



NEWS RELEASE

# CBRE Leads U.S. Investment Sales Activity for Fourteenth Year in a Row In 2019

1/28/2020

LOS ANGELES--(BUSINESS WIRE)-- CBRE was the number one firm for commercial real estate investment sales in the U.S. during 2019, according to Real Capital Analytics (RCA)—the 14th consecutive year that CBRE has claimed the top spot.

RCA credited CBRE with a 16.9% market share\* across all property types in 2019—a 510 basis point lead over the nearest competitor.

In addition to being number one overall, CBRE also held the top spot in RCA's U.S. rankings for office, retail and apartment investment sales.

RCA, which tracks national commercial real estate sales of \$2.5 million and greater, estimates that more than \$560 billion of commercial real estate was sold in the U.S. in 2019. CBRE's investment sales volume reached \$97.9 billion, according to RCA—an increase of 19% over 2018.

“Our extensive network of deep relationships, culture of collaboration, and industry-leading technology enables us to provide clients with continuous connectivity to global capital and opportunity in every market across the U.S.,” said **Chris Ludeman**, Global President, Capital Markets, CBRE.

Highlights from RCA's 2019 rankings include:

- CBRE was the nation's top firm in office sales, with \$24.2 billion in transactions and a market share of 16.9%. This represented a year-over-year increase of \$4.8 billion.
- CBRE executed \$33.3 billion in apartment sales for an industry-leading market share of 18.2%. This represented a year-over-year increase of \$3.7 billion.
- CBRE executed \$5.9 billion in retail sales for an industry-leading market share of 9.2%.

\*Market share has been calculated based on the dollar volume of transactions where a broker represented the seller, divided by the total volume of seller-brokered transactions. Does not include individual property sales valued at less than \$2.5 million, sales where brokers represented the buyer, entity level transactions, and land sales. Information presented by RCA has been compiled from sources believed to be reliable.

### About CBRE Group, Inc.

CBRE Group, Inc. (NYSE:CBRE), a Fortune 500 and S&P 500 company headquartered in Los Angeles, is the world's largest commercial real estate services and investment firm (based on 2018 revenue). The company has more than 90,000 employees (excluding affiliates) and serves real estate investors and occupiers through more than 480 offices (excluding affiliates) worldwide. CBRE offers a broad range of integrated services, including facilities, transaction and project management; property management; investment management; appraisal and valuation; property leasing; strategic consulting; property sales; mortgage services and development services. Please visit our website at [www.cbre.com](http://www.cbre.com). We routinely post important information on our website, including corporate and investor presentations and financial information. We intend to use our website as a means of disclosing material, non-public information and for complying with our disclosure obligations under Regulation FD. Such disclosures will be included in the Investor Relations section of our website at <https://ir.cbre.com>. Accordingly, investors should monitor such portion of our website, in addition to following our press releases, Securities and Exchange filings and public conference calls and webcasts.

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Source: CBRE Group, Inc.