



INVESTOR PRESENTATION

December 2021
(Nasdaq: AOSL)



SAFE HARBOR STATEMENT

This presentation contains forward-looking statements that are based on current expectations, estimates, forecasts and projections of future performance based on management's judgment, beliefs, current trends, and anticipated product performance. These forward-looking statements include, without limitation, statements relating to expected growth rate, our product portfolios, projected amount of revenue, gross margin, operating income (loss), income tax expenses, net income (loss), noncontrolling interest, and share-based compensation expenses, non-GAAP gross margin, non-GAAP operating expenses, tax expenses, and non-GAAP loss attributable to noncontrolling interest, anticipated annual revenue target, our ability and strategy to develop new products, the ability to expand our sales and market share, increase our capacity and achieve sustained growth and profitability, our ability to support global OEM and ODM customers, the expected ramp-up schedule of the 12 inch fab at the JV Company and target run rate, the development of digital power business, partnership with global brands, the relationship with key customers, business pipeline from design wins, the growth in mobile business, our ability to provide power solutions and reliable supply chains, government investigation, impact of coronavirus outbreak on our business, and other information under the section entitled "Business Outlook for Fiscal Q2 Ending December 31, 2021". Forward-looking statements involve risks and uncertainties that may cause actual results to differ materially from those contained in this presentation. Additional information concerning these and other risk factors is contained in the Risk Factors sections of our most recently filed Forms 10-K and 10-Q. AOS undertakes no obligation and does not intend to update these forward-looking statements to reflect events or circumstances occurring after this presentation.

Non-GAAP Results

Non-GAAP results referenced in this presentation contain non-GAAP financial measures because the financial community uses non-GAAP results in its analysis and comparison of historical results and projections of the Company's future operating results. These non-GAAP results exclude share-based compensation expense, Chongqing pre-production expenses and production ramp-up costs, and certain other expenses and benefits. Management uses these non-GAAP measures to manage and assess the profitability of the business. These non-GAAP results are also consistent with another way management internally analyzes the company's results and may be useful.



ALPHA AND OMEGA SEMICONDUCTOR (NASDAQ: AOSL)

Emerging total solution provider in >\$40B market

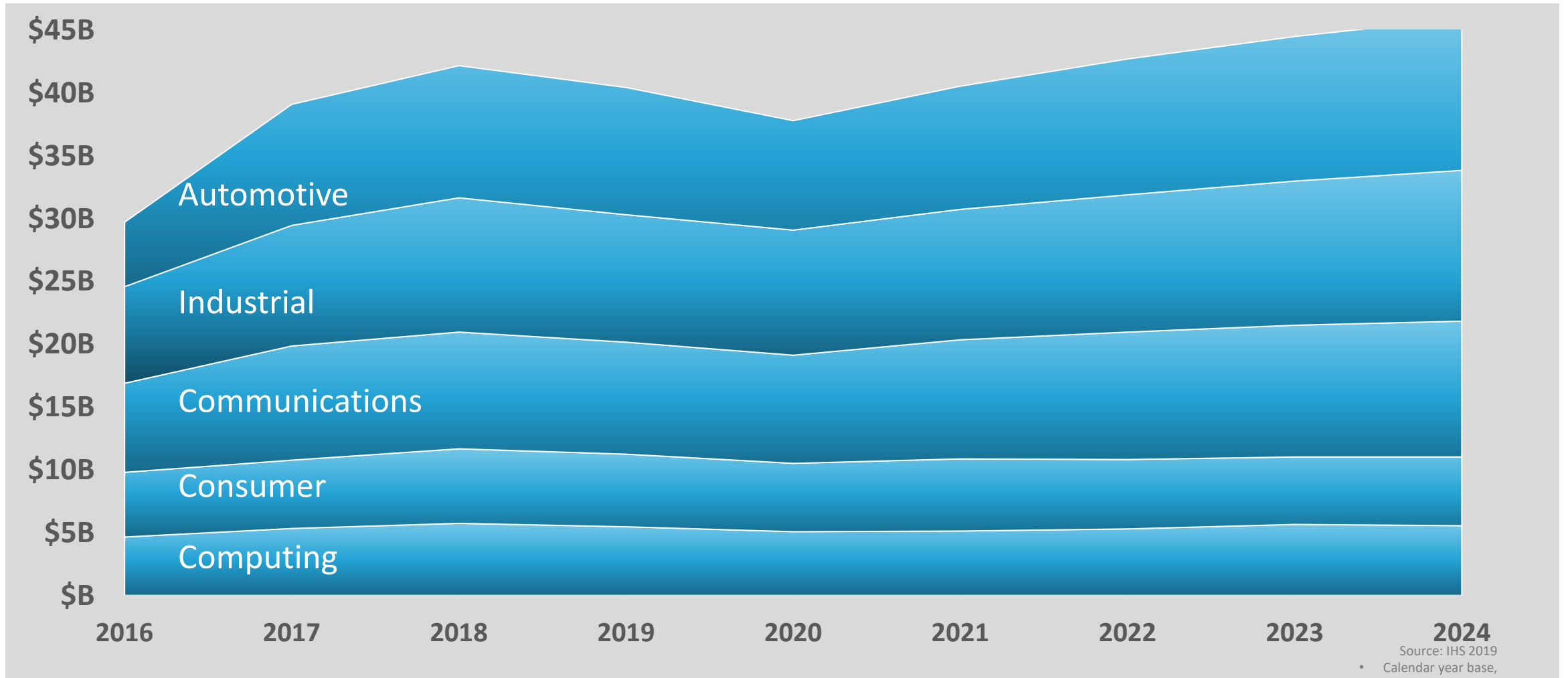
Solid foundation enabling accelerated growth

Strong pipeline with major growth drivers

Consistent execution approaching target model



LARGE AND GROWING MARKET FOR POWER





DIVERSIFIED PRODUCT PORTFOLIO FOR POWER





BUILT FOR SCALE



Oregon 8" Fab



Shanghai A&T

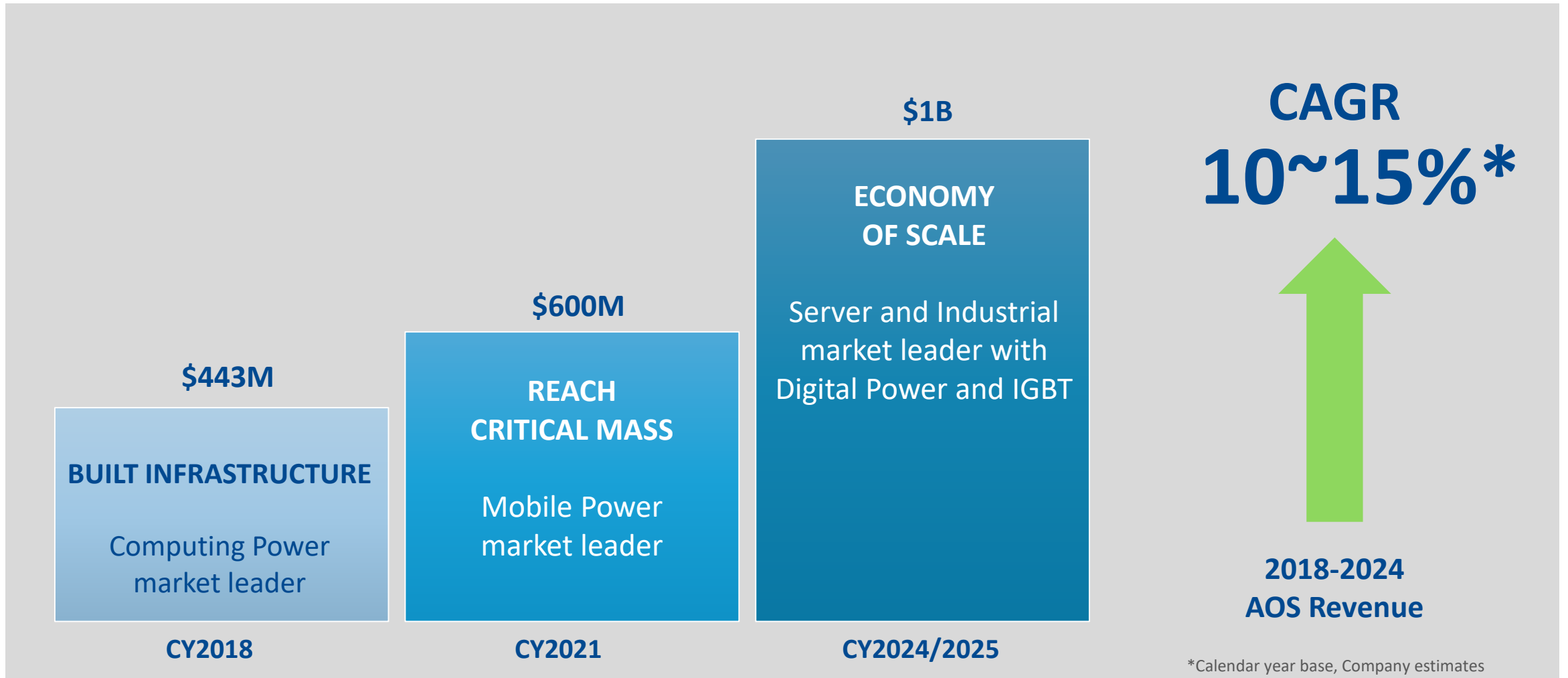


CQ JV: 12" Fab + A&T

AOS Confidential



ACCELERATING GROWTH





FOCUSED MARKETS (AS OF Q1 FY2022)

Communications

- Smartphone
- Telecom

Consumer

- Home Appliance
- Gaming
- TV

Power Supply / Industrial

- Quick Chargers / PD
 - Power Tools
 - AC/DC

Computing

- Notebook / PC
- Graphics Card
 - Server / AI

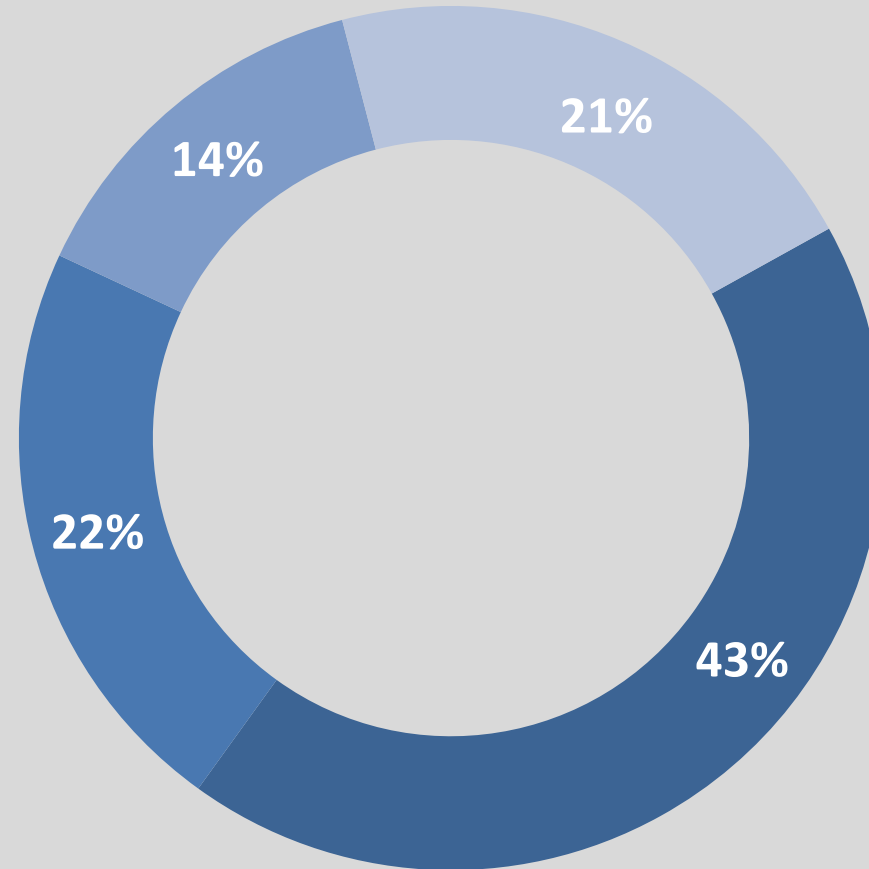


Chart excludes 'Service and Others' of 2%



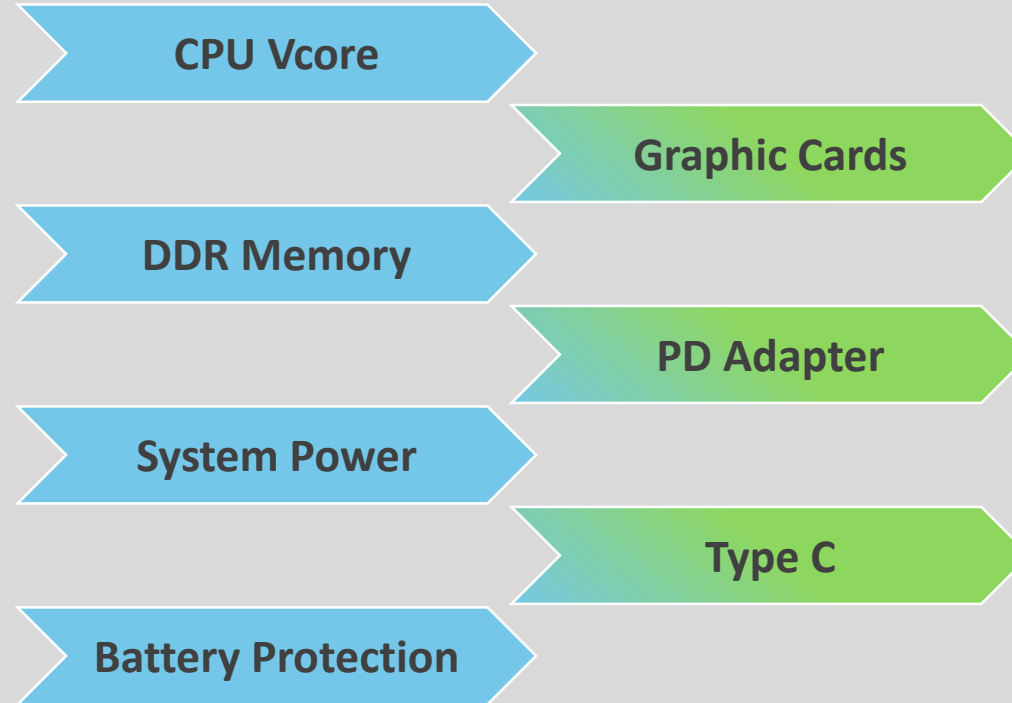
PC: SHARE GAINS, HIGH VALUE MIGRATION

COMPUTING



SAM: \$1BM+

EXPANDING BOM



- Market leader
- High performance MOSFET and PIC
- Expanding BOM





STRATEGIC ALIGNMENT WITH GLOBAL OEMS

MOBILE POWER



SAM: \$0.6B

Supply all major
smartphone
vendors

BATTERY PROTECTION



- Safe operation
- Longer battery life
- Robust performance

QUICK CHARGER



- AOS 1st to support QC
 - 10W → 18W+
- High performance MV FET



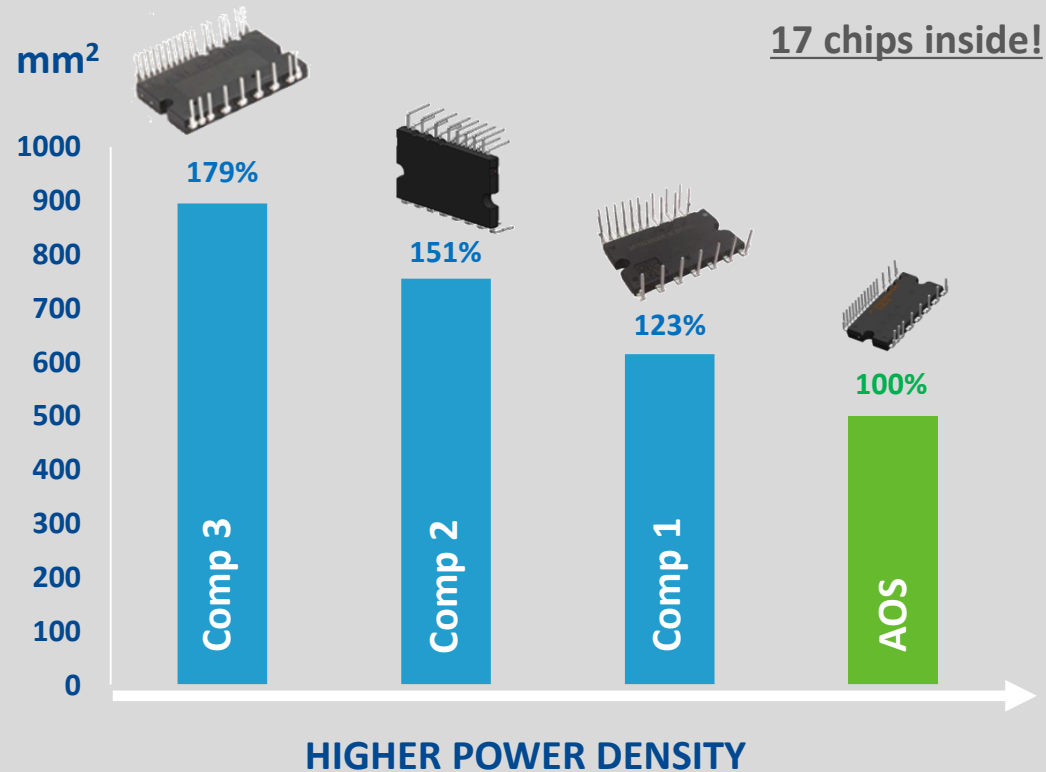
INTELLIGENT MODULES FOR HOME APPLIANCES

HOME APPLIANCE



SAM: \$2B+

SIZE COMPARISON



AOS IPM Solution with IGBT offers:

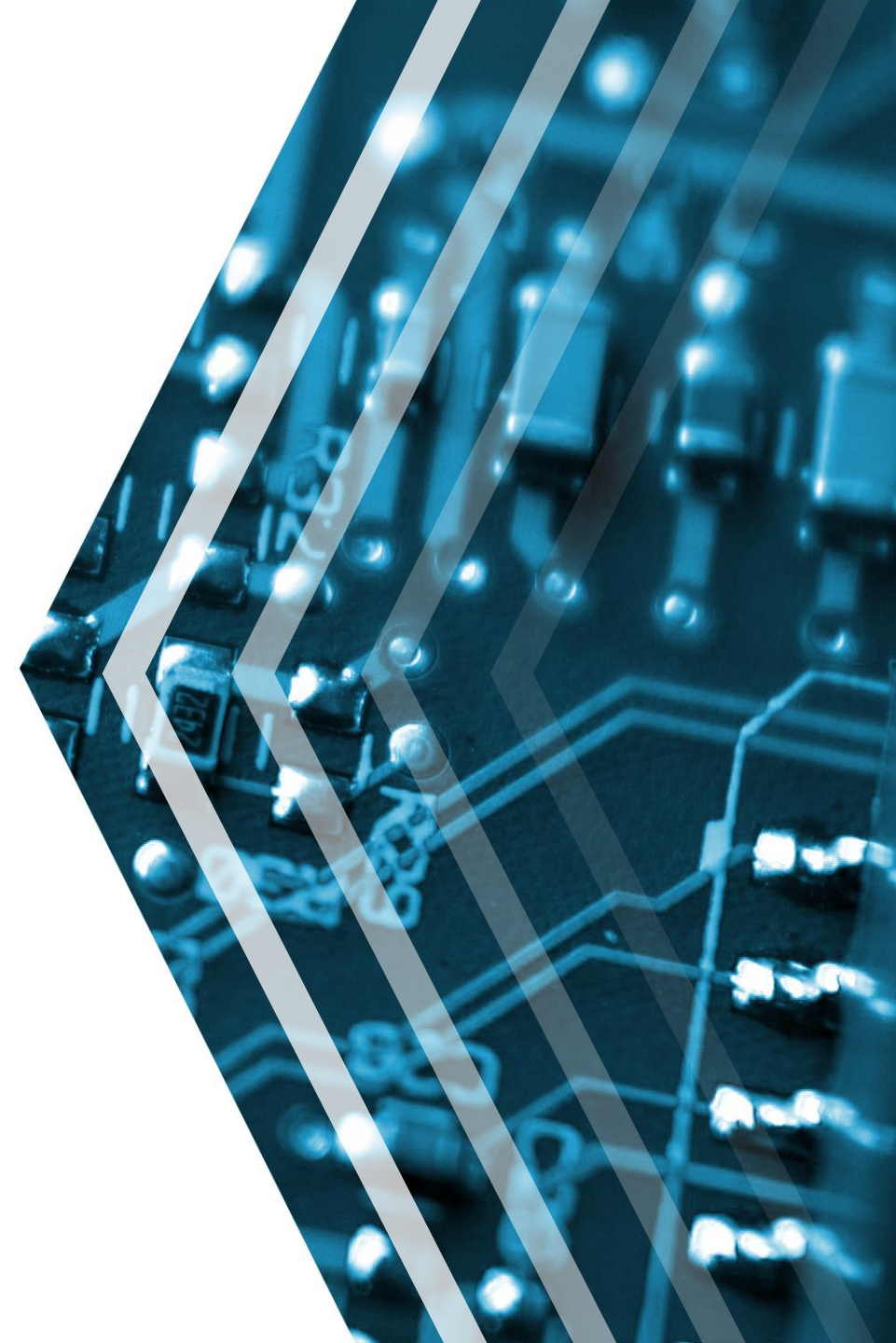
- **Smaller** Footprint
- **Better** Efficiency
- **Higher** ESD and Reliability

Refrigerators, Washers / Dryers, Air-con Fans





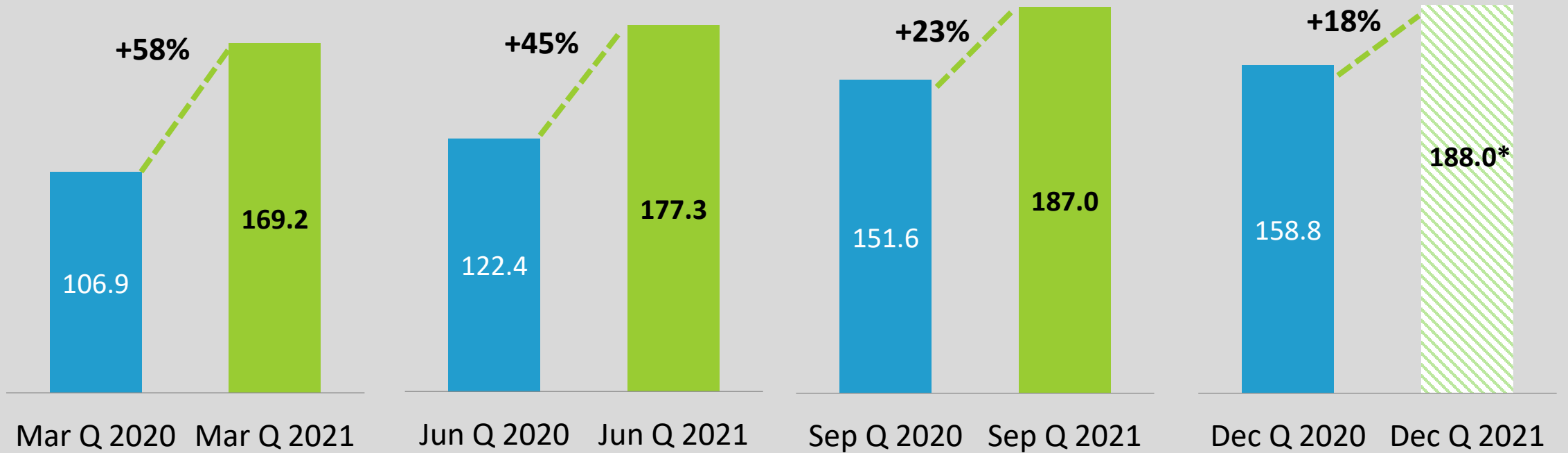
FINANCIALS





ACCELERATED GROWTH MOMENTUM – REVENUE

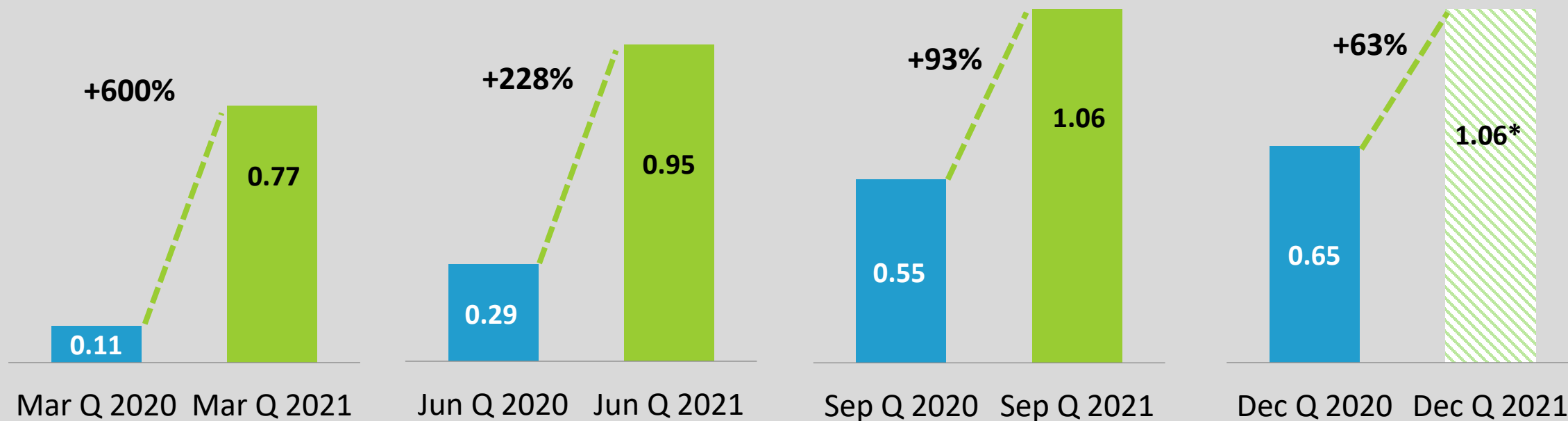
(in \$millions)



* Mid point of revenue guidance for Dec Q 2021



ACCELERATED GROWTH MOMENTUM – NON-GAAP EPS



* Current consensus for Dec Q 2021

Note: Non-GAAP EPS excludes share-based compensation expenses, production ramp up costs and pre-production costs related to joint venture, legal expenses related to investigation, and amortization of acquired IP



ACCELERATED GROWTH MOMENTUM – EBITDAS

(in \$millions)

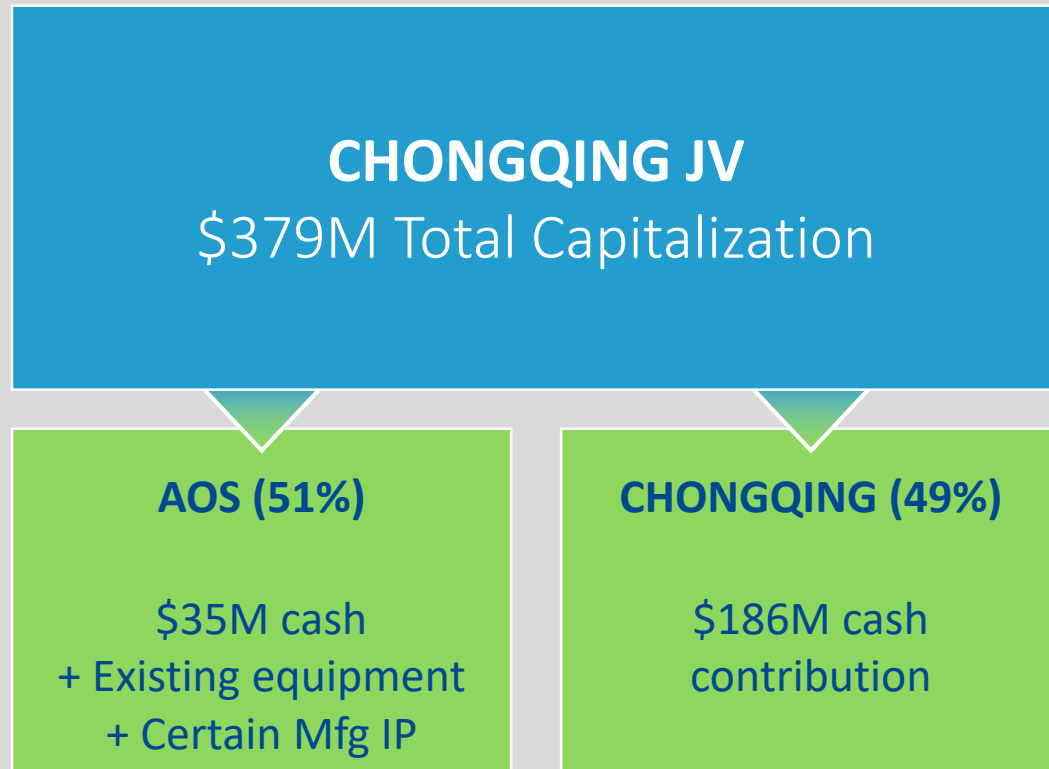
■ Non-GAAP Net Income
■ EBITDAS



Note: Non-GAAP net income excludes share-based compensation expenses, production ramp up costs and pre-production costs related to joint venture , legal expenses related to investigation, and amortization of acquired IP



JV: ALLEVIATING CAPACITY CONSTRAINTS



- Enabling us to meet surging demand in Computing amid COVID-19 global pandemic
- JV achieved positive EBITDA for two consecutive quarters
- Fully ramp up Phased 1 by Sep Q 2021
- Phase 1 can support additional \$150M AOS annual revenue when fully ramped



KEY FINANCIAL ITEMS BREAKDOWN

(in \$ millions)	JUN 2020			JUN 2021			SEP 2021		
	AOS	CQJV	Consolidated	AOS	CQJV	Consolidated	AOS	CQJV	Consolidated
CASH	110.3	48.2	158.5	164.9	37.5	202.4	231.5	21.0	252.5
DEBT	32.6	139.4*	172.0	24.3	141.1*	165.4	22.2	137.0*	159.2
INVENTORY	97.6	37.9	135.5	100.2	54.1	154.3	109.4	54.0	163.4
FIXED ASSETS	162.8	249.5	412.3	174.5	262.5	437.0	175.1	266.2	441.3
OPERATING CASH FLOW	20.2	20.1	40.3	32.6	11.6	44.2	84.4	-3.8	80.6
CAPEX PAID	9.0	4.2	13.2	25.1	7.1	32.2	15.6	8.3	23.9
EBITDAS	12.0	1.1**	14.9	33.6	7.8**	40.9	39.9	3.4**	45.3

* AOS is not a guarantor of CQJV's debt.

** CQJV EBITDAS includes amounts attributable to noncontrolling interest.



APPROACHING TARGET MODEL

NON-GAAP MODEL

	CY2021	CY2024/2025
REVENUE	>\$600 MILLION	\$1 BILLION
GROSS MARGIN*	~30%	>30%
OPERATING EXPENSE**	~20%	~20%

Target model is subject to general and overall market conditions.

* NonGAAP gross margin excludes share-based compensation expenses and production ramp up costs related to joint venture.

** NonGAAP Operating Expense excludes share-based compensation expenses and one-time transactions.



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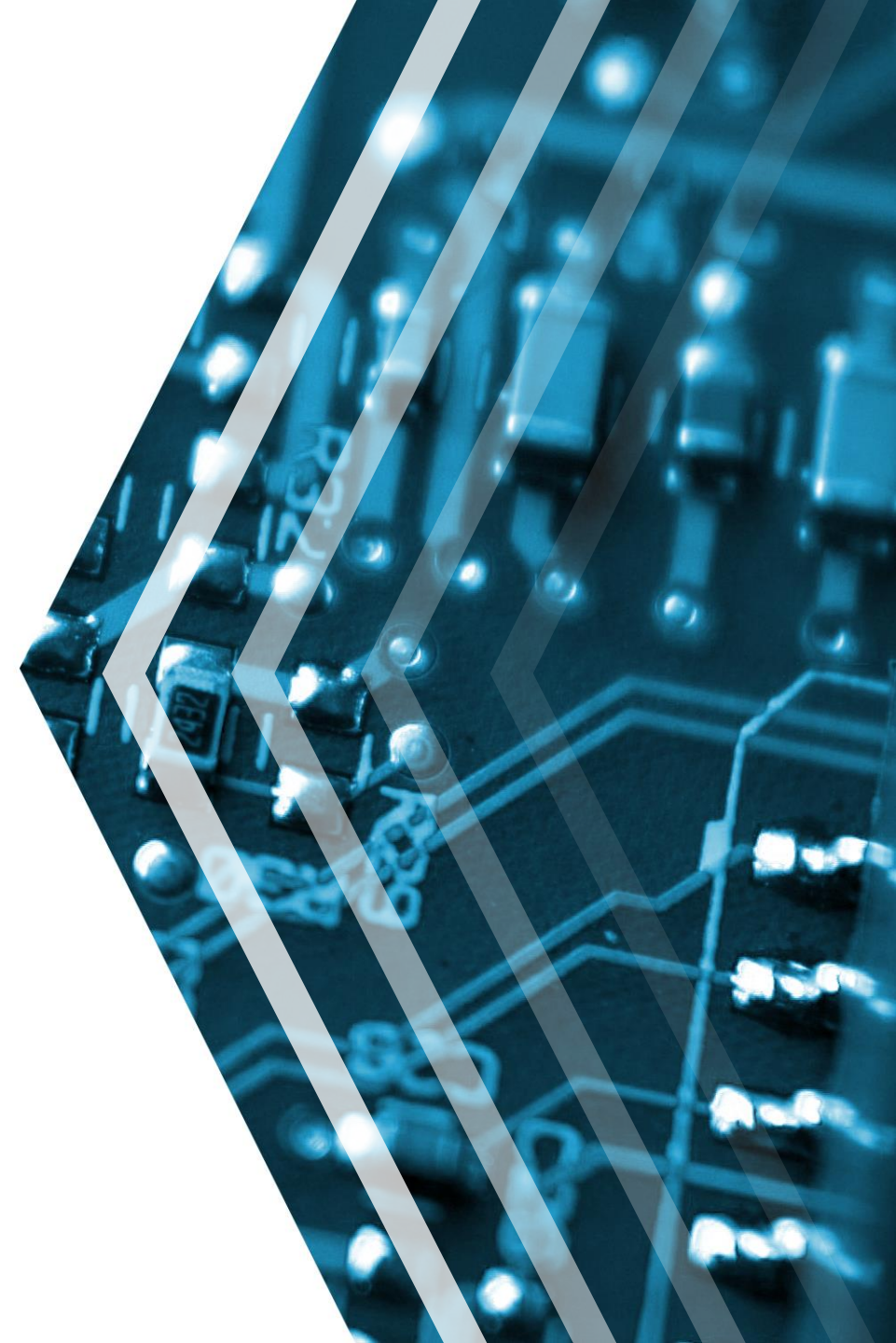
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Consistent execution approaching target model



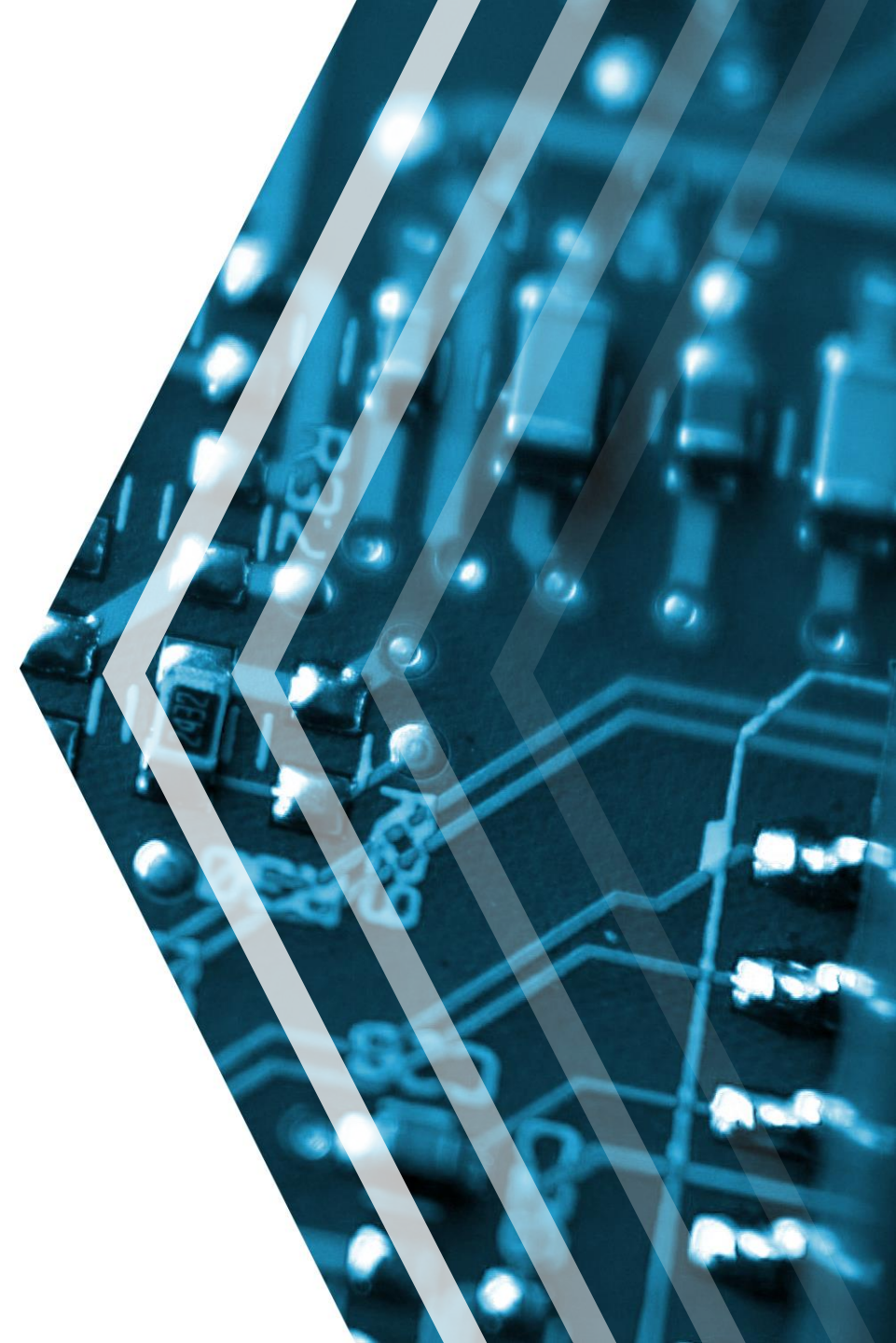
ALPHA & OMEGA
SEMICONDUCTOR

Q&A





APPENDIX





EVERYONE NEEDS POWER

WORLD CLASS OEMS / ODMS

FUJITSU COMPUTERS
SIEMENS

nsn

PACE

PHILIPS

SAGEMCOM

sky

solar edge

Blueway

BYD

CHANGHONG 长虹

dji

Haier

Hisense

Lenovo

乐视

oppo

PCPartner

Salecomp

SKYWORTH

SUNWODA 欣旺达

TCL

vivo

mi

ZTE

Nidec

Nintendo

Panasonic

SANYO

SHARP

SONY

TOSHIBA

acer

AOC

Chicony

COMPAL

DELTA

FOXCONN 鸿海科技集团

GIGABYTE

Inventec

LITEON

PEGATRON

Quanta Computer

wistron

a

ARRIS

BLACK+DECKER

DELL

ENPHASE

f

GE Power

G

hp

intel

Lexmark

Microsoft

SUPERMICRO

WD Western Digital

LG

SAMSUNG

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