

FIRST QUARTER 2014
EARNINGS CALL AND WEBCAST

April 30, 2014

CAUTIONARY STATEMENT

This presentation contains certain forward-looking statements within the meaning of the federal securities laws. Words and phrases such as “is anticipated,” “is estimated,” “is expected,” “is planned,” “is scheduled,” “is targeted,” “believes,” “intends,” “objectives,” “projects,” “strategies” and similar expressions are used to identify such forward-looking statements. However, the absence of these words does not mean that a statement is not forward-looking. Forward-looking statements relating to operations of Phillips 66 Partners LP (“Phillips 66 Partners” or “PSXP”) and Phillips 66 (including joint venture operations) are based on management’s expectations, estimates and projections about Phillips 66 Partners, its interests and the energy industry in general on the date this presentation was prepared. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecast in such forward-looking statements. Factors that could cause actual results or events to differ materially from those described in the forward-looking statements include the continued ability of Phillips 66 to satisfy its obligations under our commercial agreements; the volume of crude oil and refined petroleum products we transport; the tariff rates for volumes we transport through our regulated assets; changes in revenue we realize under the loss allowance provisions of our regulated tariffs; fluctuations in the prices for oil and refined products; liabilities associated with the risks and operational hazards inherent in transporting, terminaling and storing crude oil and refined petroleum products; curtailment of operations due to various causes; liabilities associated with laws and regulations relating to environmental protection and safety; and other economic, business, competitive and/or regulatory factors affecting our businesses generally as set forth under the in our filings with the Securities and Exchange Commission. We are under no obligation (and expressly disclaim any such obligation) to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise.

Use of Non-GAAP Financial Measures. Today’s presentation includes non-GAAP financial measures. You can find the reconciliations to comparable GAAP financial measures at the end of the presentation materials or in the “Unitholders” section of our website.

PSXP HIGHLIGHTS - 1Q 2014



1Q 2014 FINANCIALS*

	$MM
Revenues	36.0
Cost and expenses	17.4
Income before income taxes	18.6
Net income	18.3
Adjusted EBITDA	21.5
Distributable Cash Flow	23.3
Quarterly distribution	$0.2743/unit

*Excludes results of the Gold Line products system and Medford Spheres prior to acquisition.



1Q 2014 EBITDA AND DISTRIBUTABLE CASH FLOW

	$MM
Adjusted EBITDA	$21.5
Plus:	
Adjustments related to minimum volume commitments	2.3
Phillips 66 prefunded projects and indemnities	1.5
Transaction costs associated with acquisition	1.5
Less:	
Net interest paid	0.0
Income taxes paid	0.0
Maintenance capital expenditures	3.5
Distributable Cash Flow	$23.3
Cash distribution declared:	
Common units - Public	5.2
Common units - Phillips 66	5.4
Subordinated units - Phillips 66	9.7
General Partner - Phillips 66	0.8
Total cash distribution declared	$21.1
Coverage ratio	1.1x

STRONG FINANCIAL FLEXIBILITY

	$MM
Cash and cash equivalents	21
Total assets	332
Debt	160
Equity	155
Revolving credit facility	250

As of March 31, 2014





QUESTIONS AND ANSWERS
EARNINGS CALL AND WEBCAST

April 30, 2014



APPENDIX

EBITDA AND DISTRIBUTABLE CASH FLOW RECONCILIATION TO NET INCOME

Three Months Ended March 31, 2014	$MM
Net Income	$ 28.0
Plus:	
Depreciation	3.6
Net interest expense	0.4
Amortization of deferred rentals	0.1
Provision for income taxes	0.3
EBITDA	$ 32.4
Less:	
EBITDA attributable to predecessors	10.9
Adjusted EBITDA	$21.5
Plus:	
Adjustments related to minimum volume commitments	2.3
Phillips 66 prefunded projects and indemnities	1.5
Transaction costs associated with acquisition	1.5
Less:	
Net interest paid	0.0
Income taxes paid	0.0
Maintenance capital expenditures	3.5
Distributable Cash Flow	$ 23.3

RECONCILIATION TO NET CASH FROM OPERATING ACTIVITIES

Three Months Ended March 31, 2014	$MM
Net cash from operating activities	$25.4
Plus:	
Net interest expense	0.4
Provision for income taxes	0.3
Changes in working capital	6.4
Other	(0.1)
EBITDA	$ 32.4
Less:	
EBITDA attributable to predecessors	10.9
Adjusted EBITDA	$21.5
Plus:	
Adjustments related to minimum volume commitments	2.3
Phillips 66 prefunded projects and indemnities	1.5
Transaction costs associated with acquisition	1.5
Less:	
Net interest paid	0.0
Income taxes paid	0.0
Maintenance capital expenditures	3.5
Distributable Cash Flow	$ 23.3