

THIRD QUARTER 2014
EARNINGS CALL AND WEBCAST

October 29, 2014

CAUTIONARY STATEMENT

This presentation contains certain forward-looking statements within the meaning of the federal securities laws. Words and phrases such as “is anticipated,” “is estimated,” “is expected,” “is planned,” “is scheduled,” “is targeted,” “believes,” “intends,” “objectives,” “projects,” “strategies” and similar expressions are used to identify such forward-looking statements. However, the absence of these words does not mean that a statement is not forward-looking. Forward-looking statements relating to operations of Phillips 66 Partners LP (“Phillips 66 Partners” or “PSXP”) and Phillips 66 (including joint venture operations) are based on management’s expectations, estimates and projections about Phillips 66 Partners, its interests and the energy industry in general on the date this presentation was prepared. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecast in such forward-looking statements. Factors that could cause actual results or events to differ materially from those described in the forward-looking statements include the continued ability of Phillips 66 to satisfy its obligations under our commercial agreements; the volume of crude oil and refined petroleum products we transport; the tariff rates for volumes we transport through our regulated assets; changes in revenue we realize under the loss allowance provisions of our regulated tariffs; fluctuations in the prices for oil and refined products; liabilities associated with the risks and operational hazards inherent in transporting, terminaling and storing crude oil and refined petroleum products; curtailment of operations due to various causes; liabilities associated with laws and regulations relating to environmental protection and safety; and other economic, business, competitive and/or regulatory factors affecting our businesses generally as set forth under our filings with the Securities and Exchange Commission. We are under no obligation (and expressly disclaim any such obligation) to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise.

Use of Non-GAAP Financial Measures. Today’s presentation includes non-GAAP financial measures. You can find the reconciliations to comparable GAAP financial measures at the end of the presentation materials or in the “Unitholders” section of our website. EBITDA forecasts related to the Bayway and Ferndale rail-unloading facilities and the Cross-Channel Connector Pipeline assets were derived on an EBITDA-only basis. Accordingly, elements of net income including tax and depreciation information are not available. Together, these items generally result in a significant uplift in EBITDA over net income.

PSXP HIGHLIGHTS - 3Q 2014



ACQUISITION OVERVIEW

Total consideration of $340 million

Bayway and Ferndale rail facilities

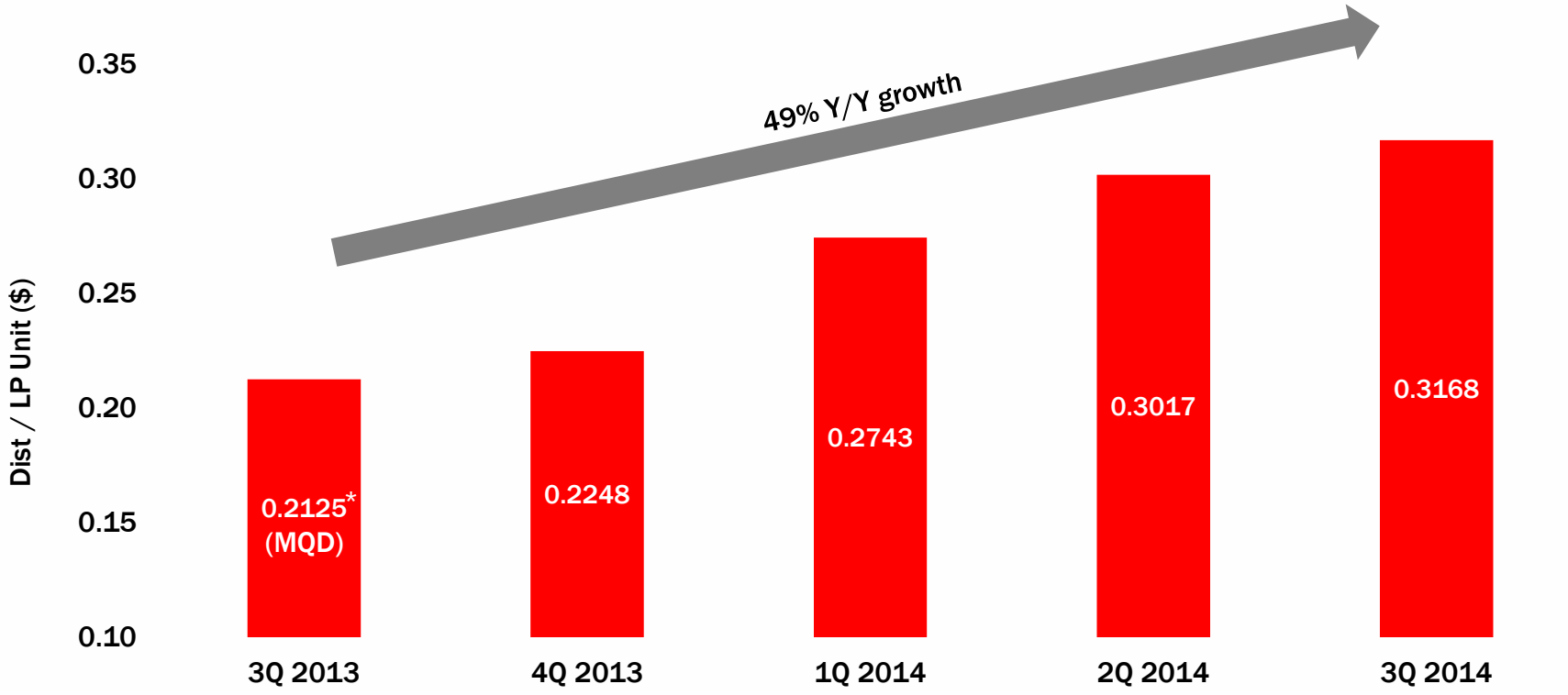
- Bayway: 75,000 BPD capacity
- Ferndale: 30,000 BPD capacity
- $30 million - $35 million annual EBITDA

Cross-Channel Connector Pipeline assets

- Organic project to expand products pipeline for $12 million
- Increases access to export docks for shippers in Houston Ship Channel
- Expected completion in 2Q 2015
- $6 million - $8 million annual EBITDA



FOCUSED ON DISTRIBUTION GROWTH



Coverage Ratio	1.1x	1.1x	1.1x	1.4x	1.3x

*Represents the minimum quarterly distribution for 3Q 2013, actual distribution $0.1548 equal to MQD prorated

FINANCIAL RESULTS

	3Q 2014	2Q 2014
Revenues	$ 53.4	$ 56.9
Costs and expenses	23.9	24.6
Income before income taxes	29.5	32.3
Net income	29.4	32.1
EBITDA	35.0	37.6
Distributable cash flow	33.4	34.3
Quarterly distribution per unit	0.3168	0.3017

Values in $ MM except per unit data



3Q 2014 EBITDA AND DISTRIBUTABLE CASH FLOW

	$ MM
EBITDA	$ 35.0
Plus:	
Adjustments related to minimum volume commitments	1.4
Phillips 66 prefunded projects and indemnities	0.7
Other	0.2
Less:	
Net interest paid	1.7
Maintenance capital expenditures	2.2
Distributable Cash Flow	$ 33.4
Cash Distribution Declared:	
Common units - Public	$ 6.0
Common units - Phillips 66	6.3
Subordinated units - Phillips 66	11.1
General partner - Phillips 66	1.9
Total Cash Distribution Declared	$ 25.3
Coverage Ratio	1.32x

STRONG FINANCIAL FLEXIBILITY

	3Q 2014
Cash and cash equivalents	$ 43
Total assets	351
Debt	160
Revolving credit facility	250
Debt / EBITDA*	1.1x

Values in $MM except ratio data
* Based on 3Q 2014 EBITDA annualized





QUESTIONS AND ANSWERS
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APPENDIX

EBITDA AND DISTRIBUTABLE CASH FLOW RECONCILIATION TO NET INCOME

Three Months Ended September 30, 2014	$MM
Net Income	$ 29.4
Plus:	
Depreciation	4.0
Net interest expense	1.4
Amortization of deferred rentals	0.1
Provision for income taxes	0.1
EBITDA	$ 35.0
Plus:	
Adjustments related to minimum volume commitments	1.4
Phillips 66 prefunded projects and indemnities	0.7
Other	0.2
Less:	
Net interest paid	1.7
Maintenance capital expenditures	2.2
Distributable Cash Flow	$ 33.4

RECONCILIATION TO NET CASH FROM OPERATING ACTIVITIES

Three Months Ended September 30, 2014	$MM
Net cash from operating activities	$34.8
Plus:	
Net interest expense	1.4
Provision for income taxes	0.1
Changes in working capital	(0.6)
Other	(0.7)
EBITDA	$ 35.0
Plus:	
Adjustments related to minimum volume commitments	1.4
Phillips 66 prefunded projects and indemnities	0.7
Other	0.2
Less:	
Net interest paid	1.7
Maintenance capital expenditures	2.2
Distributable Cash Flow	$ 33.4