

DELIVERING NEW VALUE IN EVERY DAY LIFE

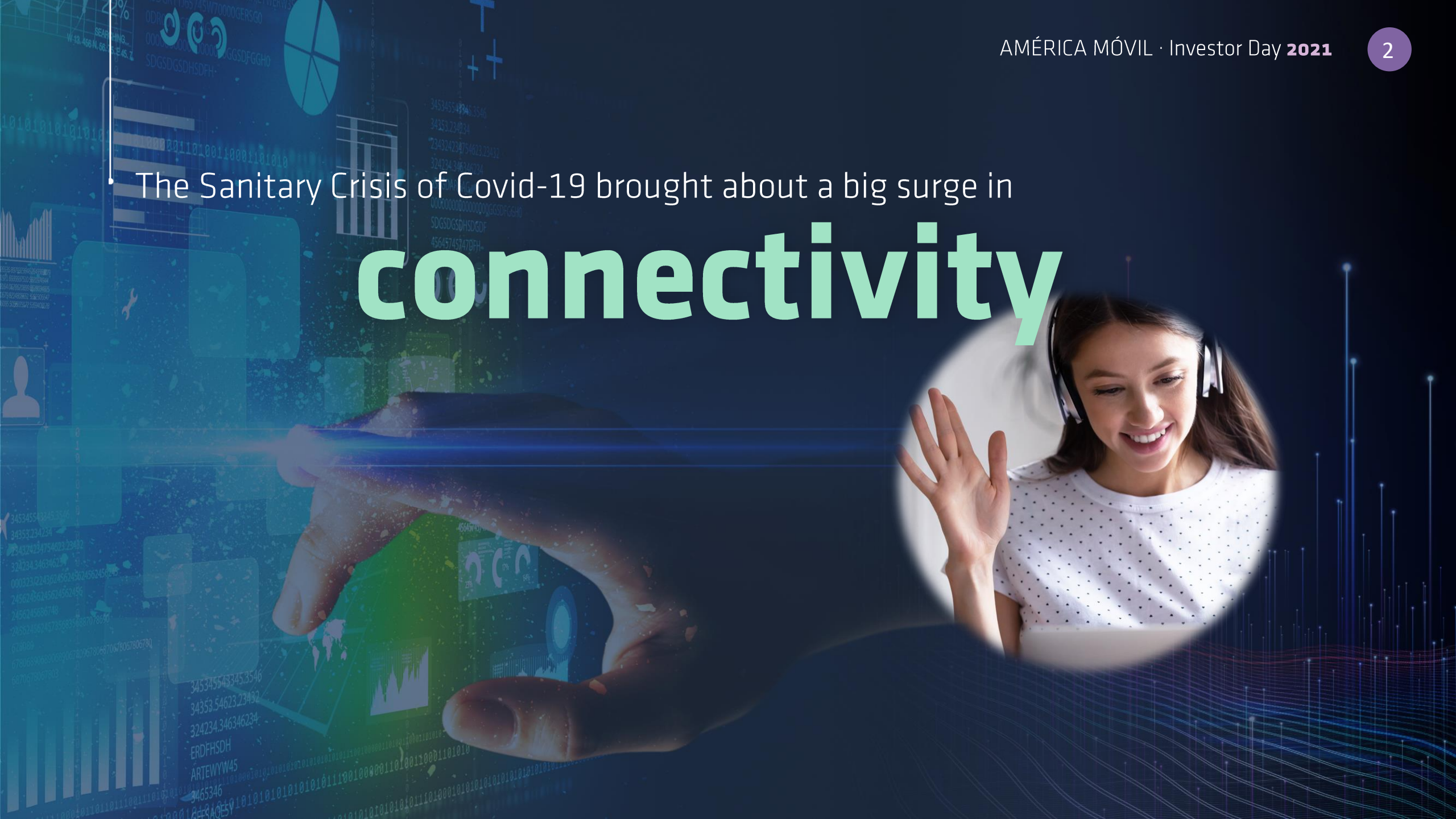
October 5th 2021



DANIEL HAJJ | CEO

• The Sanitary Crisis of Covid-19 brought about a big surge in

connectivity



In spite of lockdown measures we kept expanding our infrastructure to cope with customer needs and make sure **everyone remained connected**

- ✓ Homes Passed
- ✓ Broadband Accesses
- ✓ Productivity Solutions for SMEs
- ✓ Corporate IT Solutions for Remote Work
- ✓ Collaboration with Governments and Health Organizations
- ✓ Commitment with our Employees

Data Traffic

Jan-19=100



• The pandemic accelerated

digital adoption





Network



Commercial Offer



Brand



Customer Experience



Systems + Digitalization



Sustainability

our strategy



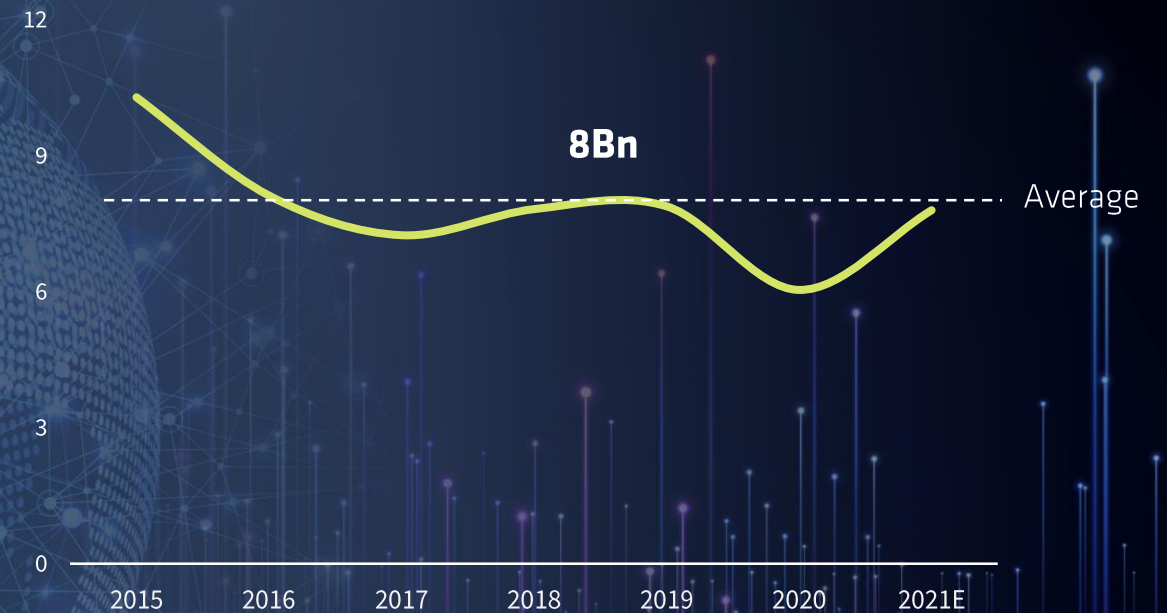
Network

Our investments

have allowed us to keep up with technological change and consumer demands

Capital Expenditures

USD Billion



our strategy



Network

Infrastructure

July 2021

Fiber Optic Network (millions of Km.)	1.1
Base Stations (thousands)	101
Homes Passed (millions)	81
Satellites (units)	6

Submarine Cable

AMX1: 17,500 km in the **Atlantic / Caribbean**
with 11 landing points
South Pacific: 7,300km with 5 landing points

Data Centers

32 data centers with state-of-the-art technology
& massive computing power

our strategy



Network

We have fully modernized our sites

65% with fiber optic links

5G Ready

our strategy



Network

81M Homes passed

85% can deliver ultra high-speed



Network

CAPEX of **8 billion** dollars for each 2022 -2024

our strategy



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Commercial Offer



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Sustainability

our strategy



**Commercial
Offer**



Excel in sales and distribution
through physical and digital channels

our strategy



**Commercial
Offer**

Corporate Solutions

have become an important revenue stream

our strategy



Commercial Offer

Focus in upselling customers to fully **convergent bundles**

COM FIBRA EM CASA,
10GB NO CELULAR
& **MUITO MAIS**

TUDO JUNTO & CONECTADO

Claro⁺ net virtua
250 MEGA
WIFIPLUS + Claro⁺ controle
10GB
6GB + 4GB NA PORTABILIDADE

POR APENAS
R\$ 119,98
/MÊS

POR 6 MESES | APÓS, R\$ 149,98/MÊS

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our strategy



Commercial Offer



Engage in commercial alliances
to complement our offer

our strategy





Network



Commercial Offer



Brand



Customer Experience



Systems + Digitalization



Sustainability

our strategy



Brand

Best brand recognition

in every market

our strategy





Network



Commercial Offer



Brand



Customer Experience



Systems + Digitalization



Sustainability

our strategy



**Customer
Experience**

Focus on providing

the best customer experience

with an omnichannel approach

our strategy



Network



Commercial Offer



Brand



Customer Experience



**Systems +
Digitalization**

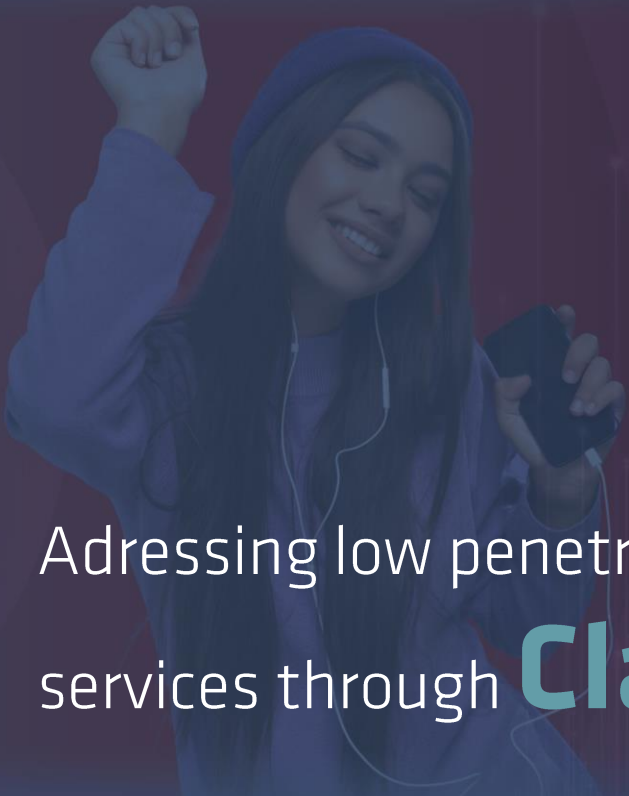


Sustainability

our strategy



Systems +
Digitalization



Claro
PAY

Conoce la app

disponible en Google Play Descárgala en App Store

Addressing low penetration of financial services through **Claro Pay**

our strategy



Network



Commercial Offer



Brand



Customer Experience



Systems + Digitalization



Sustainability

our strategy

Spin-off of Sitios Latinoamérica

This transaction unlocks benefits for América Móvil:

- **Reconfiguration of resource allocation**
- **Savings in Opex and Capex**
- **Debt reduction**
- **Shareholder value**

	Total sites (thousands)
Argentina	4.4
Brazil	12.5
Chile	2.5
Central America	7.7
Caribbean	1.5
Ecuador	2.4
Paraguay, Uruguay	1.3
Peru	3.7
TOTAL	36.0

Tracfone

United States



We are exiting Panamá, a market that will benefit from
consolidation

Panamá



In Chile we are entering into a joint venture with Liberty
Latam, there is great **commercial fit**
amongst our companies

Chile



Consolidation in Brazil

Adds **12 million** wireless subs

Synergies from in-market consolidation

Brazil



• Greater emphasis on developing more

investments

in telecom infrastructure



Network



Commercial Offer



Brand



Customer Experience



Systems + Digitalization



Sustainability

focus and execution

our objectives



Have the **preference**
of consumers



Ensure continued
revenue **growth**



Improve
profitability



Create
shareholder **value**

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