

Fourth Quarter 2023

Results

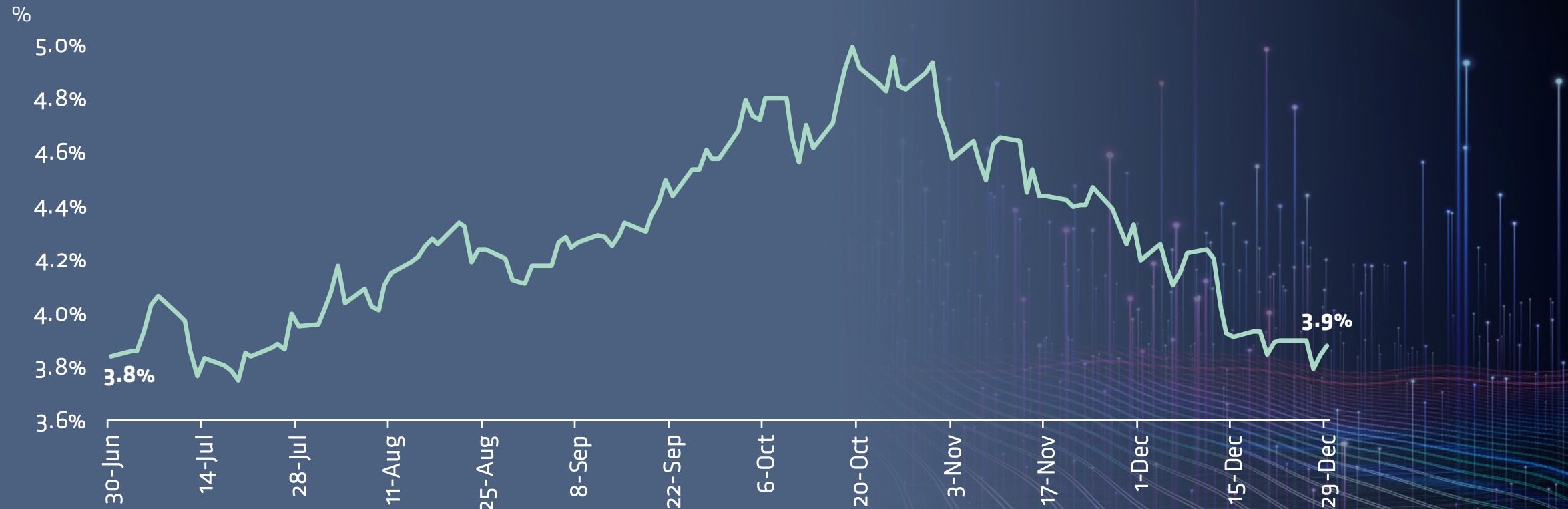
February 14th, 2024



Carlos García Moreno | CFO

Ten-year dollar interest rates plummeted back to where they had been in mid-July

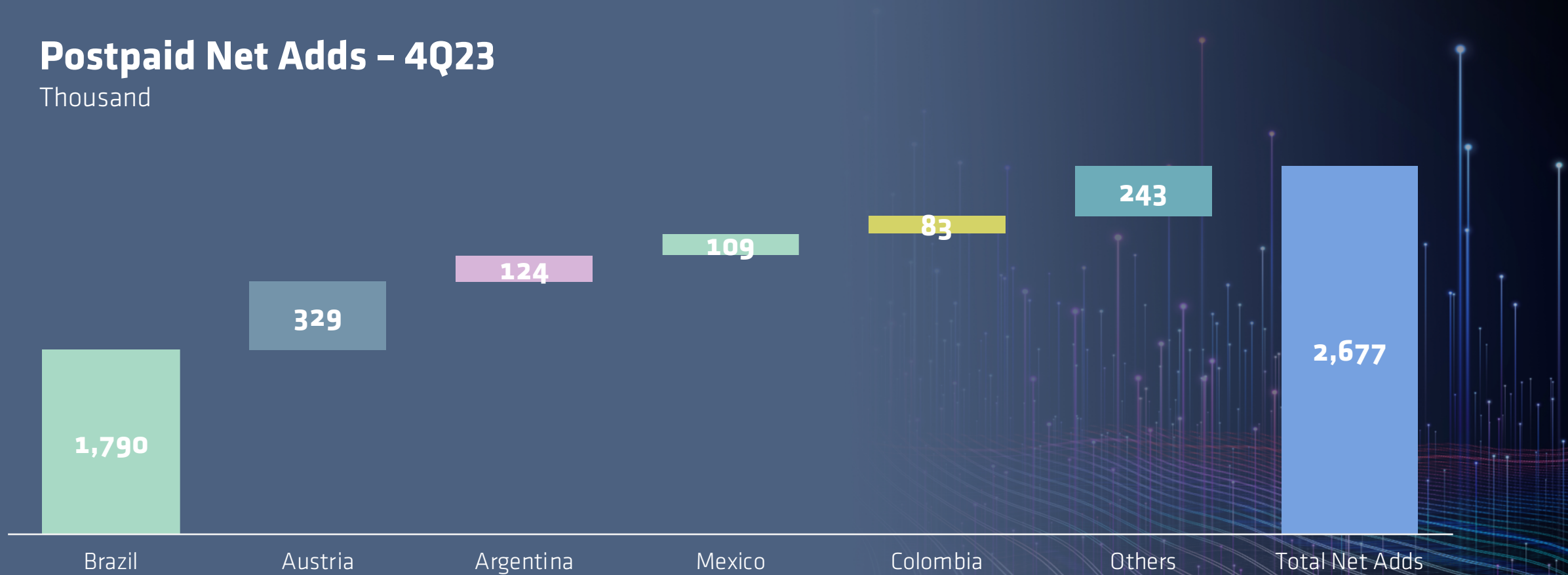
Ten-Year Interest Rates



We added 2.7M postpays in the 4Q23 with 1.8M coming from Brazil and 329k from Austria

Postpaid Net Adds – 4Q23

Thousand

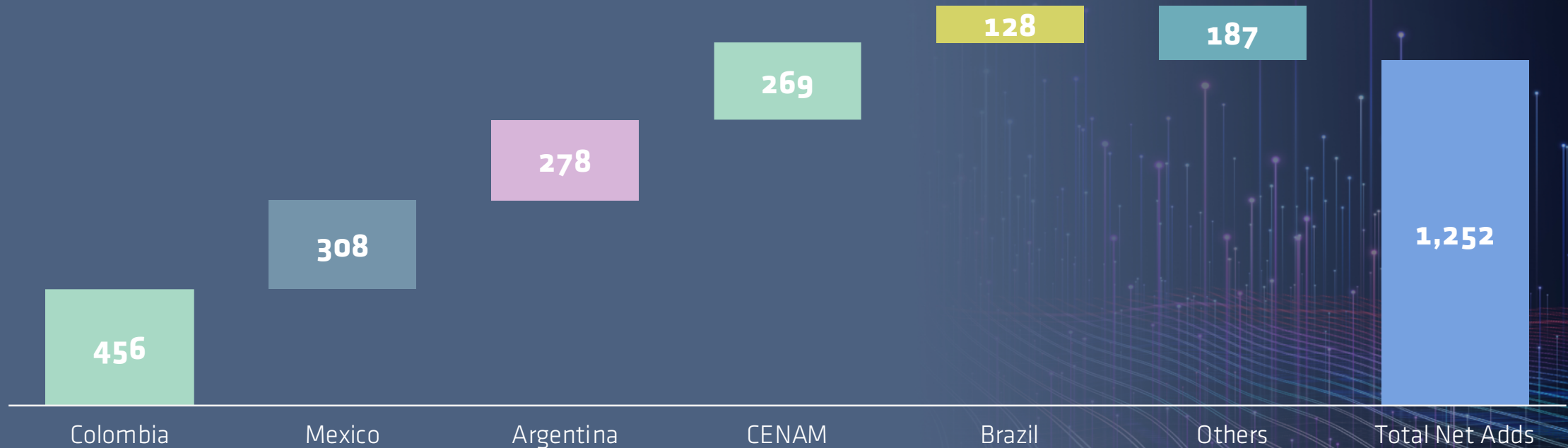


Others: include the rest of the Americas and the Eastern Europe operations.

On prepaid we gained 1.3M clients; most of them coming from four countries

Prepaid Net Adds – 4Q23

Thousand

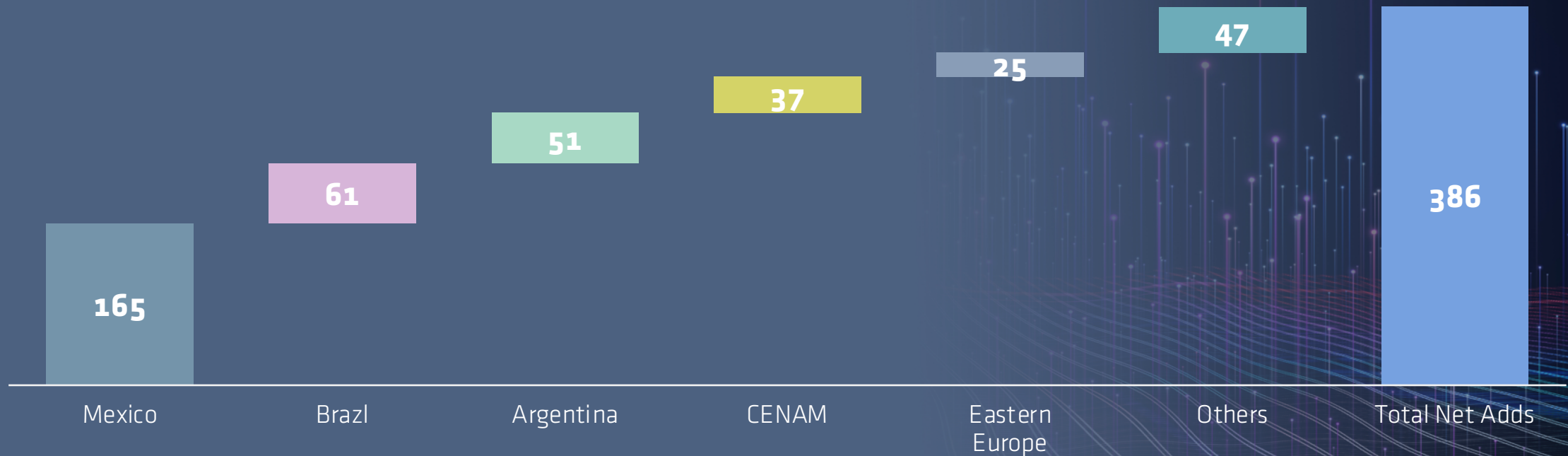


Others: include Austria, the rest of the Americas Eastern Europe operations.

Net adds in broadband were the strongest in three years with Mexico contributing 43% of the total

Broadband Net Adds – 4Q23

Thousand

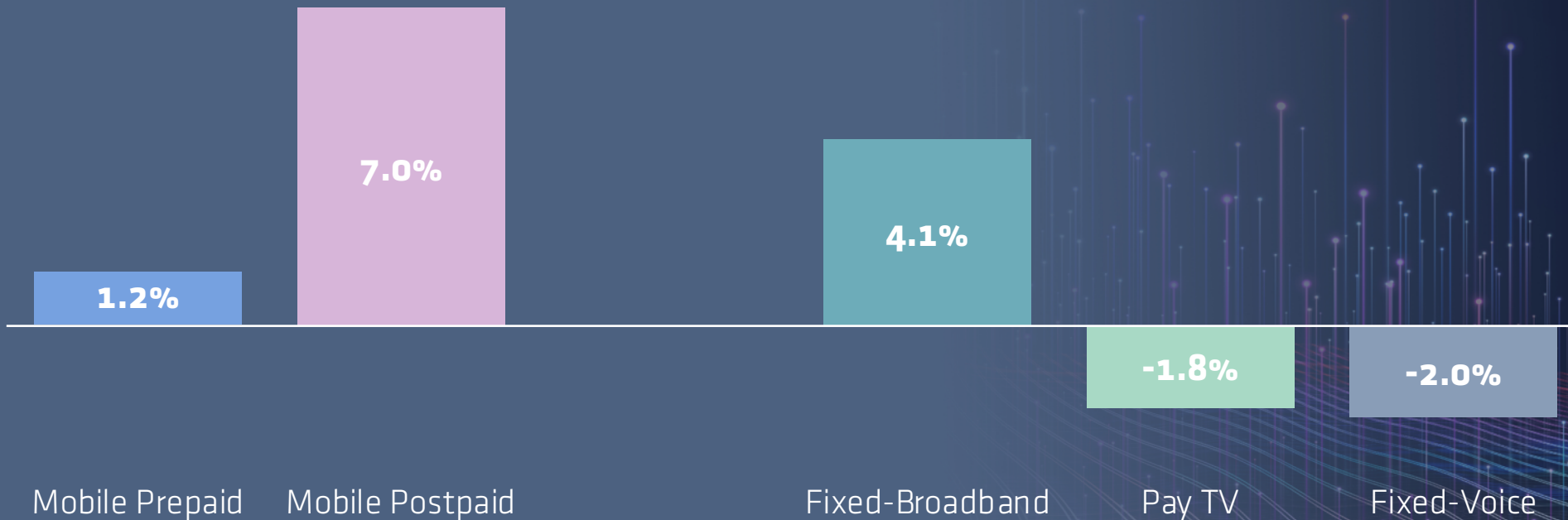


Others: include Austria and the rest of the Americas operations.

In annual terms our postpaid base was the most dynamic one in terms of access growth followed by fixed-broadband

Access Growth

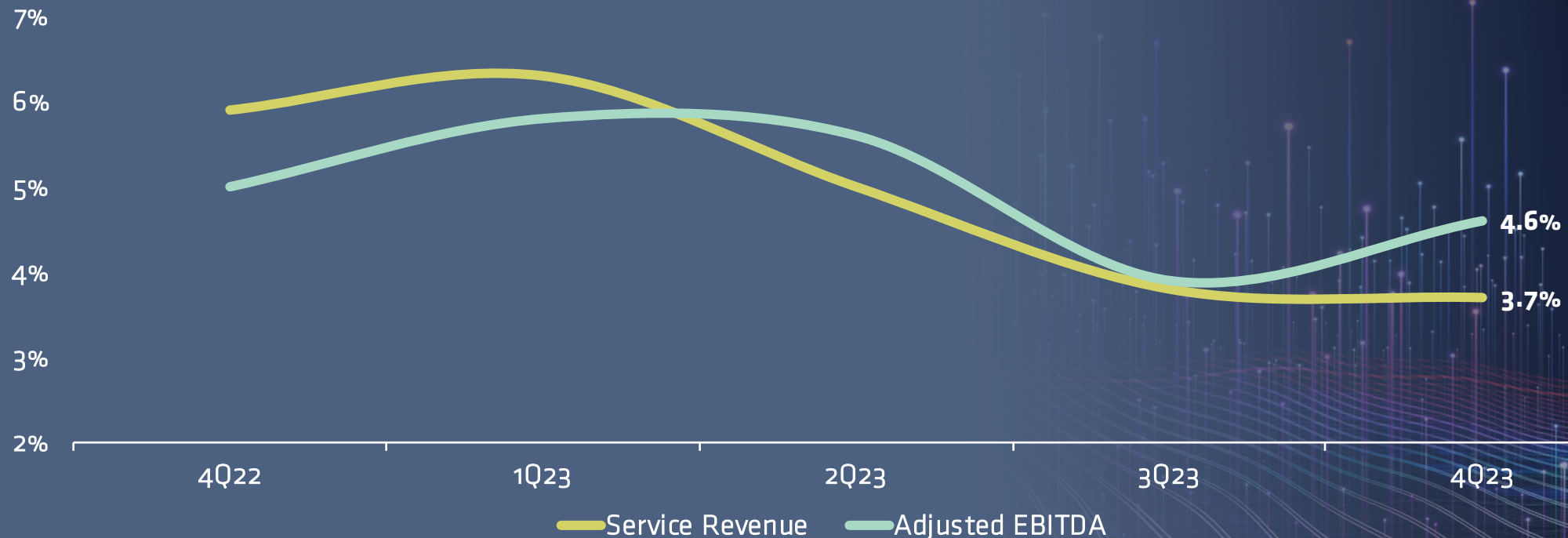
% December 23 vs. December 22



Whereas YoY EBITDA growth reaccelerated in 4Q, service revenue growth remained at the same pace than in 3Q

Consolidated Service Revenue & Adjusted EBITDA*

% annual change at constant exchange rates

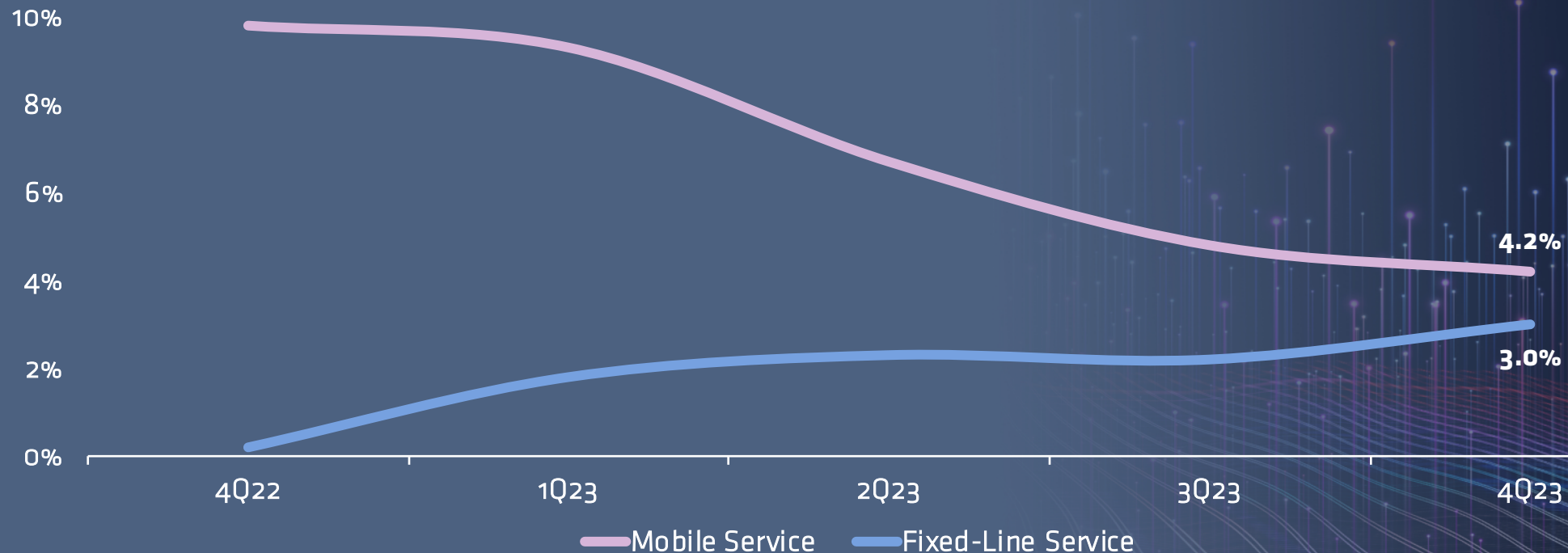


*Information does not include Argentina. EBITDA adjusted for extraordinary items.

4Q marked the fifth consecutive quarter with positive revenue growth in both the fixed-line and the mobile platforms...

Consolidated Mobile & Fixed-Line Service Revenue*

% annual change at constant exchange rates

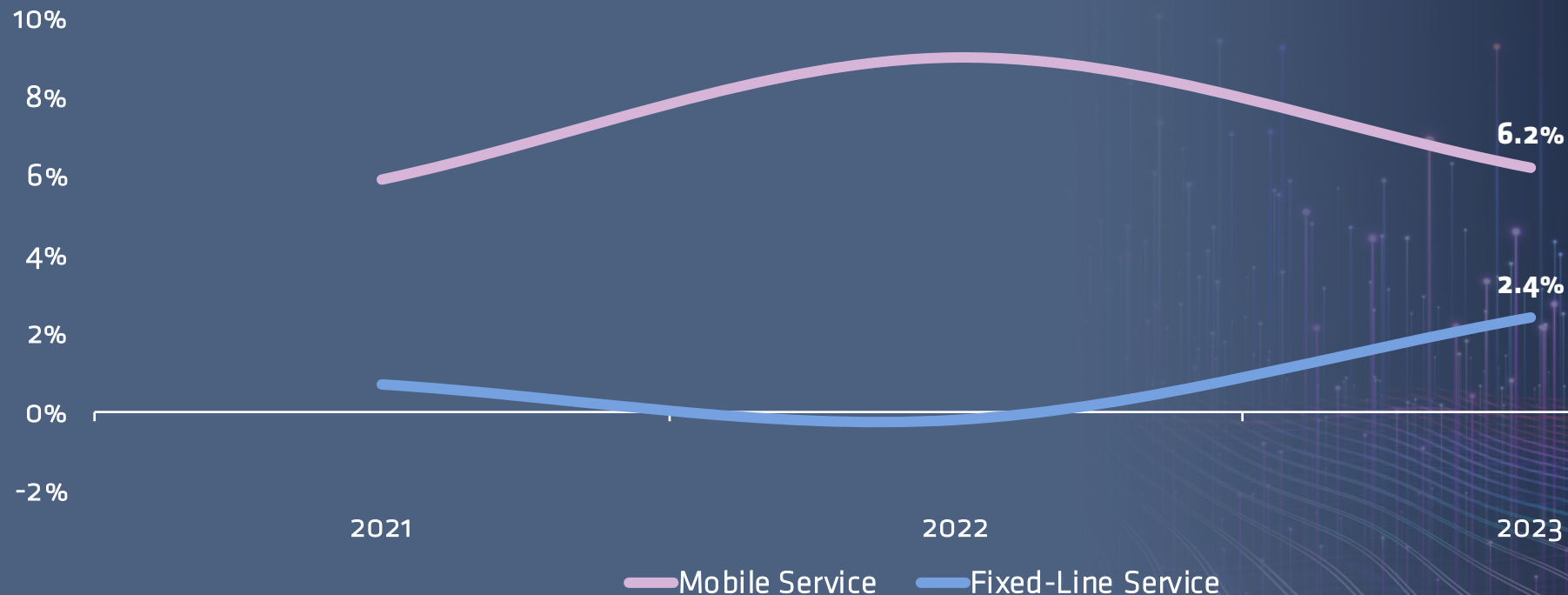


*Information does not include Argentina.

...leading to positive figures in both platforms for the full year

Consolidated Mobile & Fixed-Line Service Revenue*

% annual change at constant exchange rates

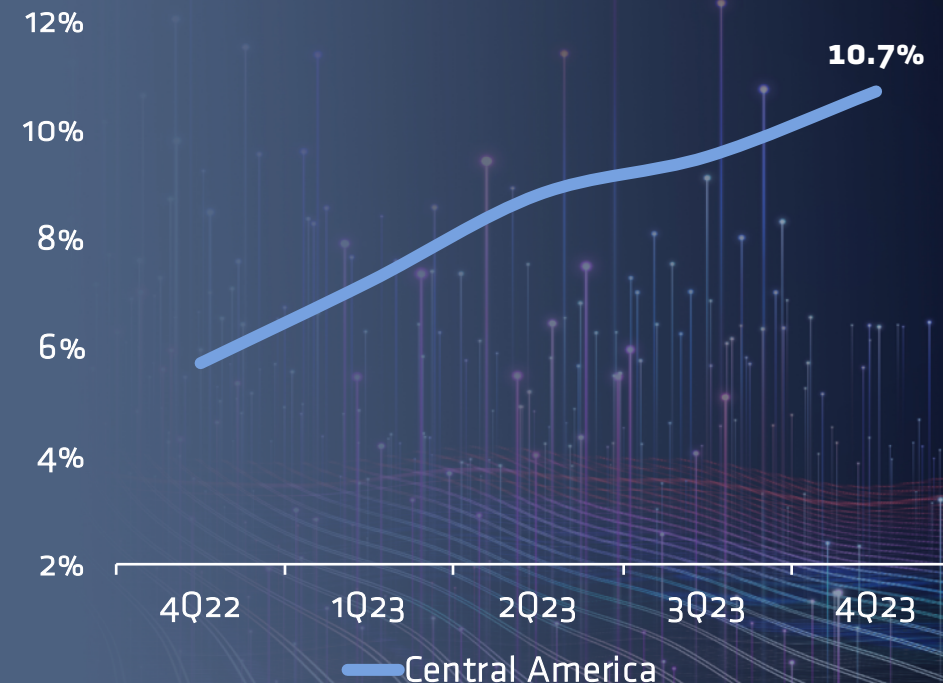
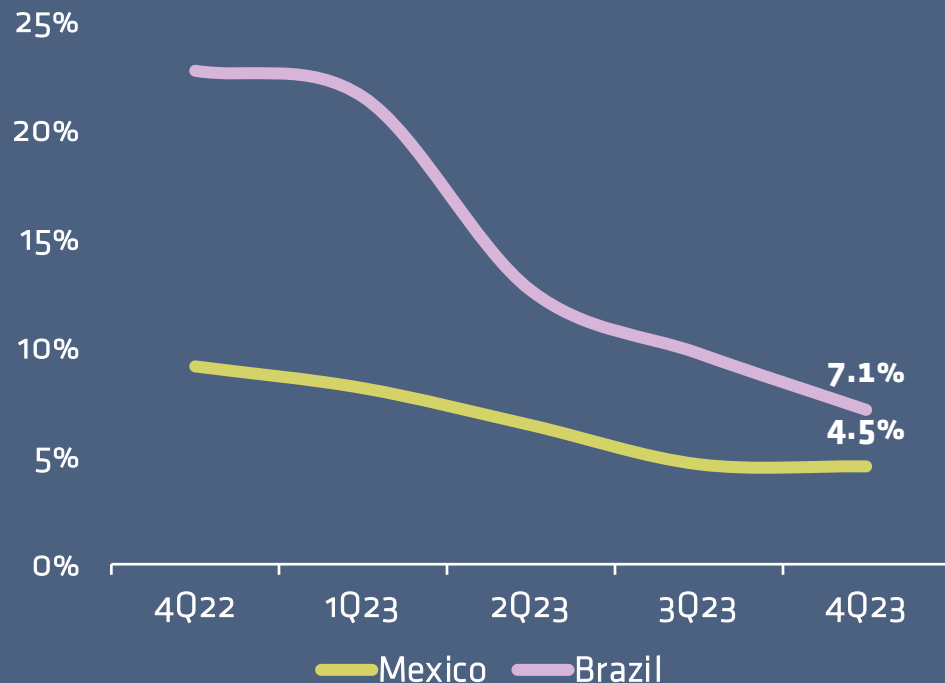


*Information does not include Argentina.

Mobile revenue growth continued to accelerate in CENAM, was stable in Mexico & converged to a more “normal” pace in Brazil

Mobile Service Revenue Growth

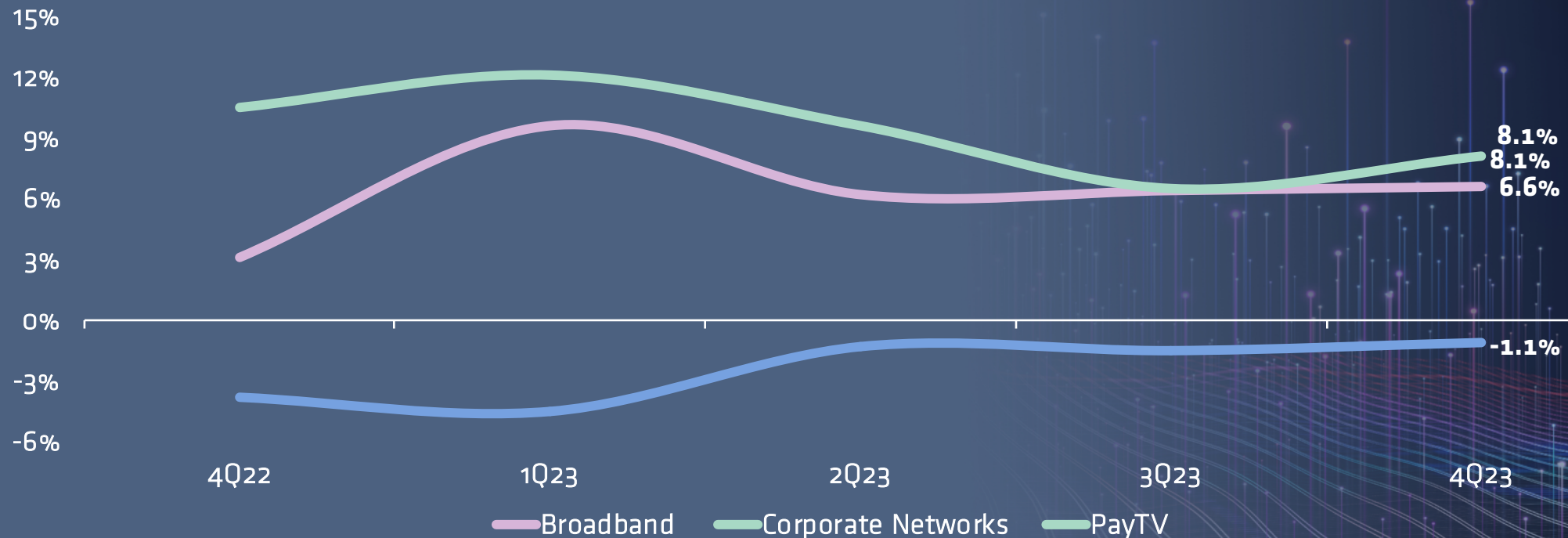
% annual change in local currency



Revenue from corporate networks led the way on the fixed-line platform, expanding 8.1% YoY, followed by broadband up 6.6%

Consolidated Fixed-Line Service Revenue*

% annual change at constant exchange rates

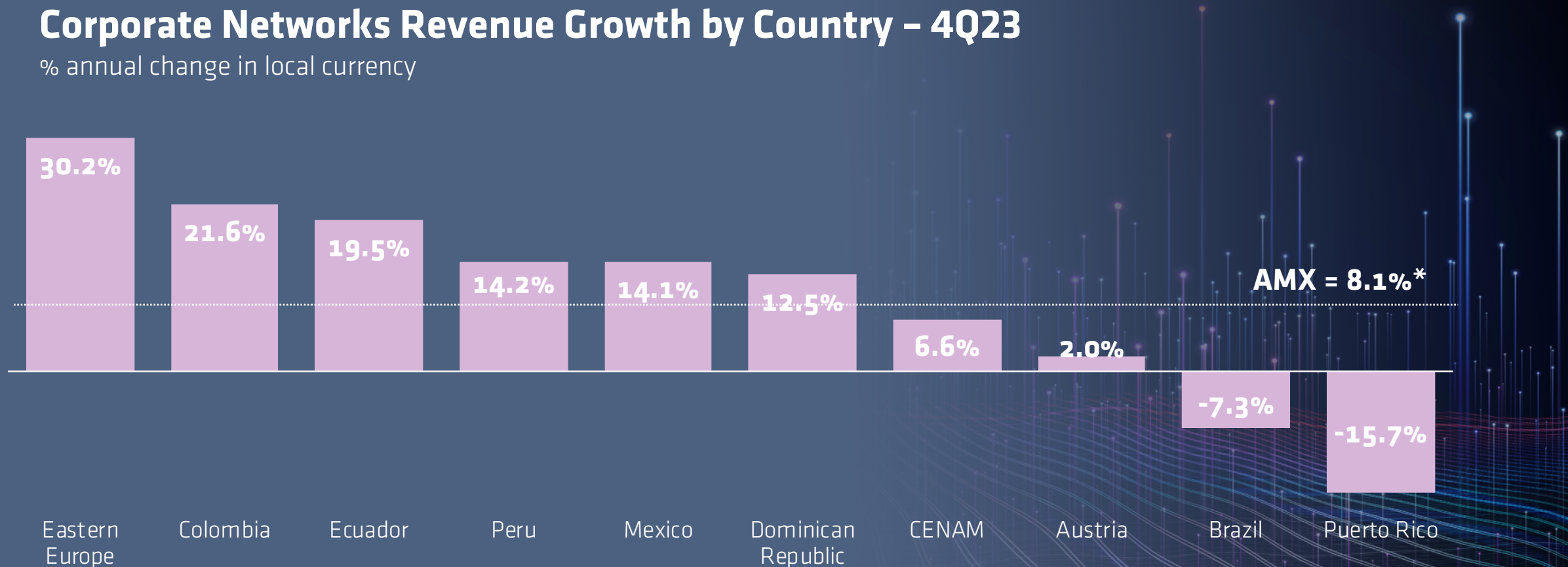


*Information does not include Argentina.

Corporate networks revenue growth was strongest in Eastern Europe, 30%; Colombia, 22%; Ecuador, 29%, and Mexico 14%

Corporate Networks Revenue Growth by Country – 4Q23

% annual change in local currency

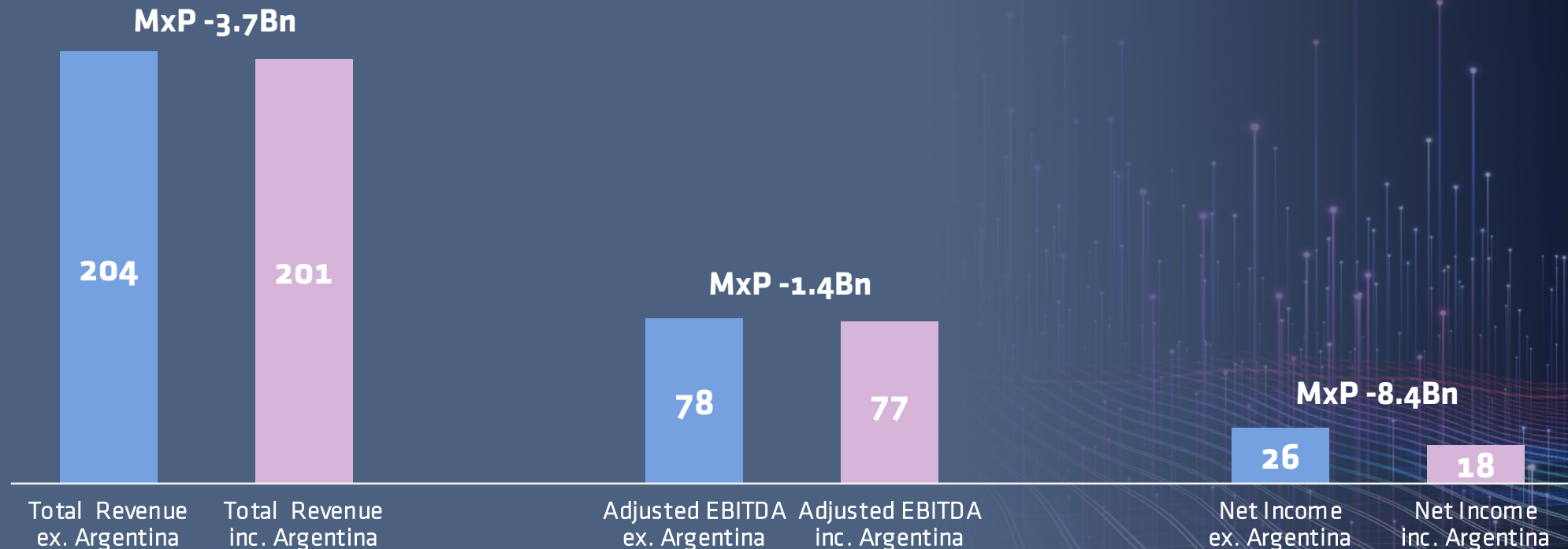


*Annual change at constant exchange rates, does not include Argentina.

Given the magnitude of the ARP depreciation, the application of the IFRS rules generates unusual accounting effects

Adjusted EBITDA & Net Income– 4Q23

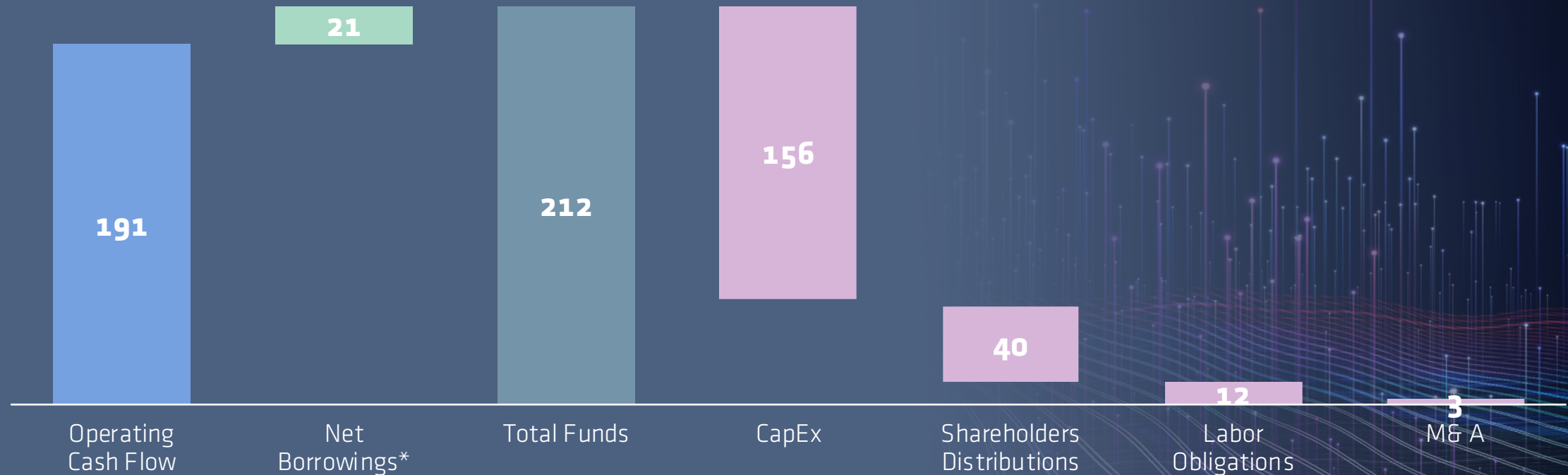
MxP Billion



Cash flow plus 21Bn pesos in net borrowings enabled us to cover CapEx of MxP 156Bn,

Uses of Funds- 2023

MxP Billion



*Net of cash and financial investments

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Results

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