

Hudson Pacific Properties Reports Second Quarter 2022 Financial Results

Leasing Activity Accelerates to Over 700,000 Square Feet –
 Strong Rent Spreads of 16.2% GAAP and 5.5% Cash –
 In-Service Office Portfolio 92.3% Leased –
 Same-Property Cash NOI Growth North of 7% –
 Updates 2022 Outlook –

LOS ANGELES (July 26, 2022)—Hudson Pacific Properties, Inc. (NYSE: HPP), a unique provider of end-to-end real estate solutions for dynamic tech and media tenants in global epicenters for these synergistic, converging and secular growth industries, today announced financial results for the second quarter 2022.

"With our sharp focus on leasing we signed over 700,000 square feet during the quarter, leveraging our specialized expertise in serving the tech and media industries across our world-class, amenitized, collaborative and sustainable office and studio space," said Victor Coleman, Hudson Pacific's Chairman and CEO. "This leasing activity combined with 16% GAAP and nearly 6% cash rent growth, and the fact that our leasing pipeline remains close to 2 million square feet, reflects the recovery in tenant demand we saw at the beginning of the second quarter. On the development front, we have nearly 790,000 square feet of compelling state-of-the-art office and studio value creation opportunities under construction. These accomplishments notwithstanding, while more than 65% of our debt is at fixed rates, given the current interest rate environment we expect to incur interest rate-related pressure on our results in the coming quarters. From a capital allocation perspective, we continued to repurchase our common stock, inclusive of the successful conclusion of our accelerated share repurchase program subsequent to the quarter, as part of our ongoing efforts to enhance long-term shareholder value."

Financial Results Compared to Second Quarter 2021

- Total revenue increased 16.6% to \$251.4 million
- Same-store property cash NOI grew 7.3% to \$125.2 million
- Net loss attributable to common stockholders of \$7.4 million, or \$0.05 per diluted share, compared to net income of \$2.3 million, or \$0.02 per diluted share
- FFO, excluding specified items, of \$74.6 million, or \$0.51 per diluted share, compared to \$74.4 million, or \$0.49 per diluted share. Specified items consist of transaction-related expenses of \$1.1 million, or \$0.01 per diluted share, and a one-time property tax expense of \$0.5 million, or \$0.00 per diluted share, compared to transaction-related expenses of \$1.1 million, or \$0.01 per diluted share, and a one-time property tax expense of \$0.3 million, or \$0.00 per diluted share
- FFO of \$73.0 million, or \$0.50 per diluted share, compared to \$73.0 million, or \$0.48 per diluted share
- AFFO of \$58.7 million, or \$0.40 per diluted share, compared to \$60.1 million, or \$0.39 per diluted share

Leasing

 Executed 714,000 square feet of new and renewal leases including nearly 500,000 square feet of leases in the San Francisco Bay Area

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- Completed significant renewals of Nutanix in North San Jose for 216,000 square feet through 2030 and Stanford in Palo Alto for 43,000 square feet through 2027
- GAAP and cash rents increased 16.2% and 5.5%, respectively, from prior levels
- In-service office portfolio ended the quarter at 90.8% occupied and 92.3% leased
- Studio portfolio was 84.0% occupied and leased over the trailing 12-months

Development

- Tenant improvements underway at office (re)developments including the fully leased 584,000-square-foot One Westside and 130,000-square-foot Harlow projects with GAAP rents commenced and stabilization anticipated in the second quarter 2023 and fourth quarter 2022, respectively
- Under construction projects include Sunset Glenoaks, a 7-stage, 241,000-square-foot studio development in Los Angeles for delivery in the second half of 2023, and Washington 1000, a 546,000-square-foot office development in Seattle for delivery in early 2024
- Secured entitlements for Burrard Exchange, a 450,000-square-foot hybrid mass-timber office building in Downtown Vancouver, with the ability to start construction in 2023
- Subsequent to the quarter, secured entitlements for the 21-stage, 1.2 million-square-foot Sunset Waltham Cross studio development in Broxbourne, UK with the ability to start construction in 2023

Transactions

- Completed acquisition of Washington 1000 development site for \$85.6 million before closing adjustments
- Subsequent to the quarter, entered into an agreement to sell Northview Center office property in Lynnwood, Washington for \$46.0 million before closing adjustments with anticipated third quarter closing

Capital Markets

- Repurchased 2.1 million shares of common stock outside of the accelerated share repurchase (ASR) program at an average price of \$17.65 per share
- Subsequent to the quarter, completed the ASR program, with a total of 8.1 million shares purchased at an average price of \$24.60 since inception in February of 2022

Balance Sheet as of June 30, 2022

- \$781.5 million of total liquidity comprised of \$266.5 million of unrestricted cash and cash equivalents
 (which includes proceeds from the settlement of US government securities used to repay \$126.4
 million of in-substance defeased debt subsequent to the quarter) and \$515.0 million of undrawn
 capacity under the unsecured revolving credit facility. The Company also has \$143.9 million and
 \$85.5 million of undrawn capacity under the construction loans secured by One Westside/10850
 Pico and Sunset Glenoaks, respectively
- \$3.3 billion of the Company's share of unsecured and secured debt and preferred units (net of cash and cash equivalents)
- 69.4% unsecured and 65.5% fixed-rate debt with a weighted average maturity of 4.7 years (including extensions)

Dividend

• The Company's Board of Directors declared and paid dividends on its common stock of \$0.25 per share, equivalent to an annual rate of \$1.00 per share, and on its 4.750% Series C cumulative preferred stock of \$0.296875 per share, equivalent to an annual rate of \$1.18750 per share

ESG Leadership

 Published 2021 <u>Corporate Responsibility Report</u> with accomplishments including: boosting inservice portfolio LEED, ENERGY STAR and Fitwel certifications to over 80%, 70% and 30%,

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respectively; maintaining 100% carbon neutral operations while reducing absolute greenhouse gas emissions (without any offsetting instruments) 25% from a 2018 baseline; hiring a Vice President of Diversity and Inclusion to further the Company's diversity, equity and inclusion initiatives; investing \$3 million in a California supportive housing fund and pledging to donate \$1 million to Los Angeles-based veterans supportive housing; and launching impact investing platform, EquiBlue™, that seeks to leverage commercial real estate to provide economic opportunity and upward mobility for women and people of color

2022 Outlook

The Company is updating its 2022 full-year FFO guidance to a range of \$2.00 to \$2.06 per diluted share, excluding specified items, from the prior range of \$2.02 to \$2.08. Specified items consist of \$1.4 million of transaction-related expenses, \$8.5 million trade name non-cash impairment and \$0.5 million one-time property tax expense identified as excluded items in the Company's year-to-date 2022 FFO. This guidance assumes the successful disposition of Northview Center and Del Amo before the end of the third quarter for gross proceeds of \$48.8 million before closing adjustments, which the Company expects to use to repay outstanding amounts under its unsecured revolving credit facility.

The FFO outlook reflects management's view of current and future market conditions, including assumptions with respect to rental rates, occupancy levels and the earnings impact of events referenced in this press release and in earlier announcements. It otherwise excludes any impact from new acquisitions, dispositions, debt financings or repayments, recapitalizations, capital markets activity or similar matters. There can be no assurance that actual results will not differ materially from this estimate.

Below are some of the assumptions the Company used in providing this guidance (dollars and share data in thousands):

	Current G	Current Guidance			
	Full Yea	ar 2022			
Metric	Low	High			
FFO per share	\$2.00	\$2.06			
Growth in same-store property cash NOI(1)(2)	2.50%	3.50%			
GAAP non-cash revenue (straight-line rent and above/below-market rents) ⁽³⁾	\$40,000	\$50,000			
GAAP non-cash expense (straight-line rent expense and above/below-market ground rent)	\$(4,500)	\$(4,500)			
General and administrative expenses ⁽⁴⁾	\$(79,000)	\$(83,000)			
Interest expense ⁽⁵⁾	\$(146,500)	\$(149,500)			
Interest income	\$1,750	\$1,850			
Corporate-related depreciation and amortization	\$(17,950)	\$(18,050)			
FFO from unconsolidated joint ventures	\$7,000	\$8,000			
FFO attributable to non-controlling interests	\$(68,500)	\$(72,500)			
FFO attributable to preferred units/shares	\$(21,000)	\$(21,000)			
Weighted average common stock/units outstanding—diluted ⁽⁶⁾	146,000	147,000			

- (1) Same-store for the full year 2022 is defined as the 42 stabilized office properties and three studio properties owned and included in the portfolio as of January 1, 2021, and anticipated to still be owned and included in the portfolio through December 31, 2022. Same-store property cash NOI growth assumes the expiration (without renewal or backfill in 2022) of all 376,817 square feet leased to Qualcomm at Skyport Plaza as of July 31, 2022. Adjusted for this expiration, full year 2022 same-store property cash NOI growth would be 4.25% 5.25%.
- (2) Please see non-GAAP information below for definition of cash NOI.
- (3) Includes non-cash straight-line rent associated with the studio and office properties.
- (4) Includes non-cash compensation expense, which the Company estimates at \$25,000 in 2022.
- 5) Includes amortization of deferred financing costs and loan discounts/premiums, which the Company estimates at \$13,000 in 2022.
- (6) Diluted shares represent ownership in the Company through shares of common stock, OP Units and other convertible or exchangeable instruments. The weighted average fully diluted common stock/units outstanding for 2022 includes an estimate for the dilution impact of stock grants to the Company's executives under its 2020, 2021 and 2022 long-term incentive programs. This estimate is based on the projected award potential of such programs as of the end of the most recently completed quarter, as calculated in accordance with the ASC 260, Earnings Per Share.

The Company does not provide a reconciliation for non-GAAP estimates on a forward-looking basis.

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including the information under "FFO Guidance" above, where it is unable to provide a meaningful or accurate calculation or estimation of reconciling items and the information is not available without unreasonable effort. This is due to the inherent difficulty of forecasting the timing and/or amount of various items that would impact net income attributable to common stockholders per diluted share, which is the most directly comparable forward-looking GAAP financial measure. This includes, for example, acquisition costs and other non-core items that have not yet occurred, are out of the Company's control and/or cannot be reasonably predicted. For the same reasons, the Company is unable to address the probable significance of the unavailable information. Forward-looking non-GAAP financial measures provided without the most directly comparable GAAP financial measures may vary materially from the corresponding GAAP financial measures.

Supplemental Information

Supplemental financial information regarding Hudson Pacific's second quarter 2022 results may be found on the Investors section of the Company's website at HudsonPacificProperties.com. This supplemental information provides additional detail on items such as property occupancy, financial performance by property and debt maturity schedules.

Conference Call

The Company will hold a conference call to discuss second quarter 2022 financial results at 11:00 a.m. PT / 2:00 p.m. ET on July 27, 2022. Please dial (844) 200-6205 and enter passcode 242133 to access the call. International callers should dial (929) 526-1599. A live, listen-only webcast and replay can be accessed via the Investors section of the Company's website at <a href="https://doi.org/10.2007/nd.

About Hudson Pacific Properties

Hudson Pacific Properties (NYSE: HPP) is a real estate investment trust serving dynamic tech and media tenants in global epicenters for these synergistic, converging and secular growth industries. Hudson Pacific's unique and high-barrier tech and media focus leverages a full-service, end-to-end value creation platform forged through deep strategic relationships and niche expertise across identifying, acquiring, transforming and developing properties into world-class amenitized, collaborative and sustainable office and studio space. For more information visit <a href="https://example.com/hudson/PacificProperties.com/hudson/hudson/hudson/hudson/hudson/hudson/hudson/hudson/huds

Forward-Looking Statements

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "may," "will," "should," "expects," "intends," "plans," "anticipates," "believes," "estimates," "predicts," or "potential" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events, or trends and that do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond the Company's control, which may cause actual results to differ significantly from those expressed in any forward-looking statement. All forward-looking statements reflect the Company's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Furthermore, the Company disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause the Company's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission, or SEC, and other risks described in documents subsequently filed by the Company from time to time with the SEC.

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(FINANCIAL TABLES FOLLOW)

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Consolidated Balance Sheets

Unaudited, in thousands, except share data

eete		une 30, 2022 (Unaudited)	Dece	December 31, 2021	
ASSETS					
Investment in real estate, at cost	\$	8,562,340	\$	8,361,477	
Accumulated depreciation and amortization		(1,413,526)		(1,283,774	
Investment in real estate, net		7,148,814		7,077,703	
Non-real estate property, plant and equipment, net		60,222		58,469	
Cash and cash equivalents		266,538		96,555	
Restricted cash		49,025		100,321	
Accounts receivable, net		15,602		25,339	
Straight-line rent receivables, net		269,015		240,306	
Deferred leasing costs and intangible assets, net		336,439		341,444	
U.S. Government securities		_		129,321	
Operating lease right-of-use assets		299,673		287,041	
Prepaid expenses and other assets, net		99,151		119,000	
Investment in unconsolidated real estate entities		161,845		154,731	
Goodwill		109,473		109,439	
Assets associated with real estate held for sale		234,841		250,520	
TOTAL ASSETS	\$	9,050,638	\$	8,990,189	
LIABILITIES AND EQUITY Liabilities					
Unsecured and secured debt, net	\$	4,129,034	\$	3,733,903	
In-substance defeased debt	Ψ	126,397	Ψ	128,212	
Joint venture partner debt		66,136		66,136	
Accounts payable, accrued liabilities and other		313,572		300,959	
Operating lease liabilities		307,072		293,596	
Intangible liabilities, net		37,485		42,290	
Security deposits and prepaid rent		82,906		84,939	
Liabilities associated with real estate held for sale		3,072		3,898	
Total liabilities		5,065,674		4,653,933	
Total liabilities		3,003,074		4,033,933	
Redeemable preferred units of the operating pertnership		9,815		9,815	
Redeemable preferred units of the operating partnership		•		129,449	
Redeemable non-controlling interest in consolidated real estate entities		126,420		129,449	
Equity					
Hudson Pacific Properties, Inc. stockholders' equity:					
Preferred stock, \$0.01 par value, 18,400,000 authorized at June 30, 2022 and December 31, 2021, respectively; 4.750% Series C cumulative redeemable preferred stock; \$25.00 per share liquidation preference, 17,000,000 outstanding at June 30, 2022 and December 31, 2021, respectively		425,000		425,000	
Common stock, \$0.01 par value, 481,600,000 authorized, 141,609,336 shares and 151,124,543 shares outstanding at June 30, 2022 and December 31, 2021, respectively		1,415		1,511	
Additional paid-in capital		2,985,666		3,317,072	
Accumulated other comprehensive loss		(7,051)		(1,761	
Total Hudson Pacific Properties, Inc. stockholders' equity		3,405,030		3,741,822	
Non-controlling interest—members in consolidated real estate entities		384,707		402,971	
Non-controlling interest—units in the operating partnership		58,992		52,199	
Total equity		3,848,729		4,196,992	
TOTAL LIABILITIES AND EQUITY	\$	9,050,638	\$	8,990,189	

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Consolidated Statements of Operations

Unaudited, in thousands, except share data

	7	Three Months Ended June 30,				Six Months Ended June 30,			
		2022		2021		2022		2021	
REVENUES									
Office									
Rental	\$	211,836	\$	192,552	\$	418,028	\$	382,413	
Service and other revenues		4,408		3,151		9,616		5,433	
Total office revenues		216,244		195,703		427,644		387,846	
Studio									
Rental		13,438		11,551		26,832		23,704	
Service and other revenues		21,748		8,348		41,467		17,171	
Total studio revenues		35,186		19,899		68,299		40,875	
Total revenues		251,430		215,602		495,943		428,721	
OPERATING EXPENSES									
Office operating expenses		78,558		69,111		152,189		135,673	
Studio operating expenses		20,686		12,466		39,669		23,919	
General and administrative		21,871		17,109		42,383		35,558	
Depreciation and amortization		91,438		84,178		183,631		166,939	
Total operating expenses		212,553		182,864		417,872		362,089	
OTHER INCOME (EXPENSE)									
Income from unconsolidated real estate entities		1,780		470		2,083		1,105	
Fee income		1,140		797		2,211		1,645	
Interest expense		(33,719)		(30,689)		(64,555)		(60,975	
Interest income		920		937		1,830		1,934	
Management services reimbursement income—unconsolidated real estate entities		1,068		626		2,176		626	
Management services expense—unconsolidated real estate entities		(1,068)		(626)		(2,176)		(626	
Transaction-related expenses		(1,126)		(1,064)		(1,382)		(1,064	
Unrealized (loss) gain on non-real estate investments		(1,818)		5,018		(168)		10,793	
Impairment loss		(3,250)		_		(23,753)		_	
Other income (expense)		742		(1,177)		1,594		(1,629	
Total other expenses		(35,331)		(25,708)		(82,140)		(48,191	
Net income (loss)		3,546		7,030		(4,069)		18,441	
Net income attributable to Series A preferred units		(153)		(153)		(306)		(306	
Net income attributable to Series C preferred shares		(5,047)		_		(10,337)		_	
Net income attributable to participating securities		(300)		(276)		(594)		(554	
Net income attributable to non-controlling interest in consolidated real estate entities		(7,081)		(5,549)		(15,642)		(12,179	
Net loss attributable to redeemable non-controlling interest in consolidated real estate entities		1,506		1,282		3,396		1,964	
Net loss (income) attributable to common units in the operating partnership		93		(19)		323		(69	
NET (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS	\$	(7,436)	\$	2,315	\$	(27,229)	\$	7,297	
BASIC AND DILUTED PER SHARE AMOUNTS									
Net (loss) income attributable to common stockholders—basic	\$	(0.05)	\$	0.02	\$	(0.19)	\$	0.05	
Net (loss) income attributable to common stockholders—diluted	\$	(0.05)		0.02	\$	(0.19)		0.05	
Weighted average shares of common stock outstanding—basic	·	143,816,698	_	151,169,612	-	146,487,388	-	150,997,564	
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Funds From Operations

Unaudited, in thousands, except per share data

	Three Months Ended June 30,			Six Months Ended June 30,			
	2022		2021		2022		2021
RECONCILIATION OF NET INCOME (LOSS) TO FUNDS FROM OPERATIONS ("FFO") ⁽¹⁾ :							
Net income (loss)	\$ 3,546	,	\$ 7,030	\$	(4,069)	\$	18,441
Adjustments:							
Depreciation and amortization—Consolidated	91,438		84,178		183,631		166,939
Depreciation and amortization—Non-real estate assets	(4,485)		(590)		(8,917)		(1,167)
Depreciation and amortization—Company's share from unconsolidated real estate entities	1,320		1,550		2,689		3,061
Impairment loss—Real estate assets	3,250		_		15,253		_
Unrealized loss (gain) on non-real estate investments	1,818		(5,018)		168		(10,793)
Tax impact of unrealized gain on non-real estate investment	_		1,876		_		1,876
FFO attributable to non-controlling interests	(18,687)		(15,839)		(38,687)		(32,462)
FFO attributable to preferred shares and units	(5,200)		(153)		(10,643)		(306)
FFO to common stockholders and unitholders	73,000		73,034		139,425		145,589
Specified items impacting FFO:							
Transaction-related expenses	1,126		1,064		1,382		1,064
One-time prior period net property tax adjustment—Company's share	477		335		451		1,372
Impairment loss—Trade name	_		_		8,500		_
FFO (excluding specified items) to common stockholders and unitholders	\$ 74,603	;	\$ 74,433	\$	149,758	\$	148,025
Weighted average common stock/units outstanding—diluted	146,344		152,683		149,249		152,675
FFO per common stock/unit—diluted	\$ 0.50	,	\$ 0.48	\$	0.93	\$	0.95
FFO (excluding specified items) per common stock/unit—diluted	\$ 0.51	(\$ 0.49	\$	1.00	\$	0.97

1. Hudson Pacific calculates FFO in accordance with the White Paper on FFO approved by the Board of Governors of the National Association of Real Estate Investment Trusts ("NAREIT"). The White Paper defines FFO as net income or loss calculated in accordance with generally accepted accounting principles in the United States ("GAAP"), excluding gains and losses from sales of depreciable real estate and impairment write-downs associated with depreciable real estate, plus real estate-related depreciation and amortization (excluding amortization of deferred financing costs and depreciation of non-real estate assets), adjusting for consolidated and unconsolidated joint ventures. The calculation of FFO includes amortization of deferred revenue related to tenant-funded tenant improvements and excludes the depreciation of the related tenant improvement assets. Hudson Pacific believes that FFO is a useful supplemental measure of its operating performance. The exclusion from FFO of gains and losses from the sale of operating real estate assets allows investors and analysts to readily identify the operating results of the assets that form the core of the Company's activity and assists in comparing those operating results between periods. Also, because FFO is generally recognized as the industry standard for reporting the operations of REITs, it facilitates company's FFO may not be comparable to all other REITs.

Implicit in historical cost accounting for real estate assets in accordance with GAAP is the assumption that the value of real estate assets diminishes predictably over time. Since real estate values have historically risen or fallen with market conditions, many industry investors and analysts have considered presentations of operating results for real estate companies using historical cost accounting alone to be insufficient. Because FFO excludes depreciation and amortization of real estate assets, Hudson Pacific believes that FFO along with the required GAAP presentations provides a more complete measurement of the Company's performance relative to its competitors and a more appropriate basis on which to make decisions involving operating, financing and investing activities than the required GAAP presentations alone would provide. Hudson Pacific uses FFO per share to calculate annual cash bonuses for certain employees.

However, FFO should not be viewed as an alternative measure of Hudson Pacific's operating performance because it does not reflect either depreciation and amortization costs or the level of capital expenditures and leasing costs necessary to maintain the operating performance of the Company's properties, which are significant economic costs and could materially impact the Company's results from operations.

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Net Operating Income Unaudited, in thousands

	Three Months	hs Ended June 30,		
	2022		2021	
RECONCILIATION OF NET INCOME TO NET OPERATING INCOME ("NOI")(1):				
Net income	\$ 3,546	\$	7,030	
Adjustments:				
Income from unconsolidated real estate entities	(1,780)		(470)	
Fee income	(1,140)		(797)	
Interest expense	33,719		30,689	
Interest income	(920)		(937)	
Management services reimbursement income—unconsolidated real estate entities	(1,068)		(626)	
Management services expense—unconsolidated real estate entities	1,068		626	
Transaction-related expenses	1,126		1,064	
Unrealized loss (gain) on non-real estate investments	1,818		(5,018)	
Impairment loss	3,250		_	
Other (income) expense	(742)		1,177	
General and administrative	21,871		17,109	
Depreciation and amortization	91,438		84,178	
NOI	\$ 152,186	\$	134,025	
NET OPERATING INCOME BREAKDOWN				
Same-store office cash revenues	180,770		168,897	
Straight-line rent	305		4,599	
Amortization of above-market and below-market leases, net	1,750		2,647	
Amortization of lease incentive costs	(398)		(422)	
Same-store office revenues	182,427		175,721	
Same-store studios cash revenues	20,025		19,741	
Straight-line rent	646		167	
Amortization of lease incentive costs	(9)		(9)	
Same-store studio revenues	 20,662		19,899	
Same-store revenues	203,089		195,620	
Same-store office cash expenses	63,431		59,567	
Straight-line rent	325		325	
Non-cash portion of interest expense	21		10	
Amortization of above-market and below-market ground leases, net	 586		586	
Same-store office expenses	64,363		60,488	
Same-store studio cash expenses	12,152		12,387	
Non-cash portion of interest expense	69		79	
Same-store studio expenses	 12,221		12,466	
Same-store expenses	76,584		72,954	
Same-store net operating income	126,505		122,666	
Non-same-store net operating income	25,681		11,359	
NET OPERATING INCOME	\$ 152,186	\$	134,025	
SAME-STORE OFFICE NOI INCREASE	2.5 %			
SAME-STORE OFFICE CASH NOI INCREASE	7.3 %			
SAME-STORE STUDIO NOI INCREASE	13.6 %			
SAME-STORE STUDIO CASH NOI INCREASE	7.1 %			

Press Release



1. Hudson Pacific evaluates performance based upon property NOI from continuing operations. NOI is not a measure of operating results or cash flows from operating activities or cash flows as measured by GAAP and should not be considered an alternative to income from continuing operations, as an indication of the Company's performance, or as an alternative to cash flows as a measure of liquidity, or the Company's ability to make distributions. All companies may not calculate NOI in the same manner. Hudson Pacific considers NOI to be a useful performance measure to investors and management because when compared across periods, NOI reflects the revenues and expenses directly associated with owning and operating the Company's properties and the impact to operations from trends in occupancy rates, rental rates and operating costs, providing a perspective not immediately apparent from income from continuing operations. Hudson Pacific calculates NOI as net income (loss) excluding corporate general and administrative expenses, depreciation and amortization, impairments, gains/losses on sales of real estate, interest expense, transaction-related expenses and other non-operating items. Hudson Pacific defines NOI as operating revenues (including rental revenues, other property-related revenue, tenant recoveries and other operating revenues), less property-level operating expenses (which includes external management fees, if any, and property-level general and administrative expenses). NOI on a cash basis is NOI adjusted to exclude the effect of straight-line rent and other non-cash adjustments required by GAAP. Hudson Pacific believes NOI on a cash basis is helpful to investors as an additional measure of operating performance because it eliminates straight-line rent and other non-cash adjustments to revenue and expenses.