form 10-Q for the combined periods ended September 30, 2020.

(1) Leaf Segments EBITDA and Leaf Segments Adjusted EBITDA are not measures of results of operations under generally accepted accounting principles in the United States ("U.S. GAAP") and should not be considered as an alternative to other U.S. GAAP measurements. We have presented Leaf Segments EBITDA and Leaf Segments Adjusted EBITDA to present combined information for the Leaf - North America and Leaf - Other Regions segments for the items identified above because we believe that it would be helpful to the readers of our financial information to understand the impact of these items on the reported results of the Company's leaf tobacco reportable segments separate from the other reportable segment. This presentation provides readers with disaggregated information adjusted for the sporadic impact of the various items identified above. Management acknowledges that there are many items that impact reported results and this list is not intended to present all items that may have impacted these results. These non-GAAP measures and any ratios calculated based on these measures are not necessarily comparable to similarly-titled measures used by other companie Leaf Segments EBITDA and Leaf Segments Adjusted EBITDA as presented may not equal column or row totals due to rounding.

(2) Allocation of benefit based on total consolidated assets.

(3) Unrecovered amounts expensed directly to cost of goods and services sold in the income statement for abnormal yield adjustments or unrecovered amounts from prior crops. Normal yield adjustments are capitalized into the cost of the current crop and are expensed as cost of goods and services sold as that crop is sold.

(4) Represents income (included in Other income (expense)) from cash received in the period presented from the sale of Brazilian intrastate trade tax credits that had been generated by intrastate purchases of tobacco primarily in prior crop years. The Brazilian states of Rio Grande do Sul and Santa Catarina permit the sale or transfer of excess credits to third parties subject to approval by the related tax authorities. The Company has long-term agreements with these Brazilian state governments regarding the amounts and timing of credits that can be sold. Intrastate trade tax credits that are not able to be sold under existing agreements are capitalized into the cost of the current crop and are expensed as cost of goods and services sold as that crop is sold.

(5) Represents expenditures, gains, and losses that were realized or incurred subsequent to the commencement of the Chapter 11 Cases and as a direct result of the Chapter 11 Cases, which are reported as reorganization items in the condensed consolidated statements of operations and allocated to the segments based on the internal methodologies consistently applied to the allocation of analogous items to the Company's segments and are primarily composed of write-off of unamortized debt issuance costs and discount, fresh start reporting adjustments, legal, valuation, and consulting professional fees pertaining to the Chapter 11 Cases, United States trustee fees, debtor-in-possession financing fees, other debt restructuring costs, gain on settlement of liabilities subject to compromise, and the issuance of exit facility shares

(6) Legal and professional fees incurred in connection with the Chapter 11 Cases, including in preparation for the commencement of the Chapter 11 Cases, not otherwise included in "Reorganization items," allocated to the segments based on the internal methodologies consistently applied to the allocation of analogous items to the Company's segments.

(7) Includes expenses incurred associated with the internal reorganization of legal entities within the leaf tobacco segments of the company to align with operations, including legal, strategic and tax consulting expenses.

(8) Includes consulting expenses incurred associated with the implementation of the 2017 U.S. Tax Reform Act, which became effective January 1, 2018. Allocation of costs based on total consolidated SG&A.

(9) Related to a former Brazilian subsidiary that is now deconsolidated following the completion of a joint venture in March 2014.

(10) The initial impact of the imposition of the Argentinian Excise Tax was $2,818 for the fiscal year ended March 31, 2019 and $925 for the three and six months ended September 30, 2018. The initial cost of the excise tax could not be addressed with customers due to the timing of enactment and the nature of our customer contracts. Subsequent customer contracts contemplate the impact of the excise tax.

(11) Adjusted EBITDA of our former green leaf sourcing operation in Kenya is calculated on the same basis as Adjusted EBITDA presented in this table. In fiscal year 2016 we decided to exit green leaf sourcing in the Kenyan market as part of our restructuring program.

(12) Items for the twelve months ended September 30, 2020 are derived by adding the items for the six months ended September 30, 2020 as presented in the table and the fiscal year ended March 31, 2020 and subtracting the items for the six months ended September 30, 2019. Items for the twelve months ended September 30, 2019 are derived by adding the items for the six months ended September 30, 2019 and the fiscal year ended March 31, 2019 and subtracting the items for the six months ended September 30, 2018.

RECONCILIATION OF OTHER PRODUCTS AND SERVICES SEGMENT ADJUSTED EBITDA (“ADJUSTED EBITDA”)(1) *(Unaudited)*

	Three Months Ended			Six Months Ended			Fiscal Year Ended		LTM(8)	
(in thousands)	September 30, 2020*	September 30, 2019	September 30, 2018	September 30, 2020*	September 30, 2019	September 30, 2018	March 31, 2020	March 31, 2019	September 30, 2020	September 30, 2019
Other Products and Services segment Operating loss	$ (19,987)	$ (14,521)	$ (8,357)	$ (56,568)	$ (29,245)	$ (12,613)	$ (88,766)	$ (35,039)	$ (116,089)	$ (51,671)
Less: Debt retirement (benefit) expense (2)	-	-	(19)	91	-	(24)	-	(121)	91	(98)
Plus: Interest income (expense)	3	(11)	(3)	44	(18)	(0)	28	261	91	243
Less: Reorganization items(3)	(19,650)	-	-	(13,481)	-	-	-	-	(13,481)	-
Plus: Equity in net income (loss) of unconsolidated affiliates	409	500	906	833	1,414	1,535	(31)	2,182	(613)	2,061
Less: Net (loss) income attributable to noncontrolling interests	(745)	43	(89)	(964)	(240)	(503)	(5,429)	(593)	(6,154)	(329)
Plus: Depreciation and amortization expense	2,306	988	742	4,451	1,945	1,486	4,474	2,987	6,980	3,446
Other Products and Services Segment EBITDA(1)	3,126	(13,087)	(6,604)	(36,886)	(25,665)	(9,065)	(78,865)	(28,894)	(90,086)	(45,493)
Plus: Reserves for doubtful customer receivables	0	-	72	7	-	72	-	72	7	-
Plus: Non-cash employee stock based compensation	(34)	246	142	(3)	487	157	602	354	112	684
Less: Other (expense) income, net	(721)	653	56	(3,182)	664	0	(9,611)	228	(13,458)	892
Plus: Restructuring and asset impairment charges	14	-	-	40	-	-	281	-	322	-
Plus: Goodwill impairment	-	-	-	-	-	-	17,295	-	17,295	-
Plus: Reorganization items(3)	(19,650)	-	-	(13,481)	-	-	-	-	(13,481)	-
Plus: Debt restructuring(4)	400	-	-	5,907	-	-	688	-	6,595	-
Plus: Write-down of US hemp inventory(5)	4,264	-	-	19,320	-	-	1,165	-	20,485	-
Plus: Costs associated with transformation related to "One Tomorrow" new business initiatives, not anticipated to be recurring costs(6)	-	6,044	2,015	62	11,874	2,015	14,441	8,127	2,630	17,986
Plus: Costs associated with the 2017 U.S. Tax Reform Act(7)	-	-	86	-	-	200	-	380	-	180
Plus: Debt retirement (benefit) expense(2)	-	-	(19)	91	-	(24)	-	(121)	91	(98)
Other Products and Services Segment Adjusted EBITDA(1)	$ (11,159)	$ (7,450)	$ (4,365)	$ (21,760)	$ (13,968)	$ (6,646)	$ (34,781)	$ (20,310)	$ (42,572)	$ (27,632)

*Combined (Non-GAAP). See accompanying reconciliations to the periods presented in the Form 10-Q for the combined periods ended September 30, 2020.

(1) Other Products and Services Segment EBITDA and Other Products and Services Segment Adjusted EBITDA are not measures of results of operations under generally accepted accounting principles in the United States (“U.S. GAAP”) and should not be considered as an alternative to other U.S. GAAP measurements. We have presented these non-GAAP measures to adjust for the items identified above because we believe that it would be helpful to the readers of our financial information to understand the impact of these items on the reported results of the Company's Other Products and Services Segment, separate from its other reportable segments. This presentation of Other Products and Services Segment EBITDA and Other Products and Services Segment Adjusted EBITDA provides readers with disaggregated information adjusted for the sporadic impact of various items identified above. Management acknowledges that there are many items that impact reported results and this list is not intended to present all items that may have impacted these results. Other Products and Services Segment EBITDA and Other Products and Services Segment Adjusted EBITDA and any ratios calculated based on these measures are not necessarily comparable to similarly-titled measures used by other companies. Other Products and Services Segment EBITDA and Other Products and Services Segment Adjusted EBITDA as presented may not equal column or row totals due to rounding.

(2) Allocation of benefit based on total consolidated assets.

(3) Represents expenditures, gains, and losses that were realized or incurred subsequent to the commencement of the Chapter 11 Cases and as a direct result of the Chapter 11 Cases, which are reported as reorganization items in the condensed consolidated statements of operations and allocated to the segments based on the internal methodologies consistently applied to the allocation of analogous items to the Company's segments and are primarily composed of write-off of unamortized debt issuance costs and discount, fresh start reporting adjustments, legal, valuation, and consulting professional fees pertaining to the Chapter 11 Cases, United States trustee fees, debtor-in-possession financing fees, other debt restructuring costs, gain on settlement of liabilities subject to compromise, and the issuance of exit facility shares.

(4)Legal and professional fees incurred in connection with the Chapter 11 Cases, including in preparation for the commencement of the Chapter 11 Cases, not otherwise included in “Reorganization items,” allocated to the segment based on the internal methodologies consistently applied to the allocation of analogous items to the Company's segments.

(5) Write-offs of U.S. industrial hemp inventory driven by a shift in expected future products mix in response to market supply conditions and continued market price compression.

(6) Includes expenses incurred associated with the development and initial implementation of the "One Tomorrow" business transformation strategy, including business development expenses consisting of legal, strategic consulting, business brokerage and other professional fees, communications expenses consisting principally of fees to branding consultants and for translation services, and human resources expenses, including primarily professional fees related to recruiting and employee communications.

(7) Includes consulting expenses incurred associated with the implementation of the 2017 U.S. Tax Reform Act, which became effective January 1, 2018. Allocation of costs based on total consolidated SG&A.

(8) Items for the twelve months ended September 30, 2020 are derived by adding the items for the six months ended September 30, 2020 as presented in the table and the fiscal year ended March 31, 2020 and subtracting the items for the six months ended September 30, 2019. Items for the twelve months ended September 30, 2019 are derived by adding the items for the six months ended September 30, 2019 and the fiscal year ended March 31, 2019 and subtracting the items for the six months ended September 30, 2018.