

Second Quarter 2023

Results

July 12th 2023

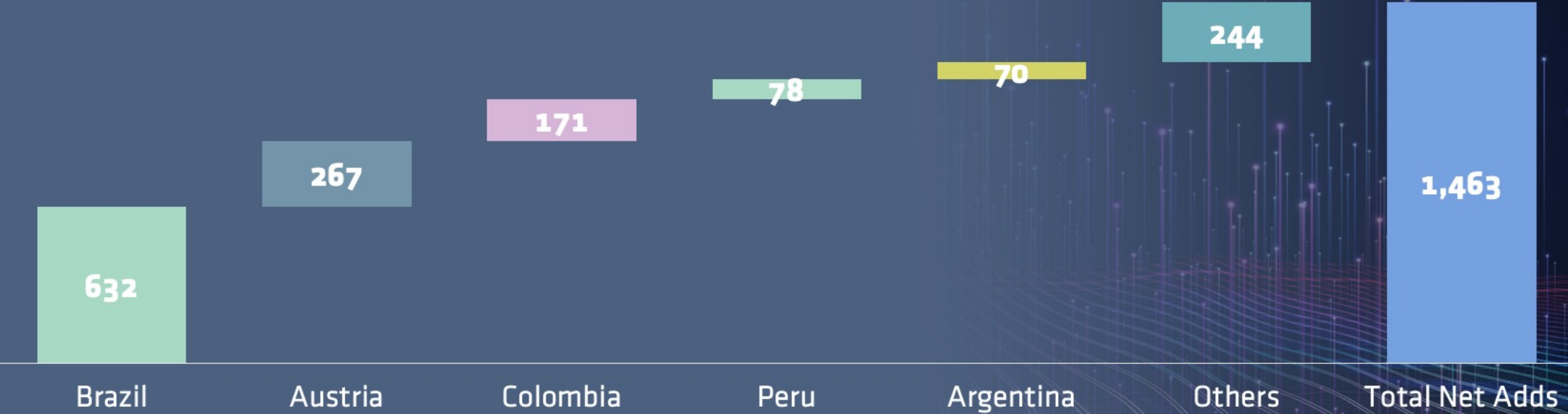


Carlos García Moreno | CFO

We added 1.5M postpaid clients, Brazil contributed with 632k, Austria with 267k and Colombia with 171k

Postpaid Net Adds – 2Q23

Thousand

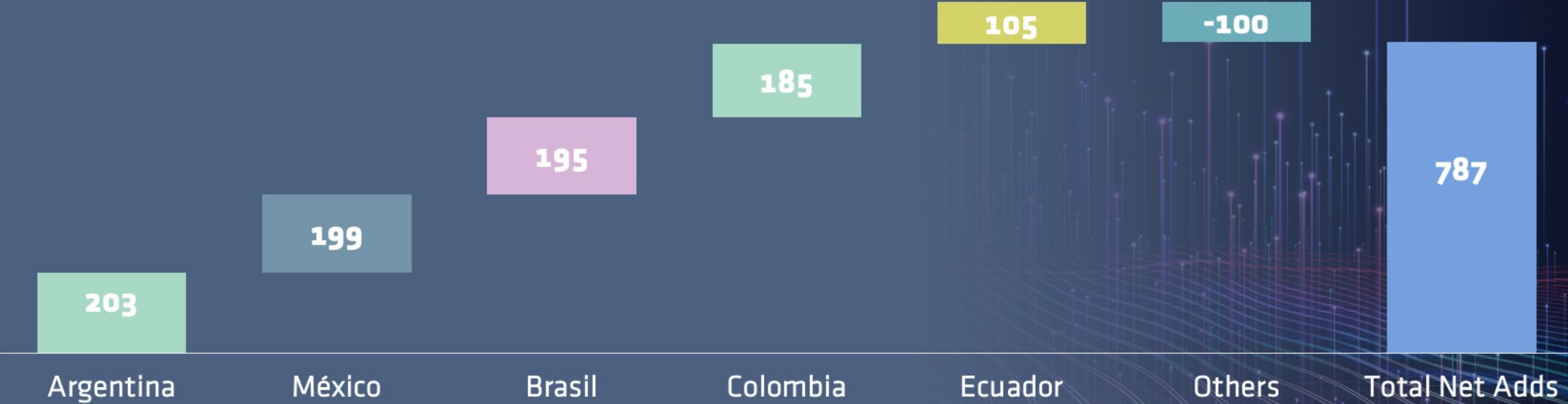


Others: include the rest of the Americas and the Eastern Europe operations.

On prepaid we had net additions of 787k clients, with Brazil and Mexico gaining almost 200k each and Colombia 185k

Prepaid Net Adds – 2Q23

Thousand

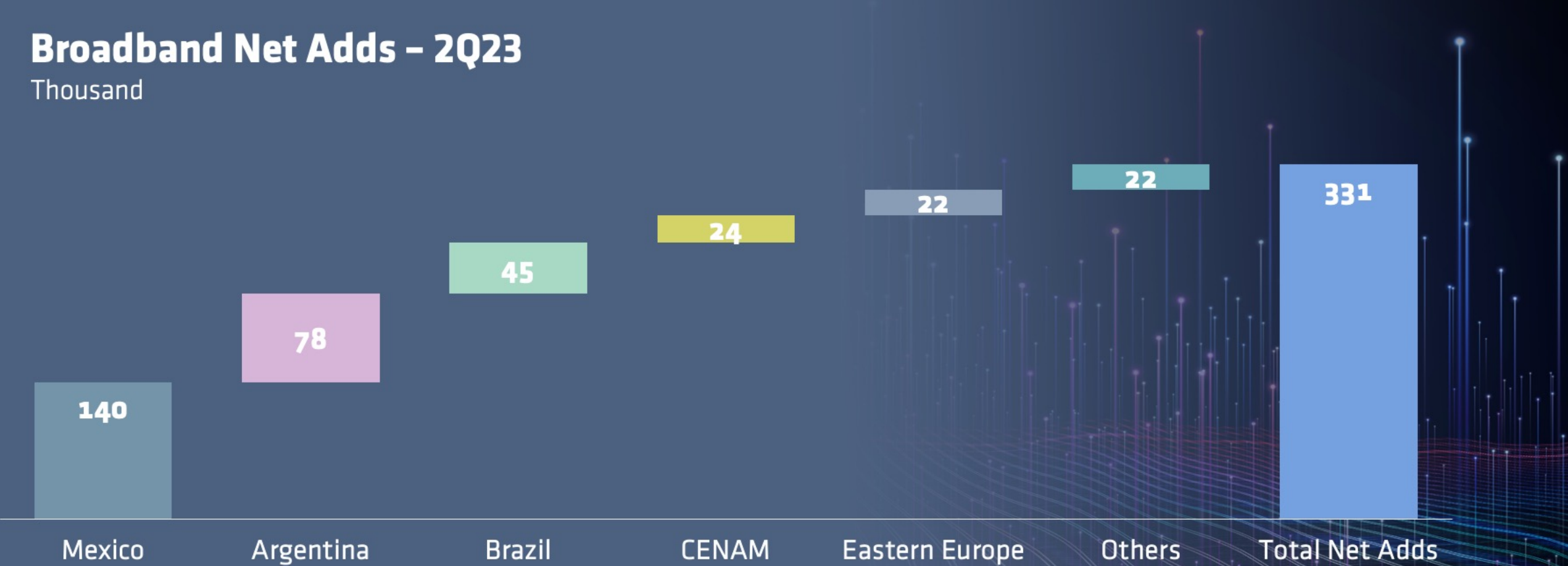


Others: include the rest of the Americas and the Telekom Austria operations.

We obtained 331k broadband accesses, including 140k thousand in Mexico, 78k in Argentina and 45k in Brazil

Broadband Net Adds – 2Q23

Thousand

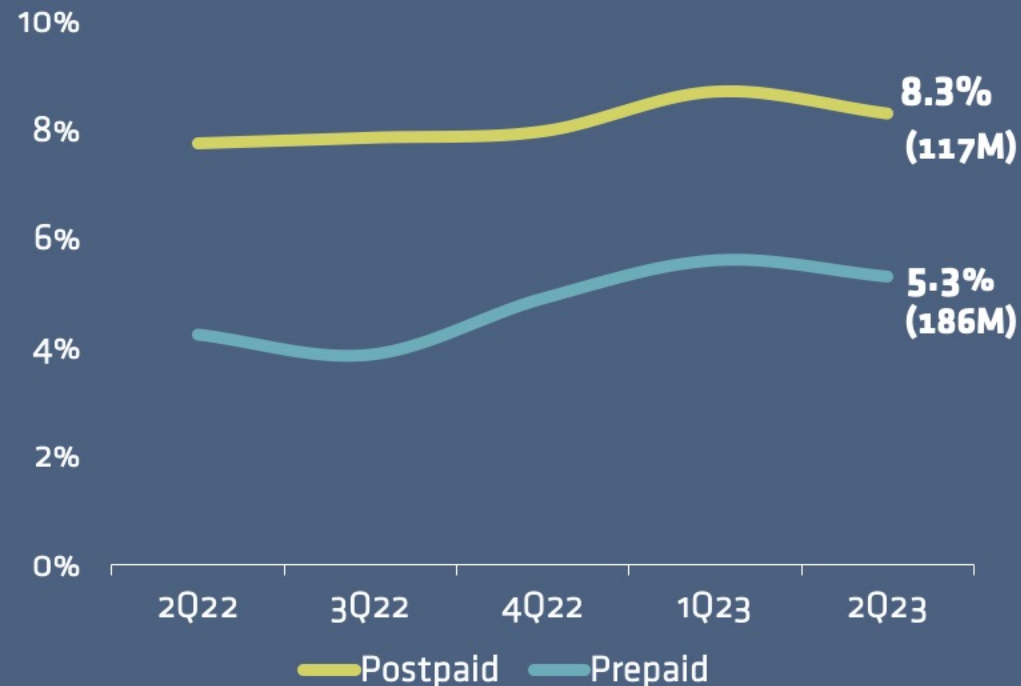


Others: include the rest of the Americas operations as well as Austria.

Our postpaid base, excluding Oi clients, increased 8.3% YoY, with prepaid expanding 5.3% and fixed-broadband 3.0%

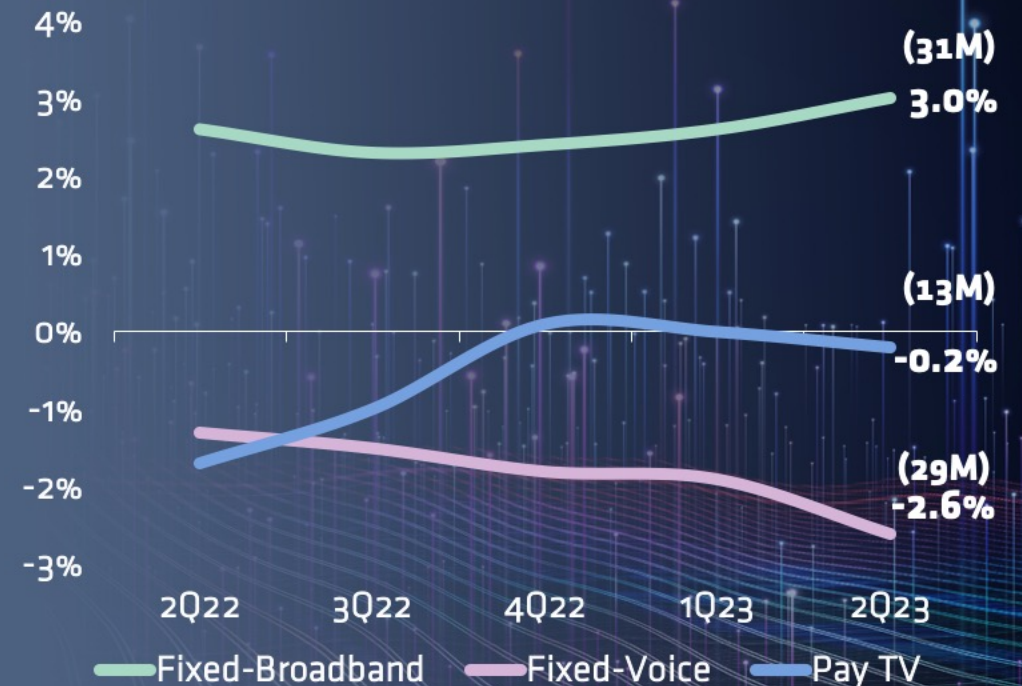
Mobile Subscriber Growth*

% annual change



Fixed-Line Subscriber Growth

% annual change

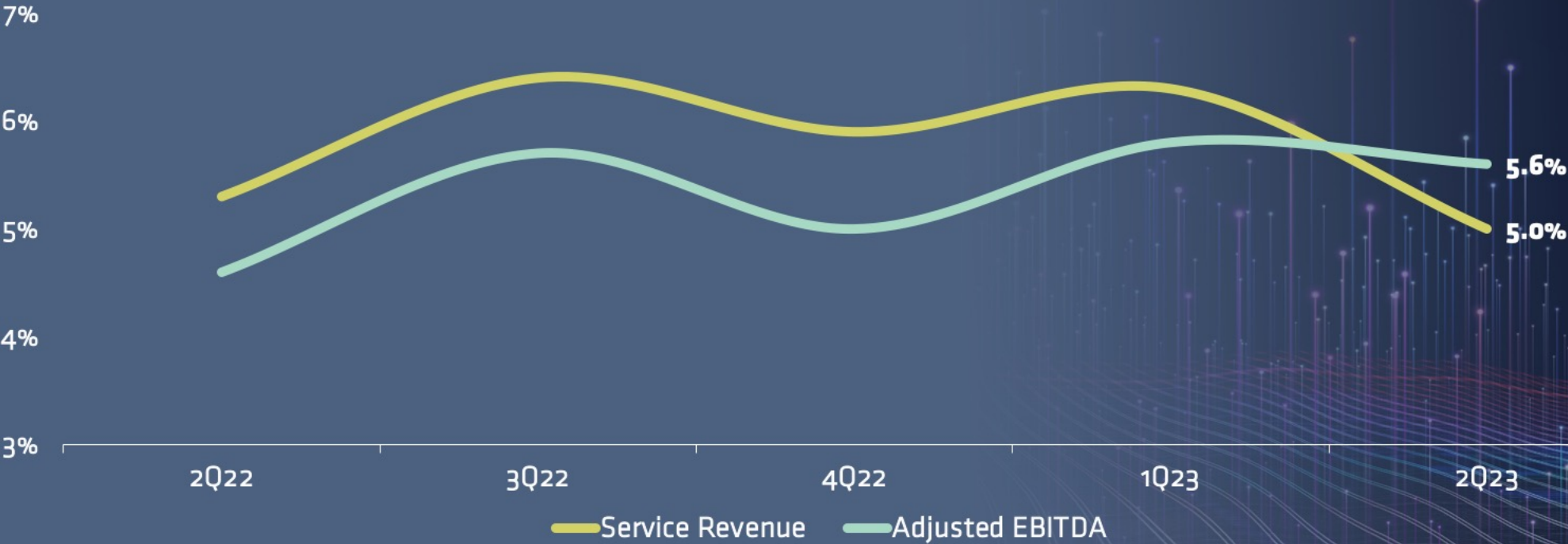


*Adjusted for the acquisition of Oi in the second quarter

At constant Fx, service revenue increased 5.0% YoY. EBITDA expanded faster than service revenue at 5.6%

Consolidated Service Revenue & Adjusted EBITDA*

% annual change at constant exchange rates

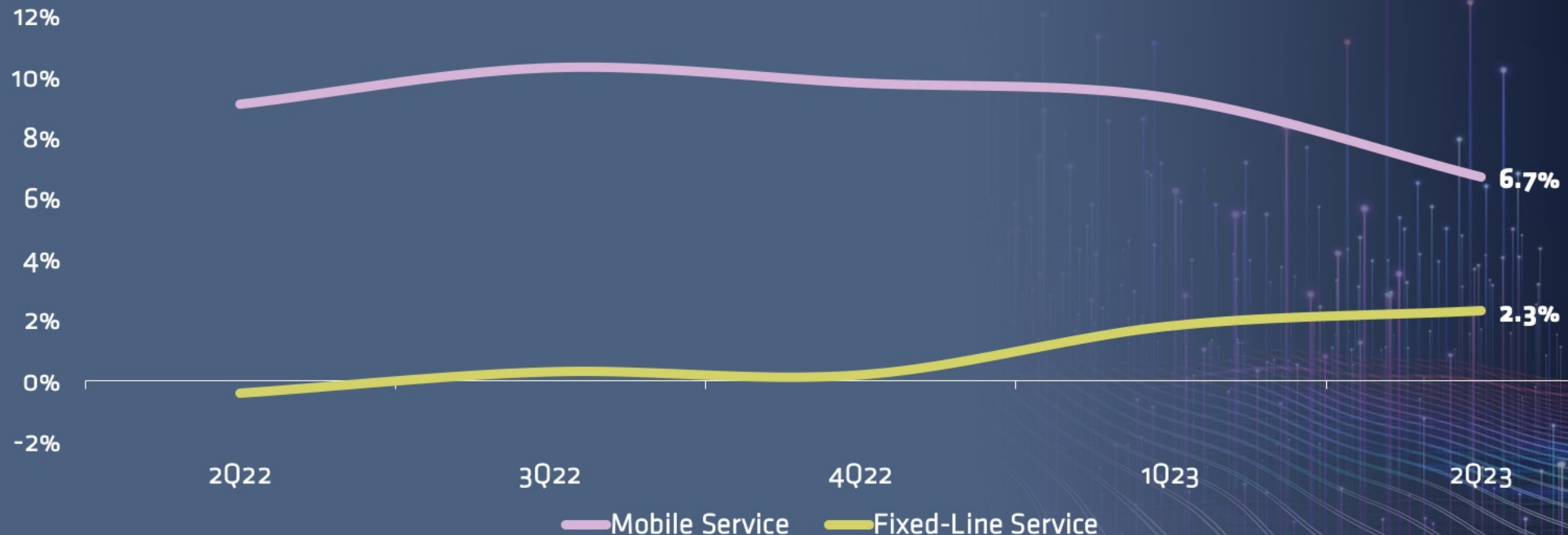


*Information does not include Argentina, Chile and Panama. EBITDA adjusted for extraordinary items.

Service revenue advanced on the fixed-line platform, up 2.3% from 1.8%. On the mobile platform it slowed down to 6.7%

Consolidated Mobile & Fixed-Line Service Revenue*

% annual change at constant exchange rates

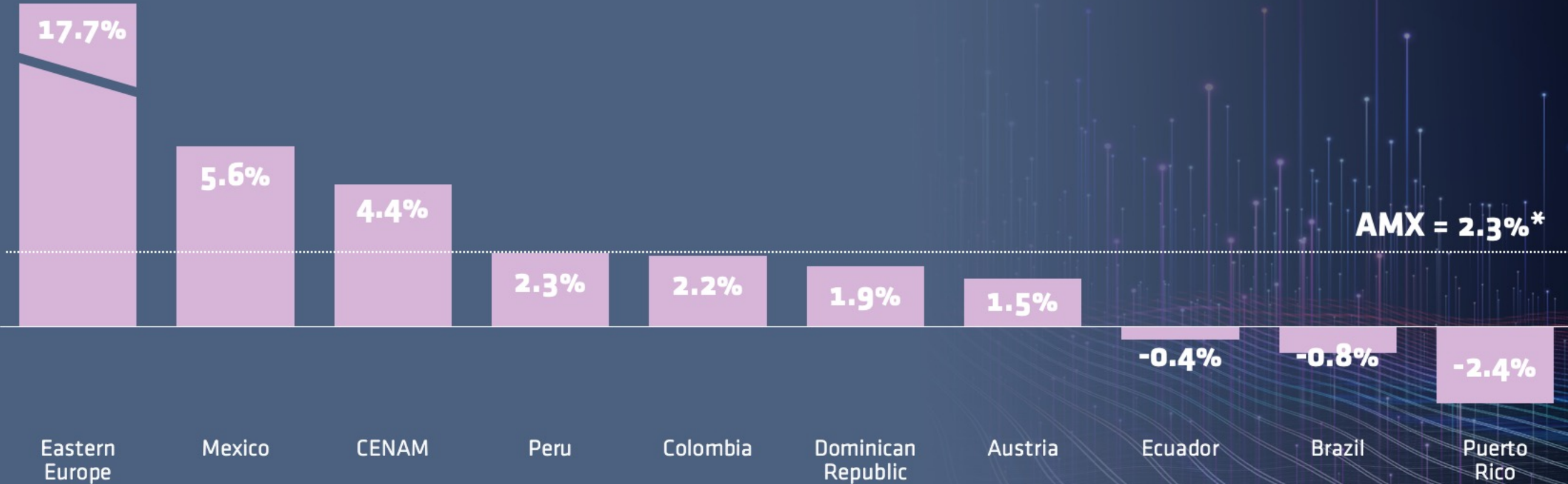


*Information does not include Argentina, Chile and Panama.

The improvement of fixed-line service growth was observed in three of our four principal markets: Mexico, Brazil and Austria

Fixed-Line Service Revenue Growth by Country – 2Q23

% annual change in local currency

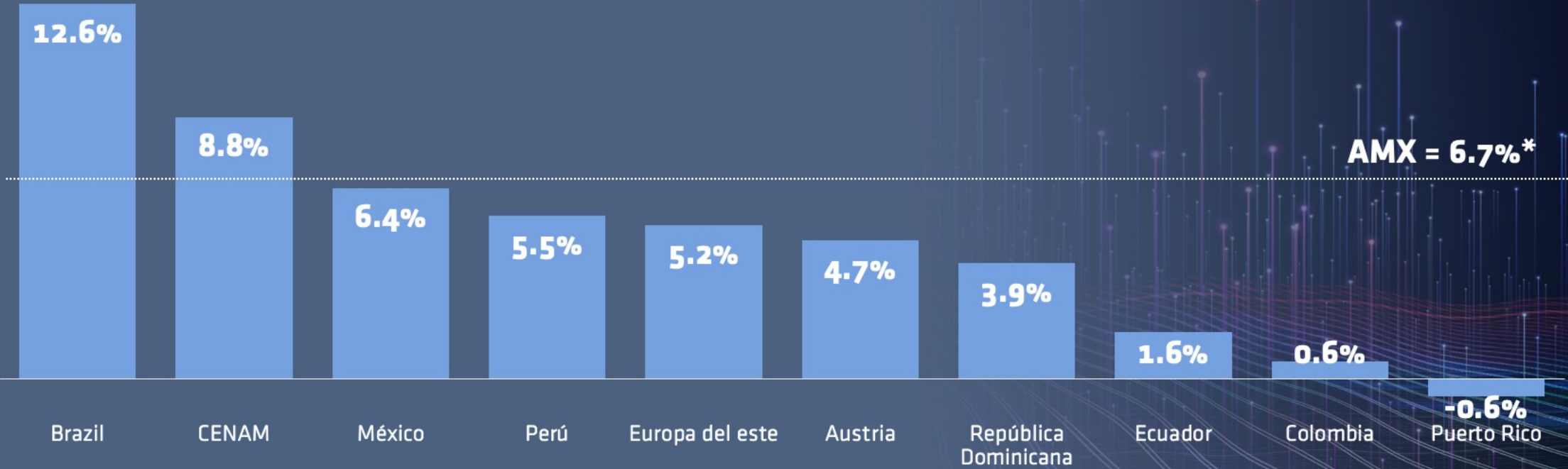


* Annual change at constant exchange rates, does not include Argentina, Chile and Panama.

Mobile service revenue growth decelerated after the integration of Oi clients a year ago

Mobile Service Revenue Growth by Country – 2Q23

% annual change in local currency

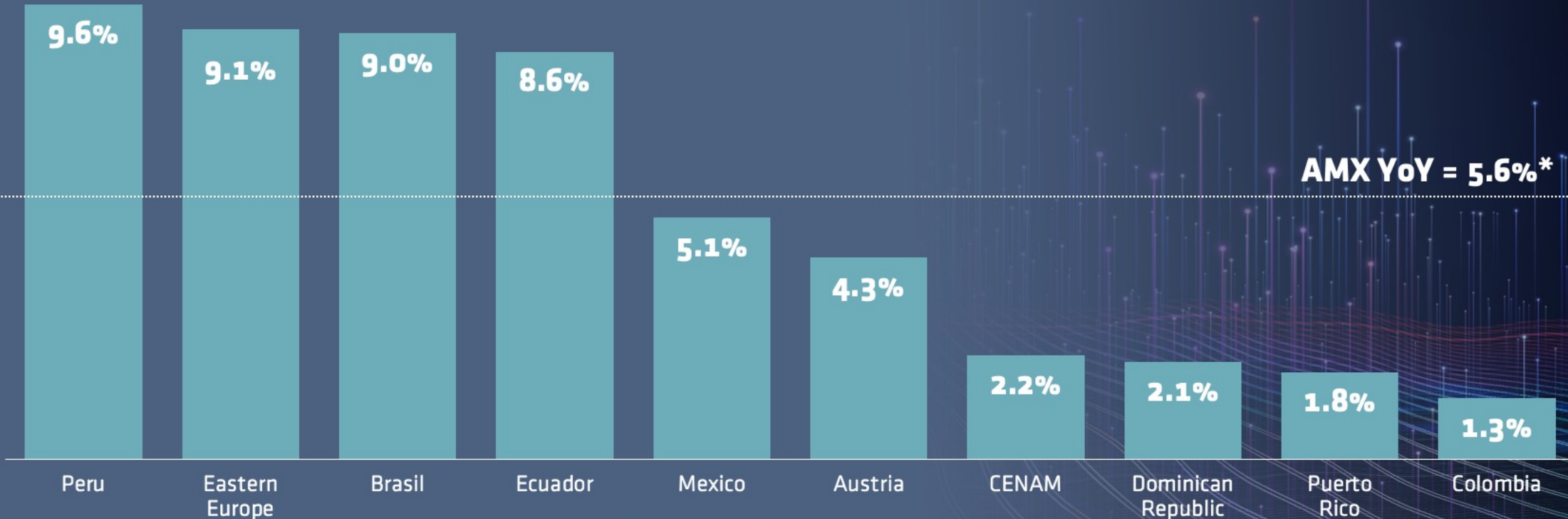


* Annual change at constant exchange rates, does not include Argentina, Chile and Panama

Peru, the Eastern Europe block and Brazil exhibited the fastest pace of EBITDA growth

EBITDA by Country – 2Q23

% annual change in local currency

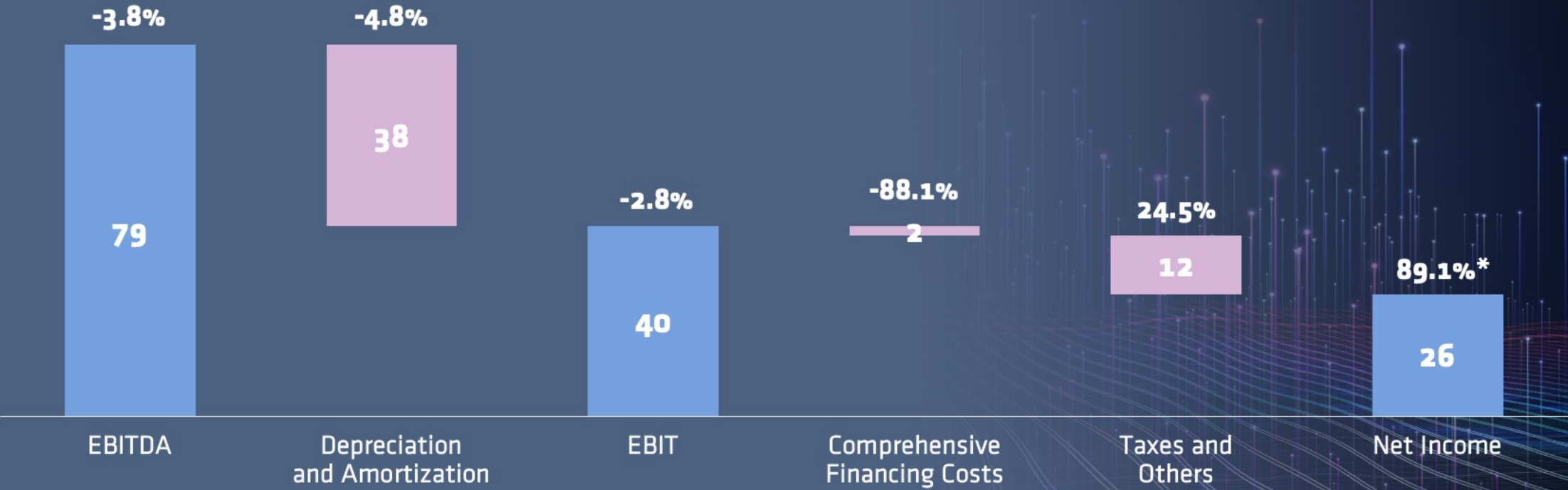


* Annual change at constant exchange rates, does not include Argentina, Chile and Panama

Our operating profit of 40Bn pesos, helped bring about a 26Bn pesos net profit in the quarter, doubling that of the year before

Net Income – 2Q23

MxP Billion

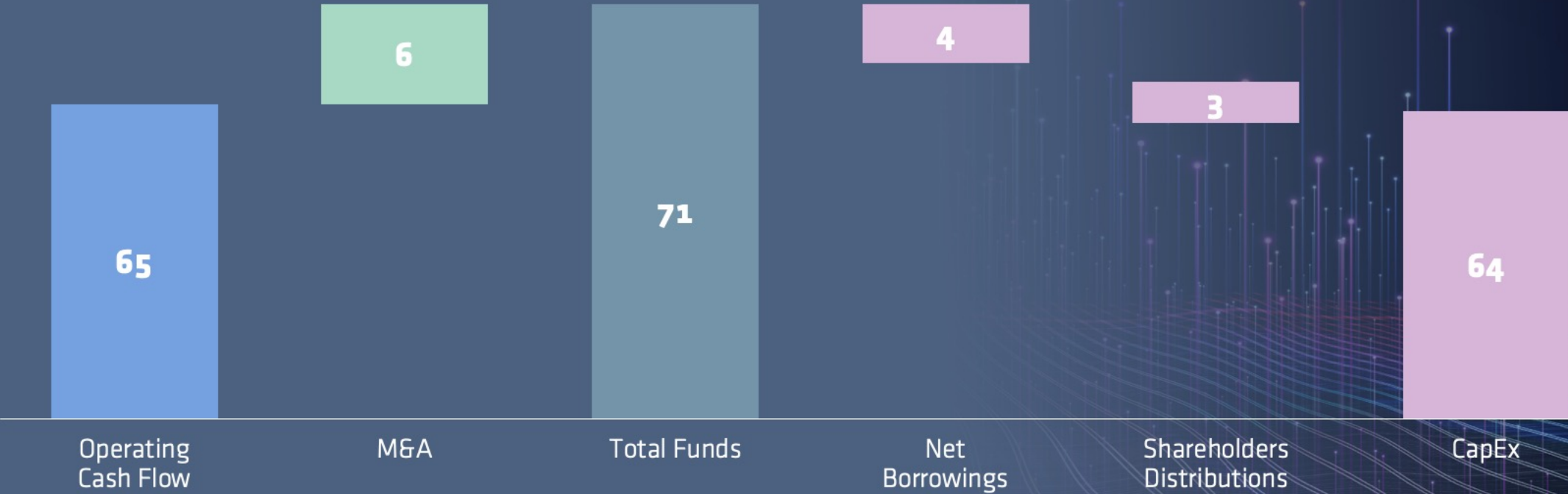


* Annual change.

Our cash flow allow us to cover 64Bn pesos of CapEx, 3Bn pesos in shareholder distributions & reduce our net debt in 4Bn pesos

Uses of Funds - 2Q23

MxP Billion



*Net of cash and financial investments

Our leverage ratio excluding leases was equivalent to 1.43 times LTM EBITDAaL

AMX Leverage Ratio*

Times

1.6

1.4

1.2

1.0

2Q22

3Q22

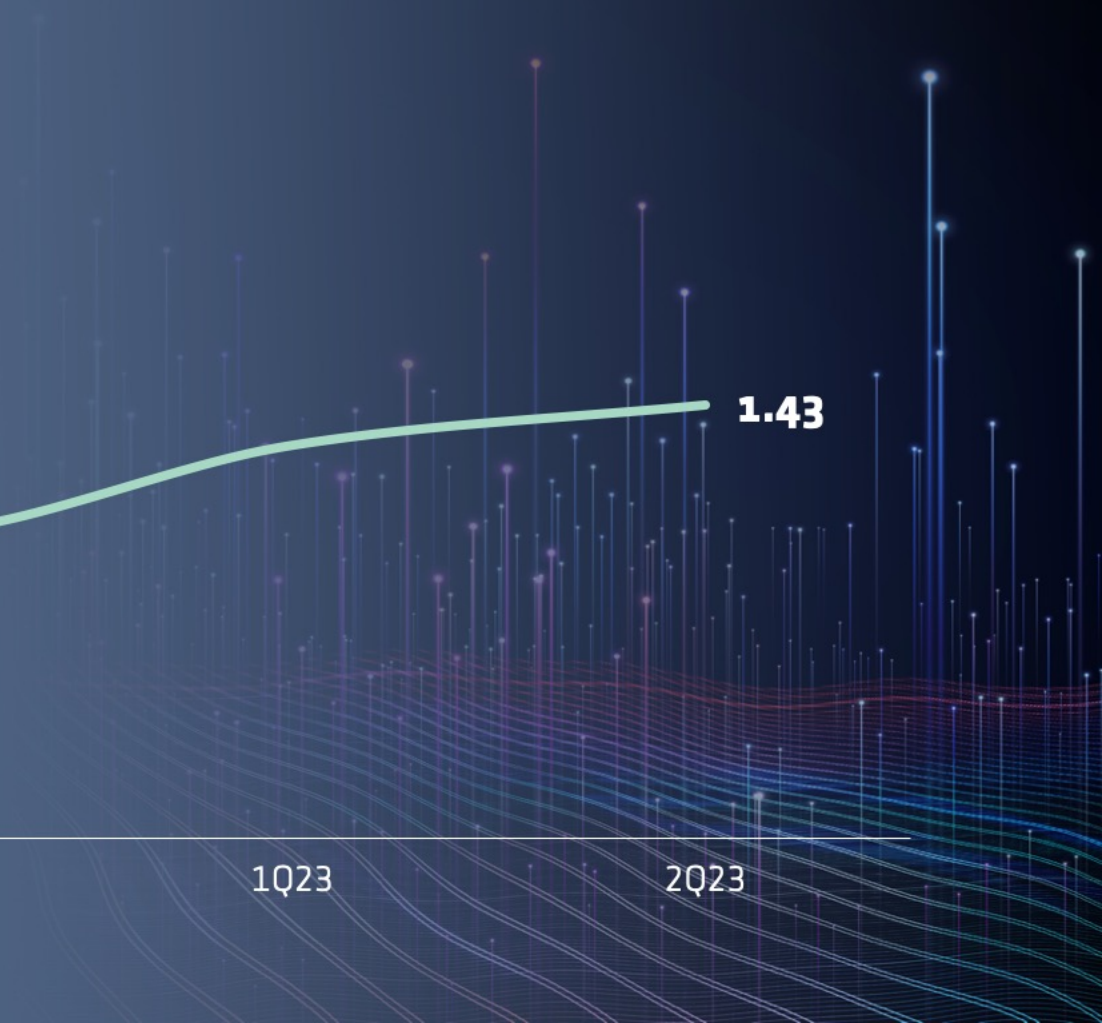
4Q22

1Q23

2Q23

1.43

*Net debt (excluding leases)/EBITDA aL



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