

# Fourth Quarter 2022

## Results

February 15<sup>th</sup> 2023

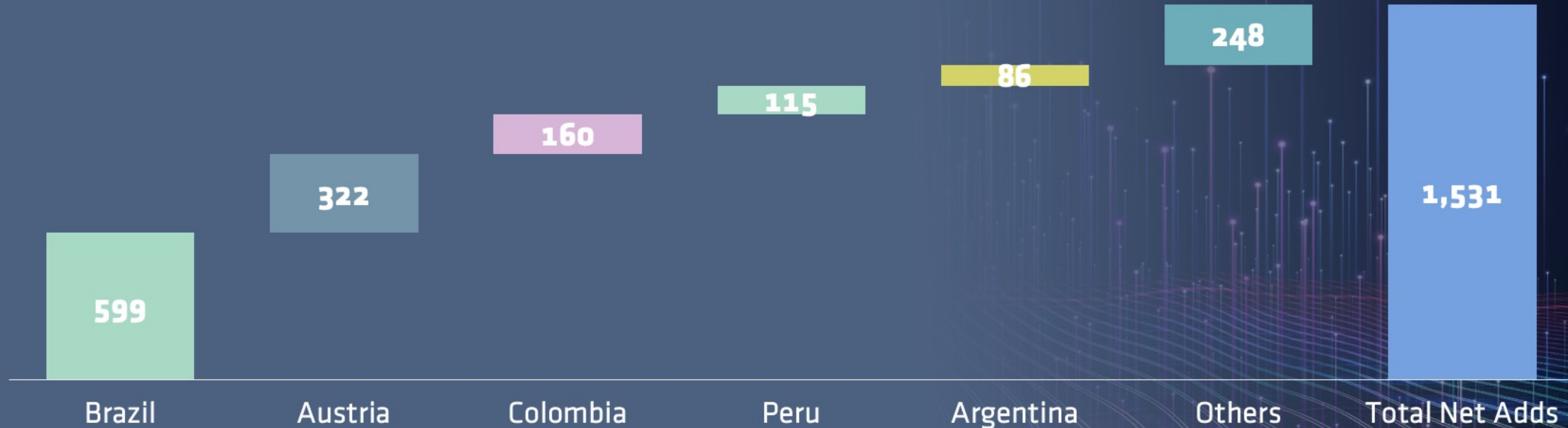


Carlos García Moreno | CFO

Brazil, Austria and Colombia were the main contributors with postpaid gains of 599k, 322k and 160k, respectively

### Postpaid Net Adds – 4Q22

Thousand



Others: include the rest of the Americas and the Eastern Europe operations

Mexico was the main contributor of prepaid net additions with 975k followed by Colombia and Central America

### Prepaid Net Adds – 4Q22

Thousand

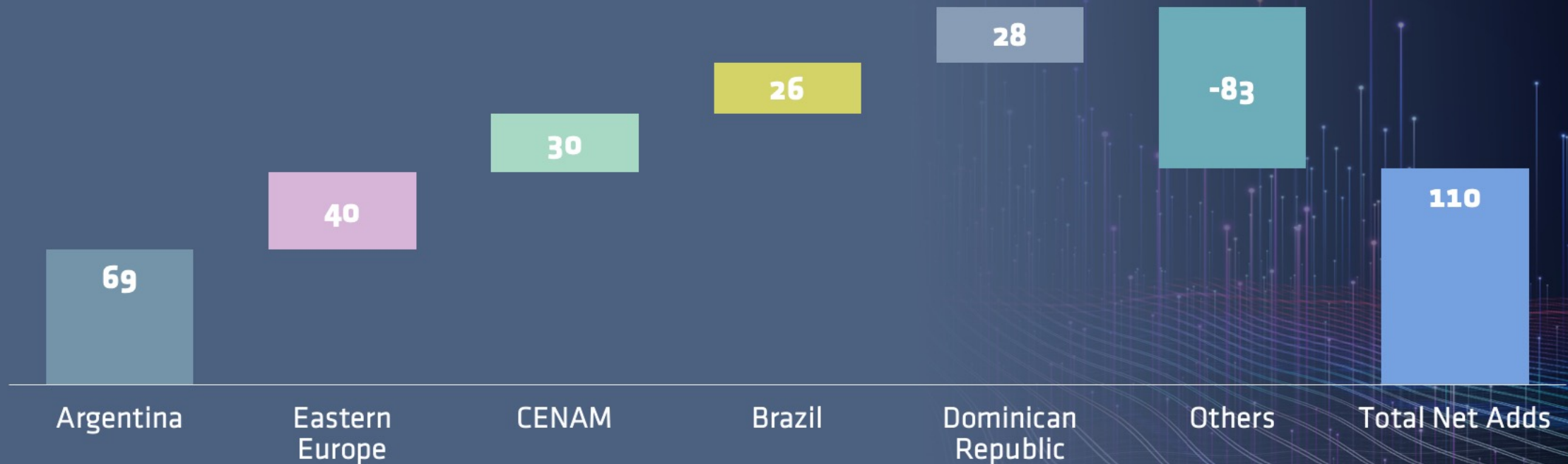


Others: include the rest of the Americas and the Telekom Austria operations

On the fixed-line platform we added 110k broadband accesses, Argentina and Eastern Europe generated substantially all of them

### Broadband Net Adds – 4Q22

Thousand

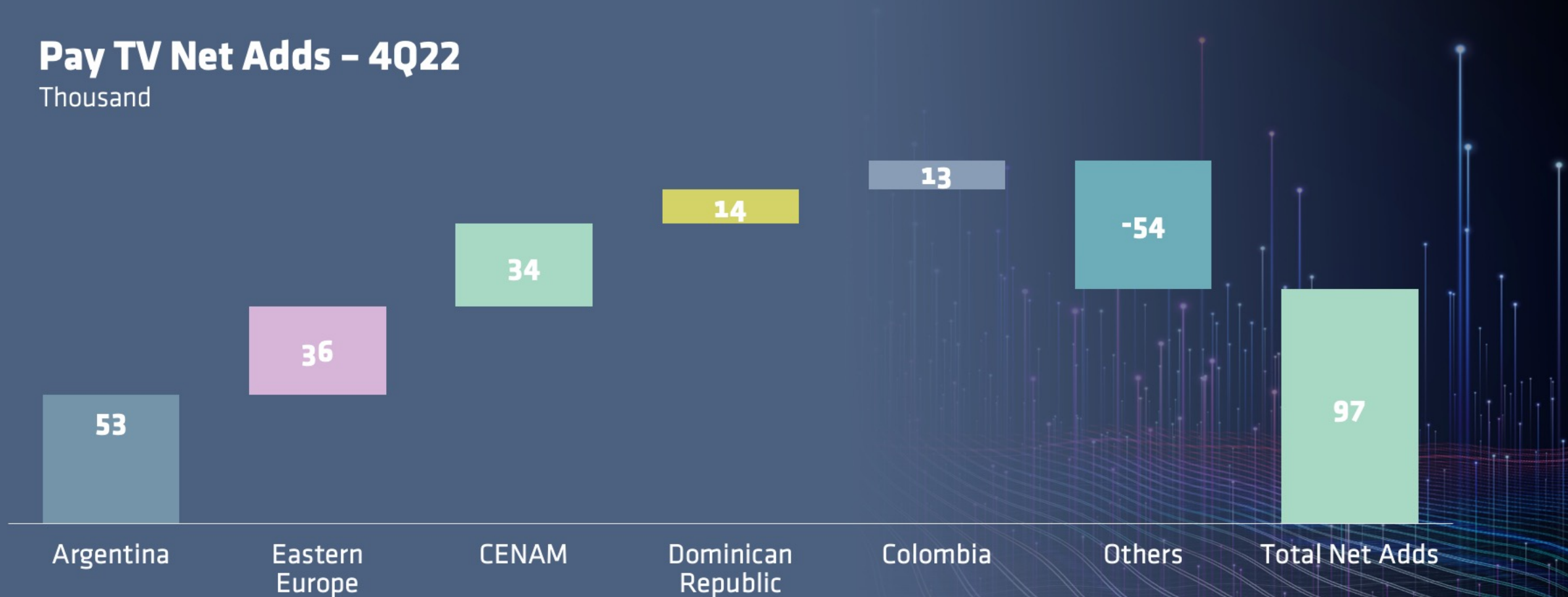


**Others:** include the rest of the Americas operations as well as Austria

Pay TV reverted the losses observed over the last several years with 97k new clients

### Pay TV Net Adds – 4Q22

Thousand

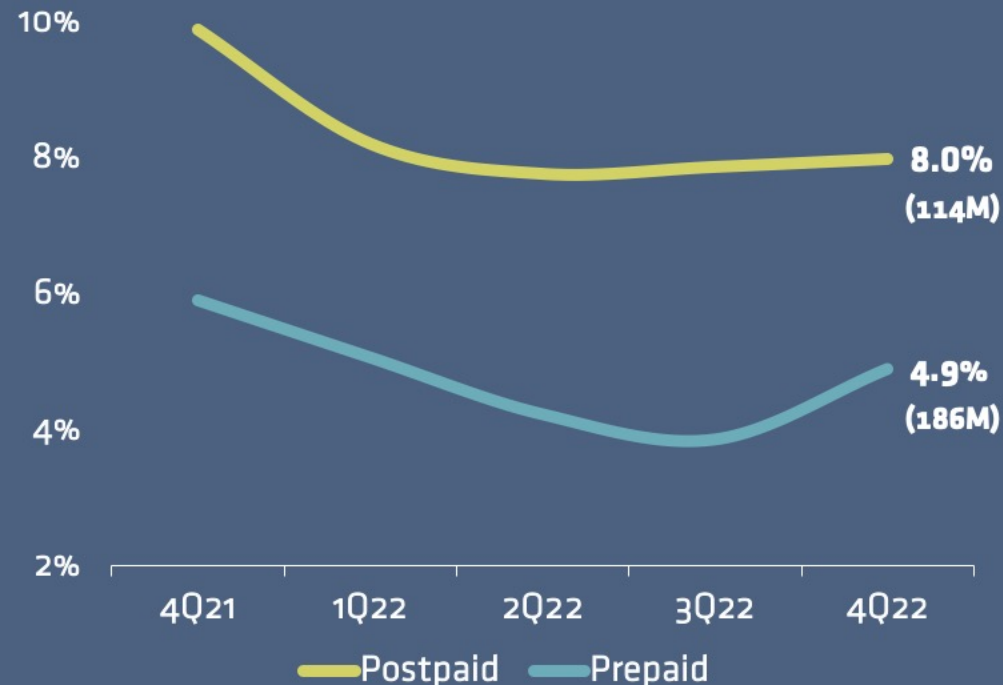


Others: include the rest of the Americas operations as well as Austria

Our postpaid base continued to be the most dynamic one with a steady 8.0% increase with prepaid coming next at 4.9%

### Mobile Subscriber Growth\*

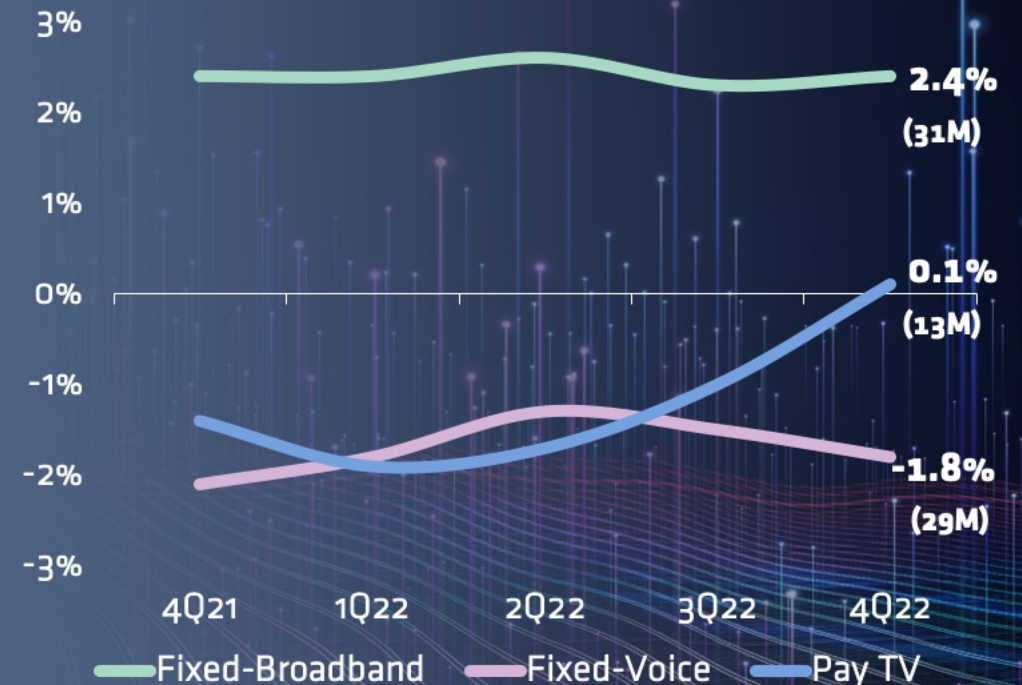
% annual change



\*Adjusted for the acquisition of Oi in the second quarter

### Fixed-line Subscriber Growth

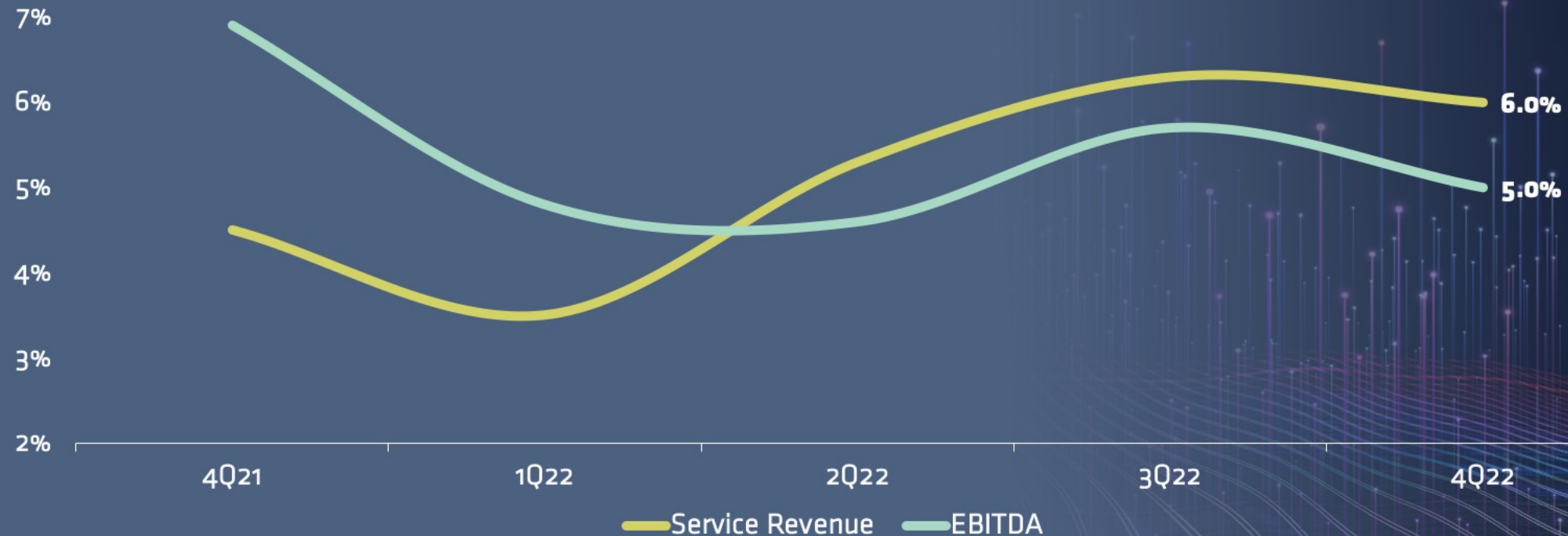
% annual change



Service revenue was up 6.0%, the same pace as the precedent quarter. Adjusting for extraordinary items EBITDA increased 5.0%

### Consolidated Service Revenue & EBITDA\*

% annual change at constant exchange rates



\*Information does not include Argentina, TracFone in the U.S., Chile and Panama. EBITDA adjusted extraordinary items

# Extraordinary Adjustments in EBITDA

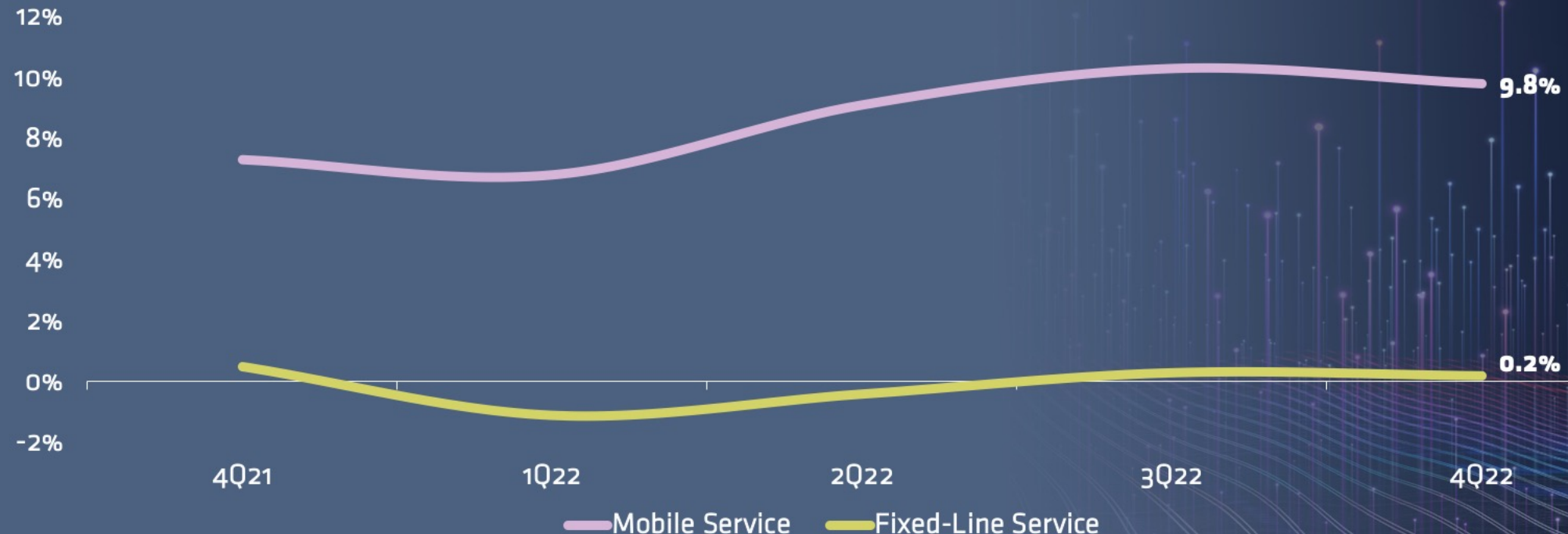
Millions of mexican pesos

|                                                                 | <b>4Q22</b>  | <b>4Q21</b>  |
|-----------------------------------------------------------------|--------------|--------------|
| <b>1) Towers</b>                                                | <b>2,964</b> | <b>6,943</b> |
| Telmex                                                          | 2,566        | 6,943        |
| Peru                                                            | 398          |              |
| <b>2) Reduction in property taxes on telecom infrastructure</b> | <b>2,379</b> |              |
| Puerto Rico                                                     | 2,188        |              |
| Ecuador                                                         | 191          |              |
| <b>3) Medical Costs (Puerto Rico)</b>                           | <b>863</b>   |              |
| <b>4) Other extraordinary items</b>                             | <b>(882)</b> | <b>263</b>   |
| <b>TOTAL</b>                                                    | <b>5,323</b> | <b>7,206</b> |

Mobile revenue growth was robust at 9.8%, whereas fixed-line service revenue was barely positive, 0.2%

### Consolidated Service Revenue\*

% annual change at constant exchange rates

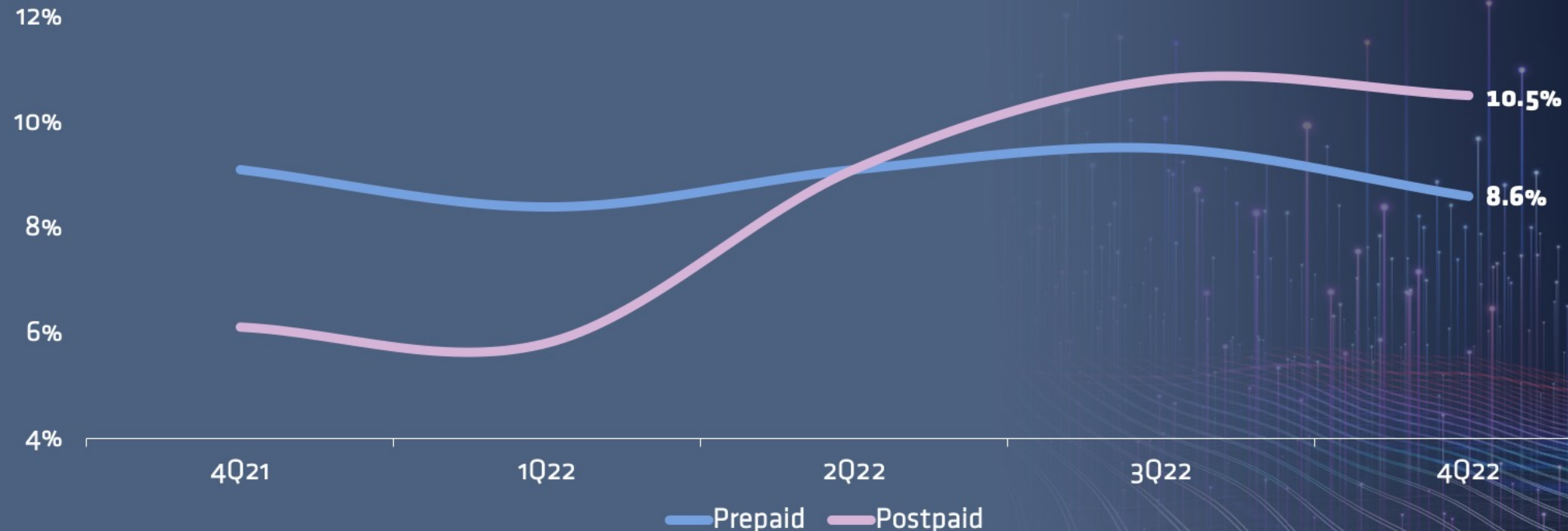


\*Information does not include Argentina, TracFone in the U.S., Chile and Panama

On the mobile platform postpaid revenue growth, 10.5%, stayed strong, prepaid declined slightly from 9.5% to 8.6%

### Mobile Service Revenue Growth\*

% annual change at constant exchange rate

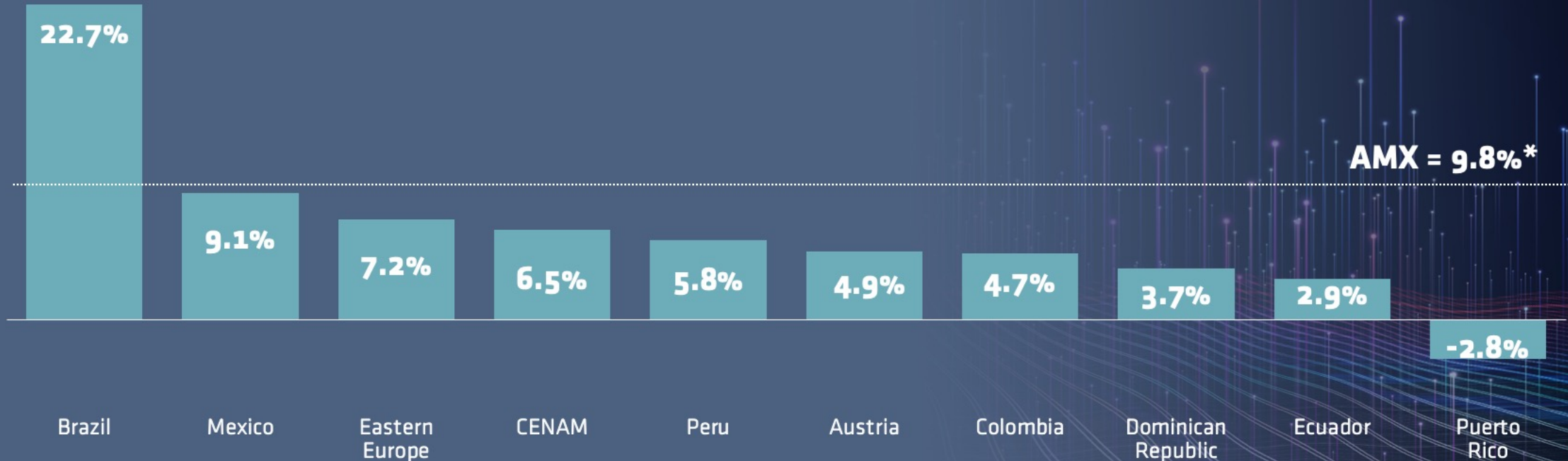


\*Information does not include Argentina, TracFone in the U.S., Chile and Panama

Brazil posted 22.7% mobile service revenue growth. Mexico came in next at 9.1% and Eastern Europe at 7.2%.

### Mobile Service Revenue Growth by Country– 4Q22

% annual change in local currency

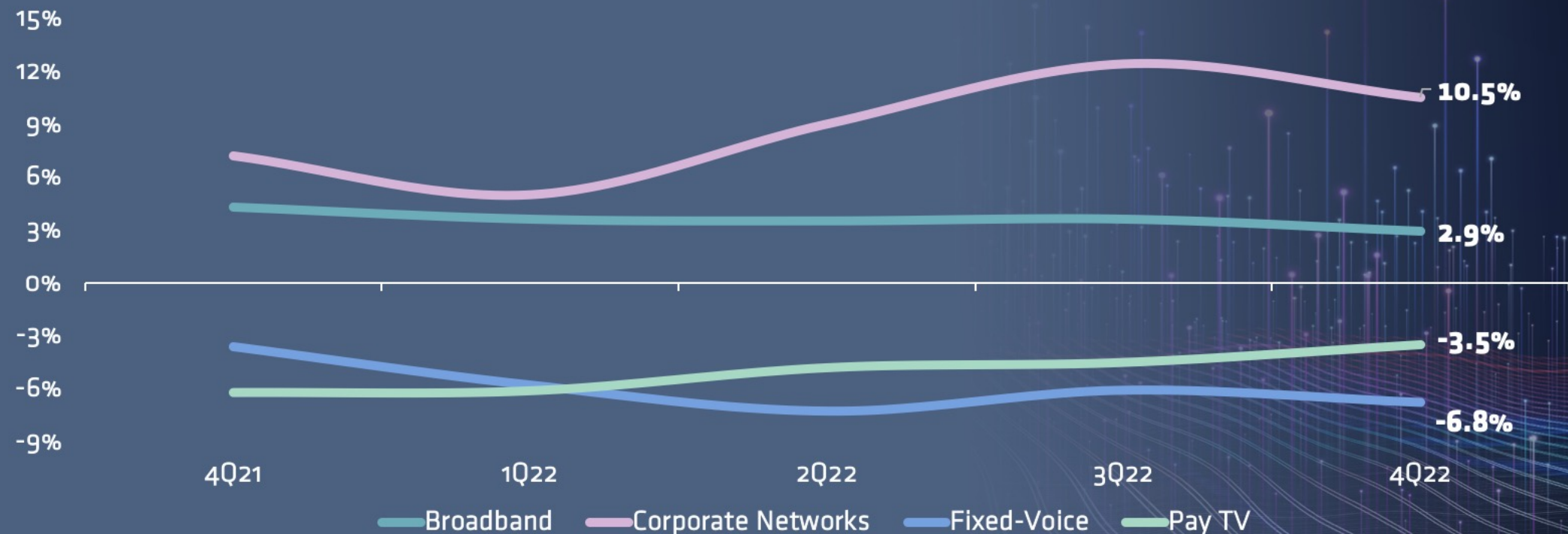


\* Annual change at constant exchange rates, does not include Argentina, TracFone in the U.S., Chile and Panama. CENAM and Eastern Europe at constant Fx.

Revenue from corporate networks and broadband services expanded 10.5% and 2.9%, respectively

### Fixed-Line Service Revenue Growth\*

% annual change at constant exchange rate

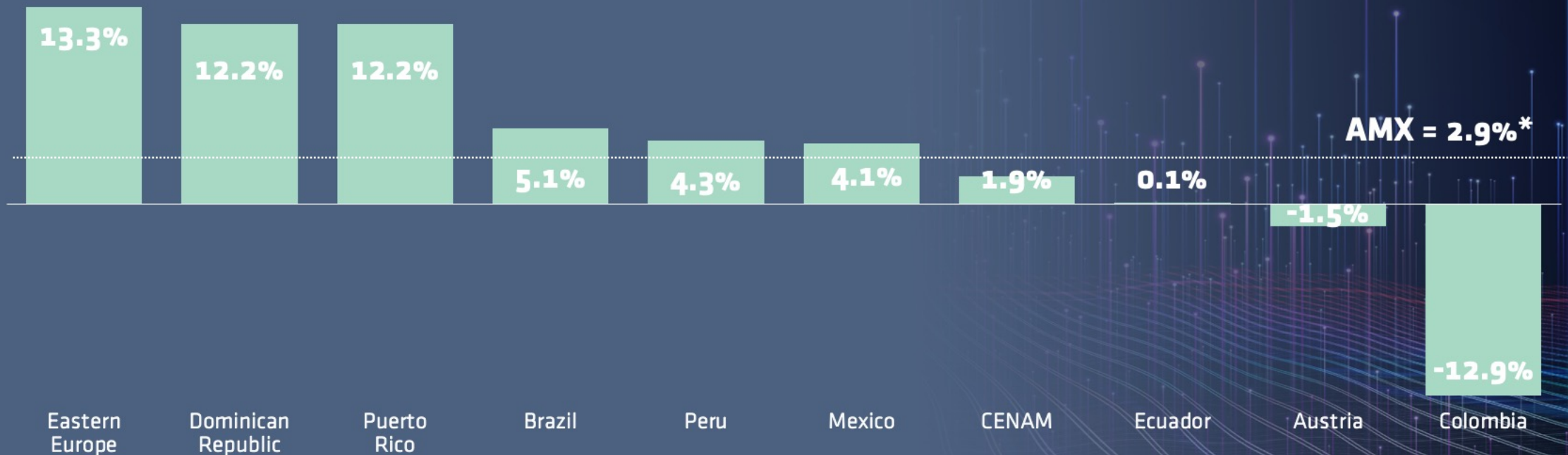


\*Information does not include Argentina, TracFone in the U.S., Chile and Panama

Broadband revenue increased faster in Eastern Europe, the Dominican Republic and Puerto Rico, close to a 13% pace

### Broadband Revenue Growth by Country– 4Q22

% annual change in local currency

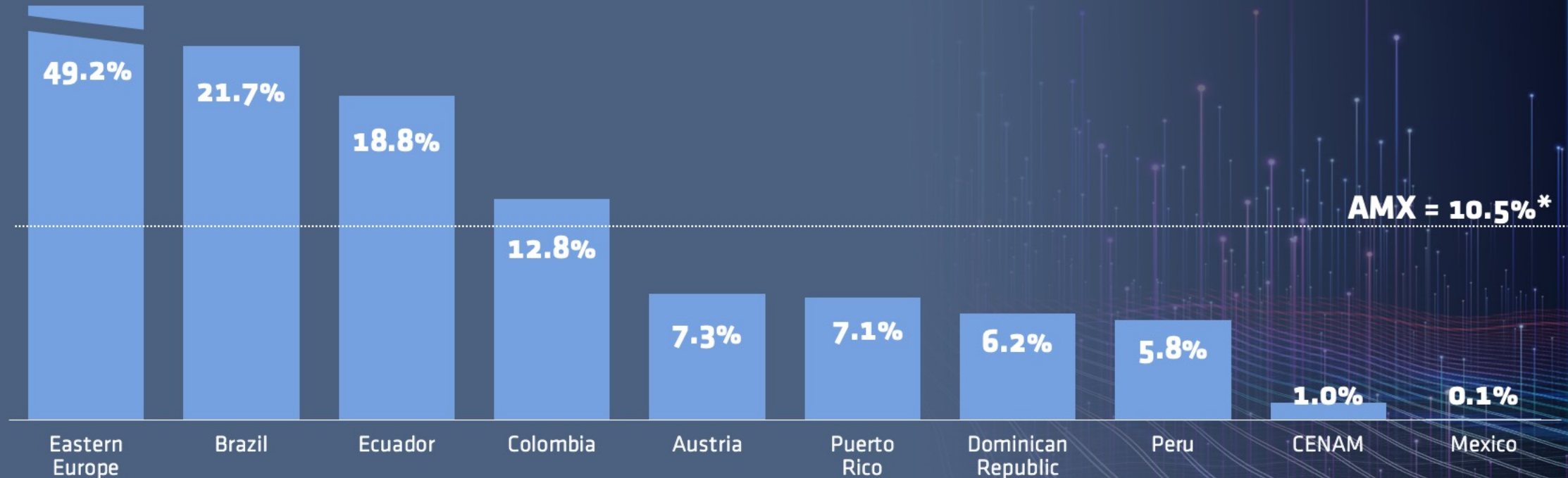


\* Annual change at constant exchange rates, does not include Argentina, Chile and Panama. CENAM and Eastern Europe at constant Fx.

Corporate networks revenue climbed 10.5%. Together with postpaid, it was the fastest growing business line

### Corporate Networks Revenue Growth by Country- 4Q22

% annual change in local currency

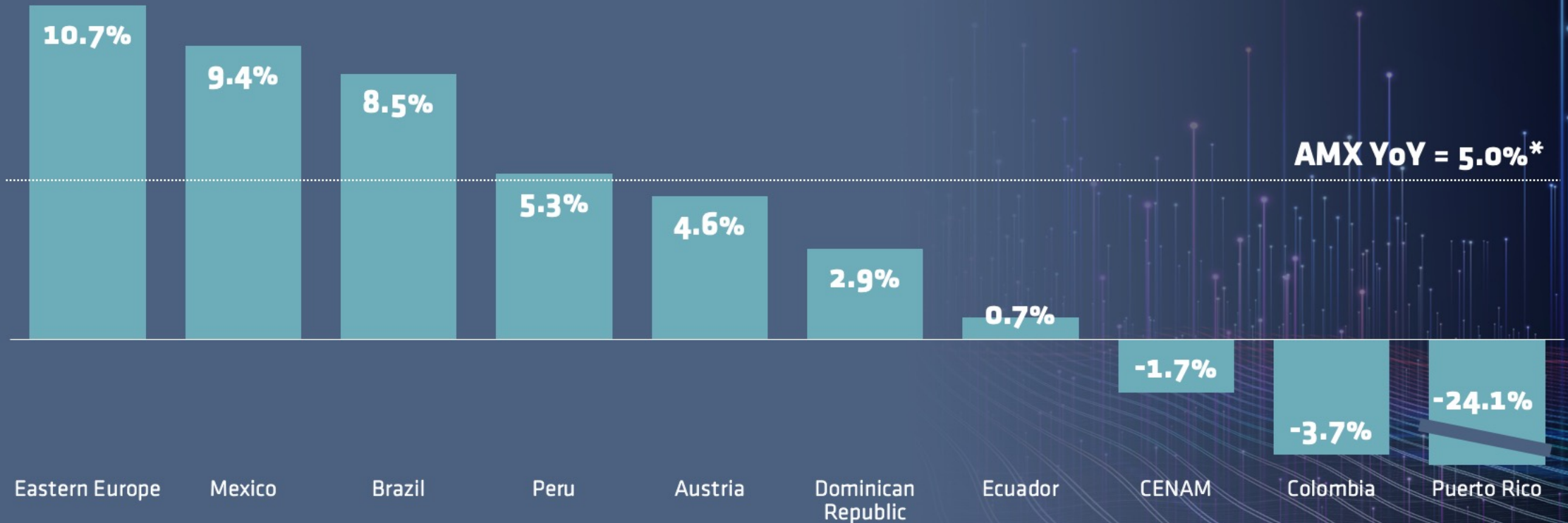


\* Annual change at constant exchange rates, does not include Argentina, Chile and Panama. CENAM and Eastern Europe at constant Fx.

# EBITDA growth accelerated in Eastern Europe and Mexico

## EBITDA by Country – 4Q22

% annual change in local currency

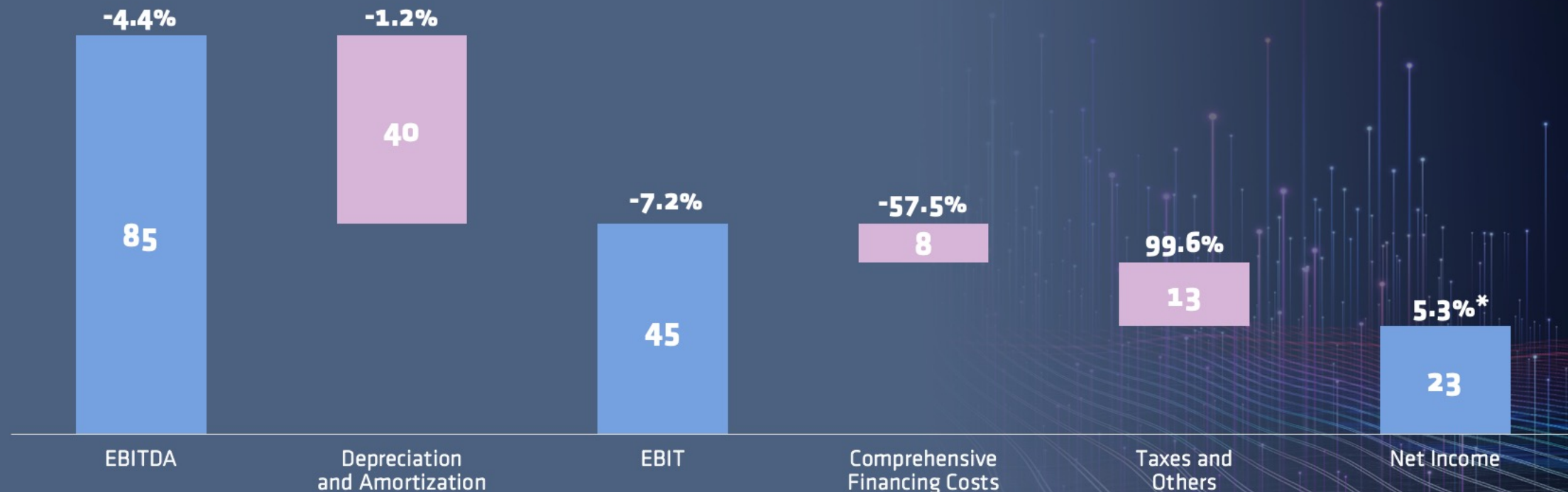


\* Annual change at constant exchange rates, does not include Argentina, TracFone in the U.S., Chile and Panama. CENAM and Eastern Europe at constant Fx.

Net income of 23Bn pesos from our continued operations was 5.3% greater than that observed a year before

## Net Income – 4Q22

MxP Billion

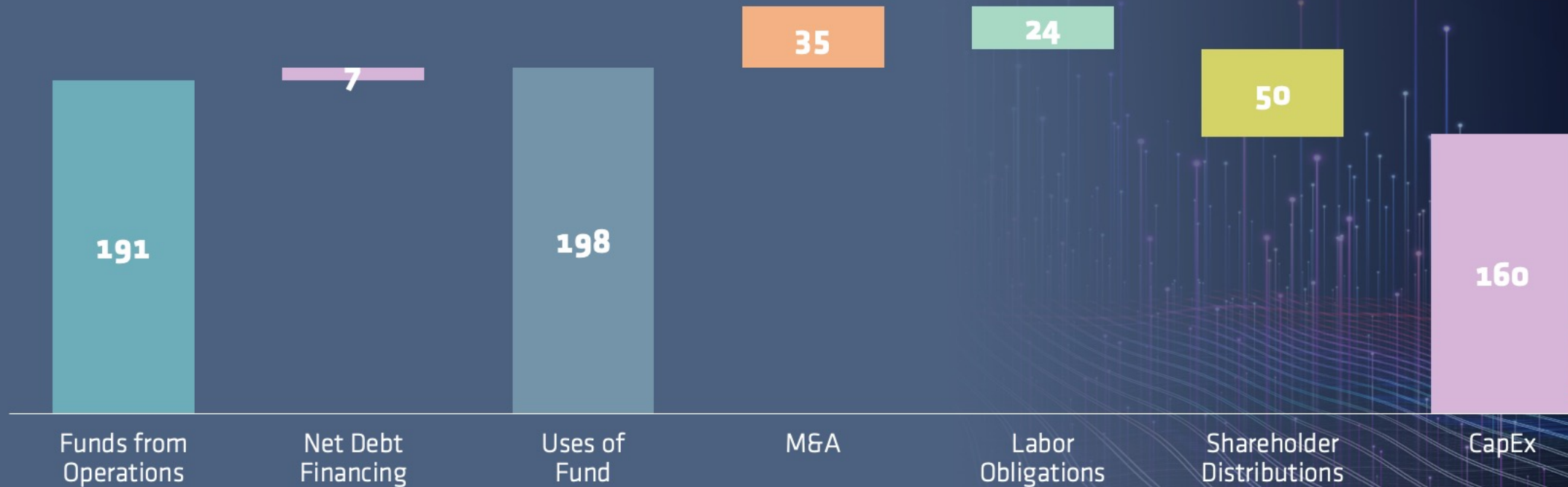


\* Annual change.

Our cash flow and net borrowings allowed us to cover CapEx, net shareholder distributions and labor obligations

### Uses of Funds- 4Q22

MxP Billion



Our leverage ratio excluding leases was equivalent to 1.30 times LTM EBITDAaL

### AMX Leverage Ratio\*

Times

1.6

1.4

1.2

1.0

4Q21

1Q22

2Q22

3Q22

4Q22

1.30

\*Net debt (excluding leases)/EBITDA aL

# Fourth Quarter 2022

## Results

February 15<sup>th</sup> 2023



Carlos García Moreno | CFO