



Leading Global Full-Service Commercial Real Estate Services Platform

About Newmark

Newmark Group, Inc. (Nasdaq: NMRK), together with its subsidiaries (“Newmark”), is a world leader in commercial real estate services, with a comprehensive suite of investor/owner and occupier services and products. Our integrated platform seamlessly powers every phase of owning or occupying a property. Our services are tailored to every type of client, from owners to occupiers, investors to founders, growing startups to leading companies.

Harnessing the power of data, technology and industry expertise, we bring ingenuity to every exchange and imagination to every space. Together with London-based partner Knight Frank and independently owned offices, our 18,800 professionals operate from approximately 500 offices around the world, delivering a global perspective and a nimble approach. In 2020, Newmark generated revenues in excess of \$1.9 billion. To learn more, visit nmrk.com or follow [@newmark](https://twitter.com/newmark).

\$2.9B

Fully diluted market cap as of March 15, 2021

27%

Revenue CAGR from 2011 to 2020; approximately 50% of this growth has been organic

~ 50

Acquisitions since 2011; acquired companies have grown by 37%

\$72B

Capital Markets volumes in FY 2020 from investment sales, mortgage brokerage, and GSE originations

1,800+

Revenue-generating producers as of Dec. 31, 2020

Successful Track Record of Accretive Acquisitions

- 2012** NMRK makes two acquisitions; Grubb & Ellis assets acquired

- 2014** NMRK makes 18 acquisitions, including ARA and Cornish & Carey Commercial

- 2015** NMRK makes four acquisitions

- 2016** NMRK makes five acquisitions

- 2017** NMRK makes nine acquisitions, including Berkeley Point

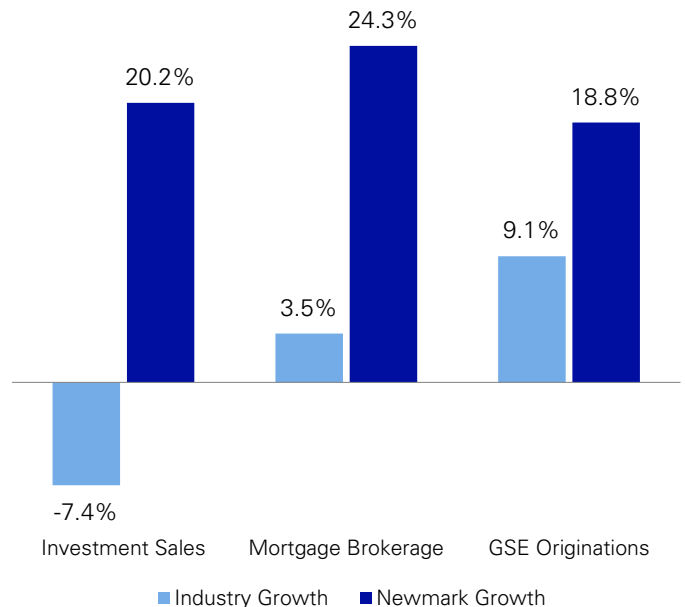
- 2018** NMRK makes seven acquisitions, including RKF and Jackson Cooksey

- 2019** NMRK makes four acquisitions, including Harper Dennis Hobbs in London

- 2020** NMRK acquires Hopkins Appraisal Services

Demonstrated Ability to Increase Market Share

Annualized Growth in Notional Dollar Volumes, 2015-20



NEWMARK

Sources: Real Capital Analytics, Mortgage Bankers' Association, Fannie Mae, Freddie Mac, and Newmark Research