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—chargepoint+®

Driving the Electrification of Mobility

September 2021

Safe Harbor

This presentation may contain “forward-looking” statements within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act that are based on our management’s beliefs and assumptions and on information currently available to management, including statements regarding estimates and forecasts of financial and performance metrics, projections of market opportunity and market share. These forward-looking statements are provided for illustrative purposes only and must not be relied on by any investor as a guarantee, an assurance, a prediction or a definitive statement of fact or probability. Actual events and circumstances are difficult or impossible to predict and may differ from assumptions, and such differences may be material. Many actual events and circumstances are beyond the control of ChargePoint. These forward-looking statements are subject to a number of risks and uncertainties, including developments and changes in the general market, the continuing impact of COVID-19, including in our business and those of our customers and suppliers; political, economic and business conditions; our limited operating history as a public company; our ability as an organization to successfully integrate ViriCiti and has-to-be and acquire and integrate other companies, products or technologies in a successful manner; our dependence on widespread acceptance and adoption of electric vehicles and increased installation of charging stations; our current dependence on sales of charging stations for most of our revenues; overall demand for electric vehicle charging and the potential for reduced demand for electric vehicles if governmental rebates, tax credits and other financial incentives are reduced, modified or eliminated or governmental mandates to increase the use of electric vehicles or decrease the use of vehicles powered by fossil fuels, either directly or indirectly through mandated limits on carbon

emissions, are reduced, modified or eliminated; supply chain interruptions and expense increases; unexpected delays in new product introductions; our ability to expand in Europe; the need to attract additional fleet operators as customers; potential adverse effects on our revenue and gross margins if customers increasingly claim clean energy credits and, as a result, they are no longer available to be claimed by us; the effects of competition; risks related to our dependence on our intellectual property and the risk that our technology could have undetected defects or errors; and the effects of competition on ChargePoint’s future business. Further information on these and other factors that could affect the forward-looking statements we make in this presentation can be found in the documents that we file with or furnish to the U.S. Securities and Exchange Commission, including ChargePoint’s Form 10-Q filed with the SEC on September 10, 2021, which is available on our website at investors.chargepoint.com and on the SEC’s website at www.sec.gov. Additional information will also be set forth in other filings that we make with the SEC from time to time. All forward-looking statements in this presentation are based on our current beliefs and on information available to us as of the date hereof, and we do not assume any obligation to update the forward-looking statements provided to reflect events that occur or circumstances that exist after the date on which they were made or to update the reasons why actual results could differ materially from those anticipated in the forward-looking statements, even if new information becomes available in the future.

All information in this presentation is as of September 1, 2021.

ChargePoint at a Glance



Pasquale Romano
President, CEO, and Director

- + 30+ years of technology leadership and executive management
- + Prior to joining ChargePoint in 2011, co-founded 2Wire, held positions in marketing and engineering at Polycom and co-founded Fluent



Rex Jackson
Chief Financial Officer

- + 30+ years of experience in finance, legal, and corporate development
- + Prior to joining ChargePoint in 2018, served as CFO for Gigamon, Rocket Fuel, JDSU and Symyx, and held positions at leading public and private companies including Avago (now Broadcom) and Synopsys

- + NYSE: CHPT
- + Founded in 2007, with 1,000+ employees worldwide
- + Based in Silicon Valley, with operations in Arizona, Europe and India
- + 118,000+ activated ChargePoint ports, plus 200,000+ accessible via roaming*
- + Coverage initiated by BofA, Cowen, Citi, DA Davidson, Fox Advisors, Goldman Sachs, Jefferies, Needham, Oppenheimer & Co., Roth and Wolfe



*As of July 31, 2021. "Activated" ports are installed and activated on our network at the time they are reported.
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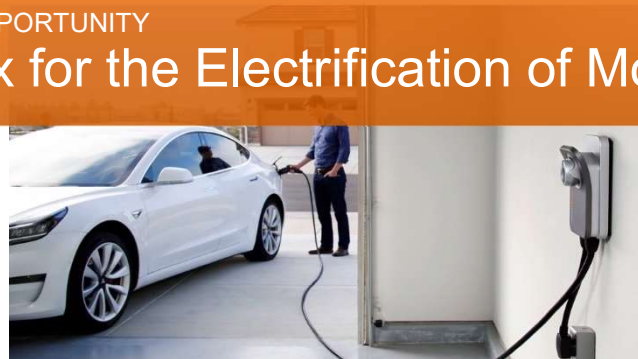


VISION

Move All People and Goods on Electric Power

INVESTMENT OPPORTUNITY

The Index for the Electrification of Mobility



Passenger OEMs



Fleet OEMs



Investment Highlights

- ✓ **Growing Addressable Market**
Strong electrification trend
- ✓ **Industry Leadership**
Leading EV charging network, market leader in North America in commercial Level 2 AC chargers
- ✓ **Winning Business Model**
Vertically integrated, software enabled, networked solution
- ✓ **Strong Competitive Advantages**
Meaningful scale advantage, complete portfolio, differentiated technology
- ✓ **Capital Light Growth**
Minimal CapEx needed to scale business, recurring revenue, strong margins
- ✓ **Leading Capital Position & Performance**
Acceleration of technology development, enabling continued growth

Electric Fueling

Revenue Potential = Total Vehicles x EV % x Port Attach % x Market Share x ASP
Recurring Revenue = Installed Base x Annual Subscriptions



At home, work, around town, on the road

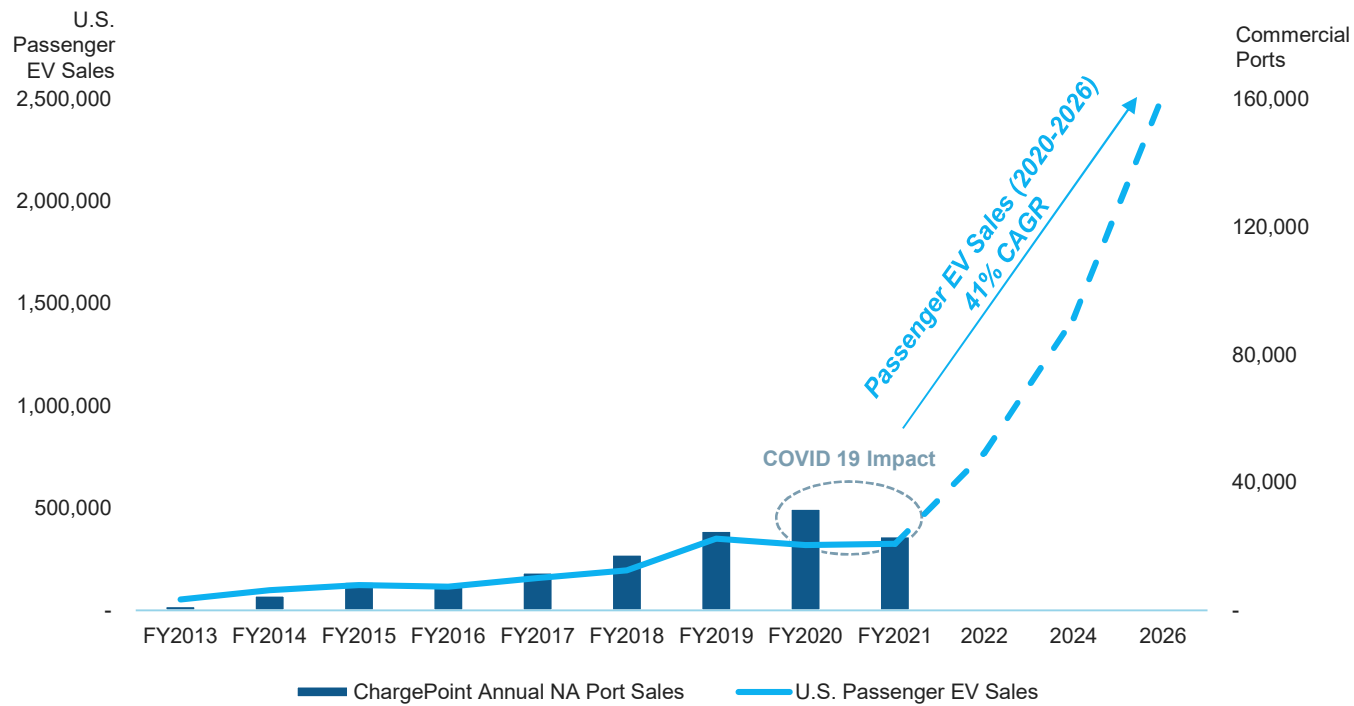
- + Charging every electric passenger vehicle on the market
- + Primarily charging while parked; speed matched to natural parking duration, mostly level 2
- + Fast charging for occasional road trips or in a pinch



At the depot, on route and at home

- + Charging for light, medium and heavy duty vehicles
- + Software determines optimal charging to get everything fueled, most economically, and on schedule
- + Able to support on-route charging via our commercial network, and residential charging for take-home fleets

ChargePoint Growth Directly Proportional to EV Penetration



Source: Historical EV sales from InsideEVs, Baum and BNEF. Future EV sales projections from BNEF.
Note: ChargePoint FY runs 2/1 – 1/31. Passenger EV sales reflect CY for simplicity

Winning North America, Expanding in Europe

118,000+ activated ports | **3,700+** activated DC ports
200,000+ ports accessible via roaming integrations



A leader in North America all-purpose charging

- + Operating across verticals
- + Integrated into where people live, work, play



Operating in 16 European markets

- + Support in 9 languages
- + Partnerships with energy retailers and leasing solution providers

Ports as of July 31, 2021. "Activated" ports are installed and activated on our network.

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We Sell Hardware, Subscription Software and Services

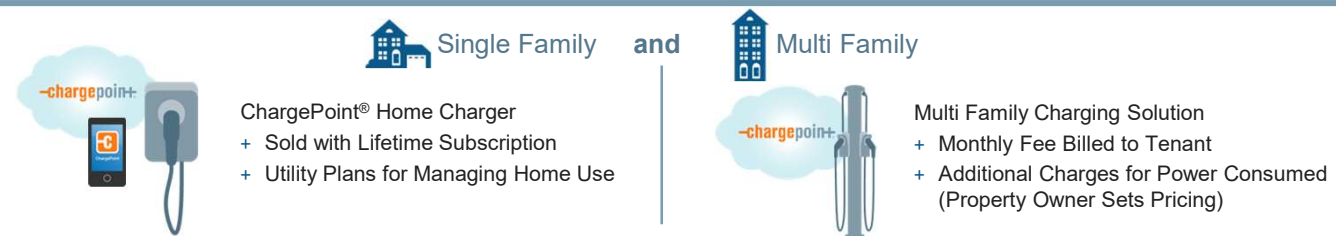
Commercial Products



Fleet Products



Residential Products



Integrated to the EV Ecosystem

Automotive Platforms



Photo: Mercedes-Benz

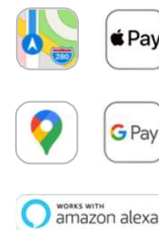
- + Android Auto
- + Apple CarPlay
- + Mercedes-Benz
- + Polestar
- + Volvo



Consumer Platforms



- + Apple Wallet
- + Apple Maps
- + Google Maps
- + Google Pay
- + Amazon Alexa



Fleet Platforms



Roaming Integrations with Other Charging Networks



Network Effects Reinforce ChargePoint Value

Account

(Site Hosts and Depots)

- + As EV penetration rises, existing accounts need more ports
- + Site hosts expand with a single provider in their parking lot
- + Site hosts prefer what drivers prefer



Driver

(End Users)

- + Rely on top-rated, free app to find and access charging
- + See ChargePoint where they live, work and play



Distribution

(Partners)

Established distribution, value added resellers, operations and maintenance and referral partners across geographies



76% of Fortune 50 Use ChargePoint*

Site hosts benefit from

- ✓ Charging that works for their business
- ✓ Free 24/7 driver support
- ✓ A single free app that drivers use to find and access charging
- ✓ Access and pricing controls to cue desired behaviors
- ✓ Tools like Waitlist to equitably maximize charging time for users
- ✓ And more

Commercial Workplace & Commercial Properties | Education
Fueling & Convenience | Healthcare | Hospitality & Retail | Parking

Fleet Delivery & Logistics | Sales Service & Motorpool | Shared Mobility

Residential Single Family | Multi Family

...and Drivers rely on us

View all activity and cost (for both at home and public charging) in one place



*2021 Fortune 500 list

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Select Customers Participating in the New Fueling Network

Commercial

Workplace & Commercial Properties



Education



Fueling & Convenience



Healthcare



Hospitality & Retail



Parking



Fleet

Delivery & Logistics



Sales Service & Motorpool



Shared Mobility

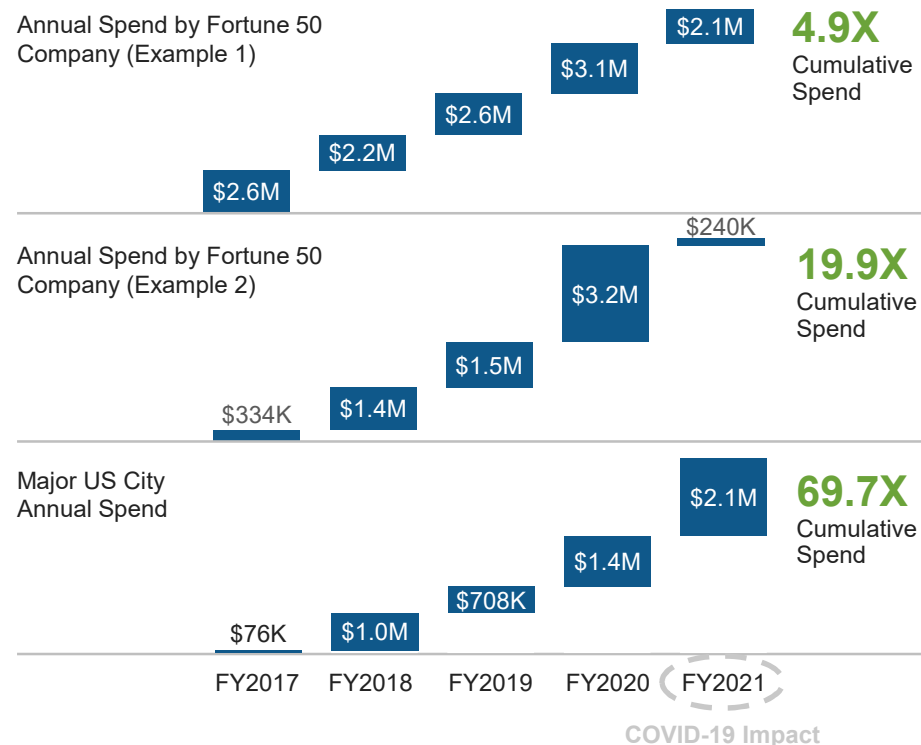


Residential

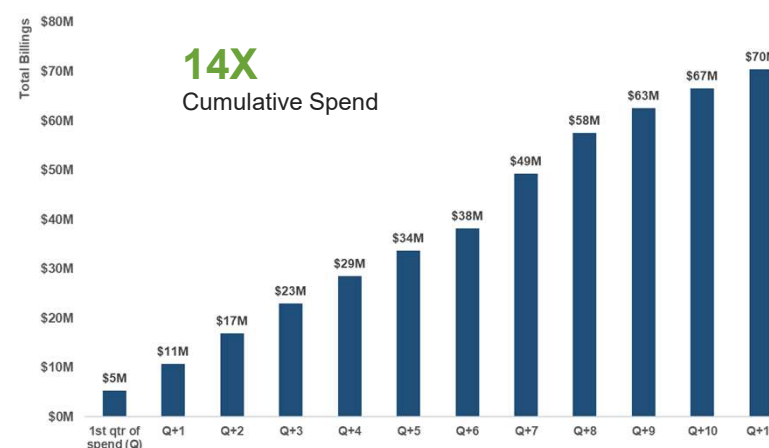
Multi Family



Proven Account Expansion



Top 25 Customers*



Customer expansion reflects ongoing software and warranty subscriptions as well as increased hardware purchases as EV penetration grows

Source: Management Data. Cumulative spend expansion rates calculated by dividing cumulative billings (FY2017 – FY2021) by FY2017 billings.

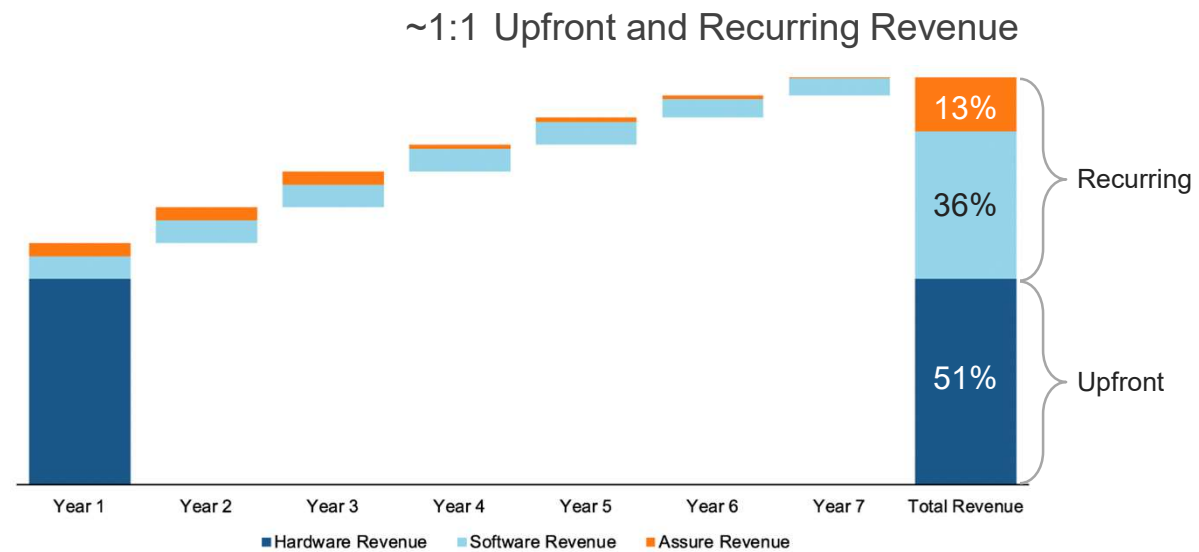
* Top 25 customers based on cumulative spending from Q1 FY2017 to Q4 FY2021.

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Illustrative Unit Economics



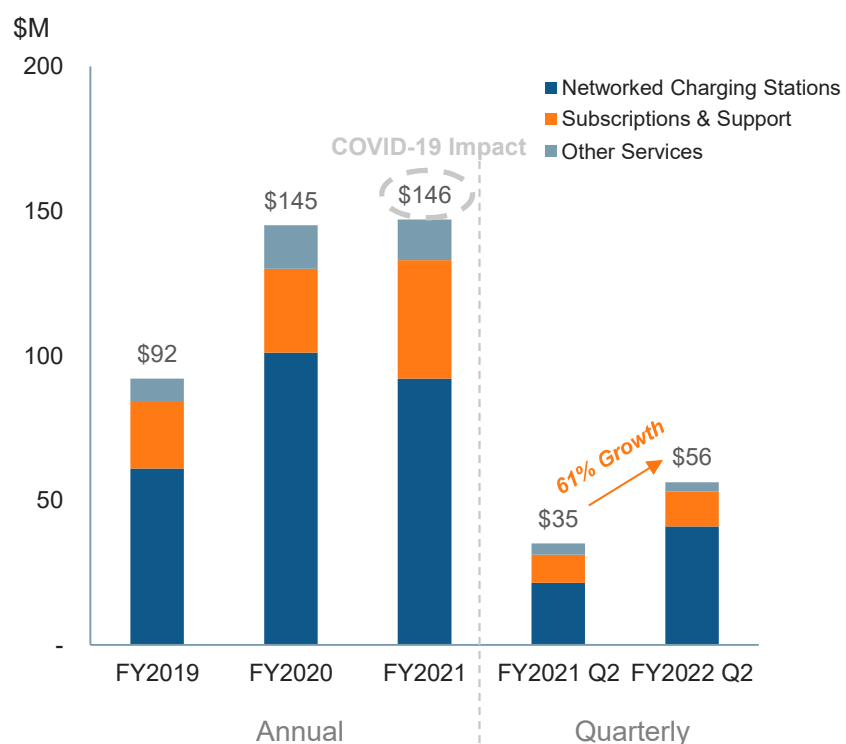
Illustrative Unit Economics:
CT4000 Dual-Port Station
with Software and Assure



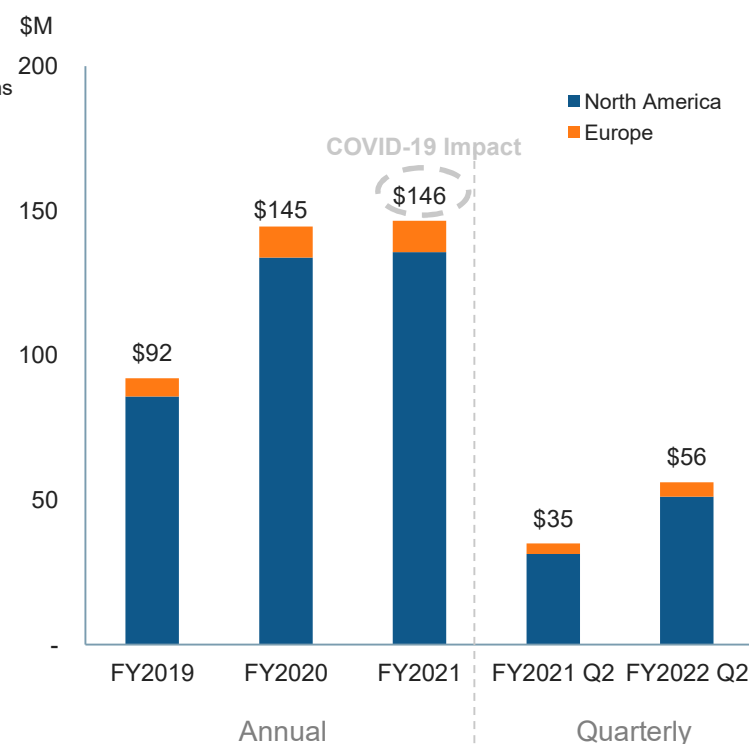
Source: Management Data. Actual station lifetime can vary.

Revenue Diversity

By Type



By Geography



ChargePoint for Good



3.0 billion electric miles driven since 2007

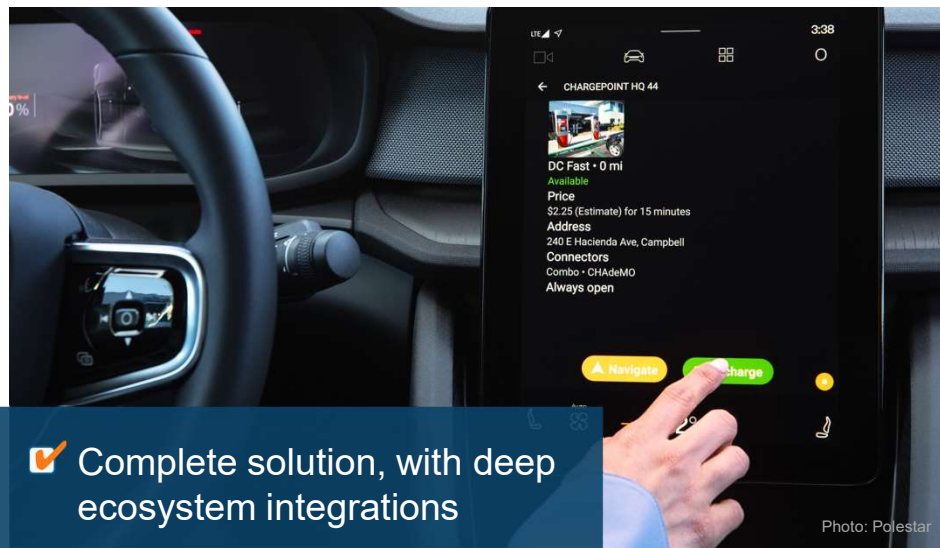
- + **120 million** gallons of gasoline consumption avoided
- + **>462,000 metric tons** of greenhouse gas emissions avoided, equivalent to
 - Planting **11.7 million** tree seedlings and growing them for 10 years
 - Carbon taken in by **869,000** acres of U.S. forests
 - Recycling **30 million** bags of waste

Source: Management data through July 31, 2021.

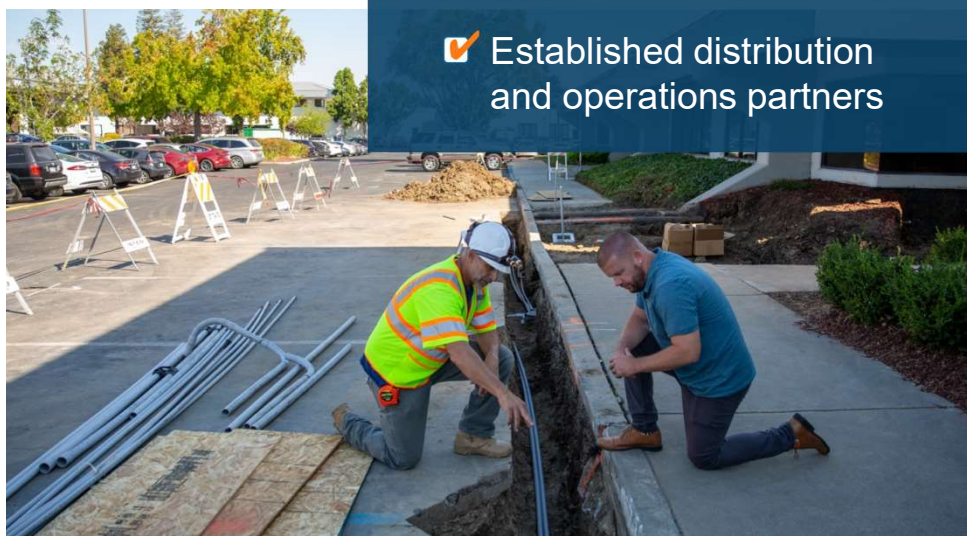
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✓ Capital-light model with continued growth ahead



✓ Complete solution, with deep ecosystem integrations



✓ Established distribution and operations partners

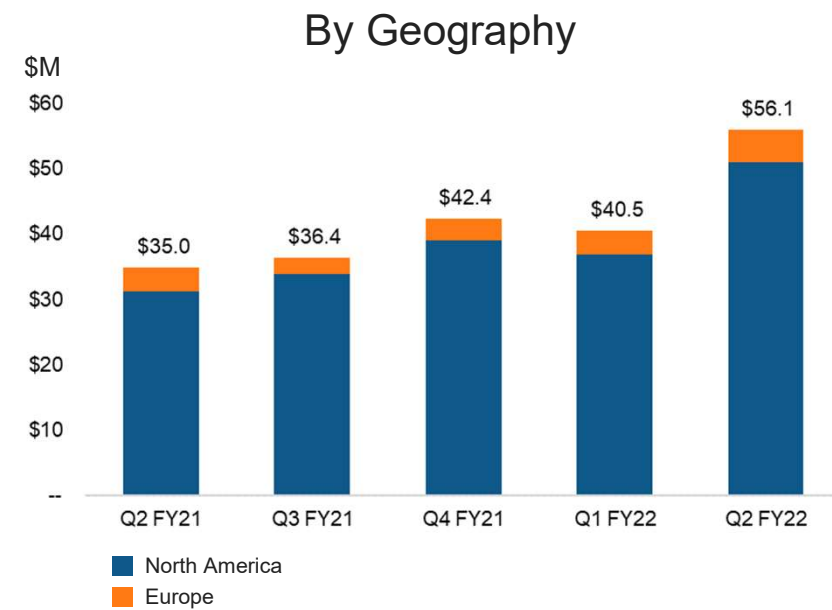
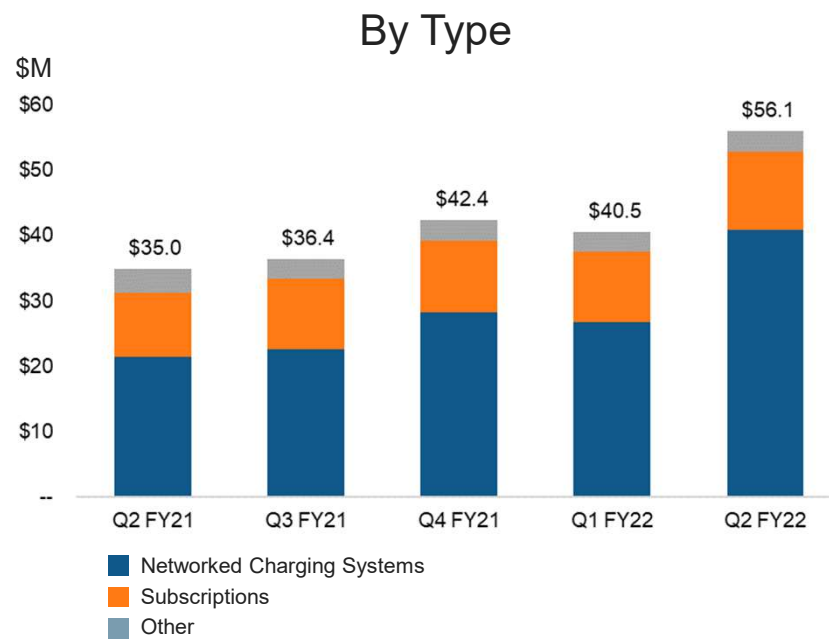


✓ Mature operations across continents and verticals



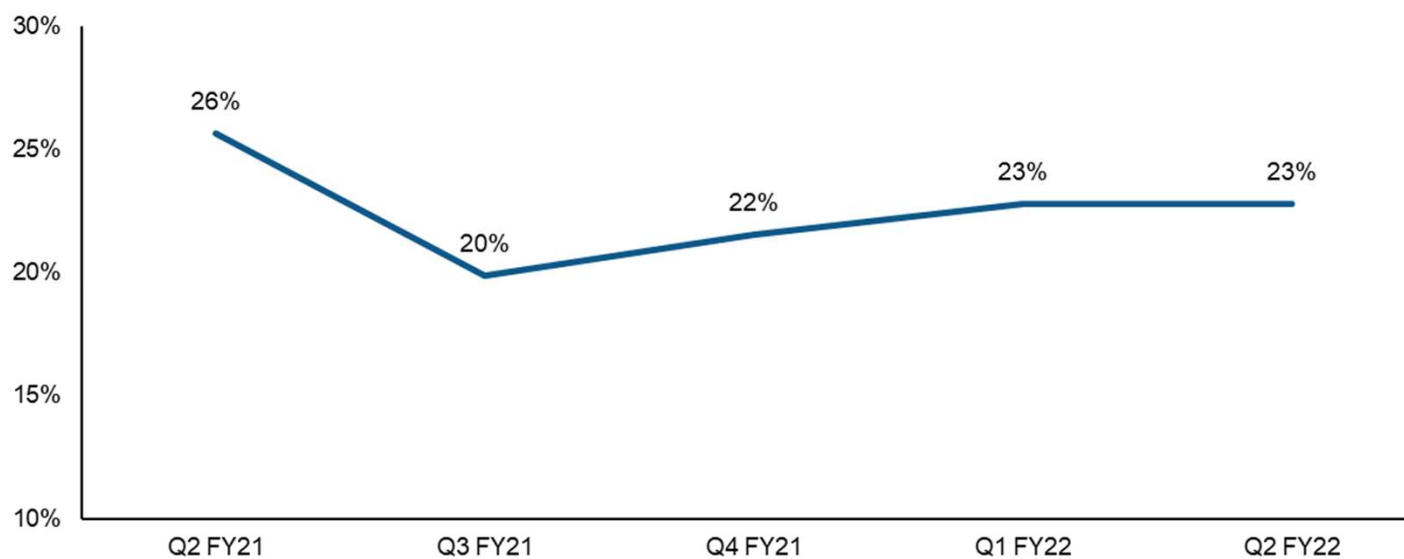
Appendix

Revenue Diversity



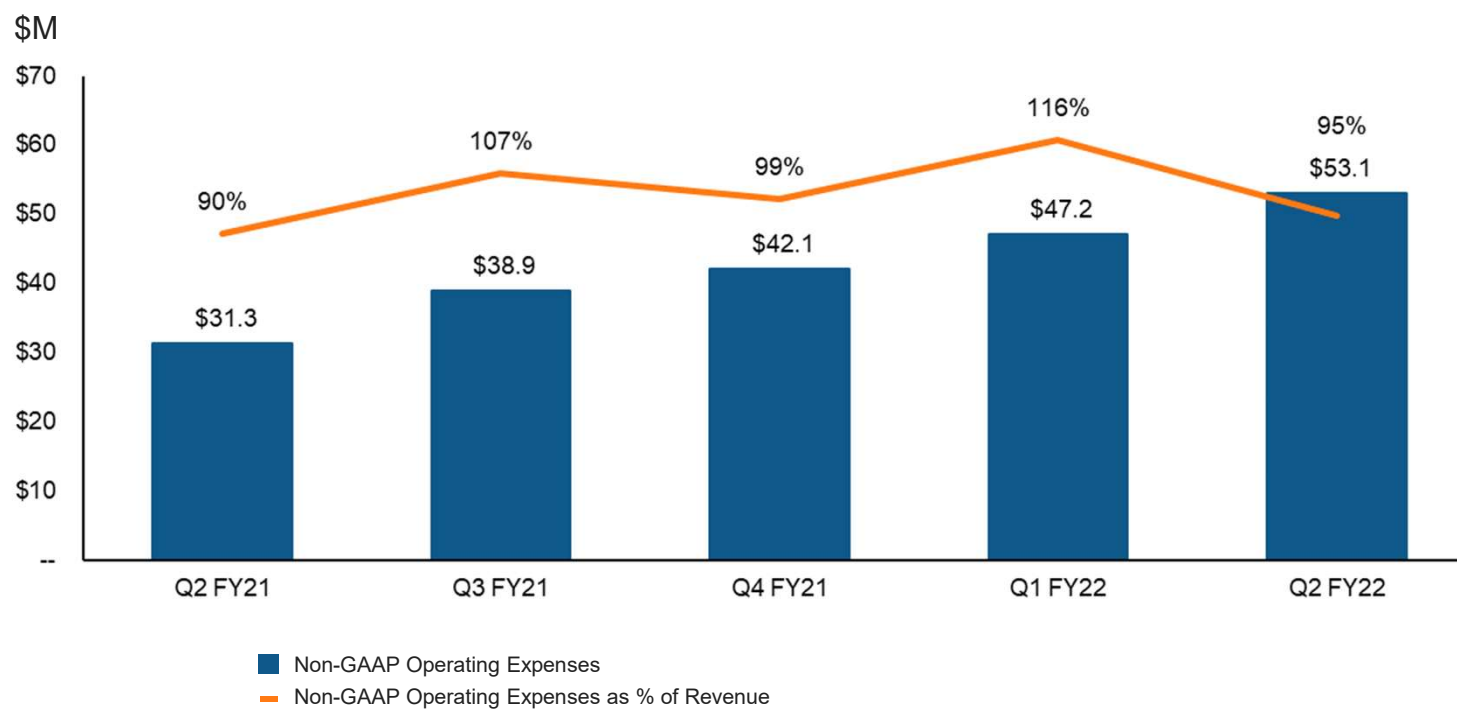
Note: Unaudited. Fiscal year ending on January 31.

Non-GAAP Gross Margin



Note: Unaudited. Fiscal year ending on January 31.

Non-GAAP Operating Expenses



Note: Unaudited. Fiscal year ending on January 31.

GAAP Income Statement

(\$ in thousands; unaudited)

	Three Months Ended July 31,		Six Months Ended July 31,	
	2021	2020	2021	2020
Revenue				
Networked charging systems	\$ 40,874	\$ 21,368	\$ 67,674	\$ 41,025
Subscriptions	12,082	9,811	22,906	18,815
Other	3,165	3,778	6,051	7,893
Total revenue	56,121	34,957	96,631	67,733
Cost of revenue				
Networked charging systems	35,384	20,408	59,126	39,024
Subscriptions	7,830	4,452	13,470	9,225
Other	2,130	1,069	4,041	2,692
Total cost of revenue	45,344	25,929	76,637	50,941
Gross profit	10,777	9,028	19,994	16,792
Operating expenses				
Research and development	40,410	17,126	65,784	35,152
Sales and marketing	21,923	10,966	37,897	25,167
General and administrative	22,732	4,466	37,199	9,555
Total operating expenses	85,065	32,558	140,880	69,874
Loss from operations	(74,288)	(23,530)	(120,886)	(53,082)
Interest income	25	37	47	280
Interest expense	-	(793)	(1,499)	(1,628)
Change in fair value of redeemable convertible preferred stock warrant liability	-	(11,516)	9,237	(10,981)
Change in fair value of assumed common stock warrant liabilities	(10,421)	-	33,340	-
Change in fair value of contingent earnout liability	(0)	-	84,420	-
Transaction costs expensed	-	-	(7,031)	-
Other (expense) income, net	(189)	563	(174)	131
Net loss before income taxes	(84,873)	(35,239)	(2,546)	(65,280)
Provision for income taxes	65	48	103	105
Net loss	\$ (84,938)	\$ (35,287)	\$ (2,649)	\$ (65,385)

GAAP Balance Sheet

(\$ in thousands; unaudited)

	July 31, 2021	January 31, 2021
Assets		
Current assets:		
Cash and cash equivalents	\$ 618,089	\$ 145,491
Restricted cash	400	400
Accounts receivable, net	42,708	35,075
Inventories	27,916	33,592
Prepaid expenses and other current assets	22,138	12,074
Total current assets	711,251	226,632
Property and equipment, net	32,265	29,988
Operating lease right-of-use assets	20,834	21,817
Goodwill	1,215	1,215
Other assets	5,023	10,468
Total assets	\$ 770,588	\$ 290,120
Liabilities, Redeemable Convertible Preferred Stock and Stockholders' Deficit		
Current liabilities:		
Accounts payable	\$ 28,416	\$ 19,784
Accrued and other current liabilities	51,980	47,162
Deferred revenue	47,769	40,934
Debt, current	-	10,208
Total current liabilities	128,165	118,088
Deferred revenue, noncurrent	58,000	48,896
Debt, noncurrent	-	24,686
Operating lease liabilities	21,582	22,459
Common stock warrant liability	26,868	-
Redeemable convertible preferred stock warrant liability	-	75,843
Other long-term liabilities	961	972
Total liabilities	235,576	290,944
Redeemable convertible preferred stock	-	615,697
Stockholders' equity (deficit):		
Common stock	32	2
Additional paid-in capital	1,216,893	62,736
Accumulated other comprehensive income	150	155
Accumulated deficit	(682,063)	(679,414)
Total stockholders' equity (deficit)	535,012	(616,521)
Total liabilities, redeemable convertible preferred stock, and stockholders' equity (deficit)	\$ 770,588	\$ 290,120

GAAP Statement of Cash Flows

(\$ in thousands; unaudited)

	Six Months Ended July 31,	
	2021	2020
Cash flows from operating activities		
Net loss	\$ (2,649)	\$ (65,385)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	5,576	4,684
Non-cash operating lease cost	1,963	1,749
Stock-based compensation	35,870	2,100
Amortization of deferred contract acquisition costs	829	538
Change in fair value of redeemable convertible preferred stock warrant liability	(9,237)	-
Change in fair value of common stock warrant liabilities	(33,340)	10,981
Change in fair value of contingent earnout liabilities	(84,420)	-
Transaction costs expensed	7,031	-
Other	1,236	683
Changes in operating assets and liabilities, net of effect of acquisitions:		
Accounts receivable, net	(7,657)	16,188
Inventories	5,620	(7,427)
Prepaid expenses and other assets	(9,325)	(3,335)
Operating lease liabilities	(953)	(2,031)
Accounts payable	9,293	(9,324)
Accrued and other liabilities	3,027	(4,054)
Deferred revenue	15,938	4,564
Net cash used in operating activities	(61,198)	(50,069)
Cash flows from investing activities		
Purchases of property and equipment	(7,788)	(5,962)
Maturities of investments	-	47,014
Net cash (used in) provided by investing activities	(7,788)	41,052
Cash flows from financing activities		
Proceeds from issuance of redeemable convertible preferred stock	-	92,433
Proceeds from the exercise of public warrants	117,598	31,390
Merger and PIPE financing	511,646	-
Payments of transaction costs related to Merger	(32,468)	-
Payment of tax withholding obligations on settlement of earnout shares	(20,894)	-
Repayment of borrowings	(36,051)	-
Proceeds from exercises of vested and unvested stock options	1,759	1,542
Net cash provided by financing activities	541,590	125,365
Effect of exchange rate changes on cash, cash equivalents, and restricted cash	(6)	36
Net increase in cash, cash equivalents, and restricted cash	472,598	116,384
Cash, cash equivalents, and restricted cash at beginning of period	145,891	73,153
Cash, cash equivalents, and restricted cash at end of period	\$ 618,489	\$ 189,537

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