

Third Quarter 2022

Results

October 19th 2022

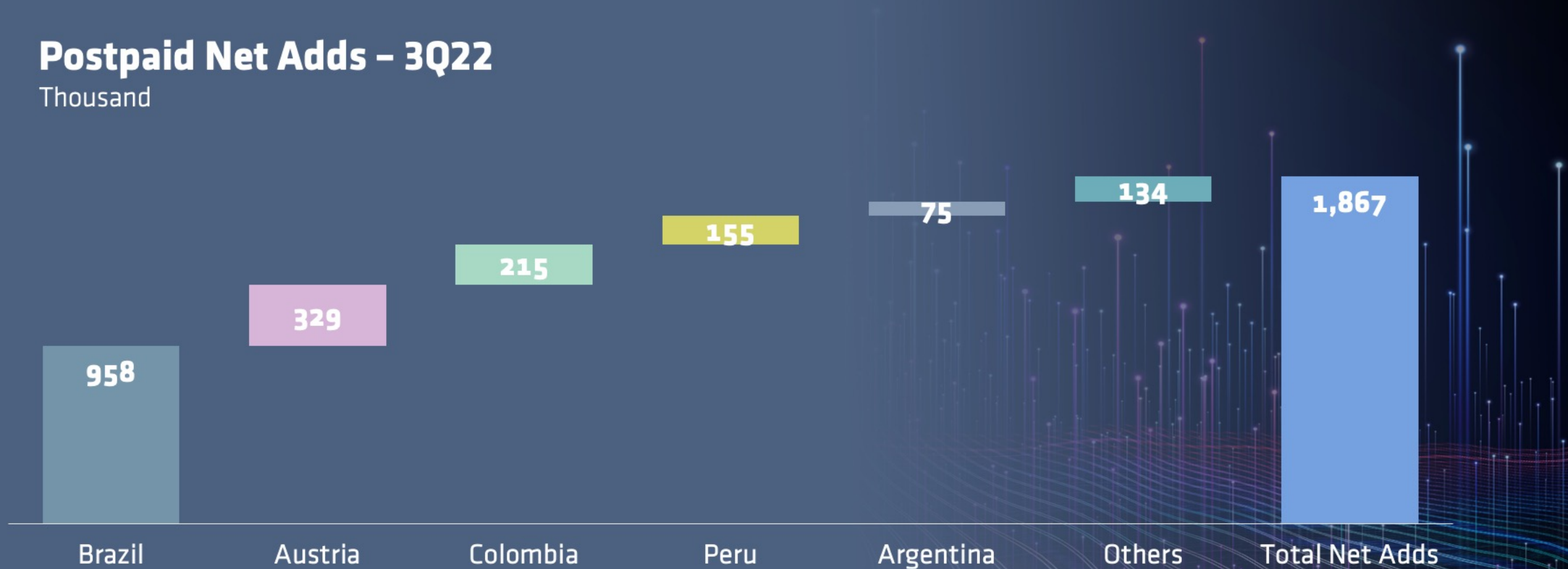


Carlos García Moreno | CFO

We added 1.9M postpaid subs with over half of which came from Brazil, 329k from Austria and 215k from Colombia

Postpaid Net Adds – 3Q22

Thousand

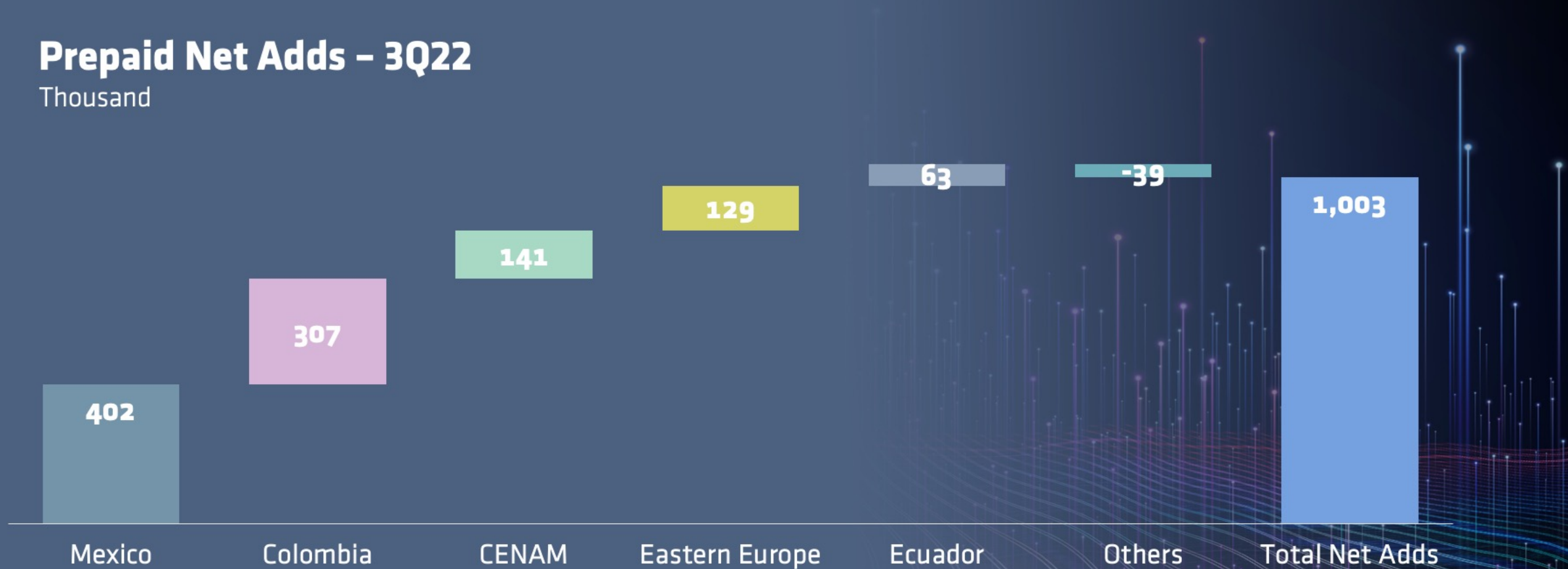


Others: includes the rest of the Americas and Eastern Europe operations.

Mexico led the way in prepaid, with 402k net adds, followed by Colombia with 307k

Prepaid Net Adds – 3Q22

Thousand

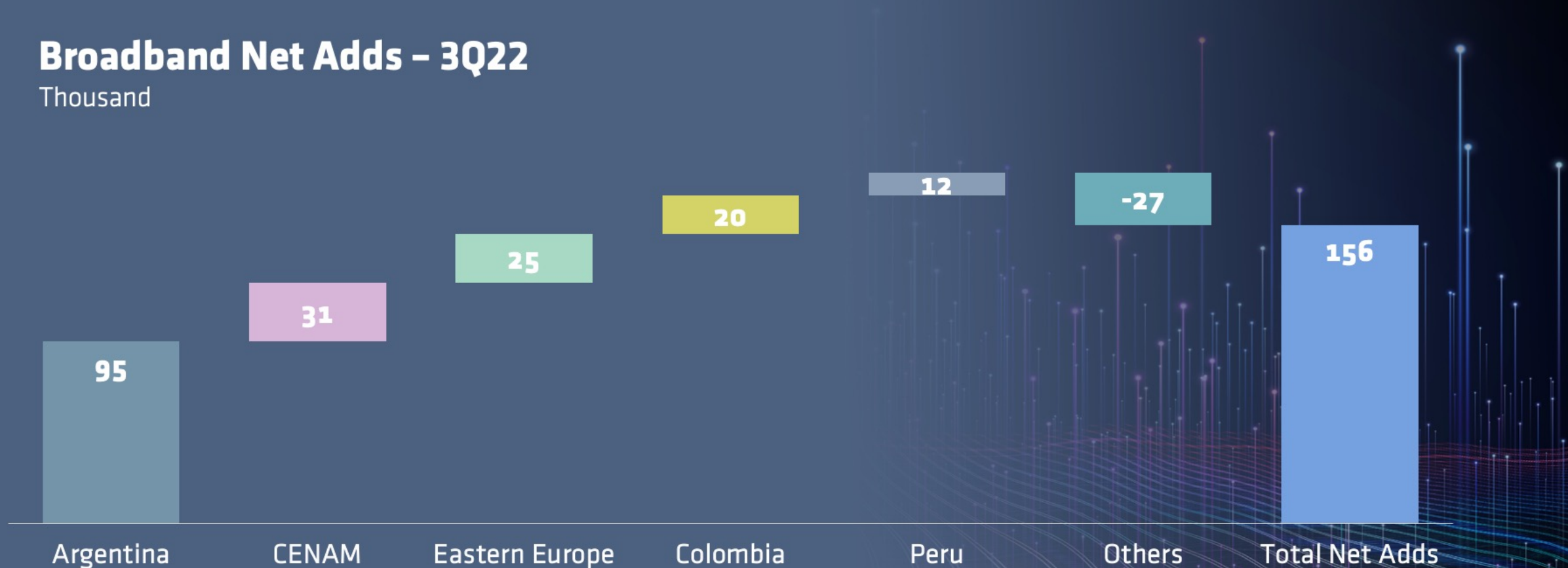


Others: includes the rest of the Americas and Austria operations.

We obtained 156k broadband accesses, including 95k in Argentina and 31k in Central America

Broadband Net Adds – 3Q22

Thousand

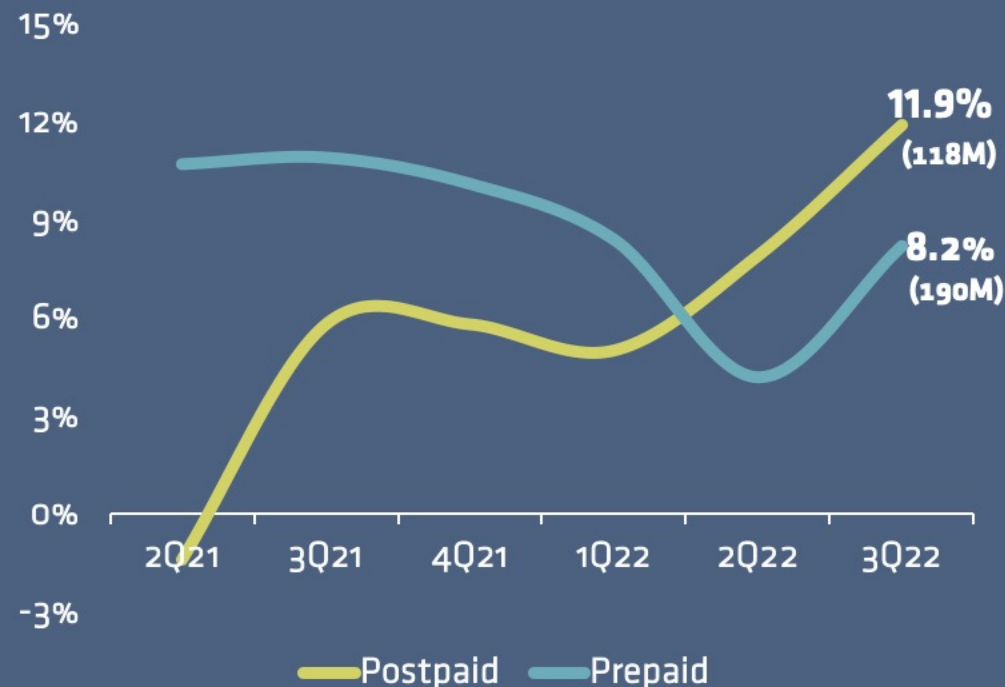


Others: includes the rest of the Americas operations as well as Austria.

Mobile postpaid and mobile prepaid were the main drivers of access growth at 11.9% and 8.2%, respectively

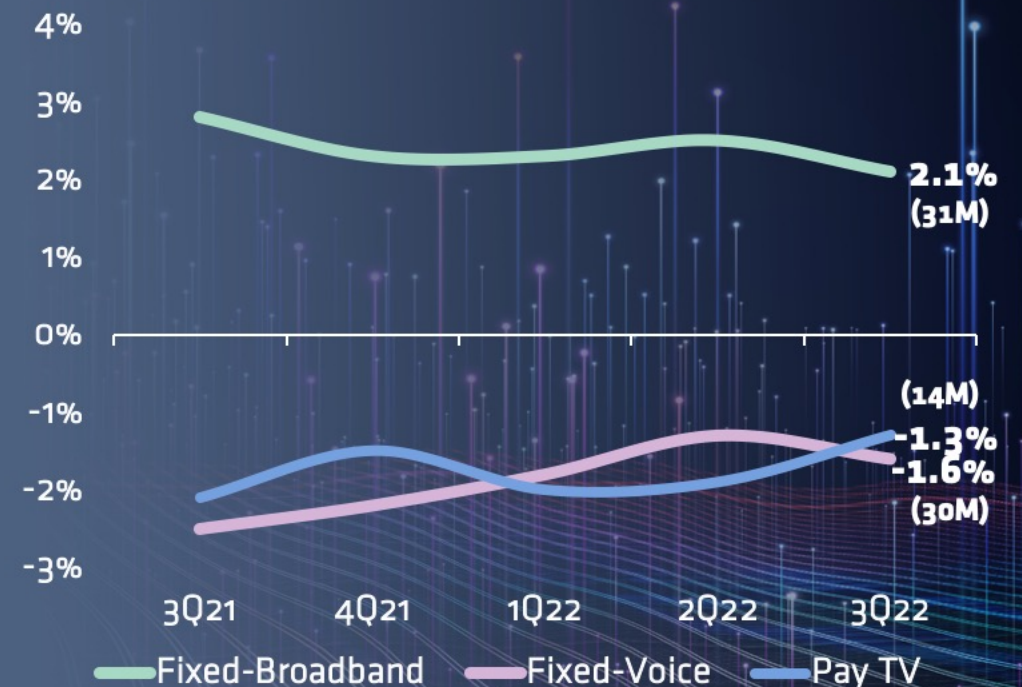
Mobile Subscriber Growth

% annual change



Fixed-line Subscriber Growth

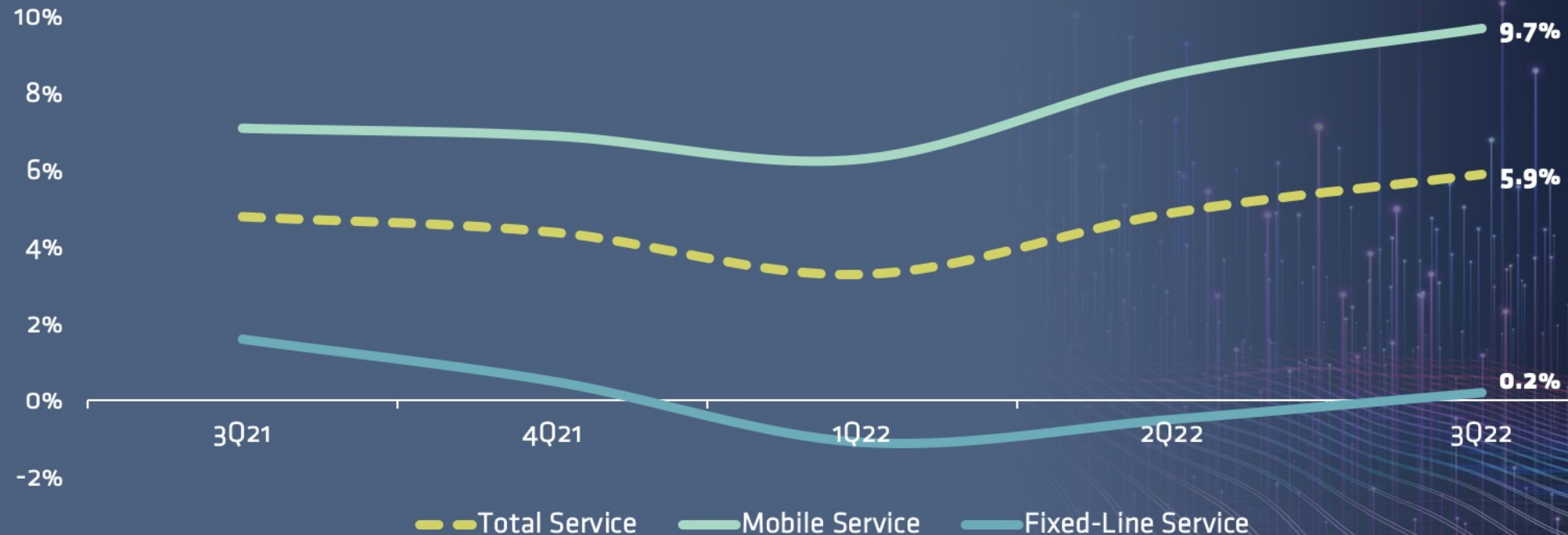
% annual change



Service revenue was up 5.9% at constant Fx with mobile service revenue rising more than 9% both in prepaid and postpaid

Consolidated Service Revenue

% annual change at constant exchange rates

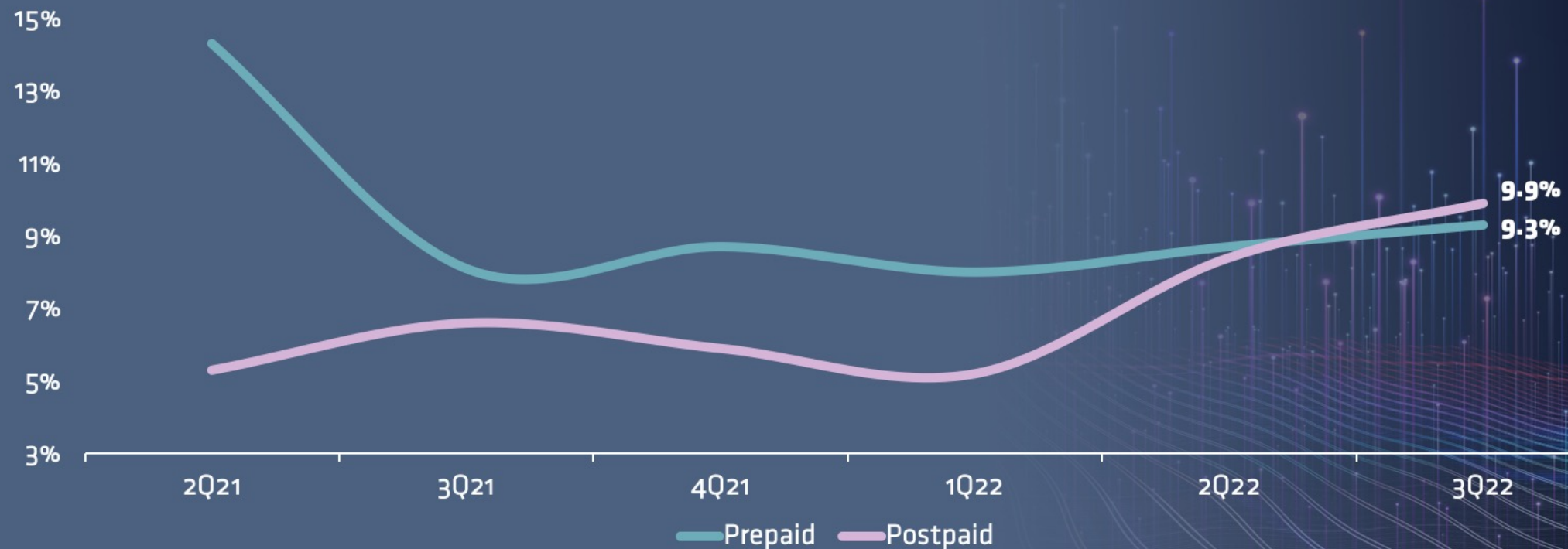


Note: Revenue excludes Argentina.

Postpaid revenue accelerated in each of the last two quarters partly buoyed by 5G services

Mobile Service Revenue Growth

% annual change at constant exchange rate

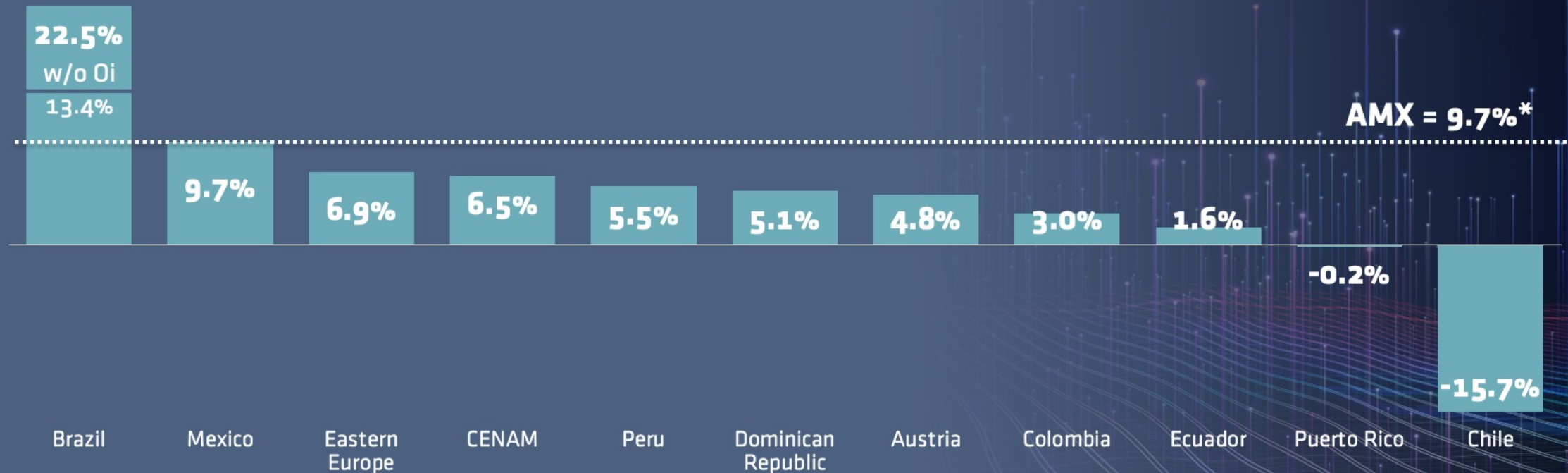


Note: Revenue excludes Argentina.

Brazil led the way in mobile growth at 22.5% followed by Mexico and Eastern Europe, with 9.7% and 6.9%, respectively

Mobile Service Revenue Growth by Country– 3Q22

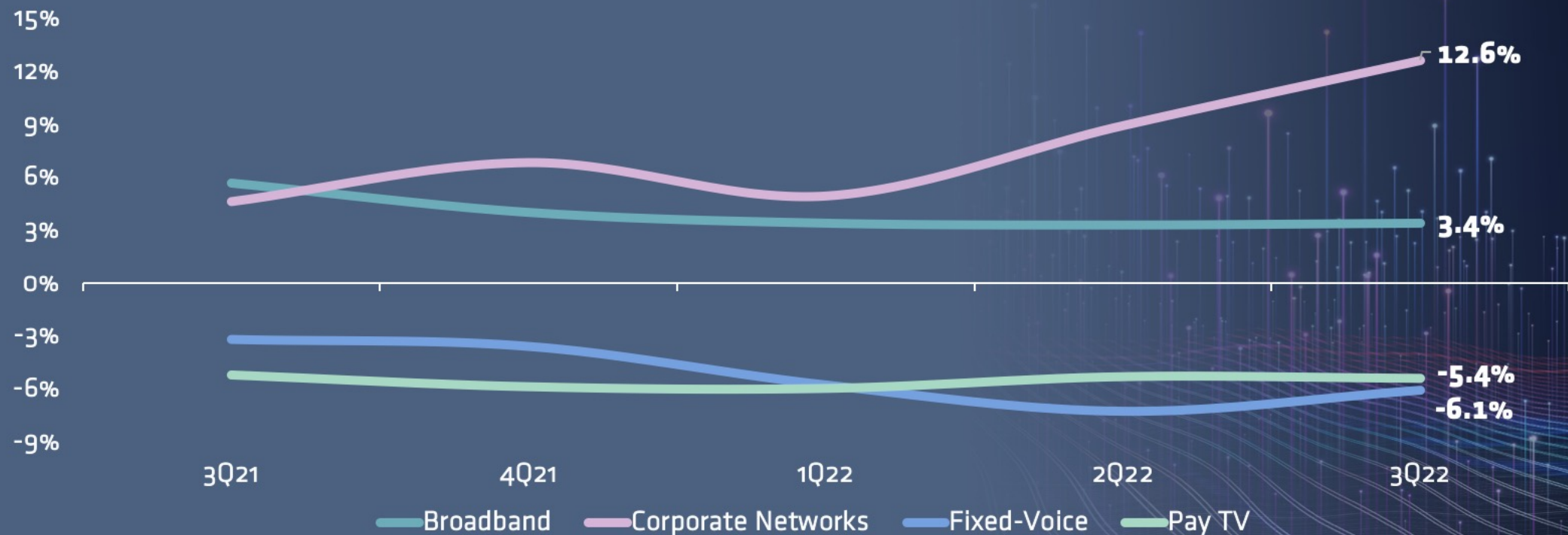
% annual change in local currency



Broadband revenue rose 3.4% at constant Fx and corporate networks increased 12.6%—the fastest pace in five quarters

Fixed-Line Service Revenue Growth

% annual change at constant exchange rate



Note: Revenue excludes Argentina.

Corporate networks was our fastest growing business line, with Brazil posting a 27.7% rate; Colombia 14.4% and Mexico 8.1%

Corporate Network Revenue Growth by Country– 3Q22

% annual change in local currency

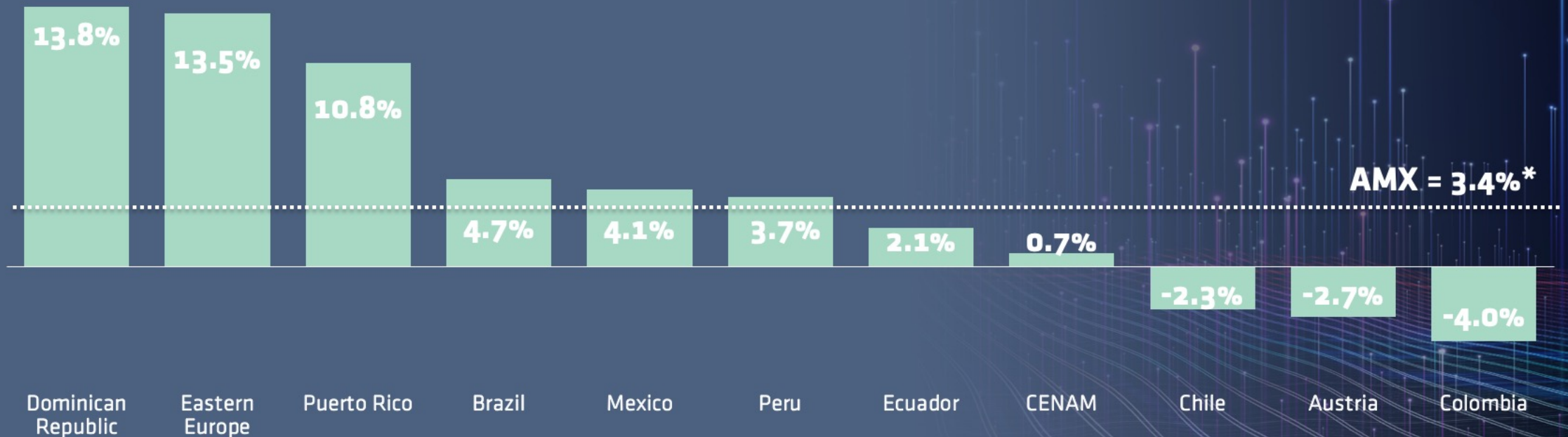


*Annual change in constant exchange rates, excludes Argentina.

Fixed-broadband revenue increased between 4 and 5% in both Mexico and Brazil, with Eastern Europe revenue surging 13.5%.

Broadband Revenue Growth by Country– 3Q22

% annual change in local currency

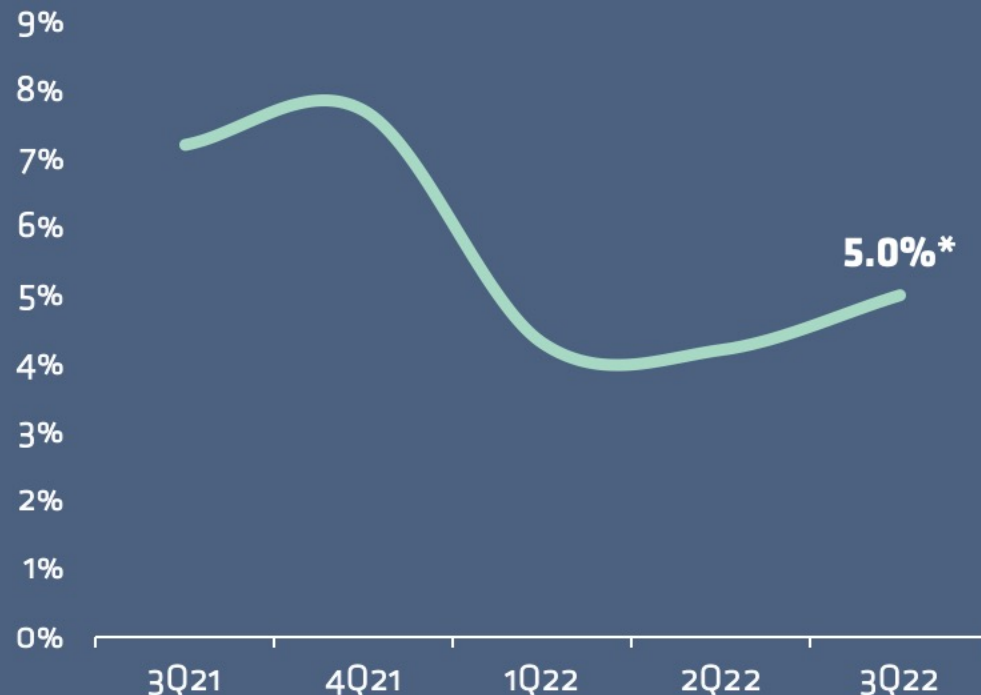


*Annual change in constant exchange rates, excludes Argentina.

Our EBITDA rose 5.0% at constant exchange rates with the EBITDA margin expanding to 38.8% from 38.6% a year before

Consolidated EBITDA

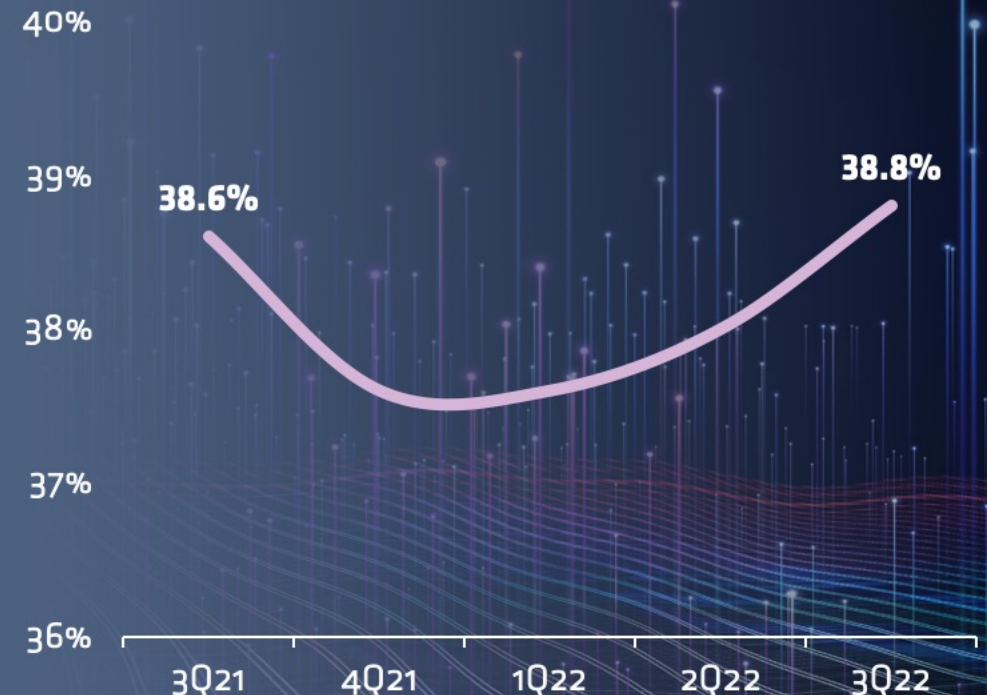
% annual change at constant exchange rates



Note: EBITDA growth excludes Argentina.

Margin EBITDA

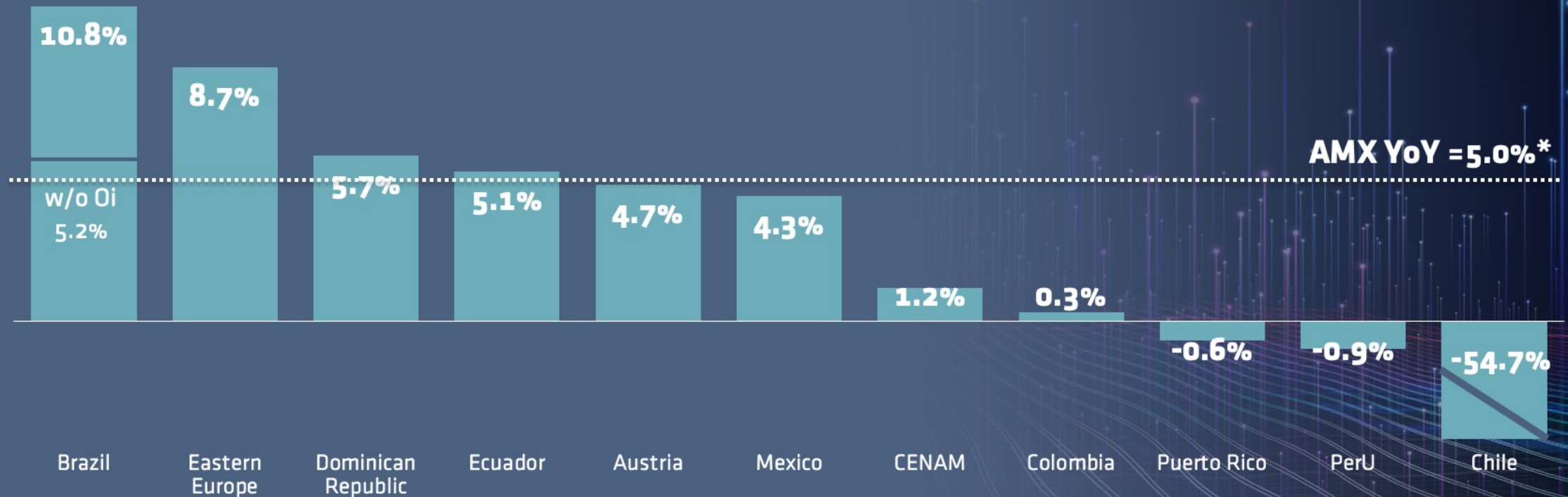
% of total revenues



Brazil was the top performer with an 10.8% increase, followed by Eastern Europe with 8.7%

EBITDA by Country – 3Q22

% annual change in local currency

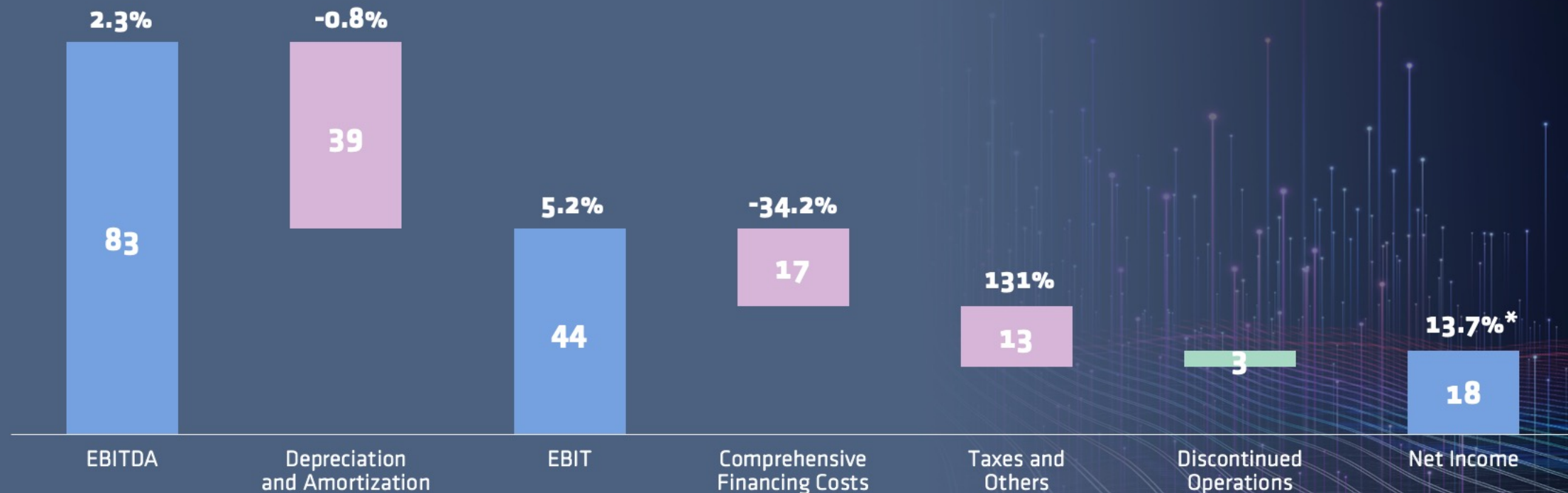


* Annual change in constant exchange rates, excludes Argentina.

Our operating profit of 44Bn pesos resulted in an 18bn pesos net profit after 17Bn pesos in comprehensive financing costs

Net Income – 3Q22

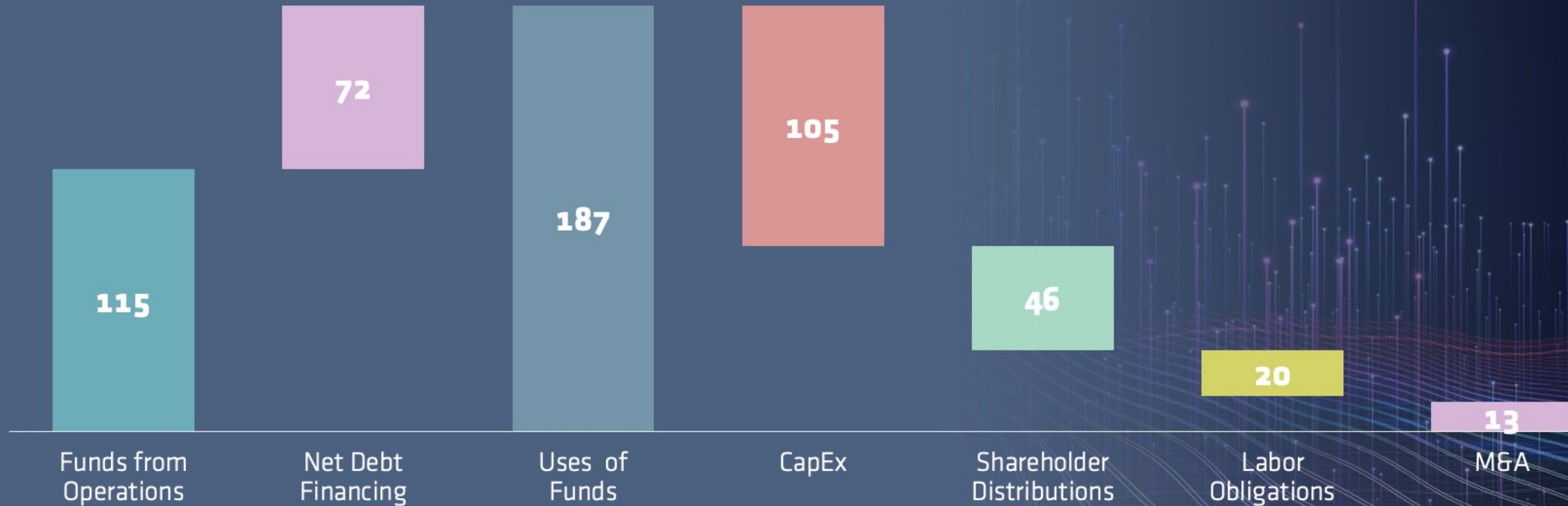
MxP Billion



Our operating cash flow, allowed us to fully cover our CapEx, the remainder was funded with 72Bn pesos in net financing

Uses of Funds- 3Q22

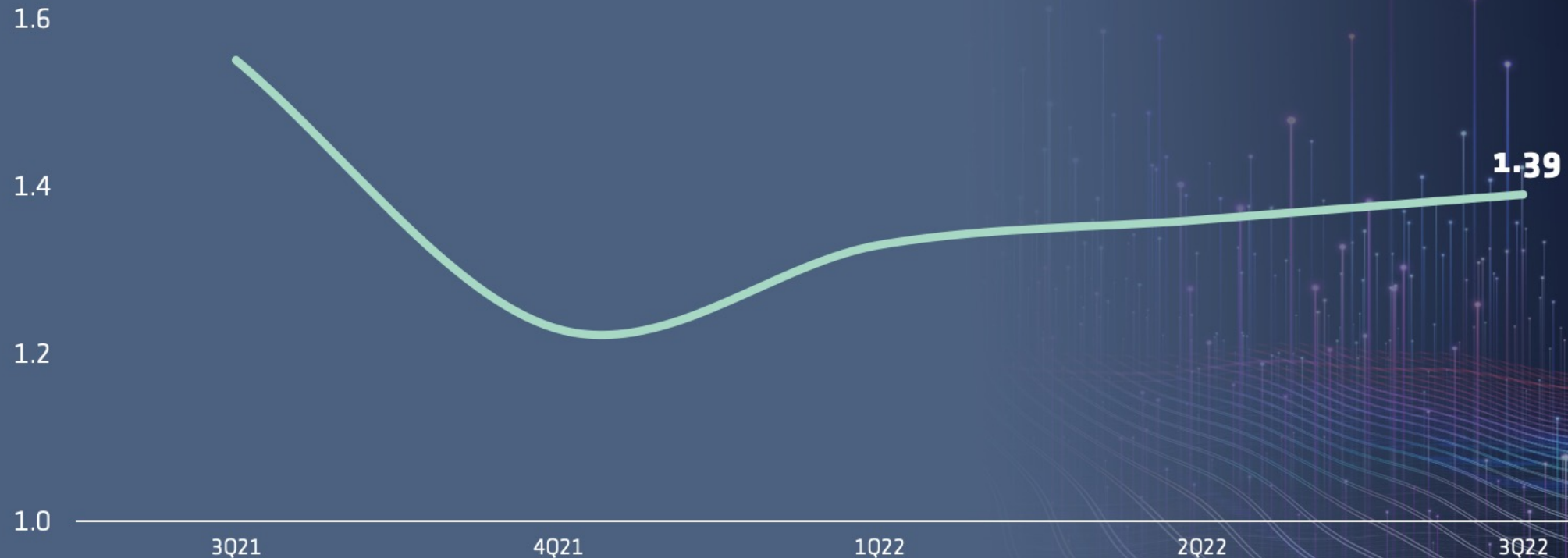
MxP Billion



Our leverage ratio excluding leases was equivalent to 1.39 times LTM EBITDAaL

AMX Leverage Ratio*

Times



*Net debt (excluding leases)/EBITDA aL

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