



NEWS RELEASE

CBRE Leads Global Investment Sales Activity for Ninth Year in a Row

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LOS ANGELES--(BUSINESS WIRE)-- CBRE is the top-ranked firm for commercial real estate investment sales globally for the ninth consecutive year, according to Real Capital Analytics (RCA).

RCA credited CBRE with 23.0% of market share across all property types on a global basis in 2019—a 680 basis point lead over the nearest competitor.

In addition to being number one globally, CBRE held the top spot for commercial real estate investment sales in the Americas and Europe, Middle East & Africa (EMEA).

CBRE was the number one firm in RCA's global rankings across most property types, including office, industrial, retail, apartment and development site sales.

“With leadership in every global market, we provide proactive insights and executable strategies to unlock hidden value, drive returns and enhance outcomes for our clients’ real estate investments. Our deep bench of trusted advisors are specialists in their property type and have long track records of successfully guiding clients through every market cycle,” said **Chris Ludeman**, Global President of Capital Markets for CBRE.

Highlights from RCA's 2019 global rankings include:

- CBRE executed \$61.30 billion in global office sales as seller representative, for an industry-leading market share of 21.5% in 2019.
- CBRE was again the top global firm in logistics and industrial sales, with \$38.43 billion in transactions for a market share of 31.6%.
- CBRE executed \$39.57 billion in global apartment sales for a market leading share of 24.0%.
- CBRE claimed the top global position in retail sales, with \$13.62 billion in transactions, for a market share of

19.7%.

About CBRE Group, Inc.

CBRE Group, Inc. (NYSE:CBRE), a Fortune 500 and S&P 500 company headquartered in Los Angeles, is the world's largest commercial real estate services and investment firm (based on 2019 revenue). The company has more than 100,000 employees (excluding affiliates) and serves real estate investors and occupiers through more than 530 offices (excluding affiliates) worldwide. CBRE offers a broad range of integrated services, including facilities, transaction and project management; property management; investment management; appraisal and valuation; property leasing; strategic consulting; property sales; mortgage services and development services. Please visit our website at www.cbre.com. We routinely post important information on our website, including corporate and investor presentations and financial information. We intend to use our website as a means of disclosing material, non-public information and for complying with our disclosure obligations under Regulation FD. Such disclosures will be included in the Investor Relations section of our website at <https://ir.cbre.com>. Accordingly, investors should monitor such portion of our website, in addition to following our press releases, Securities and Exchange filings and public conference calls and webcasts.

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