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**DIRECT TESTIMONY OF CHRIS R. BAUER**  
**On Behalf of Arizona Public Service Company**  
**Docket No. E-01345A-25-0105**

June 13, 2025

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**DIRECT TESTIMONY OF CHRIS R. BAUER  
ON BEHALF OF ARIZONA PUBLIC SERVICE COMPANY  
(Docket No. E-01345A-25-0105)**

**I. INTRODUCTION**

**Q. PLEASE STATE YOUR NAME, POSITION, AND BUSINESS ADDRESS.**

A. My name is Chris R. Bauer. I am the Vice President and Treasurer for Arizona Public Service Company (APS or Company), a subsidiary of Pinnacle West Capital Corporation (Pinnacle West), and my business address is 400 N. 5<sup>th</sup> Street, Phoenix, Arizona 85004.

**Q. PLEASE DESCRIBE YOUR PROFESSIONAL AND EDUCATIONAL BACKGROUND.**

A. I received a Bachelor of Arts degree in Accounting from Flagler College and a Master of Business Administration degree from the University of North Florida. I joined APS in November 2024 as the Vice President and Treasurer. Prior to APS, I was the Director of Corporate Finance and Assistant Treasurer for Duke Energy Corporation (Duke Energy), where I oversaw all external financing activities for the company and its subsidiaries. In addition, I was responsible for maintaining relationships with Duke Energy's commercial banks, the fixed income investor community, and the credit rating agencies.

**Q. HAVE YOU PREVIOUSLY TESTIFIED BEFORE THE ARIZONA CORPORATION COMMISSION (COMMISSION)?**

A. No. However, I have provided testimony before the North Carolina Utilities Commission, the Public Service Commission of South Carolina, the Kentucky Public Service Commission, and the Public Utilities Commission of Ohio.

**Q. WHAT IS THE PURPOSE OF YOUR DIRECT TESTIMONY IN THIS PROCEEDING?**

A. My testimony will address APS's financial objectives, capital structure, and cost of capital, and how these concepts form the foundation of APS's ability to provide

1 cost-effective, safe, and reliable service to customers. I will also discuss the current  
2 credit ratings and forecasted capital needs of APS. Throughout my testimony, I  
3 will emphasize the importance of a financially stable utility to power opportunity  
4 for the customers APS serves. I also discuss the importance of a formula rate in  
5 providing a better experience for customers. Given the nature of APS's service  
6 territory, a formula rate supports stable cash flows amidst a backdrop of significant  
7 customer growth and the required infrastructure investment necessary to support  
8 and serve existing and new customers.

9  
10 In support of these topics, I sponsor Standard Filing Requirements (SFR) D-1  
11 through D-4, which disclose the Company's actual capital structure, the weighted  
12 average cost of long-term debt, and APS's proposed return on equity (ROE) and  
13 the return on fair value rate base increment (FVRB increment) for this rate  
14 proceeding. The proposed ROE and return on FVRB increment are based upon  
15 market studies conducted by APS witness James M. Coyne.

16 II. SUMMARY

17 **Q. PLEASE SUMMARIZE YOUR DIRECT TESTIMONY.**

18 A. As described further in my testimony, I discuss APS's forecasted capital needs,  
19 which are accelerating rapidly given the unprecedented load growth within the  
20 Company's service territory. Throughout my testimony, I address the importance  
21 to customers of APS's continued ability to meet its operational and financial  
22 objectives while maintaining the Company's existing credit quality. In support of  
23 this, I include descriptions of how credit rating agencies, lenders, and equity  
24 investors assess a utility company's risk profile and credit quality. Providing safe  
25 and reliable service requires consistent access to capital through all economic  
26 conditions. Given that current economic conditions reflect a persistent level of  
27 elevated volatility, restrictive Federal Reserve policy, and capital market  
28

1 uncertainty regarding tariffs and trade policy, APS's financial stability remains  
2 paramount. I will discuss how APS's current investment grade credit ratings and  
3 investor confidence in a financially stable utility company have a direct impact on  
4 how much customers pay for electric service. This stability includes a capital  
5 structure that supports the Company's credit ratings and the establishment of a fair  
6 and reasonable ROE that is in line with APS's utility company peers and the ability  
7 to consistently earn the allowed ROE.

8  
9 Achieving APS's operational goals requires support for the evolving ways its  
10 customers use energy. This is especially relevant given the rising capital  
11 requirements necessary to accommodate a diverse and growing economy broadly  
12 across APS's service territory. The Company continues to see an exceptional  
13 number of new customers relocate to Arizona, on the order of approximately 2%  
14 per year, as well as new businesses establishing themselves in APS's service  
15 territory — in particular, high load factor customers that require large amounts of  
16 energy around-the-clock. As such, the Company must continue to make substantial  
17 investments in expanding its generation resources and investing in the grid to  
18 modernize and harden the system to accommodate both APS's continued load  
19 growth and changing customer energy usage trends.

20  
21 Finally, I explain the concept of regulatory lag, which is the significant delay  
22 between the time that the Company invests in the system or incurs an expense and  
23 when those costs are recovered in rates. Given the new, dynamic environment  
24 APS's service territory is experiencing, I discuss how structural regulatory lag is  
25 exacerbated during periods of elevated capital investment. Regulatory lag is even  
26 more impactful to APS during periods of high inflation and rising interest rates.  
27 The implementation of a formula rate for APS has the dual benefit of improved  
28

timeliness of investment recovery for the Company's capital providers while also providing the opportunity to pass on cost savings to customers.

III. IMPORTANCE OF A FINANCIALLY STABLE UTILITY FOR CUSTOMERS

**Q. WHAT IS MEANT BY A FINANCIALLY STABLE UTILITY?**

A. A financially stable utility is one that can attract the necessary capital on terms favorable to its customers under a broad range of economic conditions. This requires strong investment-grade credit ratings and the ability to consistently earn an equity return comparable to industry peers as adjusted for applicable risk.

**Q. IS IT IN CUSTOMERS' BEST INTEREST TO HAVE A FINANCIALLY STABLE UTILITY?**

A. Yes. Customers expect safe, reliable and affordable electricity to be available on demand. For APS to meet the expectations of its customers, the Company must have access to external sources of financing from debt (bondholders and bank lenders) and equity (shareholders) capital on demand and through all market conditions. A balance of both debt and equity capital is necessary to fund utility investments on behalf of customers under ordinary circumstances and becomes even more critical under the business circumstances APS is confronted with today. The Company is planning for an acceleration of capital investments which are necessary to keep pace with strong growth, respond to the evolving needs of customers, and address the multitude of challenges confronting reliable service. As such, to serve customers cost-effectively through increased infrastructure investments, particularly during persistent volatile economic conditions, maintaining financial stability is more important for customers than ever.

**Q. PLEASE DESCRIBE CURRENT CAPITAL MARKET VOLATILITY.**

A. Volatility in the price of financial securities within capital markets has been significant. As Mr. Coyne describes in his Direct Testimony, capital markets are influenced by the state of the economy, interest rates and interest rate outlook,

1 inflation, and trade policy. Both interest rates and inflation have remained elevated,  
2 Gross Domestic Product growth has slowed, and international trade policy has  
3 entered a period of high uncertainty as tariffs and trade alliances have been  
4 revisited. When combined, these factors create macroeconomic risk that can result  
5 in swings in the cost and availability of capital. Given that APS competes in capital  
6 markets with other utilities for access to both debt and equity capital, achieving a  
7 high level of financial stability enables the Company to effectively compete and  
8 access lower-cost sources of capital on terms favorable to customers across a range  
9 of economic conditions.

10 IV. CAPITAL REQUIREMENTS

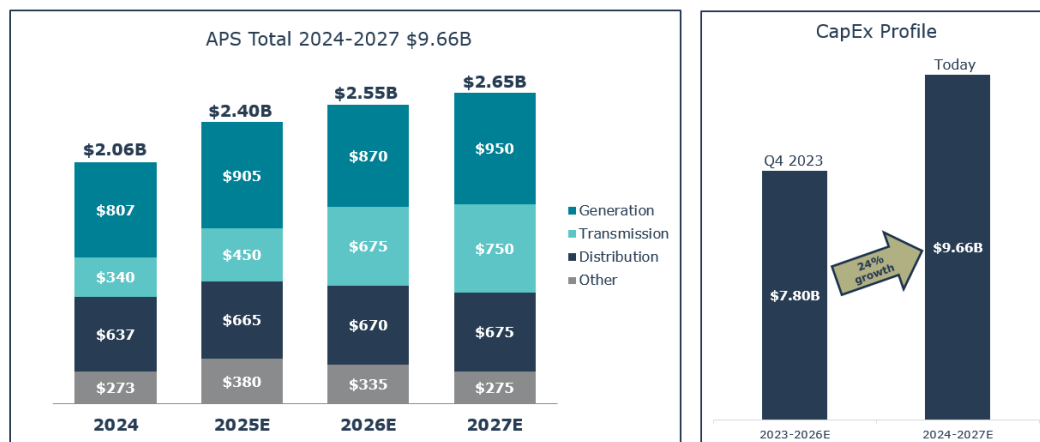
11 **Q. PLEASE DESCRIBE APS'S NEAR-TERM CAPITAL EXPENDITURE**  
12 **REQUIREMENTS.**

13 A. APS faces substantial capital needs over the next several years to strengthen  
14 existing infrastructure and to support the anticipated customer growth described in  
15 APS witness Jacob Tetlow's Direct Testimony. This includes efforts to refurbish,  
16 replace, and upgrade aging grid infrastructure to withstand prolonged summer heat;  
17 to modernize the grid to mitigate wildfire risks in order to protect the communities  
18 APS serves; and to construct or acquire needed generation and transmission  
19 resources to support large-scale growth within the Company's service territory.

20  
21 Included among the resources APS is constructing over the next few years to meet  
22 these needs are the Sundance and Redhawk gas plant expansions, Ironwood solar  
23 generation facility, and Agave Battery Energy Storage System (BESS) project. At  
24 the same time, APS continues to invest in the long-term life of its existing fleet of  
25 generation resources, including, most importantly, the Palo Verde Generating  
26 Station to ensure this critical resource continues to reliably generate electricity  
27 year-round.

To fund necessary infrastructure improvements, modifications, and new construction, APS's investment needs are rapidly expanding across the entire business. As seen below in Figure 1, APS's capital requirements for the 2025-2027 period are projected to include approximately \$7.6 billion in capital expenditures, as of the date of my testimony.<sup>1</sup> Expanded to a four-year view that includes the Company's historical 12-month period ended December 31, 2024 (Test Year), Figure 1 shows a 24% growth in the Company's required capital plan over the prior four-year period. Analysis in Mr. Coyne's Direct Testimony shows that APS's required rate of capital growth, as a percentage of net utility plant, is approximately 1.5 times higher than the proxy group median growth rate and higher than all but two proxy group utilities.

*Figure 1: Planned Capital Expenditure Growth Through 2027*



**Q. WHY IS IT IMPORTANT FOR APS TO ENSURE FINANCIAL STABILITY GIVEN ONGOING CAPITAL REQUIREMENTS?**

**A.** Structurally, APS operates with negative free cash flow, which is common for capital-intensive and growing utilities. This means ongoing capital needs to support increasing customer demand cannot be generated solely from operating cash flows (i.e., funds received from customers, net of annual operating expenses) but must

<sup>1</sup> APS 2024 Form 10-K at 78.



1 be supplemented with additional debt and equity capital from sources external to  
2 the Company. In other words, APS recovers costs in a delayed fashion and must  
3 redeploy capital to continue investing in the system to ensure reliable service.  
4 Lenders to the Company provide long-term debt with terms up to 30 years in  
5 duration. In order to loan money to APS for long periods of time, these investors  
6 need confidence that APS will be financially stable for the foreseeable future with  
7 the ability to make periodic interest payments and repay the principal in full upon  
8 maturity. Likewise, equity investors will provide necessary capital only when they  
9 believe the earned return on their investment adequately compensates them for the  
10 risk they assume. This financing confidence comes from a utility's financial  
11 stability. Specifically, this requires:

- 12 • The ability to maintain stable, and even improve, levels of financial and  
13 regulatory risk;
- 14 • A growing cash flow in line with the Company's additional investments to  
15 help pay back interest to debt-providers and dividends to equity holders  
16 (akin to interest payments), while also maintaining liquidity in a dynamic  
17 business environment;
- 18 • A strong expectation that the Company will have reasonable opportunity to  
19 recover prudent costs and authorized returns; and
- 20 • Sustaining a balanced capital structure with a competitive ROE that fairly  
21 compensates investors for the risks of providing equity capital to APS.

22 To achieve the level of capital investment necessary to keep pace with growth and  
23 respond to customers' evolving needs, while at the same time proactively  
24 addressing the operational risks and challenges facing its business, APS must  
25 acquire external capital on favorable terms. This is only achievable by maintaining  
26 financial stability. Doing so helps to ensure affordable rates for customers during  
27  
28

1 this period of sustained high capital investment coupled with substantial financial  
2 market volatility.

3 V. CREDIT QUALITY AND CREDIT RATINGS

4 **Q. WHY IS CREDIT QUALITY IMPORTANT TO APS AND ITS**  
5 **CUSTOMERS?**

6 A. Credit quality (or credit-worthiness) is a term used to describe a company's overall  
7 financial health and its ability to repay all financial obligations in full and on time.  
8 By maintaining a strong credit rating on its corporate debt, utility companies are  
9 able to access necessary capital resources more cost-effectively and on better terms  
10 for customers across a range of economic conditions. Given APS's substantially  
11 increased investment needs, achieving strong credit quality will allow APS to  
12 access the necessary capital at favorable rates for customers. Maintaining APS's  
13 investment-grade credit ratings ensures APS is able to secure lower cost debt and  
14 equity financing of the infrastructure needed to serve customers, which in turn  
15 contributes to lower customer rates for service.

16 **Q. HOW ARE CREDIT RATINGS DETERMINED FOR APS?**

17 A. An assessment of APS's creditworthiness is performed by Moody's Investor  
18 Services (Moody's), S&P Global Ratings (S&P and Fitch Ratings (Fitch). The  
19 credit rating agencies consider both qualitative and quantitative factors when  
20 assessing the appropriate credit rating for an issuer of public debt securities.

21  
22 Qualitative aspects include, but are not limited to, the history and overall  
23 supportiveness of Arizona's regulatory climate, APS's track record for delivering  
24 on its commitments, corporate governance, operating performance, and the  
25 diversity of its customer base. Each of these elements are key factors in the  
26 assessment of the business risk profile of a utility. Companies with stronger credit  
27 quality are those that operate in a more stable and predictable regulatory  
28

environment where the utility can recover prudently incurred costs and earn a fair return. Diversification of customer business types also contributes to a stronger credit profile as this helps a utility mitigate risks to cash flows from variations in economic cycles, commodity price movements, or a singular large customer.

Quantitative measures are primarily based on operating cash flow and focus on APS's ability to meet its fixed obligations (interest expense in particular) based on rates approved by the Commission (funds from operations) and the level at which APS maintains debt balances. The percentage of debt-to-total capital is another example of a quantitative measure — whereby, a lower percentage of debt relative to a utility company's overall total capital is indicative of stronger credit quality, because the utility company has greater ability to manage its debt obligations across a range of financial conditions.

**Q. WHAT IS THE ROLE OF REGULATION IN THE DETERMINATION OF A UTILITY COMPANY'S CREDIT QUALITY?**

A. Credit rating agencies regard consistency and predictability of regulation as one of the most important factors in assessing a utility company's financial stability and, hence, the quality of its credit. Capital providers want to be confident that the Company operates in a stable and supportive regulatory environment that will allow the Company to recover prudently incurred costs and earn a reasonable return on investments necessary to meet the demand, reliability, and service requirements of its customers and service territory. Important considerations include the allowed rate of return, adequate operating cash flows, the timely recovery of capital investments, the stability of earnings, and the strength of capital structure. Positive consideration is also given for utilities operating in states where the regulatory process is streamlined and the time lag in capital investment recovery is minimized through cost recovery mechanisms, such as adjustors and trackers. As discussed

further in my testimony, the Company is proposing a formula rate with an annual adjustment that serves to achieve many of these objectives.

**Q. HOW IS APS'S CREDIT CURRENTLY RATED BY THE CREDIT RATING AGENCIES?**

A. As of the date of this testimony, Moody's, S&P, and Fitch rated APS's outlook "Stable" as shown in Figure 2 below.

*Figure 2. APS's Issuer Credit Ratings*

Issuer Ratings		Outlook
APS		
Moody's	Baa1	Stable
S&P	BBB+	Stable
Fitch	BBB+	Stable

Obligations carrying a credit rating in the "A" category are considered strong, investment-grade securities subject to low credit risk for the investor. "A" rated debt is presumed to be susceptible to changes in circumstances and economic conditions; however, the debt issuer's capacity to meet its financial obligations is considered strong. By contrast, ratings in the "BBB" category (or "Baa" family, for Moody's) are considered adequate and have less assurance of access to the capital markets in challenging market conditions. "AA" and "Aa" ratings for S&P/Fitch and Moody's, respectively, are stronger than single letter "A" ratings.

S&P and Fitch may both also modify their ratings with the use of a plus or minus sign to further indicate the relative standing within a major rating category. Moody's similarly uses the numbers "1", "2", and "3" to indicate relative standing within a rating category, with a "1" and "3" analogous to a "+" and "-". For example, a "BBB+" with S&P and Fitch, is equivalent to a "Baa1" with Moody's.

1 **Q. ARE IMPROVEMENTS IN APS’S CREDIT RATING STILL NEEDED?**

2 A. Yes. While recent constructive developments and outcomes across the Company’s  
3 regulatory proceedings have stopped the Company’s credit ratings from falling  
4 further, the Company’s current credit rating is still lower than where it had  
5 historically been maintained. Prior to 2021, the Company held an “A2” rating with  
6 Moody’s (equivalent to a solid single “A” with S&P and Fitch and two notches  
7 above APS’s current credit rating with Moody’s) and “A-” with both S&P and  
8 Fitch (one notch above APS’s current credit rating with each).<sup>2</sup> Through continued  
9 constructive engagement with the Commission, rate reforms to reduce regulatory  
10 lag, and a competitive return for investor-supplied capital, maintaining, and even  
11 strengthening the Company’s credit quality are achievable. While APS’s current  
12 credit ratings are near the industry average, as a single jurisdictional utility with  
13 higher levels of growth, stronger credit metrics would provide some additional  
14 headroom to allow the Company to make the necessary investments needed while  
15 not putting the current ratings at risk.

16 **Q. WHAT STRENGTHS AND WEAKNESSES HAVE THE CREDIT RATING**  
17 **AGENCIES IDENTIFIED WITH RESPECT TO APS?**

18 A. The rating agencies have identified challenges the Company faces in maintaining  
19 and improving upon its current credit ratings. In their most recent credit opinion of  
20 APS dated March 2025, Moody’s highlighted the fact that APS’s Cash from  
21 Operations pre-Working Capital to Debt (“Funds from Operations to Debt” or  
22 “FFO to Debt”) have been “pressured because of an increasing capital expenditure  
23 program necessitating additional leverage while experiencing slow cash flow  
24  
25

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26 <sup>2</sup> See APS’s 2021 Form 10-K, filed Feb. 25, 2022 at 79, *available*  
27 *at:*[https://www.sec.gov/Archives/edgar/data/7286/00007646222000014/pnw-](https://www.sec.gov/Archives/edgar/data/7286/00007646222000014/pnw-20211231.htm)  
28 [20211231.htm](https://www.sec.gov/Archives/edgar/data/7286/00007646222000014/pnw-20211231.htm).

growth”.<sup>3</sup> Moody’s noted specifically that, although APS benefits from several cost recovery mechanisms, the historical Test Year pressures on the Company’s cash flow over the last several years is particularly challenging as the Company faces significant investments to continue providing reliable service. Moody’s goes on to emphasize that the last two rate cases have taken more than 12 months to complete, further exacerbating regulatory lag and reducing the cash flows needed to support strong credit quality in the face of significant infrastructure spending needs.<sup>4</sup>

**Q. WHAT EFFECTS DO CAPITAL STRUCTURE AND ROE HAVE ON CREDIT QUALITY?**

A. Capital structure and ROE are important components of credit quality. When higher percentages of equity are authorized to fund business investment, that typically translates into higher credit quality and lower borrowing costs. In addition, the allowed ROE is a key component in the generation of earnings and cash flows, and in turn, retained earnings are a tool used to support incremental investment. An adequate ROE helps ensure equity investors receive fair compensation for their investment while reducing the risk for APS debt investors through stable cash flows.

This is particularly important during periods of increased market volatility present across the economy today and helps reduce customer costs associated with the capital needed to finance infrastructure spending to ensure a reliable grid. Conversely, a weak capital structure and an inadequate allowed ROE produces lower earnings and cash flows, lowers credit quality, and will limit financial flexibility, especially during periods of economic volatility.

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<sup>3</sup> See Moody’s Credit Opinion for Arizona Public Service Co., March 25, 2025 at 1.

<sup>4</sup> See Moody’s Credit Opinion for Arizona Public Service Co., March 25, 2025 at 1-3.

**Q. WHAT IS APS'S PROPOSED CAPITAL STRUCTURE?**

A. APS's proposed capital structure is 52.35% equity and 47.65% debt, which reflects the Company's actual Test Year capital structure. Using the actual Company capital structure for rate-making follows established Commission precedent for APS. The Company's proposed capital structure introduces an appropriate amount of risk due to leverage while minimizing the weighted average cost of capital to customers. Approval of the proposed capital structure will help APS maintain its current credit quality.

**Q. IS THE PROPOSED CAPITAL STRUCTURE IN LINE WITH UTILITY PEERS?**

A. Yes. The proxy group discussed in Mr. Coyne's Direct Testimony has an equity ratio over 52%, with the upper bound of the proxy group range having a nearly 60% equity ratio. APS's Test Year equity ratio is well within this range, although it is below the approved equity layers in three utility rate cases approved in Arizona in 2024 (see Figure 3):

*Figure 3. Equity Layers Approved in Arizona Rate Cases in 2024*

Tucson Electric Power <sup>5</sup>	54.32%
Arizona Water Company <sup>6</sup>	58.03%
UniSource Energy Service <sup>7</sup>	53.72%
EPCOR <sup>8</sup>	57.69%

<sup>5</sup> *In re Application of Tucson Electric Power Co. for the Establishment of Just and Reasonable Rates and Charges*, Docket No. E-01933A-22-0107, Decision No. 79065 (Aug. 25, 2023) at 31.

<sup>6</sup> *In re Application of Ariz. Water Co. for a Determination of the Fair Value of its Util. Plant and Property*, Docket No. W-01445A-22-0286, Decision No. 79428 (Jul. 18, 2024) at 52.

<sup>7</sup> *In re Application of UNS Electric, Inc. for the Establishment of Just and Reasonable Rates and Charges*, Docket No. E-04204A-22-0251, Decision No. 79277 (Jan. 30, 2024) at 47.

<sup>8</sup> *In re Application of EPCOR Water Ariz., Inc., San Tan Water and Wastewater Districts, for a Determination of the Fair Value of its Water and Wastewater Util. Plant and Property*, Docket No. WS-01303A-20-0025, Decision No. 78546 (Apr. 28, 2022) at 28.

1 **Q. DOES APS'S CAPITAL STRUCTURE HAVE AN ADEQUATE EQUITY**  
2 **COMPONENT TO ENABLE APS TO ACHIEVE THE COMPANY'S**  
3 **FINANCIAL OBJECTIVES?**

4 A. Yes. APS's equity layer, as requested in this case, enables it to maintain current  
5 credit ratings, financial strength, and flexibility. This level of equity enables the  
6 Company to tolerate different business cycles while also providing more  
7 confidence to the Company's lenders and bondholders. Like many utilities, APS is  
8 in a period of growing capital investment necessary to provide cost-effective, safe,  
9 and reliable service to its customers in a time of rising costs and higher load growth.  
10 The magnitude of APS's capital requirements dictates the need for a sufficient  
11 equity component of the Company's capital structure to support strong credit  
12 ratings and ensure access to capital at reasonable terms.

13  
14 My testimony addresses the financial benefits of APS's proposed formula rate  
15 below. As part of the Company's proposal, APS's capital structure and ROE would  
16 remain fixed during annual formula updates and would be reevaluated during the  
17 next general rate case proceeding. This would provide sufficient visibility to equity  
18 investors on the amount of equity required and the level of authorized return over  
19 a multi-year period, while also creating rate stability for customers by minimizing  
20 the number of variables during annual formula rate updates.

21 **Q. WHAT IS APS'S AVERAGE COST OF LONG-TERM DEBT?**

22 A. APS's weighted average cost of long-term debt as of the end of the Test Year was  
23 4.26% (*see* SFR Schedule D-2) and was used to compute the Company's requested  
24 weighted average cost of capital of 7.63% (*see* SFR Schedule D-1). The Company  
25 will update the average cost of long-term debt throughout the proceeding.



1 **Q. WHAT ROLE DO EQUITY INVESTORS PLAY IN FINANCING**  
2 **INFRASTRUCTURE NEEDS?**

3 A. Equity investors provide significant amounts of financial resources, for which a  
4 reasonable economic return is required. APS compensates equity investors for the  
5 risk of their investment in Pinnacle West by targeting fair and adequate returns, a  
6 stable dividend, and earnings growth — these are all necessary to preserve access  
7 to equity capital. Returns to equity investors are realized only after all operating  
8 expenses and fixed payment obligations of the business have been paid. Because  
9 equity investors are the last to receive earnings and cash flows, their investment  
10 involves significantly more risk. For this reason, equity investors require a higher  
11 return for their investment than interest rates to lenders. As determined and  
12 supported in Mr. Coyne’s Direct Testimony, the Company’s proposal in this  
13 proceeding of a 10.7% ROE and 1.00% return on FVRB increment supports the  
14 overall requirement for a reasonable return commensurate with current investment  
15 risks.

16 **Q. DOES CAPITAL INVESTMENT GROWTH MEAN BOTH EQUITY AND**  
17 **DEBT FUNDING WILL NEED TO EXPAND?**

18 A. Yes. As year-over-year grid, generation, and infrastructure investment increases,  
19 preserving APS’s balanced capital structure means that APS will require increases  
20 to both equity and debt capitalization. For example, in 2024, Pinnacle West  
21 obtained \$800 million in new equity investment and needs an additional \$700 to  
22 \$900 million in new common equity between 2025 and 2027.<sup>9</sup> In APS’s recently  
23 approved financing order, the limit on APS’s authorized long-term debt was also  
24 increased from \$8.0 billion to \$9.5 billion to accommodate increasing financing  
25

26  
27 <sup>9</sup> See Pinnacle West 2024 Year End Earnings Investor Deck at slide 12, *available at:*  
28 [https://s22.q4cdn.com/464697698/files/doc\\_financials/2024/q4/Q4\\_2024\\_Earnings\\_Financial.pdf](https://s22.q4cdn.com/464697698/files/doc_financials/2024/q4/Q4_2024_Earnings_Financial.pdf).

needs over this same period.<sup>10</sup> To secure this necessary financing to fund infrastructure supporting customer growth, it will be critical for the Company to preserve its existing relationships with established financing partners and to expand and diversify its sources of capital. Within the context of APS's growing capital needs, financial stability means that incumbent investment partners are assured that APS can maintain cash flows, credit metrics, and a balanced capital structure so as to not increase the risks of their investment with the Company. New investors of both debt and equity will similarly need to see that financial metrics and regulatory outcomes support recovery of their investment along with required, risk-weighted equity or debt returns.

VI. BENEFITS OF A FORMULA RATE

**Q. PLEASE DESCRIBE THE CONCEPT OF REGULATORY LAG IN A JURISDICTION USING A HISTORICAL TEST YEAR.**

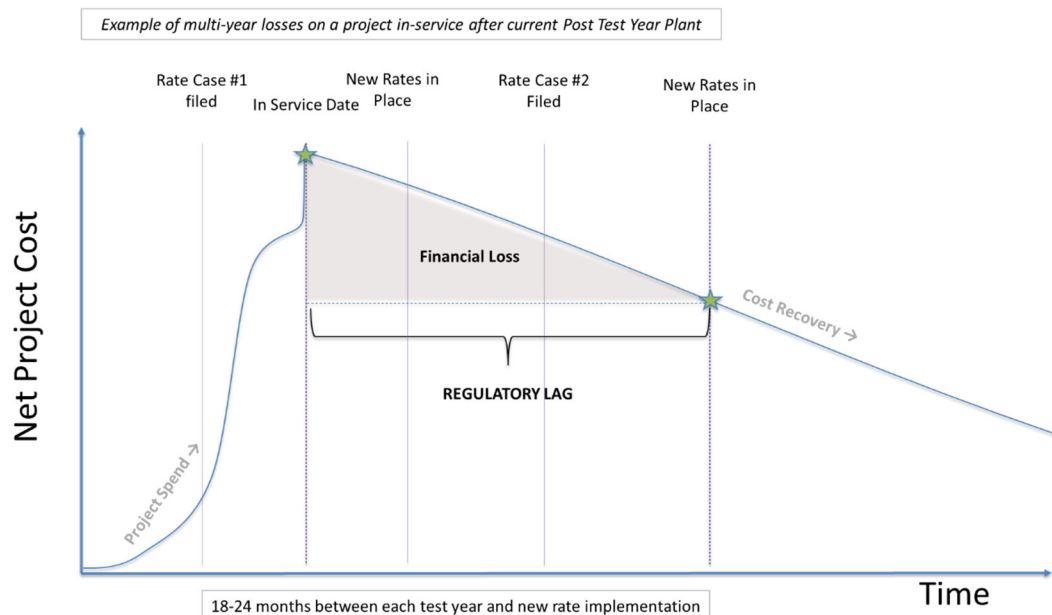
A. As regulated public-service entities, investor-owned utilities like APS are authorized to seek a return of and a return on prudent investments and the opportunity to recover expenses needed to provide safe and reliable electric service to customers. However, the duration of formal processes for regulatory filings, public review and comment, and approval of customer rates based on a historical test year framework can substantially delay the timeframe in which these costs are recovered through rates charged to customers. Some prudent costs are never able to be recovered altogether. As APS experiences rising costs, capital expansion, and fluctuating interest rates, among other changes, by the time new rates are in effect, the Company's current cost of service is often significantly out of alignment with the costs used for rates based on historical test years.

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<sup>10</sup> *In re Application of Ariz. Pub. Serv. Co. for an Order Authorizing it to Issue, Incur, and Amend Evidences of Long-Term Indebtedness*, Docket No. E-01345A-24-0089, Decision No. 79643 (Dec. 17, 2024) at 21.

The concept of regulatory lag describes the time between when a utility incurs additional costs, or makes incremental investments, and when rates to recover those costs are approved and implemented. This impact is felt across the business including, but not limited to, increased vendor service costs, higher labor rates, material cost inflation, changes in fuel prices, and additional cost for wildfire risk mitigation. As seen in the capital project example below in Figure 4, regulatory lag is a ratemaking inefficiency that results in recurring financial losses to a utility on costs that are prudent and would customarily be allowable within the ratemaking framework.

*Figure 4. Regulatory Lag for a Capital Project Placed In-service Immediately Following the Post Test Year Period*



**Q. WHY IS REGULATORY LAG HARMFUL TO THE FINANCIAL STABILITY OF A UTILITY?**

A. Regulatory lag impairs a utility's opportunity to earn its authorized ROE. SFR Schedule A-2 provides a historical perspective on the impacts of regulatory lag, whereby, APS has earned approximately 200 basis points below its authorized ROE. For example, despite new rates effective in early 2024 and higher sales due

1 to warmer than average weather, APS still earned well below its authorized ROE  
2 as a result of the embedded gap between today's costs and the 2021-2022 historical  
3 test year that forms the basis of current rates for APS service. While organic  
4 revenue growth from new customer additions can help to partially offset the net  
5 impact of regulatory lag, the cost of new grid investment to support these customers  
6 is often at a higher price than the depreciated rate base reflected in customer rates.  
7 The result is that, even with customer growth, a utility's revenue deficiency from  
8 regulatory lag tends to increase each year due to increasing plant in-service and the  
9 rising cost of business.

10 **Q. WHAT MACROECONOMIC CONDITIONS HAVE EXACERBATED**  
11 **REGULATORY LAG FOR APS?**

12 A. Over the past four years, the Federal Reserve has implemented a more restrictive  
13 policy stance by raising short-term interest rates to combat persistent inflation.  
14 During this time, the economy has slowly recovered from the COVID-19  
15 pandemic, and as the United States Treasury yield curve has begun to normalize,  
16 the 10-year United States Treasury rate has risen steadily, leading to higher  
17 borrowing costs for APS. In January 2022, the 10-year United States Treasury  
18 average rate was 1.76%; in January 2023, the average rate was 3.55%; in January  
19 2024, the average rate was 4.04%; and in January 2025, the average rate was  
20 4.63%. This substantial increase in interest rates is reflected in the Company's Test  
21 Year cost of debt rising from 3.85% in the prior rate case to 4.26% today, and the  
22 Company has been paying these higher interest rates to lenders but only recovering  
23 at a rate of 3.85%. Even beyond the Test Year, in 2025, APS will need to refinance  
24 an existing 10-year note with a stated coupon of 3.15% and will price a new  
25 security with the same tenor at an expected rate of approximately 6.00%. Not only  
26 do higher interest rates impact borrowing cost, but they are a direct input into the  
27  
28

1 Company's pension expense, which has also risen substantially since the test year  
2 in the 2022 rate case, as I discuss later in my testimony.

3 Q. **ARE THERE OTHER MACROECONOMIC FACTORS THAT ARE**  
4 **DISLOCATING COSTS FROM CURRENT RATES AND CAUSING**  
5 **REGULATORY LAG?**

6 A. The CPI in the greater Phoenix area from 2022 to 2025 shows stabilizing levels of  
7 inflation in the near term, but the past three years of substantially higher levels of  
8 inflation are not currently reflected in the cost of service being recovered by APS  
9 customers. These rates were all set using operating expenses from a test year  
10 ending on June 30, 2022. Since then, and as demonstrated in Figure 5 below, prices  
11 for goods and services necessary to provide APS customers with reliable service  
12 have still risen at historically very high levels of inflation — none of which is  
13 reflected in current rates for service. This dramatic under collection creates not  
14 only lower earned returns each year but also a reduction in cash flows needed to  
15 service debt and fund critical operating expenses. This results in a permanent loss  
16 to the utility until rates can catch up to reflect the current cost of service. For  
17 example, the average unit price for multiple distribution transformer types sampled  
18 by APS increased 51.1% between the test year used in the Company's 2022 rate  
19 case and the current 2024 Test Year. Over the same timeframe, the level of  
20 investment to support growth and reliability needs resulted in an average 26.6%  
21 increase in the volume required for each transformer type.

Figure 5. CPI Compared to Federal Reserve 2% Goal<sup>11</sup>



For these reasons, ratemaking frameworks with longer periods of regulatory lag tend to be viewed unfavorably by credit rating agencies, investors, and lenders due to the uncertainty created by the length of time to recover those costs. On the other hand, more efficient ratemaking processes, like formula rates, are viewed favorably because their structure materially reduces regulatory lag without sacrificing safeguards to ensure utilities are incurring costs and expenses prudently and in the best interest of customers.

**Q. WHY IS APS PROPOSING A FORMULA RATE?**

A. A formula rate will provide a better customer experience through smaller, more gradual rate changes while serving as a more efficient ratemaking tool that meaningfully decreases regulatory lag by matching the actual cost of service to customer rates. It benefits both customers and APS by using a streamlined methodology that is established through a formal process where both stakeholders

<sup>11</sup> John S. Tobey, *U.S. Inflation Cycle's Damage Is Worsening*, Forbes Media LLC (Sep. 3, 2023), <https://www.forbes.com/sites/johntobey/2023/09/03/us-inflation-cycles-damage-is-worsening/>.

1 and regulators provide feedback. For example, if a utility is underearning as  
2 compared to the authorized ROE, it is allowed to seek a rate adjustment to recover  
3 prudently incurred costs. Alternatively, if a utility exceeds its authorized return due  
4 to higher revenues (e.g., because of favorable weather or reductions to interest  
5 rates), it will adjust the formula rate to reflect the reduced revenue requirement.  
6 This creates an efficient and symmetrical process to more closely align current cost  
7 of service with current customer rates.

8  
9 Throughout 2023 and 2024, the Commission, utilities, and stakeholders explored  
10 methods to reduce regulatory lag through alternative ratemaking structures such as  
11 future test years, hybrid test years, and formula rates. In December 2024, the  
12 Commission approved a policy statement allowing utilities to include formula rate  
13 proposals in subsequent rate case proceedings.<sup>12</sup>

14 **Q. HOW DOES A FORMULA RATE IMPROVE FINANCIAL STABILITY**  
15 **AND BENEFIT CUSTOMERS?**

16 A. A formula rate brings several significant benefits to both customers and APS: for  
17 customers, a formula rate provides rate gradualism on bills — through annual  
18 adjustments — in lieu of much larger and less predictable rate adjustments  
19 following a lengthy multi-year general rate case. A formula rate structure also  
20 offers protections for customers in years that APS exceeds the allowed ROE due  
21 to circumstances such as higher revenues from more favorable sales growth by  
22 providing a mechanism to adjust customer rates on a more timely basis. As  
23 discussed in APS witness Jessica E. Hobbick’s Direct Testimony, the Company is  
24 proposing various customer protections, including an earnings test and other  
25 provisions, which are outlined in the Formula Rate Adjustment Mechanism Plan  
26 of Administration. For APS, a formula rate would mitigate the existing structural  
27

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28 <sup>12</sup> See Decision No. 79647.

1 regulatory lag, reduce regulatory risk, provide meaningful consistency in cash  
2 flows, and significantly reduce the time-consuming cycle of frequent rate cases. As  
3 proposed in APS's formula rate proposal, the length of regulatory lag would be  
4 reduced to an annual rate evaluation period, better matching rates to actual costs,  
5 as opposed to the several years of lag during fully litigated rate cases.

6 **Q. HOW WOULD INVESTORS AND CREDIT RATING AGENCIES VIEW**  
7 **THE ADOPTION OF A FORMULA RATE?**

8 A. The adoption of a formula rate would be viewed favorably by investors and the  
9 credit rating agencies by providing APS a reasonable opportunity to earn the  
10 allowed ROE and stabilizing cash flows. Moody's assessment of business risk  
11 would likely be more favorable if a change in Arizona's regulatory environment  
12 "leads to meaningfully greater revenue predictability and more timely recovery of  
13 prudently incurred costs and investments."<sup>13</sup> A formula rate for APS would  
14 undoubtedly foster these conditions.

15  
16 In addition, some equity investors have already begun to evaluate APS based on  
17 an assumption that the Company will operate with a formula rate in the coming  
18 years and purchasing stock on that basis. To the extent that market expectations  
19 around a formula rate become reality, greater positive impacts on APS's overall  
20 financial performance and ability to access capital on terms favorable to customers  
21 will very likely arise.

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<sup>13</sup> See Moody's Credit Opinion for Arizona Public Service Co, March 25, 2025 at 2.



VII. FINANCIAL COMPONENTS WITHIN THE PROPOSED FORMULA RATE DESIGN

**Q. WOULD THE PROPOSED FORMULA RATE IMPACT THE COMPANY'S CAPITAL STRUCTURE?**

A. No. As discussed in Ms. Hobbick's Direct Testimony, the proposed formula rate would use the Commission-approved capital structure, ROE, and Fair Value Increment adopted in the Company's most recent rate case. As discussed previously, this structure provides greater stability and certainty to both customers and capital providers with respect to annual rate adjustments.

**Q. WHY IS THE COMPANY INCLUDING PROJECTED PLANT IN SERVICE IN THE FORMULA?**

A. One central tenet in implementing a formula rate is to eliminate regulatory lag by more closely matching costs incurred by the Company to when they can be recovered through rates. Post-Test Year plant (PTYP) is an example of a utility ratemaking tool that decreases regulatory lag by including certain capital expenditures in rates associated with assets placed into service after the test year concluded, but prior to the Commission's final rate order. Ms. Hobbick discusses the Company's detailed formula rate proposal in her Direct Testimony, including the addition of projected plant, which overall achieves much greater efficiency of regulatory cost recovery as compared to the current historical test year model (even with PTYP). This is consistent with current practice under APS's existing Federal Energy Regulatory Commission (FERC) Formula for transmission investments that have been in place since 2008. Absent the inclusion of projected plant, even with a formula rate, a prudent investment placed into service in the first month after a Test Year may still have more than a year and a half delay before its revenue

1 requirement is reflected in customer rates.<sup>14</sup> In the meantime, the Company would  
2 incur property taxes, insurance costs, and depreciation expenses, among others,  
3 that would be permanently lost from rate recovery.

4 **Q. WHAT DOES AN ROE BAND ACCOMPLISH WITH RESPECT TO**  
5 **CUSTOMER RATES?**

6 A. As discussed in the Commission's policy statement regarding formula rates,<sup>15</sup> an  
7 effective formula rate should include an earnings test with a "dead band" of plus  
8 or minus 20 basis points of a utility's authorized ROE. The dead band is intended  
9 to help minimize the frequency of rate adjustments to customers by providing a  
10 range of earned return outcomes where no rate adjustment would be necessary. If  
11 the earnings test for a given historical test year reflects an actual earned ROE within  
12 plus or minus 20 basis points of the authorized return, no adjustment to customer  
13 rates will be made. As noted in Ms. Hobbick's Direct Testimony, only when the  
14 actual earned ROE is less than or greater than the dead band range would a  
15 compensating adjustment occur. As an example, utilizing the proposed ROE of  
16 10.7%, no annual formula adjustment would occur, subject to any changes related  
17 to the true-up, if the earned ROE fell between 10.5-10.9%.

18  
19 With respect to customer rates, the ROE dead band helps to accomplish the rate  
20 gradualism I discussed earlier in my testimony by helping to limit the amount of  
21 change customers may see in any given year on their bills. It does this transparently  
22 and efficiently through an approved formula and can result in years of rate stability  
23 when the utility-earned ROE stays within the dead band. By contrast, in years  
24

25  
26 

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<sup>14</sup> Assumes that with a calendar year test year, an asset in service January of Year 1 would  
27 not be included in rates until September of Year 2, per the Company's Formula Rate  
Adjustment Mechanism timeline.

28 <sup>15</sup> See Decision No. 79647, Attachment A at 1.

1 where the earned ROE exceeds the deadband, customers could see a reduction in  
2 rates for APS service.

3 **Q. HOW DOES ANNUALLY UPDATING THE COST OF DEBT AFFECT**  
4 **CUSTOMERS?**

5 A. Consistent with APS's FERC formula rate, updating the cost of debt annually  
6 allows rates to recover prudently incurred borrowing costs. If interest rates decline,  
7 a formula allows APS to update customer rates to reflect additional savings as the  
8 Company adds or refinances debt below the existing embedded cost of debt. As  
9 interest rates rise, adjusting the cost of debt through an annual formula reset  
10 provides the opportunity to recover actual borrow cost experienced. The reduced  
11 uncertainty helps to protect customer savings over the long term by preserving cash  
12 flows in line with the Company's existing credit quality.

13 **Q. WHY IS IT NECESSARY TO KEEP THE POWER SUPPLY**  
14 **ADJUSTMENT (PSA) AND SYSTEM RELIABILITY BENEFIT (SRB)**  
15 **ADJUSTMENT MECHANISMS INTACT WITH A FORMULA RATE?**

16 A. In her Direct Testimony, Ms. Hobbick discusses APS's proposal to eliminate the  
17 company's LFCR adjustor after the first formula rate filing as part of the proposal  
18 to adopt a new formula rate, in line with the Commission's December 2024 policy  
19 statement.<sup>16</sup> However, other rate adjustment mechanisms — specifically the Power  
20 PSA and the SRB — should remain in partnership with the formula rate, to preserve  
21 a financially stable rate structure.

22  
23 The PSA is a mechanism to pass operating fuel, chemical, and purchased power  
24 costs directly to customers. The PSA allows utilities to track any net customer cost  
25 savings or cost increases in real-time through the combination of a forward  
26 component and a true-up of accrued costs on customer bills. Mechanisms similar  
27

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28 <sup>16</sup> See Decision No. 79647 at Attachment A.

1 to the PSA have been put in place across the United States to protect utilities from  
2 bankruptcy or to avoid windfall earnings because of highly volatile electricity  
3 market and commodity prices. For instance, according to the United States Energy  
4 Information Administration, in a string of cold winter weather in 2022, natural gas  
5 spot prices in the West climbed to 10 times higher than those at the Henry Hub, the  
6 national benchmark price.<sup>17</sup> The PSA is a fundamentally important tool to protect  
7 APS's liquidity in an environment where electric power service can be safely and  
8 reliably provided to customers 24 hours a day, 365 days a year. All companies  
9 within the proxy group from Mr. Coyne's analysis have a fuel and purchased power  
10 adjustment mechanism. Absent the PSA, energy price swings could threaten the  
11 Company's overall financial stability in a very short period of time.

12  
13 Similarly, the SRB is an important cost recovery mechanism for new utility-owned  
14 generation assets. The SRB process allows for all stakeholders to review these  
15 large, singular capital investments prior to approval and inclusion into the  
16 Company's rate base. In today's environment where the scale of new customer  
17 demand and retiring generation resources exceeds anything APS has experienced  
18 in its recent history,<sup>18</sup> the Company proposes to retain the flexibility of the SRB  
19 mechanism not only to preserve the stakeholder process, but to allow for offsetting  
20 benefits associated with tax credits to be timed concurrent with the costs and  
21 minimize customer impacts. In Decision No. 79293 (March 5, 2024),<sup>19</sup> the  
22 Commission approved the SRB for recovery of prudent generation assets being  
23 placed in service with a 100-basis point discount applied to the weighted average  
24

25 <sup>17</sup> See <https://www.eia.gov/todayinenergy/detail.php?id=55139>.

26 <sup>18</sup> APS 2023 Integrated Resource Plan, Executive Summary at 5.

27 <sup>19</sup> *In re Application of Ariz. Pub. Serv. Co. for a Hr'g to Determine the Fair Value of the*  
28 *Util. Prop. of the Co. for Ratemaking Purposes*, Docket No. E-01345A-22-0144, Decision  
No. 79293 (Mar. 5, 2024) (Decision No. 79293).

1 cost of capital associated with such investments. These financial benefits to  
2 customers are provided within the SRB and should be maintained on a going  
3 forward basis while costs are recovered through that mechanism.

4 **VIII. RETIREMENT PLAN EXPENSES**

5 **Q. PLEASE EXPLAIN THE COMPANY'S NORMALIZE EMPLOYEE**  
6 **BENEFITS PRO FORMA ADJUSTMENT.**

7 A. The Normalize Employee Benefits pro forma adjustment reflects changes in the  
8 cost of pension benefits, medical benefits, and life insurance offered under the  
9 Company's retirement plans. This pro forma normalizes these changes by  
10 calculating the difference between expense included in the Test Year and future  
11 known and measurable expense as determined by APS's third party actuarial  
12 consultants, which results in a net increase in Test Year expenses of \$20.9 million.

13  
14 As described in more detail below, this normalization pro forma adjustment also  
15 addresses the cost impacts associated with the expiration of a long-term credit  
16 dated back to 2014 that has been fully returned to customers (i.e., fully amortized  
17 and no longer exists). This adjustment results in an increase in Test Year expense  
18 of \$18.7 million.

19  
20 The pro forma adjustment to normalize Test Year pension and other post-  
21 employment benefits (OPEB) expense is described in more detail by APS witness  
22 Elizabeth A. Blankenship.

23 **Q. WHY IS THE NORMALIZATION OF PENSION AND OPEB BASED ON**  
24 **KNOWN AND MEASURABLE ACTUARIAL CHANGES**  
25 **APPROPRIATE?**

26 A. When utilizing a historical test year to determine expenses incurred to serve APS  
27 customers, normalization is appropriate to reflect actual costs during the period  
28

1 rates will be in effect. This approach reflects the matching principle of actual utility  
2 costs and the recovery of those costs in rates for service. These costs are known  
3 and measurable because they are based entirely on actuarial calculations for  
4 calendar year 2025 as of December 31, 2024, including spot interest rates at that  
5 time, and market returns earned over the prior calendar year.

6  
7 Further, this treatment of pension and OPEB expense adjustments, determined by  
8 third party actuarial consultants, is consistent with numerous prior rate case  
9 decisions.<sup>20</sup> In APS's most recent rate case, the Commission authorized  
10 normalization of OPEB costs based on the full 2022 calendar year.<sup>21</sup>

11 **Q. WHY DO PENSION AND OPEB EXPENSES VARY FROM YEAR TO**  
12 **YEAR?**

13 A. Accounting rules require that pension and OPEB obligations and assets be  
14 measured, or valued, each year. These measurements are required to reflect  
15 changes in the plan population, promised benefits, and asset performance since the  
16 prior measurement date, as well as market conditions at the time of the  
17 measurement, including the current interest rate environment and expected return  
18 on plan assets. These annual valuations are also subject to financial market forces  
19 that are outside the Company's control. Financial market changes are calculated  
20 based on the obligation and trust assets valued as of the measurement date

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21  
22 <sup>20</sup> See *In re the Application of Ariz. Pub. Serv. Co. for a Hr'g to Determine the Fair Value*  
23 *of the Util. Prop. of the Co. for Ratemaking Purposes*, Docket No. E-01345A-08-0172,  
24 Decision No. 71448 (Dec. 30, 2009); *In re the Application of Ariz. Pub. Serv. Co. for a*  
25 *Hr'g to Determine the Fair Value of the Util. Prop. of the Co. for Ratemaking Purposes*,  
26 Docket No. E-01345A-11-0224, Decision No. 73183 (May 24, 2012); *In re the*  
27 *Application of Ariz. Pub. Serv. Co. for a Hr'g to Determine the Fair Value of the Util.*  
28 *Prop. of the Co. for Ratemaking Purposes*, Docket No. E-01345A-16-0036, Decision  
No. 76295 (Aug. 18, 2017); and *In re Application of Ariz. Pub. Serv. Co. for a Hr'g to*  
*Determine the Fair Value of the Util. Prop. of the Co. for Ratemaking Purposes*, Docket  
No. E-01345A-19-0236, Decision No. 78317 (Nov. 9, 2021).

<sup>21</sup> Decision No. 79293 at 107, lines 5-7.

1 considering the latest market conditions, population, and actuarial assumptions.  
2 Uncertainty around future medical costs and demographic experience, including  
3 life spans, length of careers, and other similar factors, also contribute to variability  
4 in pension and OPEB expense.

5 **Q. DOES APS MITIGATE THIS VARIABILITY IN PENSION AND OPEB**  
6 **EXPENSE AND COST INCREASES EXPERIENCED BY CUSTOMERS?**

7 A. Yes. One way the Company achieves a lower risk and lower volatility investment  
8 portfolio for its pension and OPEB plans is by managing interest rate risk through  
9 a liability-hedging strategy. APS has designed the investment portfolios of the  
10 pension and OPEB plans to generally match the changes in plan obligations — for  
11 example, if interest rates increase, therefore reducing plan obligation, then plan  
12 assets decrease. Similarly, if interest rates decrease, therefore increasing plan  
13 obligation, then plan assets increase. In this way, the impact of swings in interest  
14 rates on the funded status of the plan is lessened.

15  
16 Additionally, the Company has limited its investments in return-seeking assets  
17 (such as stocks and real estate, for example) as these assets tend to be more volatile.  
18 This focus on a more stable overall funding status allows APS to better manage the  
19 volatility of its pension and OPEB expense.

20 **Q. APART FROM TYPICAL ACTUARIAL ADJUSTMENTS TO TEST YEAR**  
21 **PENSION AND OPEB EXPENSES, WHY ARE OTHER ADJUSTMENTS**  
22 **NEEDED TO THESE TEST YEAR EXPENSES AS COMPARED TO 2025**  
23 **ACTUAL COSTS?**

24 A. When a change is made to the underlying benefits provided by a specific benefit  
25 plan, the future obligations of that plan also change, impacting expenses across  
26 future years. Accounting rules require that any costs and credits related to these  
27 plan amendments be recognized through amortization over a fixed period. When  
28

1 this fixed period expires, expenses will change based on the expiration of the  
2 amortization. In these situations, the impact of that change is entirely known and  
3 measurable because it is based on plan benefit changes of a specified value that  
4 have an impact over a fixed amortization period into the future.

5  
6 In 2014, the Company changed its medical benefits for eligible pension plan  
7 participants, resulting in an overall savings of \$388.6 million through a reduction  
8 to the plan's long-term future obligations — a tremendous benefit to customers.  
9 APS amortized these savings over a 10-year period beginning in 2015 and has been  
10 reducing the Company's annual revenue requirement each year since that time.  
11 Because this \$388.6 million is now fully amortized, the change in pension and  
12 OPEB expense between the Test Year and 2025 includes the removal of this annual  
13 credit that had been previously offsetting these costs. The expiration of the credit  
14 accounts for \$18.7 million of the requested adjustment in expenses for the Test  
15 Year reflected in the normalization pro forma.

16 **Q. DID APS MAKE ANY CHANGES TO MINIMIZE THE INCREASE IN**  
17 **PENSION AND OPEB COSTS?**

18 A. Yes. The 2025 OPEB cost also reflects the impact of a change in the Company's  
19 actuarial assumptions regarding indexing benefits for eligible retirees. This change  
20 resulted in a one-time decrease to future OPEB obligations of approximately \$42.4  
21 million. This reduction in plan obligation benefits customers by decreasing 2025  
22 OPEB expense by approximately \$3.2 million, which is reflected in the  
23 normalization pro forma to reduce customer costs for the Test Year.



1 **Q. HOW WOULD THE AVAILABILITY OF A FORMULA RATE**  
2 **MECHANISM IMPACT THIS PENSION AND OPEB NORMALIZATION**  
3 **ADJUSTMENT IN THE YEARS AFTER NEW RATES TAKE EFFECT?**

4 A. The Company is proposing to adjust Test Year pension and OPEB expense to  
5 normalize these costs to reflect a typical-year level for ratemaking purposes. This  
6 is based on a consistently applied normalization method accepted by the  
7 Commission in numerous prior cases. This is very similar to the way weather is  
8 normalized in a test year – which is to ensure rates are designed to recover costs  
9 that can be expected or are typically experienced. In this case, the Company has  
10 also proposed a formula rate, which means that rates in this case will be designed  
11 to reflect normalized Test Year levels, but each subsequent year, the formula will  
12 evaluate actual costs and actual revenues against the authorized ROE. If the  
13 Company earns more than the level authorized, based on the normalized levels  
14 established in this proceeding, those surplus revenues will provide a benefit to  
15 customers in the annual application of the formula rate reset.

16 **IX. OTHER FINANCIAL MATTERS**

17 **Q. PLEASE DESCRIBE THE WILDFIRE OPERATIONS AND**  
18 **MAINTENANCE (O&M) EXPENSE DEFERRAL REQUESTS APS HAS**  
19 **MADE.**

20 A. APS has a pending deferral application related to its growing wildfire risk  
21 mitigation spending, specifically with respect to O&M expenses such as insurance  
22 premiums. With wildfire risks increasing to extraordinary levels and for reasons  
23 well beyond APS's control, the deferral supports increasing efforts to limit public  
24 safety risks and ensure grid reliability through APS's Comprehensive Fire  
25 Mitigation Plan (CFMP).<sup>22</sup> Mr. Tetlow's Direct Testimony describes the

26  
27 <sup>22</sup> See *In re Application of Ariz. Pub. Serv. Co. for Accounting Deferral for Recovery of*  
28 *Non-Capital and O&M Fire Mitigation Expenses, Docket E-01345A-24-0186, APS's*  
*Wildfire Deferral Application (Aug. 14, 2024) at 2.*

1 Company's wildfire mitigation efforts in detail. Of critical importance for APS's  
2 financial stability, in particular cash flows necessary to support critical operations,  
3 this deferral preserves an opportunity to recover the increasing costs associated  
4 with insurance premiums between general rate case proceedings, which saw an  
5 increase of 640% in 2025 alone due to the rising wildfire risk across the Western  
6 United States.<sup>23</sup> As a going forward matter, adoption of APS's formula rate  
7 proposal in this case will obviate the need for future accounting deferrals related to  
8 wildfire O&M expenses. For now, however, and in alignment with Staff's  
9 Recommended Order issued on May 28, 2025, Ms. Blankenship's Direct  
10 Testimony describes the request to seek recovery of the accumulation of these  
11 specific fire mitigation related O&M costs incurred after the Company's Test Year  
12 and which would otherwise be lost if not sought and recovered in this case.

13 **Q. DID APS ALSO REQUEST A DEFERRAL OF SIGNIFICANTLY**  
14 **INCREASING COSTS ASSOCIATED WITH THE CESSATION OF COAL-**  
15 **FIRE GENERATION AT CHOLLA POWER PLANT (CHOLLA)?**

16 A. Yes. In the case of Cholla, the deferral request is consistent with prior Commission  
17 orders and supports appropriate recovery of operating expenses and the remaining  
18 unrecovered net book value as Cholla ceased coal-fired operations in early 2025.<sup>24</sup>  
19 Specifically, the Cholla application requests the deferral of 1) "all non-fuel costs  
20 associated with APS's ownership, operation, and maintenance of the remaining  
21 [electric generation units]", and 2) Cholla decommissioning costs, including  
22 environmental remediation, Coal Combustion Residual (CCR) management  
23 facilities and CCR corrective actions.<sup>25</sup> With respect to these costs, CCR-related  
24

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25 <sup>23</sup> *Id.* at 3-4.

26 <sup>24</sup> *See In re Application of Ariz. Pub. Serv. Co. for Accounting and Deferral Order*  
27 *Associated with Unrecovered Book Value and Closure Costs of Cholla Power Plant*,  
Docket E-01345A-24-0185, APS's Cholla Deferral Application (Aug. 14, 2024) at 6.

28 <sup>25</sup> *Id.* at 5-6.

1 expenses necessary to comply with recently changed federal environmental  
2 regulations promulgated in May of 2024 are the most significant driver of expenses  
3 that will not be captured in current rates for service. In fact, absent these changes  
4 in federal environmental regulations, only a relatively small amount of unrecovered  
5 net book value remains for Cholla, such that current rates would substantially  
6 recover such costs prior to the projected rate effective date in this proceeding. As  
7 described in Mr. Tetlow's Direct Testimony, these cost increases are both  
8 extraordinary and wholly outside of APS's control, given that they result from  
9 recent changes to federal environmental regulations governing CCR management  
10 and remediation.

11  
12 Ms. Blankenship's Direct Testimony discusses the accounting mechanisms by  
13 which costs will be collected in rates for service as a result of this rate case. In  
14 addition, APS requests that the deferral for costs and expenses arising from the  
15 cessation of operations at Cholla, in particular CCR management and remediation  
16 costs, be continued after new rates take effect as a result of this rate case.

17 **Q. WHY IS THE DEFERRAL FOR CHOLLA CLOSURE COSTS**  
18 **IMPORTANT FOR MAINTAINING THE FINANCIAL STABILITY OF**  
19 **APS?**

20 A. In the case of costs arising from the cessation of coal-fired generation at Cholla,  
21 the Company is effectively providing financing for prudent costs it has incurred in  
22 the public's interest until costs can be recovered from customers later. Cost  
23 deferrals provide critical financial support for APS when extraordinary changes to  
24 necessary expenditures occur before they can be established in recovery  
25 mechanisms. Deferrals typically seek to keep customer bills lower through a  
26 gradual recovery over a multi-year timeframe. In the near term, Company credit  
27 metrics face pressure as necessary spend constrains operating cash flows, and the  
28

1 Company must seek additional financing from debt and equity markets until  
2 revenue recovery can catch up. Nonetheless, because the deferral mechanism  
3 provides an opportunity to recover these costs at a later date, the deferrals support  
4 financial stability by ensuring these costs are not automatically lost to regulatory  
5 lag. In addition, because of the significant increase in CCR-related costs — most  
6 of which will be incurred in large amounts annually over the next approximately  
7 five years — the deferral of these costs provides a mechanism to amortize these  
8 expenses over a longer period of time. In this respect, maintaining the deferral for  
9 these significantly increasing costs on a going forward basis — after rates  
10 associated with this case take effect — will reduce customer costs associated with  
11 the closure of Cholla.

12 **Q. IS THE COMPANY PROPOSING ANY CHANGES TO THE TREATMENT**  
13 **OF INVESTMENT TAX CREDITS RELATED TO ITS ARIZONA SUN**  
14 **BESS?**

15 A. Yes. Section 13102(f)(5) of the Inflation Reduction Act provides utilities an  
16 election out of the tax normalization requirements for Investment Tax Credits  
17 (ITC) for its energy storage property that has a maximum capacity of at least 500  
18 kWh. Unless such an election is made, Internal Revenue Service (IRS)  
19 normalization continues to be required for the ITC from battery systems.

20  
21 The Company made an election out of the tax normalization requirements for ITC  
22 related to its Arizona Sun BESS, as part of its 2023 tax return filing.<sup>26</sup> By making  
23 this election, the Company has increased flexibility in how these ITC benefits can  
24 be provided to customers.

25  
26  
27 <sup>26</sup> The Arizona Sun BESS is a collection of battery storage — totaling approximately 200  
28 MW — at nine APS solar facilities. The project was included in the Company's PTYP  
request in its last rate case.

1 In this filing, the Company is proposing to provide customer relief by accelerating  
2 the ITC benefits from the Arizona Sun BESS. Specifically, the Company is  
3 proposing to amortize through its cost of service the remaining unamortized net  
4 ITC balance as of the new rate enactment date over a period of three years.  
5 Accelerating this amortization will offset the cost of electricity for current  
6 customers in this rate case, who currently rely on the Arizona Sun BESS facility to  
7 provide grid reliability, reducing the current revenue requirement by \$19.8 million.

8  
9 This proposed methodology has been reflected in the Company's rate request, with  
10 the first year of this expected amortization being reflected as a cost-of-service  
11 adjustment in the Company's Normalize Income Tax Expense/Interest  
12 Synchronization.

13 **Q. HAS THE COMPANY PLACED IN SERVICE ANY OTHER BATTERY**  
14 **INVESTMENTS THAT AN ELECTION OUT OF THE IRS TAX**  
15 **NORMALIZATION REQUIREMENTS COULD HAVE BEEN MADE?**

16 A. As of the end of the December 31, 2024 Test Year, no. However, the Company has  
17 included the investment costs of the Agave BESS, which is expected to be  
18 operational by December 31, 2025, as part of the Company's PTYP request. The  
19 Company intends to make an election out of the IRS tax normalization  
20 requirements for the Agave BESS on its tax return for the year the plant is placed  
21 in service.

22 **Q. HAS THE COMPANY INCLUDED ANY ESTIMATED ITC BENEFITS**  
23 **RELATED TO THE AGAVE BESS IN ITS RATE REQUEST? IF YES,**  
24 **WHAT METHODOLOGY HAS THE COMPANY APPLIED?**

25 A. Yes. The Company has included estimated ITC benefits related to its Agave BESS  
26 in its PTYP Income Statement Pro Forma.

1 Because the Company intends to elect out of the IRS tax normalization  
2 requirements for this investment, the Company is proposing to follow a similar  
3 treatment to what it has proposed for the Arizona Sun BESS ITC and provide  
4 customers with the net benefits of the Agave BESS ITC over a five year cost-of-  
5 service amortization period.

6  
7 This proposed methodology has been reflected in the Company's rate request, with  
8 the first year of this expected amortization being reflected as a cost-of-service  
9 adjustment in the Company's PTYP Income Statement Pro Forma.

10 **Q. WHY IS THE COMPANY PROPOSING A DIFFERENT AMORTIZATION**  
11 **PERIOD FOR ITS AGAVE BESS ITC THAN IT IS PROPOSING FOR THE**  
12 **ARIZONA SUN BESS ITC?**

13 A. The Company believes that an amortization period that aligns with the tax  
14 depreciable life (as opposed to the book depreciable life) of the battery storage  
15 investment, (i.e., five years), is supportable for its Agave BESS ITC. By year six,  
16 the Company will have fully depreciated the asset for tax purposes. The result of  
17 adopting APS's proposed amortization period is that tax savings flow back to  
18 customers more quickly, offsetting the cost of electricity for customers. However,  
19 because the Arizona Sun BESS has been in service since 2023, the Company  
20 believes that a shorter amortization period for providing benefits back to customers  
21 is warranted for this asset.

22 **Q. HAS THE COMPANY RECOGNIZED ANY TAX BENEFITS RELATED**  
23 **TO NUCLEAR POWER PRODUCTION TAX CREDITS?**

24 A. No. The Nuclear Power Production Tax Credit (Nuclear PTC) was passed into law  
25 as part of the Inflation Reduction Act of 2022.<sup>27</sup> APS is currently awaiting guidance  
26 from the United States Treasury Department related to the definition of "gross  
27

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28 <sup>27</sup> See <https://www.congress.gov/bill/117th-congress/house-bill/5376>.

1 receipts from nuclear sales” for purposes of the credit phase-out that is part of the  
2 Nuclear PTC calculation. Without such guidance, APS is uncertain as to the  
3 amount of benefit the Nuclear PTC may provide as a full credit phase-out remains  
4 a possibility. APS continues to monitor activity by the United States Treasury to  
5 determine how best to leverage the Nuclear PTC for the benefit of customers. Ms.  
6 Hobbick discusses various mechanisms in her Direct Testimony that could be used  
7 to return tax credits to customers between rate cases.

8 X. CONCLUSION

9 **Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?**

10 A. Yes.