

Renewed, Reliable and Resilient

Third-Quarter 2024 Financial Results
November 6, 2024

PINNACLE WEST
CAPITAL CORPORATION

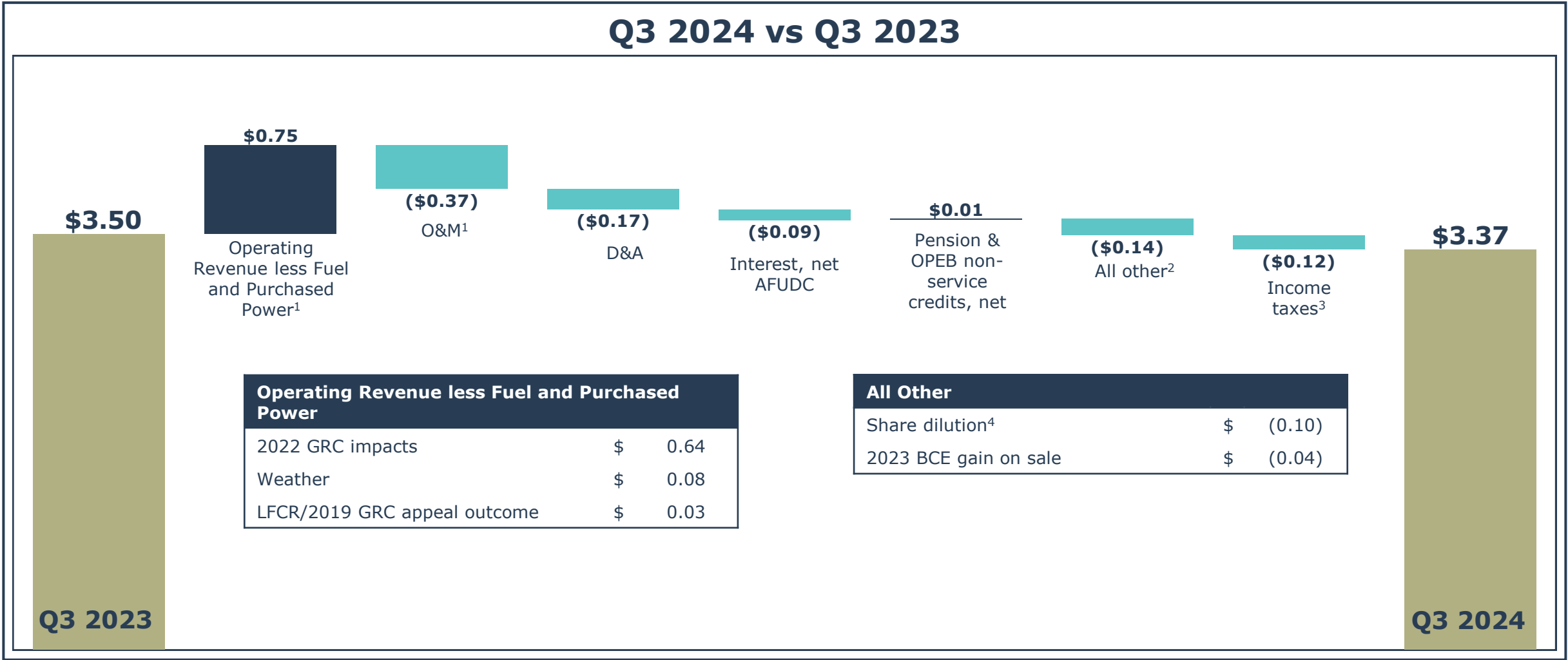


Forward Looking Statements

This presentation contains forward-looking statements based on current expectations, including statements regarding our earnings guidance and financial outlook and goals. These forward-looking statements are often identified by words such as "estimate," "predict," "may," "believe," "plan," "expect," "require," "intend," "assume," "project," "anticipate," "goal," "seek," "strategy," "likely," "should," "will," "could," and similar words. Because actual results may differ materially from expectations, we caution you not to place undue reliance on these statements. A number of factors could cause future results to differ materially from historical results, or from outcomes currently expected or sought by Pinnacle West or APS. These factors include, but are not limited to: uncertainties associated with the current and future economic environment, including economic growth rates, labor market conditions, inflation, supply chain delays, increased expenses, volatile capital markets, or other unpredictable effects; our ability to manage capital expenditures and operations and maintenance costs while maintaining reliability and customer service levels; variations in demand for electricity, including those due to weather, seasonality (including large increases in ambient temperatures), the general economy or social conditions, customer, and sales growth (or decline), the effects of energy conservation measures and distributed generation, and technological advancements; the potential effects of climate change on our electric system, including as a result of weather extremes such as prolonged drought and high temperature variations in the area where APS conducts its business; power plant and transmission system performance and outages; competition in retail and wholesale power markets; regulatory and judicial decisions, developments, and proceedings; new legislation, ballot initiatives and regulation or interpretations of existing legislation or regulations, including those relating to environmental requirements, regulatory and energy policy, nuclear plant operations and potential deregulation of retail electric markets; fuel and water supply availability; our ability to achieve timely and adequate rate recovery of our costs through our rates and adjustor recovery mechanisms, including returns on and of debt and equity capital investment; the ability of APS to meet renewable energy and energy efficiency mandates and recover related costs; the ability of APS to achieve its clean energy goals (including a goal by 2050 of 100% clean, carbon-free electricity) and, if these goals are achieved, the impact of such achievement on APS, its customers, and its business, financial condition, and results of operations; risks inherent in the operation of nuclear facilities, including spent fuel disposal uncertainty; current and future economic conditions in Arizona; the direct or indirect effect on our facilities or business from cybersecurity threats or intrusions, data security breaches, terrorist attack, physical attack, severe storms, or other catastrophic events, such as fires, explosions, pandemic health events or similar occurrences; the development of new technologies which may affect electric sales or delivery, including as a result of delays in the development and application of new technologies; the cost of debt, including increased cost as a result of rising interest rates, and equity capital and our ability to access capital markets when required; environmental, economic, and other concerns surrounding coal-fired generation, including regulation of greenhouse gas emissions; volatile fuel and purchased power costs; the investment performance of the assets of our nuclear decommissioning trust, pension, and other postretirement benefit plans and the resulting impact on future funding requirements; the liquidity of wholesale power markets and the use of derivative contracts in our business; potential shortfalls in insurance coverage; new accounting requirements or new interpretations of existing requirements; generation, transmission and distribution facilities and system conditions and operating costs; our ability to meet the anticipated future need for additional generation and associated transmission facilities in our region; the willingness or ability of our counterparties, power plant participants and power plant landowners to meet contractual or other obligations or extend the rights for continued power plant operations; and restrictions on dividends or other provisions in our credit agreements and ACC orders. These and other factors are discussed in the most recent Pinnacle West/APS Form 10-K along with other public filings with the Securities and Exchange Commission, which you should review carefully before placing any reliance on our financial statements, disclosures or earnings outlook. Neither Pinnacle West nor APS assumes any obligation to update these statements, even if our internal estimates change, except as required by law.

In this presentation, references to net income and earnings per share (EPS) refer to amounts attributable to common shareholders.

Third-Quarter results



¹ Includes costs and offsetting operating revenues associated with renewable energy and demand side management programs, see slide 25 for more information.
² All other includes other taxes, other, net and share dilution.
³ Income taxes are negatively impacted this quarter due to the timing of when permanent tax items and credits are recognized through the effective tax rate and lower tax benefits from AFUDC.
⁴ Reflects impact of potentially issuable shares under Equity Forward Sale Agreements prior to settlement using treasury stock method.

2024 EPS guidance

Key Factors and Assumptions (as of Nov 6, 2024)

2024

Adjusted gross margin (operating revenues, net of fuel and purchased power expenses, x/RES,DSM,CCT)¹

\$3.09 – \$3.15 billion

- Retail customer growth of 1.5%-2.5%
- Weather-normalized retail electricity sales growth of 4.0%-6.0%
 - Includes 3.0%-5.0% contribution to sales growth of new large manufacturing facilities and several large data centers
- Assumes normal weather for remainder of 2024

Adjusted operating and maintenance expense (O&M x/RES,DSM,CCT)¹

\$1.01 – \$1.03 billion

Other operating expenses (depreciation and amortization, and taxes other than income taxes)

\$1.12 – \$1.14 billion

Other income (pension and other post-retirement non-service credits, other income and other expense)

\$75 – \$80 million

Interest expense, net of allowance for borrowed and equity funds used during construction (Total AFUDC ~\$89 million)

\$330 – \$350 million

Net income attributable to noncontrolling interests

\$17 million

Effective tax rate

14.75% – 15.25%

Average diluted common shares outstanding

116.7 million

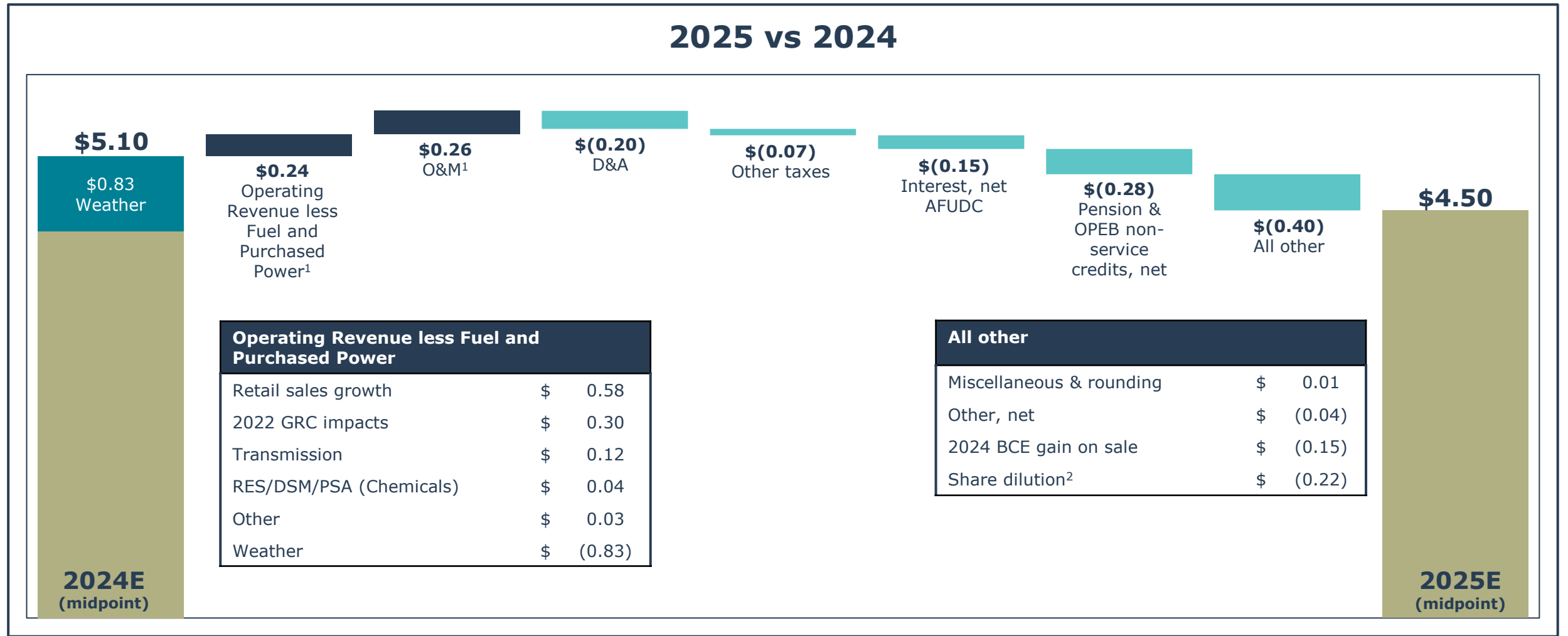
EPS Guidance

\$5.00 – \$5.20



¹ Excludes costs and offsetting operating revenues associated with renewable energy and demand side management programs. For reconciliation, see slide 25.

2025 EPS guidance of \$4.40 - \$4.60



¹ Includes costs and offsetting operating revenues associated with renewable energy and demand side management programs, see slide 25 for more information.
² Reflects impact of potentially issuable shares under Equity Forward Sale Agreements prior to settlement using treasury stock method and issuance of shares at settlement.

2025 EPS guidance

Key Factors and Assumptions (as of Nov 6, 2024)

Adjusted gross margin (operating revenues, net of fuel and purchased power expenses, x/RES,DSM,CCT)¹

\$3.13 – \$3.19 billion

- Retail customer growth of 1.5%-2.5%
- Weather-normalized retail electricity sales growth of 4.0%-6.0%
 - Includes 3.0%-5.0% contribution to sales growth of new large manufacturing facilities and several large data centers
- Assumes normal weather

Adjusted operating and maintenance expense (O&M x/RES,DSM,CCT)¹

\$965 – \$985 million

Other operating expenses (depreciation and amortization, and taxes other than income taxes)

\$1.16 – \$1.18 billion

Other income (pension and other post-retirement non-service credits, other income and other expense)

\$0 – \$6 million

Interest expense, net of allowance for borrowed and equity funds used during construction (Total AFUDC ~\$120 million)

\$350 – \$370 million

Net income attributable to noncontrolling interests

\$17 million

Effective tax rate

13.75% – 14.25%

Average diluted common shares outstanding

122.3 million

EPS Guidance

\$4.40 – \$4.60



¹ Excludes costs and offsetting operating revenues associated with renewable energy and demand side management programs. For reconciliation, see slide 25.

Key drivers & assumptions for 2025 EPS guidance

2025 EPS guidance of \$4.40-\$4.60 key drivers¹

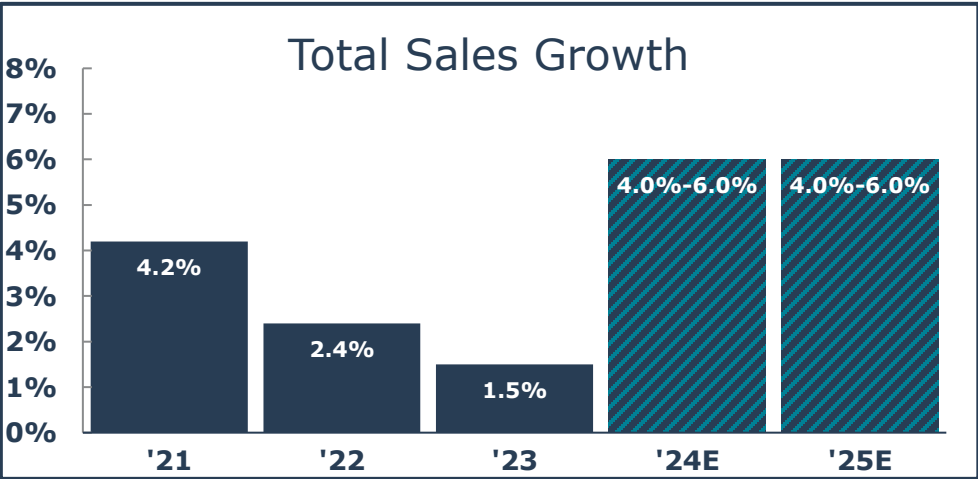
↑ Retail customer growth of 1.5%-2.5%	↓ Depreciation, amortization and property taxes due to higher plant in service
↑ Weather-normalized retail electricity sales growth of 4%-6% (includes 3%-5% from large C&I)	↓ 2025 normal weather
↑ Transmission revenue	↓ Financing costs
↑ Operations and maintenance	↓ Pension/OPEB non-service costs ²
	↓ 2024 BCE gain on sale

¹ Arrows represent expected comparative year-over-year impact of each driver on earnings.

² Primarily due to roll-off of positive amortization of prior service credits.

Long-term guidance and key drivers^{1,2}

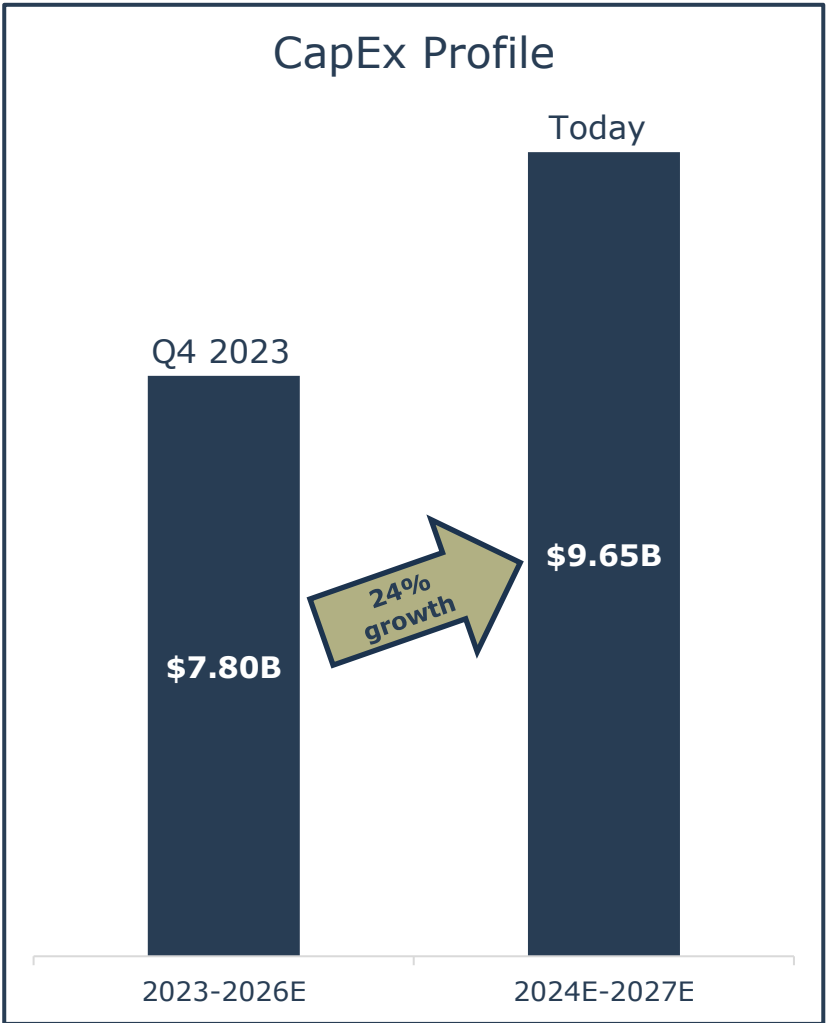
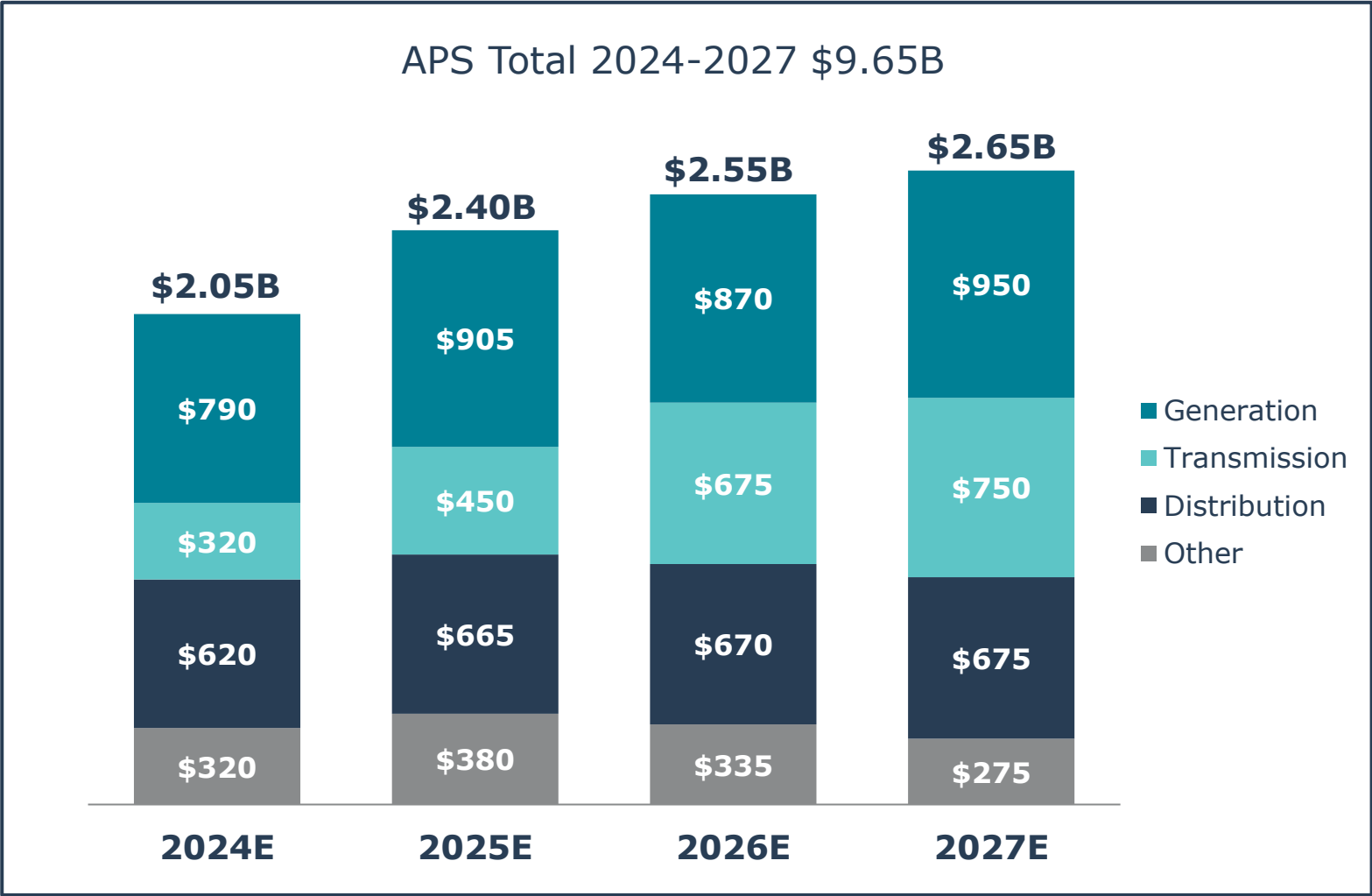
- Long-term EPS growth target of 5%-7% off original 2024 midpoint
- Retail customer growth of 1.5%-2.5%
- Weather-normalized retail electricity sales growth of 4%-6% (includes 3%-5% from large C&I customers)



¹ Long-term EPS growth target based on the Company's current weather normalized compound annual growth rate projections from 2024-2028.

² Forecasted guidance range through 2027.

Capital plan to support reliability and continued growth within our service territory



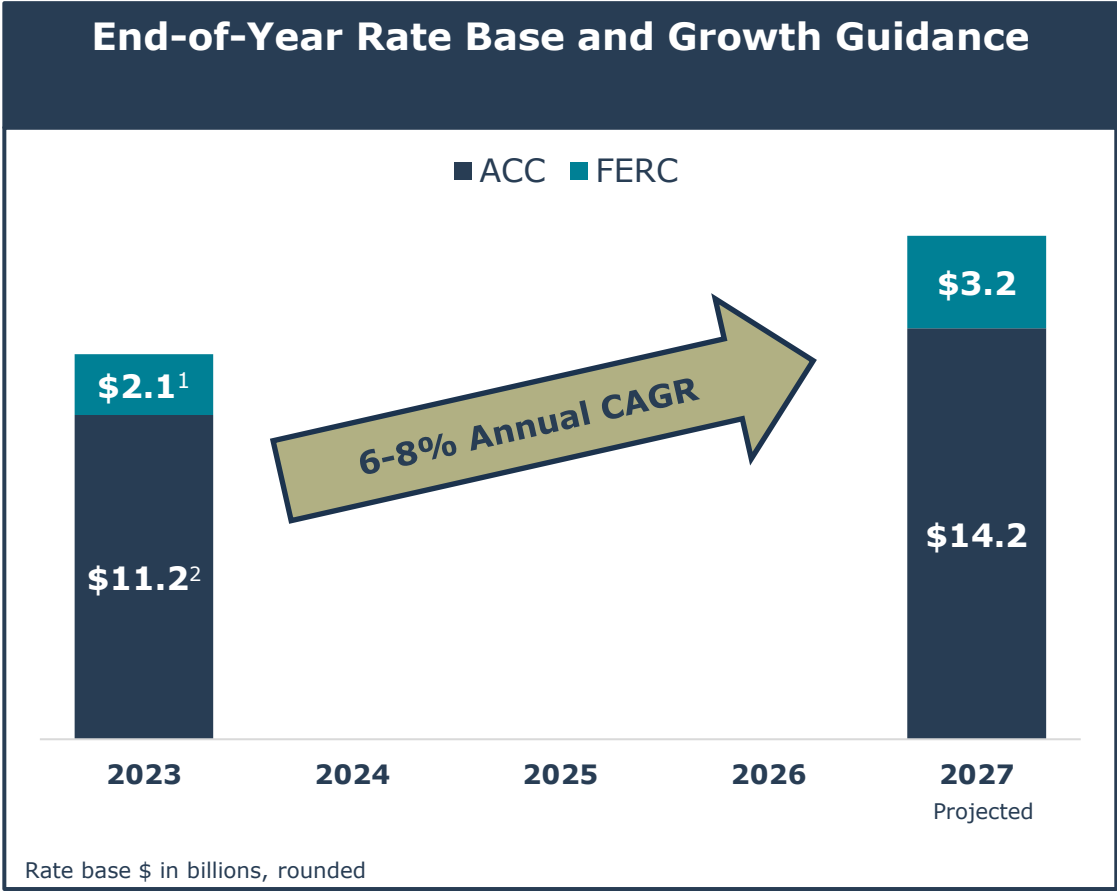
Source: 2024-2027 as disclosed in the Third Quarter 2024 Form 10-Q

Rate Base growing within our service territory

Current Approved Rate Base and Test Year Detail		
	ACC	FERC
Rate Effective Date	03/08/2024	06/01/2024
Test Year Ended	6/30/2022 ¹	12/31/2023
Equity Layer	51.93%	49.64%
Allowed ROE	9.55%	10.75%
Rate Base	\$10.36B ²	\$2.1B

Generation spend through System Reliability Benefit Surcharge and transmission spend expected to total ~40% of tracked capital from 2024-2027 and help reduce regulatory lag

¹ Adjusted to include post-test year plant in service through 06/30/2023.
² Rate Base excludes \$215M approved through Joint Resolution in Case No. E-01345A-19-0236.



¹ Derived from APS annual update of formula transmission service rates.
² Represents unadjusted ACC jurisdictional rate base consistent with regulatory filings.

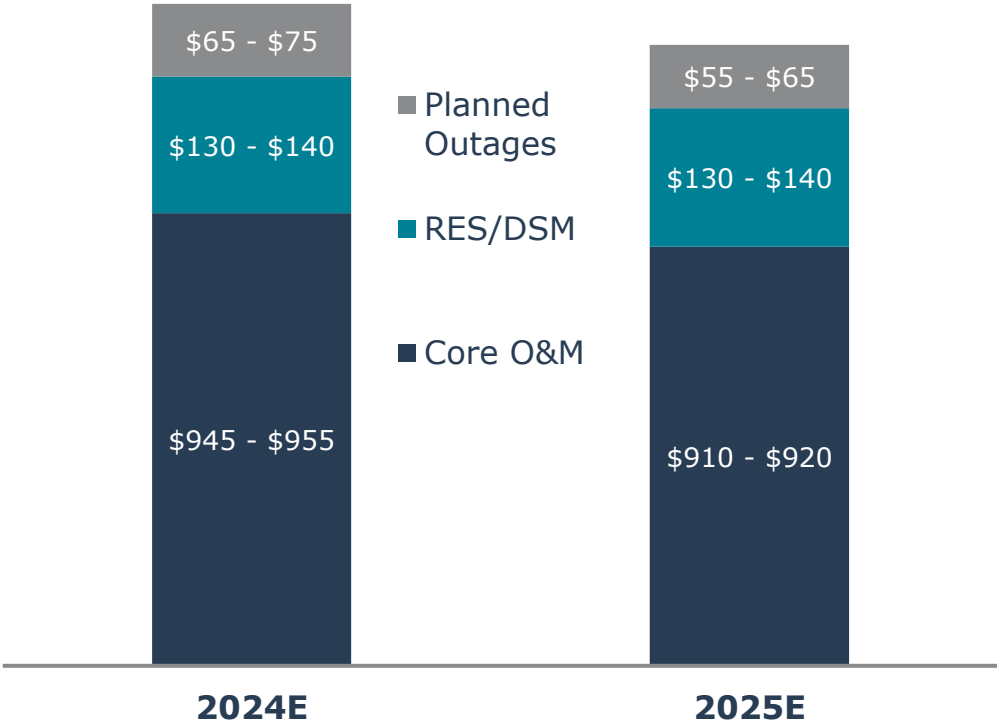
We are focused on cost control and customer affordability

Operations & Maintenance Guidance

- Reduced year-over-year core O&M excluding planned outages
- Final planned major outage in Q4 2024 at Four Corners Unit 5
 - Unit 4 final planned major outage in 2025
- Lean culture and declining O&M per MWh goal



O&M Guidance (millions)



Optimized financing plan to support balanced capital structure

2025-2027 Financing Plan



¹ Cash from operations is net of shareholder dividends.

² APS and PNW debt issuance is net of maturities.

Funding Strategy

- External equity to support balanced APS capital structure and expanded, accretive capital investment
 - Equity needs < prior targeted 40% of new capital
 - Tools such as an ATM program would match well with capex needs
- Remaining forward draws available from February 2024 equity block issuance
- Alternative credit-supportive financings such as DOE loans and grants
- Financing plan consistent with balance sheet targets

We are focused on maintaining healthy credit ratings to support affordable growth¹

	Corporate Ratings	Senior Unsecured Ratings	Short-Term Ratings	Outlook
APS				
Moody's	Baa1	Baa1	P-2	Stable
S&P	BBB+	BBB+	A-2	Stable
Fitch	BBB+	A-	F2	Stable
Pinnacle West				
Moody's	Baa2	Baa2	P-2	Stable
S&P	BBB+	BBB	A-2	Stable
Fitch	BBB	BBB	F3	Stable

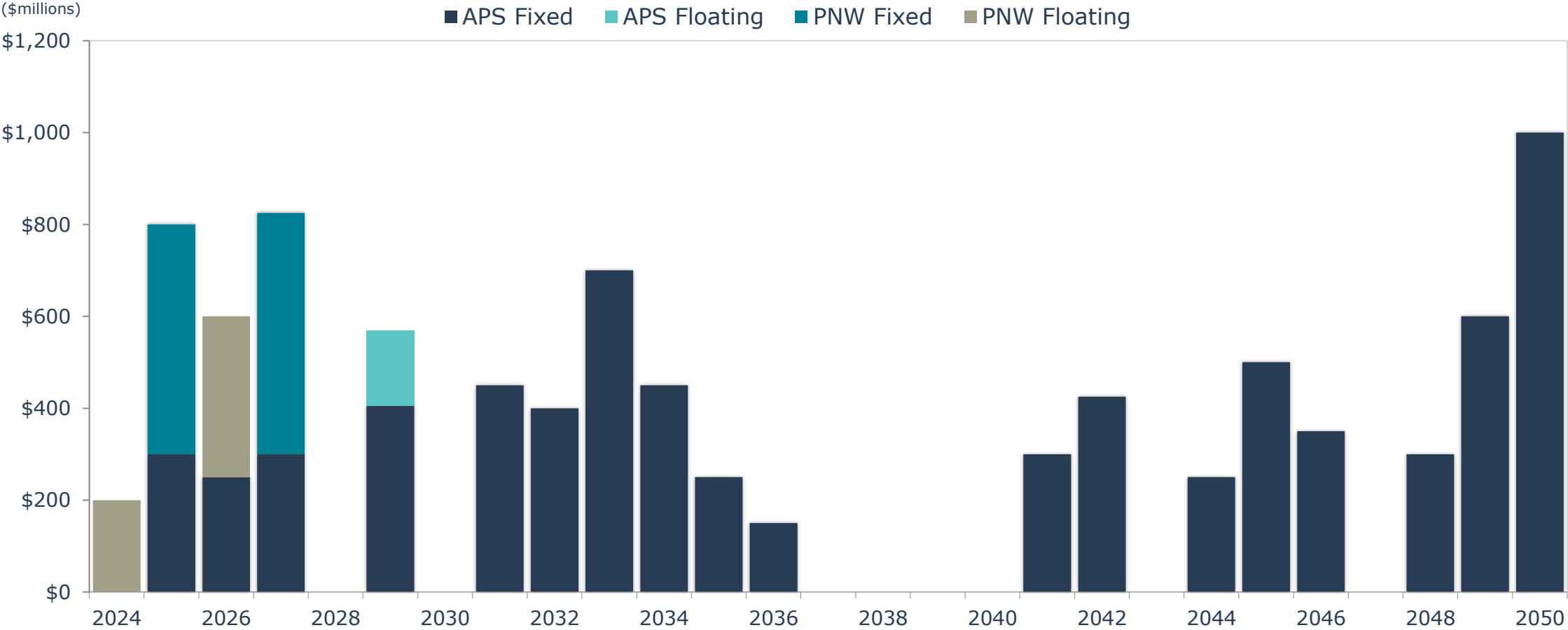
Balance Sheet Targets

- Solid investment-grade credit ratings
- APS equity layer >50%
- PNW FFO/Debt range of 14%-16%



¹We are disclosing credit ratings to enhance understanding of our sources of liquidity and the effects of our ratings on our costs of funds. Ratings are as of October 25, 2024.

Debt maturity profile shows well managed and stable financing plan



As of September 30, 2024



Appendix

PINNACLE WEST
CAPITAL CORPORATION

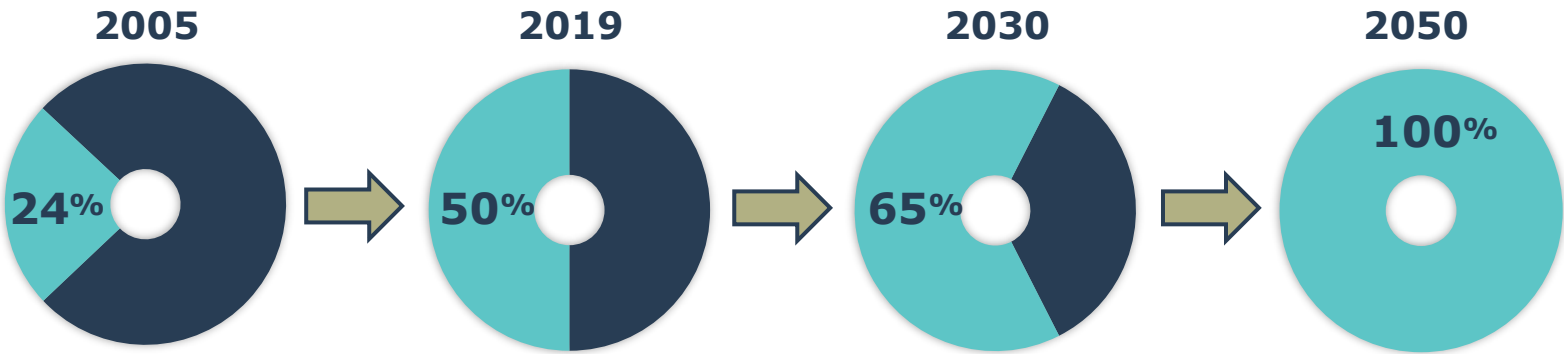
We are making progress towards our Clean Energy Commitment

Progress

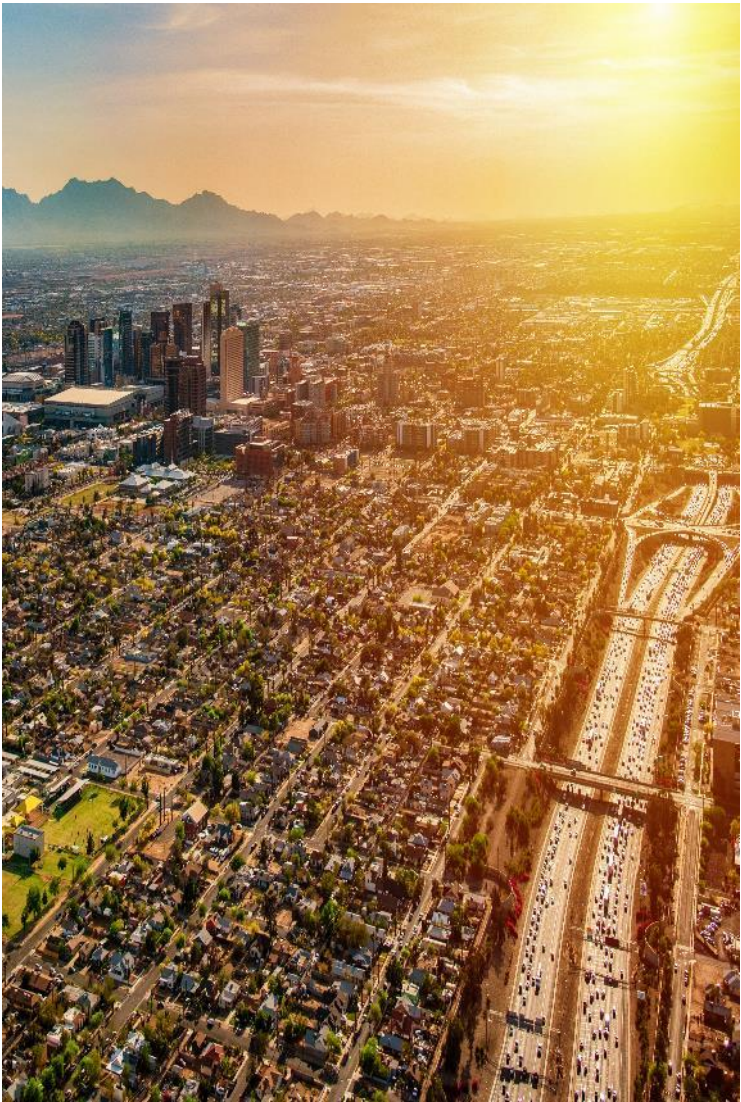
- ➡ Since 2020, have contracted over 8,500 MW of clean energy and storage expected to be in service for APS customers by end of 2028
- ➡ Preparing 2024 All-Source RFP as load demand continues to increase in APS service territory
- ➡ Successfully received approval of the System Reliability Benefit Surcharge that will expand our capacity to self-build generation to meet customer need with reduced lag



Pathway



SRB will expand our capacity to self-build generation to meet customer need with reduced lag



System Reliability Benefit Surcharge Key Features

- Projects that compete on cost and reliability from All-Source Request for Proposals
- Determines prudence of new generation between general rate cases
- Included in rates approximately 180 days after in service with Commission approval
- Recovery at prevailing WACC less 100bps until future rate case
- Traditional AFUDC treatment until asset is in service

Continued Progress on Potential SRB Opportunities

<u>Proposed Project</u>	<u>MWs</u>	<u>Est. In-Service</u>	<u>Status</u>
Agave BESS (Phase I)	150	2026	Contracted
Sundance Expansion	90	2026	Contracted
Ironwood Solar	168	2026	Contracted
Redhawk Expansion	397	2028	Contracted

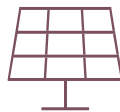
Transmission expansion will drive increased capital investment



Increase
resiliency



Support
customer
growth



Access to
markets

Making progress on multiple strategic transmission opportunities as part of 2025-2027 capital expenditure plan

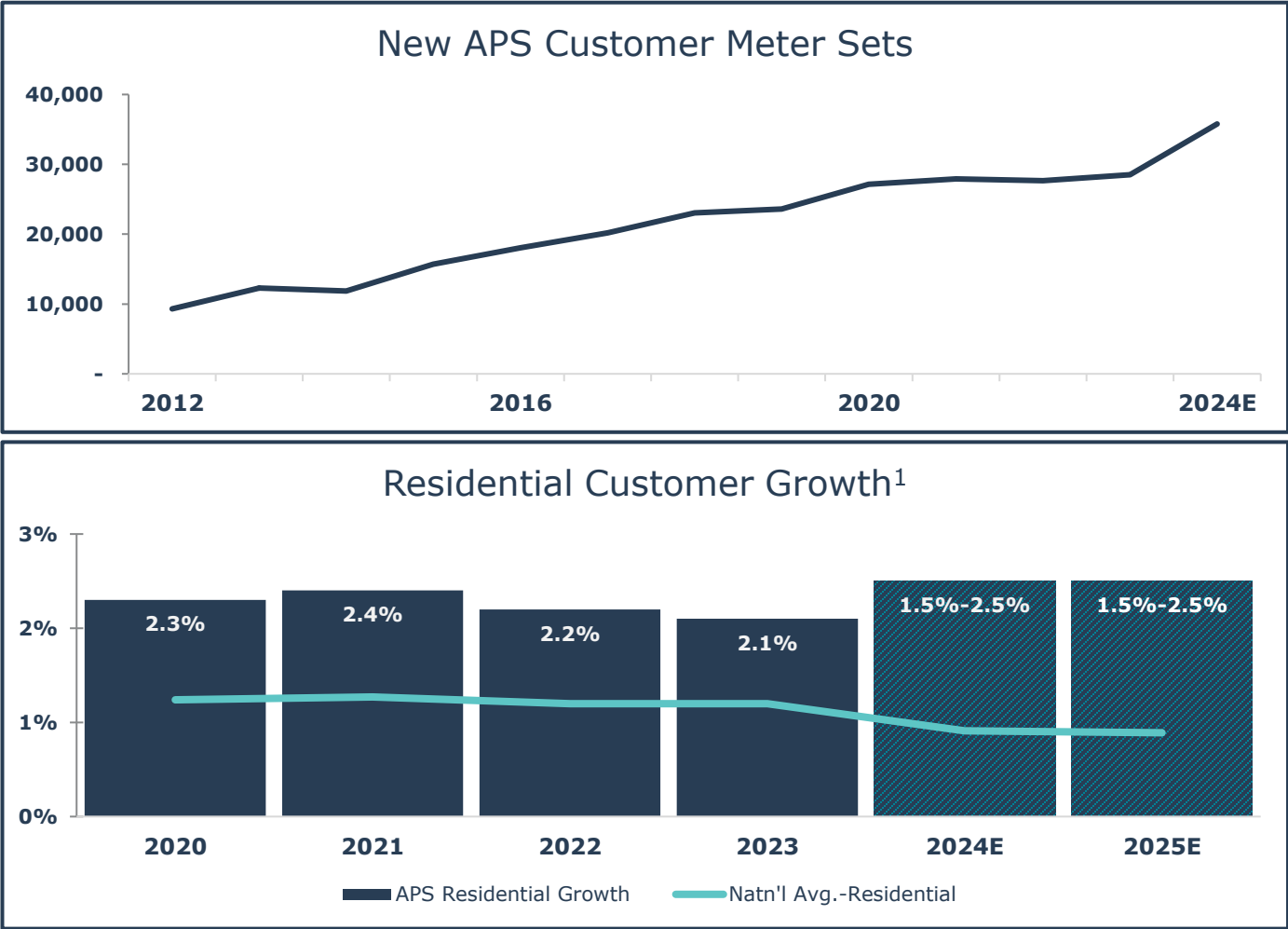
<u>Line</u>	<u>Length (miles)</u>	<u>Voltage</u>	<u>Status</u>	<u>Est. In- Service</u>
Sundance to Milligan	22	230 kV	Siting in progress	2027
Ocotillo to Pinnacle Peak	25	230 kV	Siting in progress	2029
Panda to Freedom	40	230 kV	Siting in progress	2029
Jojoba to Rudd	25	500 kV	Siting in progress	2030

Source: APS 2024-2033 Ten Year Transmission System Plan

Arizona continues to be an attractive service territory with strong customer growth

Arizona economy continues to be robust and attractive

- Maricopa County ranked #1 for economic development by Site Selection magazine
- In 2023, Maricopa County was the fourth fastest-growing county in the nation
- Phoenix housing is affordable compared to major cities in the region
- Phoenix is ranked #1 out of 15 top growth markets for manufacturing by Newmark Group, a global real estate firm
- Arizona State University ranked #1 in Innovation for 10th straight year by U.S. News and World Report



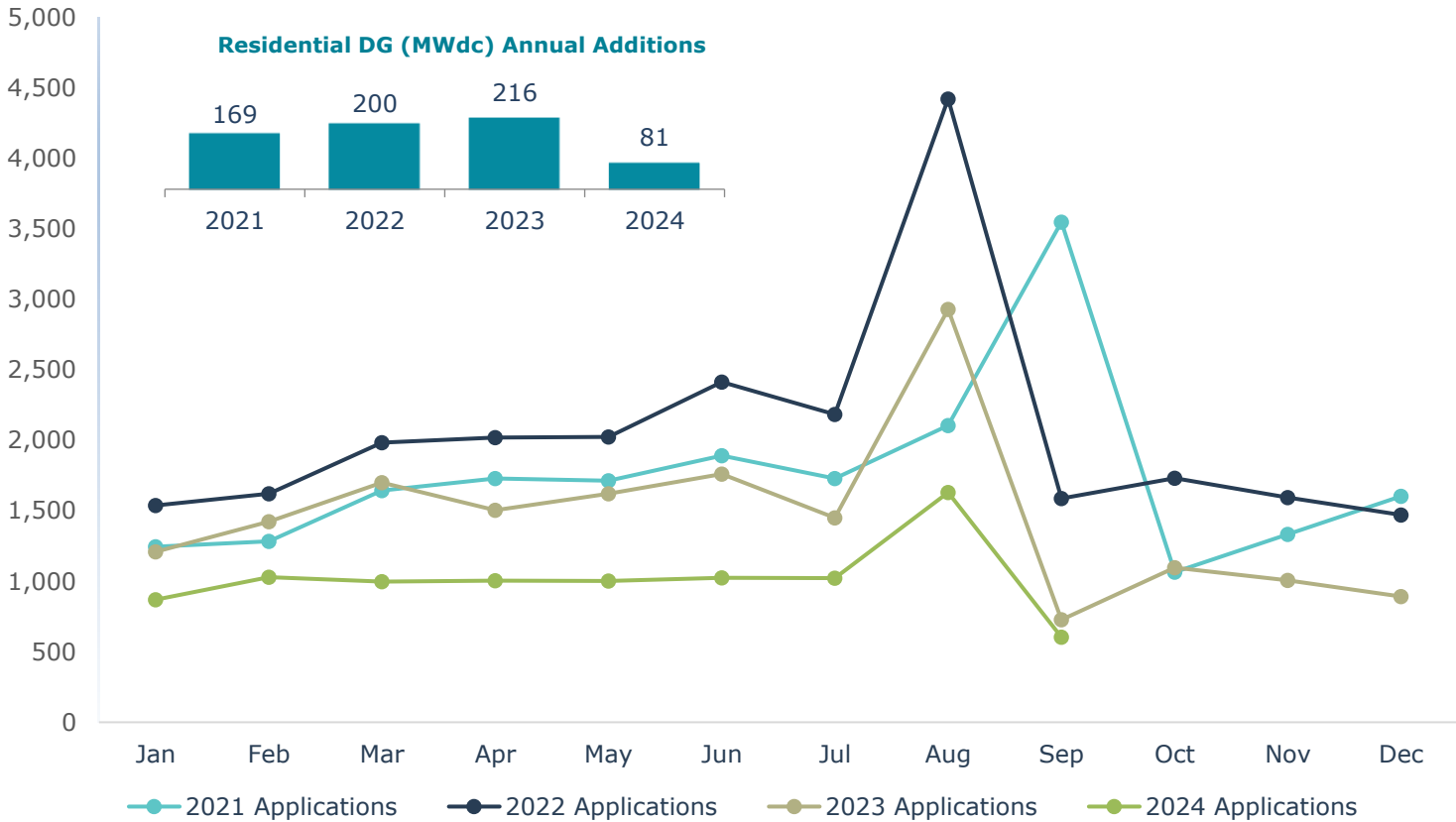
¹ National average from 2024 Itron Annual Energy Survey Report.

Arizona's commercial and industrial growth is diverse



Source: Arizona Commerce Authority

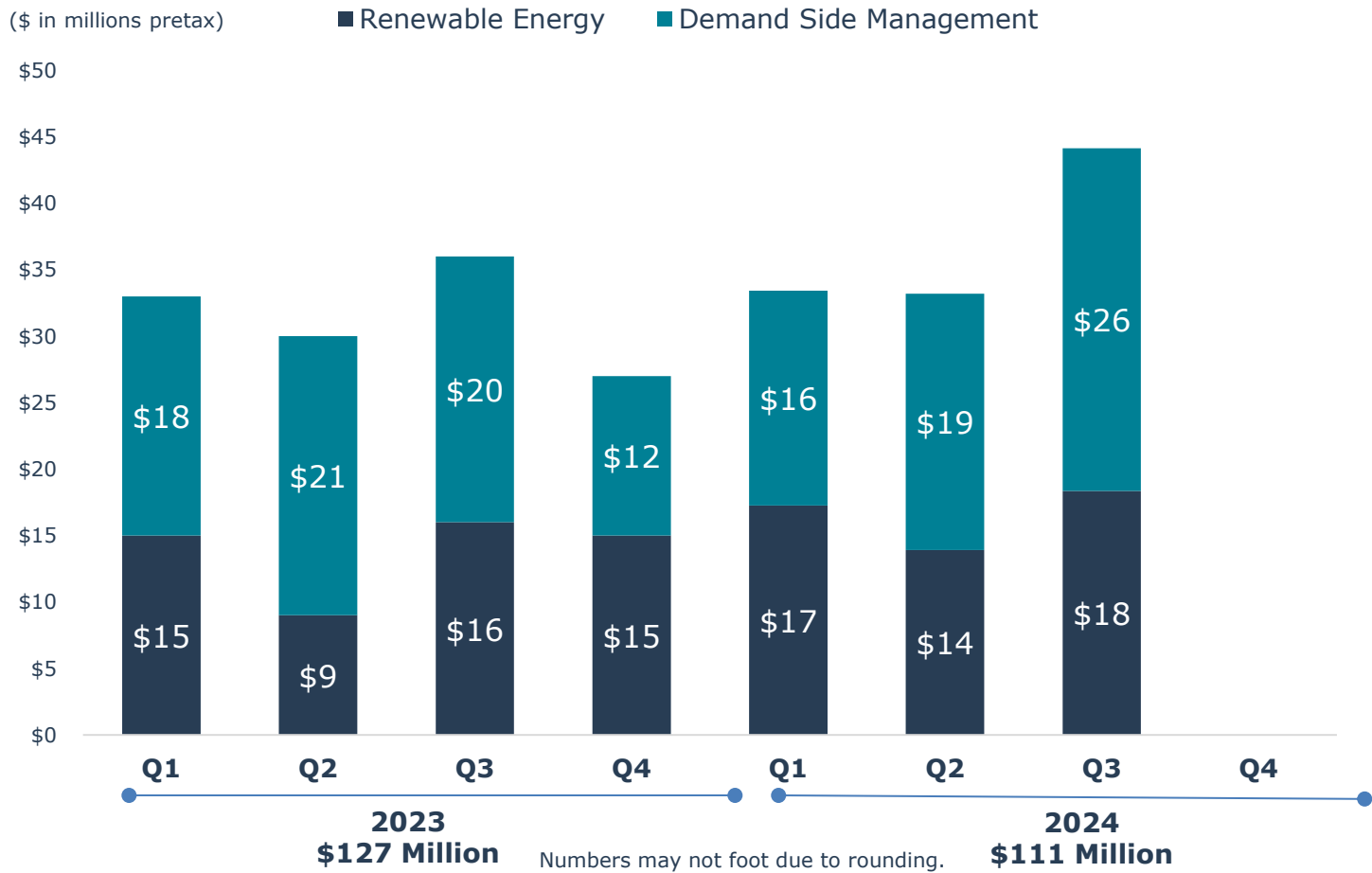
Residential PV Applications



¹ Monthly data equals applications received minus cancelled applications. As of September 30, 2024, approximately 182,766 residential grid-tied solar photovoltaic (PV) systems have been installed in APS’s service territory, totaling approximately 1,629 MWdc of installed capacity. Excludes APS Solar Partner Program, APS Solar Communities, and Flagstaff Community Partnership Program.

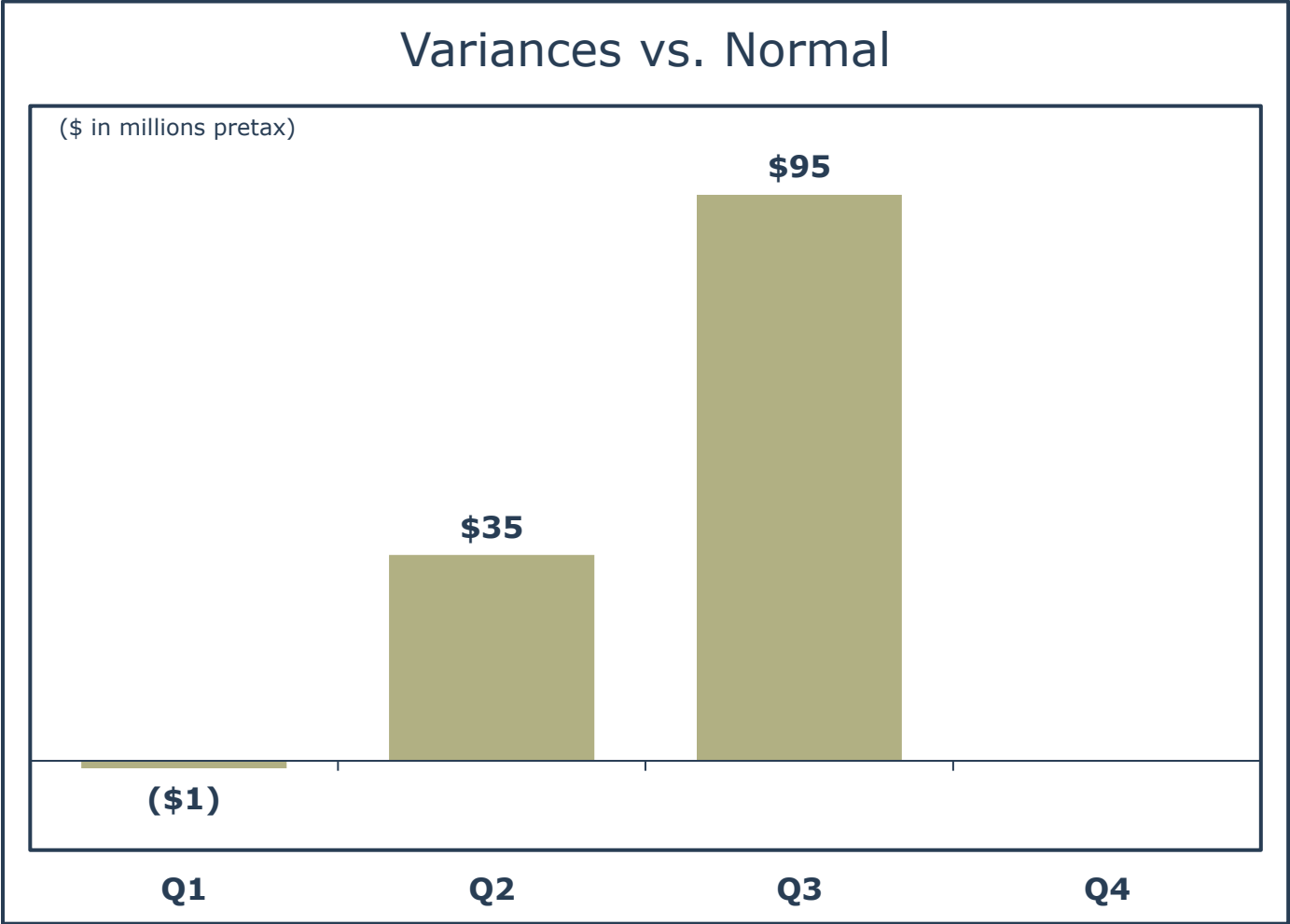
Note: www.arizonagoessolar.org logs total residential application volume, including cancellations.

Renewable Energy & Demand Side Management expenses¹



¹Renewable Energy and Demand Side Management expenses are substantially offset by adjustment mechanisms.

2024 gross margin effects of weather



2024 Total Weather Impact: \$128 Million

All periods recalculated to current 10-year rolling average (2013 – 2022). Numbers may not foot due to rounding.

2024 Planned Outage Schedule

Coal, Nuclear and Large Gas Planned Outages

Q1

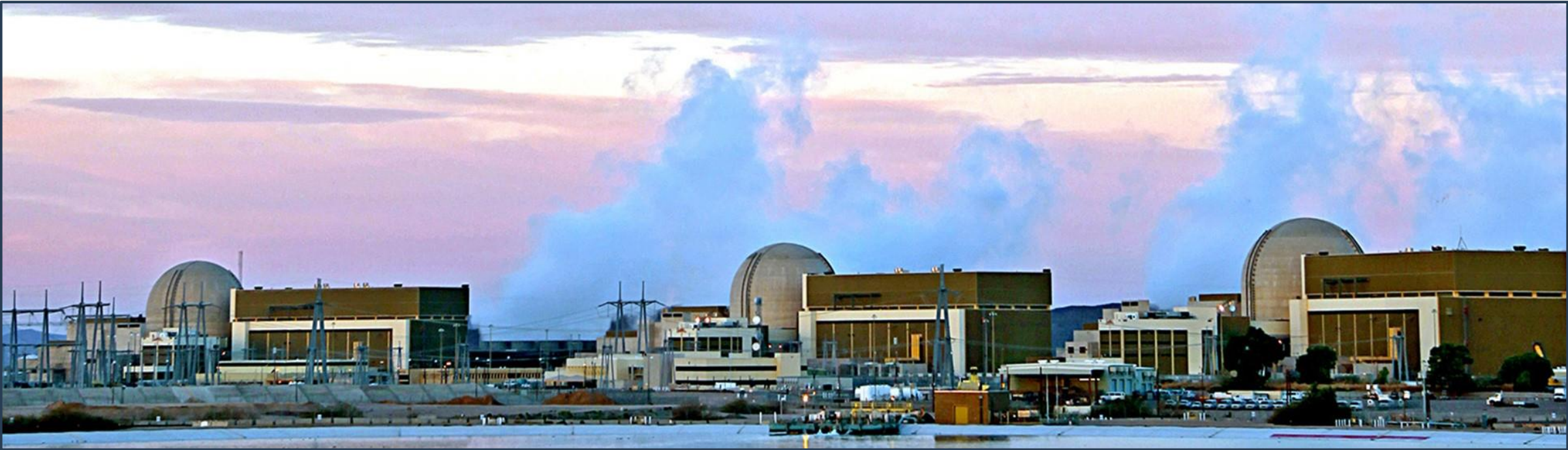
Plant	Unit	Actual Duration in Days
Redhawk	CC1	66
West Phoenix	CC5	71

Q2

Plant	Unit	Actual Duration in Days
West Phoenix	CC5	47
Palo Verde	3	37

Q4

Plant	Unit	Estimated Duration in Days
Palo Verde	2	36
Four Corners	5	66



2025 Planned Outage Schedule

Coal, Nuclear and Large Gas Planned Outages

Q1

Plant	Unit	Estimated Duration in Days
Redhawk	CC2	61
Four Corners	4	65

Q2

Plant	Unit	Estimated Duration in Days
Palo Verde ¹	1	36

¹Outage scheduled to begin at end of Q1

Q4

Plant	Unit	Estimated Duration in Days
Palo Verde	3	36



Non-GAAP Measure Reconciliation

	2024 Guidance ³	2025 Guidance ³
Operating revenues ¹	\$5.06 - \$5.15 billion	\$5.20 - \$5.30 billion
Fuel and purchased power expenses ¹	\$1.83 - \$1.86 billion	\$1.93 - \$1.97 billion
Gross Margin	\$3.23 - 3.29 billion	\$3.27 - \$3.33 billion
Adjustments:		
Renewable energy and demand side management programs ²	\$130 - \$140 million	\$130 - \$140 million
Adjusted gross margin	\$3.09 - \$ 3.15 billion	\$3.13 - \$3.19 billion
Operations and maintenance¹	\$1.14 - \$1.16 billion	\$1.10 - \$1.12 billion
Adjustments:		
Renewable energy and demand side management programs ²	\$130 - \$140 million	\$130 - \$140 million
Adjusted operations and maintenance	\$1.01 - \$1.03 billion	\$965 - \$985 million

¹Line items from Consolidated Statements of Income.

²Includes \$3.3M for CCT (Coal Community Transition) in 2024 which is recovered through REAC (Renewable Energy Adjustment Charge).

³Numbers may not foot due to rounding.

2024 Key Regulatory Dates

Case/Docket #	Q1	Q2	Q3	Q4
2022 Rate Case E-01345A-22-0144:	Rates effective March 8		Rate Case Limited Rehearing Direct Testimony Filed Sep. 24	Rate Case Limited Rehearing Rebuttal Testimony Filed Oct. 18 Rate Case Limited Rehearing Began Oct. 28
Power Supply Adjustor (PSA) E-01345A-22-0144:	2024 PSA rate (no change from 2023)			PSA application to be filed Nov. 27
Transmission Cost Adjustor E-01345A-22-0144:		Filed May 15; effective June 1		
Lost Fixed Cost Recovery E-01345A-23-0228:		2023 LFCR effective May 1	2024 LFCR filed July 31	
Resource Planning and Procurement: E-99999A-22-0046			ACC IRP Workshop July 31	2023 IRP Acknowledged by ACC Oct. 8
2024 RES Implementation Plan E-01345A-23-0193:		2024 REAC-1 effective (if approved)	2025 RES Plan filed July 1	
Resource Comparison Proxy E-01345A-24-0095:		Updated RCP Calculation filed May 1	RCP Update Effective Sep. 1	
Test Year Rules (Regulatory Lag) AU-00000A-23-0012:	Workshop held March 19			Workshop held Oct. 3
2024 Financing Application E-01345A-24-0089:		Equity infusion and long-term debt application filed April 19		
Redhawk Power Plant Expansion Project E-01345A-24-0156:			Redhawk CEC Hearing Aug. 19-23	Redhawk CEC approved by ACC Oct. 8

Wildfire Mitigation

Our wildfire preparedness and mitigation strategy is comprehensive and multi-faceted:

 Vegetation management • Comprehensive right-of-way clearance & maintained cycles • Defensible space around poles • Hazard tree program (outside right-of-way)	 Grid hardening investments • Ongoing distribution system upgrades • High-risk area fire standards • Mesh pole wrapping • Non-expulsion fuses • Steel poles (if truck accessible)	 Asset inspection • Enhanced line patrols • Technology deployments • Drone use • Infra-red scans	 Monitoring and awareness • Dedicated team of meteorologists • Cameras and weather stations • Federal & state agency partnerships	 Operational mitigations • Non-reclosing strategy • Public outreach program • Red Flag Warning protocols • Public Safety Power Shutoff
 Internal: 17-person fire mitigation department engages across entire APS organization to plan and implement initiatives External: Member of 19 fire mitigation industry associations			 Independent third-party reviews of APS wildfire mitigation plan	

Consolidated Statistics

	3 Months Ended September 30,			9 Months Ended September 30,		
	2024	2023	Incr (Decr)	2024	2023	Incr (Decr)
ELECTRIC OPERATING REVENUES (Dollars in Millions)						
Retail						
Residential	\$ 967	\$ 883	\$ 83	\$ 2,057	\$ 1,835	\$ 222
Business	722	649	72	1,793	1,572	221
Total Retail	1,688	1,533	156	3,850	3,407	443
Sales for Resale (Wholesale)	39	58	(19)	76	181	(104)
Transmission for Others	39	43	(5)	94	108	(14)
Other Miscellaneous Services	3	4	(2)	9	8	1
Total Operating Revenues	\$ 1,769	\$ 1,638	\$ 131	\$ 4,030	\$ 3,704	\$ 325
ELECTRIC SALES (GWH)						
Retail						
Residential	5,970	5,778	192	12,542	12,030	512
Business	5,513	4,989	524	13,859	12,470	1,389
Total Retail Sales	11,483	10,767	716	26,401	24,500	1,901
Sales for Resale (Wholesale)	1,397	1,491	(93)	3,884	3,492	393
Total Electric Sales	12,880	12,257	623	30,285	27,992	2,293
RETAIL SALES (GWH) - WEATHER NORMALIZED						
Residential	5,237	5,150	88	11,538	11,423	115
Business	5,323	4,826	497	13,631	12,381	1,250
Total Retail Sales	10,561	9,976	585	25,170	23,804	1,366
Retail sales (GWH) (% over prior year)	5.9%	(0.3)%		5.7%	1.0%	
AVERAGE ELECTRIC CUSTOMERS						
Retail Customers						
Residential	1,258,211	1,227,556	30,655	1,251,830	1,224,260	27,569
Business	143,918	143,388	530	143,735	142,750	985
Total Retail	1,402,129	1,370,944	31,185	1,395,565	1,367,010	28,555
Wholesale Customers	58	57	1	59	56	2
Total Customers	1,402,187	1,371,001	31,186	1,395,624	1,367,067	28,557
Total Customer Growth (% over prior year)	2.3%	2.0%		2.1%	2.0%	
RETAIL USAGE - WEATHER NORMALIZED (KWh/Average Customer)						
Residential	4,163	4,195	(33)	9,217	9,331	(114)
Business	36,988	33,658	3,330	94,834	86,729	8,105

Consolidated Statistics

	3 Months Ended September 30,			9 Months Ended September 30,		
	2024	2023	Incr (Decr)	2024	2023	Incr (Decr)
ENERGY SOURCES (GWH)						
Generation Production						
Nuclear	2,557	2,524	32	7,298	7,022	276
Coal	2,271	2,127	144	5,762	5,325	437
Gas, Oil and Other	3,075	2,971	103	6,445	6,800	(355)
Renewables	336	281	55	920	526	394
Total Generation Production	8,239	7,904	335	20,425	19,673	752
Purchased Power						
Conventional	3,224	3,313	(89)	5,663	5,841	(179)
Resales	845	928	(83)	989	1,366	(378)
Renewables	1,152	732	420	3,191	2,147	1,044
Total Purchased Power	5,221	4,973	248	9,842	9,354	488
Total Energy Sources	13,460	12,877	583	30,267	29,027	1,240

POWER PLANT PERFORMANCE

Capacity Factors - Owned						
Nuclear	101%	100%	1%	97%	94%	3%
Coal	76%	71%	5%	65%	60%	5%
Gas, Oil and Other	39%	37%	1%	27%	29%	(2)%
Solar	41%	56%	(15)%	37%	35%	2%
System Average	58%	56%	1%	48%	47%	1%

	3 Months Ended September 30,			9 Months Ended September 30,		
	2024	2023	Incr (Decr)	2024	2023	Incr (Decr)
WEATHER INDICATORS - RESIDENTIAL						
Actual						
Cooling Degree-Days	1,634	1,622	12	2,282	2,046	236
Heating Degree-Days	N/A	N/A		496	700	(204)
Average Humidity	23%	23%	0%	21%	21%	0%
10-Year Averages (2013 - 2022)						
Cooling Degree-Days	1,239	1,239	-	1,763	1,763	-
Heating Degree-Days	N/A	N/A		440	440	-
Average Humidity	32%	32%	0%	26%	26%	0%