

## MGM Resorts International Retains TFA Capital Partners As Strategic Advisor For Development Of Key Tribal Sports Betting Partnerships

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The MGM-GVC joint venture offers a turn-key solution for Tribal Nations to drive casino visitation uplift and benefit from economic opportunities via sports betting

LAS VEGAS, Dec. 4, 2018 /PRNewswire/ -- MGM Resorts International (NYSE: MGM) ("MGM Resorts" or the "Company") has retained TFA Capital Partners ("TFA") to assist the Company in identifying opportunities for sports betting partnerships with Tribal Nations throughout Indian Country.

TFA has extensive relationships throughout Indian Country, and with TFA's assistance, the MGM-GVC joint venture hopes to provide Tribal Nations with a turn-key customizable omni-channel sports betting solution that includes:

- Over-the-counter sports betting, self-service kiosks and mobile sports betting products powered by the joint venture's proprietary end-to-end technology;
- Premier odds setting/trading/risk management services;
- Design, marketing and operating consultation;
- Ability to leverage the iconic MGM brand and database, which is expected to grow with the recently-announced League partnerships with the NBA, MLB, NHL and Alliance of American Football; and
- Employee training and operational readiness assessments.

"We are excited to bring TFA aboard as sports betting continues to roll out across the United States," said Scott Butera, MGM Resorts' President of Interactive Gaming. "Sports betting represents a significant opportunity for both the Tribal Nations and the MGM-GVC joint venture. We look forward to working with the TFA team to develop mutually beneficial relationships that offer the joint venture entry into new markets while providing our Tribal Nation partners with additional capabilities and resources to drive incremental demand to their casino properties."

## **ABOUT MGM RESORTS INTERNATIONAL**

MGM Resorts International (NYSE: MGM) is an S&P 500® global entertainment company with national and international locations featuring best-in-class hotels and casinos, state-of-the-art meetings and conference spaces, incredible live and theatrical entertainment experiences, and an extensive array of restaurant, nightlife and retail offerings. MGM Resorts creates immersive, iconic experiences through its suite of Las Vegas-inspired brands. The MGM Resorts portfolio encompasses 28 unique hotel offerings including some of the most recognizable resort brands in the industry. Expanding throughout the U.S. and around the world, the company in 2018 opened MGM Springfield in Massachusetts, MGM COTAI in Macau, and the first Bellagio-branded hotel in Shanghai. The 81,000 global employees of MGM Resorts are proud of their company for being recognized as one of FORTUNE® Magazine's World's Most Admired Companies®. For more information visit us at [www.mgmresorts.com](http://www.mgmresorts.com).

## **ABOUT GVC HOLDINGS**

GVC Holdings PLC is one of the world's largest sports betting and gaming groups, operating both online and in the retail sector. The Group owns a comprehensive portfolio of established brands; Sports Brands include bwin, Coral, Crystalbet, Eurobet, Ladbrokes and Sportingbet; Gaming Brands include CasinoClub, Foxy Bingo, Gala, Gioco Digitale, PartyCasino and partypoker. The Group owns proprietary technology across all of its core product verticals and in addition to its B2C operations provides services to a number of third-party customers on a B2B basis. GVC acquired Ladbrokes Coral Group plc on 28 March 2018 and is now the UK's largest high street bookmaker, with over 3,500 betting shops. The Group, incorporated in the Isle of Man, is a constituent of the FTSE 100 index and has licenses in more than 20 countries, across five continents.

## **ABOUT TFA CAPITAL PARTNERS**

TFA Capital Partners is a specialized investment banking firm focused in Indian Country. The company provides capital raising, strategic and financial advisory services to Tribes, their enterprises as well as to commercial entities that do business with Tribes. TFACP is headquartered in El Segundo, California, with an office in Charlotte, North Carolina.

Statements in this release that are not historical facts are "forward-looking" statements and "safe harbor statements" within the meaning of the Private Securities Litigation Reform Act of 1995 that involve risks and/or uncertainties, including those described in MGM Resorts' public filings with the SEC. MGM Resorts has based forward-looking statements on management's current expectations and assumptions and not on historical facts. Examples of these statements include, but are not limited to, statements regarding the expected benefits to be achieved as a result of the relationship with TFA Capital Partners or any future agreements with Tribal Nations.

Among the important factors that could cause actual results to differ materially from those indicated in such forward-looking statements include effects of economic conditions and market conditions in the markets in which MGM Resorts operates and competition with other destination travel locations throughout the United States and the world, the design, timing and costs of expansion projects, risks relating to international operations, permits, licenses, financings, approvals and other contingencies in connection with growth in new or existing jurisdictions and additional risks and uncertainties described in MGM Resorts' Form 10-K, Form 10-Q and Form 8-K reports (including all amendments to those reports). In providing forward-looking statements, MGM Resorts is not undertaking any duty or obligation to update these statements publicly as a result of new information, future events or otherwise, except as required by law. If MGM Resorts updates one or more forward-looking statements, no inference should be drawn that it will make additional updates with respect to those other forward-looking statements.

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