

Note: The updated file primarily adds core revenue and core operating profit reconciliations (including comparative numbers) on page 7 to support the calculation of core operating margin incremental.

KEYSIGHT TECHNOLOGIES, INC.

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KEYSIGHT TECHNOLOGIES, INC.
CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS
(In millions, except per share data)
(Unaudited)
PRELIMINARY

	Three months ended April 30,		Six months ended April 30,	
	2026	2025	2026	2025
Orders	\$ 2,051	\$ 1,316	\$ 3,696	\$ 2,579
Revenue	\$ 1,717	\$ 1,306	\$ 3,317	\$ 2,604
Costs and expenses:				
Cost of products and services	539	492	1,144	970
Research and development	320	250	623	499
Selling, general and administrative	456	360	903	721
Other operating expense (income), net	(5)	(3)	(8)	(11)
Total costs and expenses	1,310	1,099	2,662	2,179
Income from operations	407	207	655	425
Interest income	18	21	34	40
Interest expense	(25)	(20)	(54)	(40)
Other income (expense), net	18	112	(19)	94
Income before taxes	418	320	616	519
Provision (benefit) for income taxes	69	63	(14)	93
Net income	<u>\$ 349</u>	<u>\$ 257</u>	<u>\$ 630</u>	<u>\$ 426</u>
Net income per share:				
Basic	\$ 2.04	\$ 1.49	\$ 3.68	\$ 2.47
Diluted	\$ 2.02	\$ 1.49	\$ 3.64	\$ 2.45
Weighted average shares used in computing net income per share:				
Basic	171	172	171	173
Diluted	173	173	173	174

KEYSIGHT TECHNOLOGIES, INC.
CONDENSED CONSOLIDATED BALANCE SHEET
(In millions, except par value and share data)
(Unaudited)
PRELIMINARY

	<u>April 30, 2026</u>	<u>October 31, 2025</u>
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 2,412	\$ 1,873
Accounts receivable, net	1,022	939
Inventory	1,038	1,050
Other current assets	570	486
Total current assets	<u>5,042</u>	<u>4,348</u>
Property, plant and equipment, net	741	795
Operating lease right-of-use assets	220	236
Goodwill	3,465	3,424
Other intangible assets, net	1,174	1,304
Long-term investments	169	211
Long-term deferred tax assets	335	373
Other assets	592	610
Total assets	<u>\$ 11,738</u>	<u>\$ 11,301</u>
LIABILITIES AND EQUITY		
Current liabilities:		
Current portion of long-term debt	\$ 699	\$ —
Accounts payable	392	355
Employee compensation and benefits	448	399
Deferred revenue	737	652
Income and other taxes payable	124	207
Operating lease liabilities	52	51
Other accrued liabilities	197	186
Total current liabilities	<u>2,649</u>	<u>1,850</u>
Long-term debt	1,832	2,534
Retirement and post-retirement benefits	76	75
Long-term deferred revenue	251	232
Long-term operating lease liabilities	176	193
Other long-term liabilities	423	536
Total liabilities	<u>5,407</u>	<u>5,420</u>
Stockholders' equity:		
Preferred stock; \$0.01 par value; 100 million shares authorized; none issued and outstanding	—	—
Common stock; \$0.01 par value; 1 billion shares authorized; 203 million and 202 million shares issued, respectively	2	2
Treasury stock, at cost; 32.0 million shares and 30.8 million shares, respectively	(4,108)	(3,799)
Additional paid-in-capital	2,982	2,851
Retained earnings	7,705	7,075
Accumulated other comprehensive loss	(250)	(248)
Total stockholders' equity	<u>6,331</u>	<u>5,881</u>
Total liabilities and equity	<u>\$ 11,738</u>	<u>\$ 11,301</u>

KEYSIGHT TECHNOLOGIES, INC.
CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
(In millions)
(Unaudited)
PRELIMINARY

	Six months ended April 30,	
	2026	2025
Cash flows from operating activities:		
Net income	\$ 630	\$ 426
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	77	64
Amortization	135	70
Share-based compensation	134	98
Deferred tax expense (benefit)	(30)	(40)
Excess and obsolete inventory-related charges	19	22
Gain on sale of investments	(6)	—
Unrealized loss (gain) on investments in equity securities	48	(23)
Other non-cash expenses (income), net	8	2
Changes in assets and liabilities, net of effects of businesses acquired:		
Accounts receivable	(89)	123
Inventory	(6)	(18)
Accounts payable	46	7
Employee compensation and benefits	61	20
Deferred revenue	91	52
Income taxes payable	(103)	56
Other assets and liabilities	(73)	3
Net cash provided by operating activities ^(a)	<u>942</u>	<u>862</u>
Cash flows from investing activities:		
Investments in property, plant and equipment	(63)	(59)
Acquisitions of businesses and intangible assets, net of cash acquired	(17)	(3)
Purchase of investments	(17)	(4)
Proceeds from sale of investments	17	—
Net cash used in investing activities	<u>(80)</u>	<u>(66)</u>
Cash flows from financing activities:		
Proceeds from issuance of common stock under employee stock plans	32	31
Payment of taxes related to net share settlement of equity awards	(35)	(29)
Treasury stock repurchases, including excise tax payments	(310)	(228)
Proceeds from issuance of long-term debt	—	748
Payment of acquisition-related consideration	(14)	—
Debt issuance costs	(1)	(7)
Net cash provided by (used in) financing activities	<u>(328)</u>	<u>515</u>
Effect of exchange rate movements	<u>6</u>	<u>10</u>
Net increase in cash, cash equivalents, and restricted cash	540	1,321
Cash, cash equivalents, and restricted cash at beginning of period	1,890	1,814
Cash, cash equivalents, and restricted cash at end of period	<u>\$ 2,430</u>	<u>\$ 3,135</u>

^(a) Cash payments included in operating activities:

Interest payments	\$ 70	\$ 39
Income tax paid, net	\$ 84	\$ 44

KEYSIGHT TECHNOLOGIES, INC.
COMMUNICATIONS SOLUTIONS GROUP (CSG)
(In millions, except percentages)
(Unaudited)
PRELIMINARY

	FY 2026				
	Q1	Q2	Q3	Q4	Total
Revenue	\$ 1,124	\$ 1,231			\$ 2,355
Gross margin, %	68.5%	74.1%			71.4%
Income from operations	\$ 309	\$ 411			\$ 720
Operating margin, %	27.5%	33.4%			30.6%

	FY 2025				
	Q1	Q2	Q3	Q4	Total
Revenue	\$ 883	\$ 913	\$ 940	\$ 990	\$ 3,726
Gross margin, %	68.0%	66.9%	66.7%	65.9%	66.9%
Income from operations	\$ 240	\$ 236	\$ 246	\$ 264	\$ 986
Operating margin, %	27.2%	25.9%	26.1%	26.7%	26.5%

Segment revenue and income from operations is consistent with the respective non-GAAP financial measures as discussed on last page.

KEYSIGHT TECHNOLOGIES, INC.
ELECTRONIC INDUSTRIAL SOLUTIONS GROUP (EISG)
(In millions, except percentages)
(Unaudited)
PRELIMINARY

	FY 2026				
	Q1	Q2	Q3	Q4	Total
Revenue	\$ 476	\$ 486			\$ 962
Gross margin, %	62.4%	67.8%			65.1%
Income from operations	\$ 130	\$ 161			\$ 291
Operating margin, %	27.2%	33.1%			30.2%

	FY 2025				
	Q1	Q2	Q3	Q4	Total
Revenue	\$ 415	\$ 393	\$ 412	\$ 429	\$ 1,649
Gross margin, %	61.1%	59.4%	57.4%	60.4%	59.6%
Income from operations	\$ 114	\$ 92	\$ 92	\$ 109	\$ 407
Operating margin, %	27.4%	23.4%	22.3%	25.4%	24.7%

Segment revenue and income from operations is consistent with the respective non-GAAP financial measures as discussed on last page.

KEYSIGHT TECHNOLOGIES, INC.
GROSS PROFIT AND OPERATING MARGIN RECONCILIATIONS
(In millions, except percentages)
(Unaudited)
PRELIMINARY

Reconciliation of Gross profit to non-GAAP gross profit

	Three months ended		Six months ended	
	April 30,		April 30,	
	2026	2025	2026	2025
Gross profit, as reported	\$ 1,178	\$ 814	\$ 2,173	\$ 1,634
Amortization of acquisition-related balances	49	20	100	39
Share-based compensation	14	9	29	20
Acquisition and integration costs	—	—	1	1
Restructuring and others	—	1	5	4
Non-GAAP gross profit	\$ 1,241	\$ 844	\$ 2,308	\$ 1,698
GAAP gross margin, %	68.6%	62.4%	65.5%	62.7%
Non-GAAP gross margin, %	72.3%	64.6%	69.6%	65.2%

Reconciliation of Income from operations to non-GAAP income from operations

	Three months ended		Six months ended	
	April 30,		April 30,	
	2026	2025	2026	2025
Income from operations, as reported	\$ 407	\$ 207	\$ 655	\$ 425
Amortization of acquisition-related balances	73	34	146	67
Share-based compensation	58	37	135	99
Acquisition and integration costs	30	39	59	67
Restructuring and others	4	11	16	24
Non-GAAP income from operations	\$ 572	\$ 328	\$ 1,011	\$ 682
GAAP operating margin, %	23.7%	15.9%	19.8%	16.3%
Non-GAAP operating margin, %	33.3%	25.2%	30.5%	26.2%

Please refer to the last page for details on the use of non-GAAP financial measures.

KEYSIGHT TECHNOLOGIES, INC.
OPERATING MARGIN RECONCILIATIONS, INCLUDING IMPACT OF IEEPA TARIFF REFUND CLAIMS
(In millions, except where noted)
(Unaudited)
PRELIMINARY

	Three months ended	
	April 30,	
	2026	2025
Revenue, reported	\$ 1,717	\$ 1,306
Revenue from acquisitions or divestitures	(87)	—
Organic revenue ^(a)	1,630	1,306
Currency impacts	(16)	—
Core revenue ^(a)	<u>\$ 1,614</u>	<u>\$ 1,306</u>
Non-GAAP income from operations, reported ^(b)	\$ 572	\$ 328
Operating profit from acquisitions or divestitures	(8)	—
Organic income from operations ^(a)	564	328
Currency impacts	9	—
Core income from operations ^(a)	<u>\$ 573</u>	<u>\$ 328</u>
Supplemental: Organic metrics excluding IEEPA tariff refund claims		
Organic revenue (as above)	\$ 1,630	\$ 1,306
Net IEEPA tariff refund claims ^(c)	40	—
Organic revenue, excluding IEEPA tariff refund claims	<u>\$ 1,670</u>	<u>\$ 1,306</u>
Organic income from operations (as above)	\$ 564	\$ 328
Net IEEPA tariff refund claims ^(c)	(57)	—
Organic income from operations, excluding IEEPA tariff refund claims	<u>\$ 507</u>	<u>\$ 328</u>
Organic operating margin, excluding IEEPA tariff refund claims	30.4%	25.2%
Organic operating margin incremental, excluding IEEPA tariff refund claims	49%	

^(a) Organic excludes the impact of acquisitions or divestitures closed in the last twelve months; core excludes the impact of currency, acquisitions or divestitures closed in the last twelve months.

^(b) Please refer page 6 for reconciliation of non-GAAP income from operations to GAAP income from operations.

^(c) Reflects the claims for recovery of IEEPA tariffs previously paid, including related statutory interest on tariff refunds, as well as the refund of tariff surcharges previously collected from customers, with a corresponding reduction to revenue in the condensed consolidated statement of operations. Refer to the Q2'26 earnings press release for additional details.

Please refer to the last page for details on the use of non-GAAP financial measures.

KEYSIGHT TECHNOLOGIES, INC.
OPERATING EXPENSES RECONCILIATIONS
(In millions)
(Unaudited)
PRELIMINARY

Reconciliation of research & development expenses to non-GAAP research & development expenses

	Three months ended		Six months ended	
	April 30,		April 30,	
	2026	2025	2026	2025
Research & development expenses, as reported	\$ 320	\$ 250	\$ 623	\$ 499
Share-based compensation	(14)	(9)	(36)	(25)
Acquisition and integration costs	(3)	—	(4)	(1)
Restructuring and others	—	(3)	(1)	(5)
Non-GAAP research & development expenses	<u>\$ 303</u>	<u>\$ 238</u>	<u>\$ 582</u>	<u>\$ 468</u>

Reconciliation of selling, general & administrative expenses to non-GAAP selling, general & administrative expenses

	Three months ended		Six months ended	
	April 30,		April 30,	
	2026	2025	2026	2025
Selling, general & administrative expenses, as reported	\$ 456	\$ 360	\$ 903	\$ 721
Amortization of acquisition-related balances	(24)	(14)	(46)	(28)
Share-based compensation	(30)	(19)	(70)	(54)
Acquisition and integration costs	(27)	(39)	(54)	(65)
Restructuring and others	(4)	(7)	(10)	(15)
Non-GAAP selling, general & administrative expenses	<u>\$ 371</u>	<u>\$ 281</u>	<u>\$ 723</u>	<u>\$ 559</u>

Reconciliation of other operating expense (income), net to non-GAAP other operating expense (income), net

	Three months ended		Six months ended	
	April 30,		April 30,	
	2026	2025	2026	2025
Other operating expense (income), net, as reported	\$ (5)	\$ (3)	\$ (8)	\$ (11)
Non-GAAP other operating expense (income), net	<u>\$ (5)</u>	<u>\$ (3)</u>	<u>\$ (8)</u>	<u>\$ (11)</u>

Reconciliation of operating expenses to non-GAAP operating expenses

	Three months ended		Six months ended	
	April 30,		April 30,	
	2026	2025	2026	2025
Operating expenses, as reported	\$ 771	\$ 607	\$ 1,518	\$ 1,209
Amortization of acquisition-related balances	(24)	(14)	(46)	(28)
Share-based compensation	(44)	(28)	(106)	(79)
Acquisition and integration costs	(30)	(39)	(58)	(66)
Restructuring and others	(4)	(10)	(11)	(20)
Non-GAAP operating expenses	<u>\$ 669</u>	<u>\$ 516</u>	<u>\$ 1,297</u>	<u>\$ 1,016</u>

Please refer to the last page for details on the use of non-GAAP financial measures.

KEYSIGHT TECHNOLOGIES, INC.
NET INCOME AND DILUTED EPS RECONCILIATION
(In millions, except per share data)
(Unaudited)
PRELIMINARY

	Three months ended				Six months ended			
	April 30,				April 30,			
	2026		2025		2026		2025	
	Net Income	Diluted EPS	Net Income	Diluted EPS	Net Income	Diluted EPS	Net Income	Diluted EPS
GAAP Net income	\$ 349	\$ 2.02	\$ 257	\$ 1.49	\$ 630	\$ 3.64	\$ 426	\$ 2.45
Non-GAAP adjustments:								
Amortization of acquisition-related balances	73	0.42	34	0.19	146	0.84	67	0.38
Share-based compensation	58	0.34	37	0.22	135	0.78	99	0.57
Acquisition and integration costs (benefits)	31	0.18	(74)	(0.42)	60	0.35	24	0.14
Restructuring and others	4	0.03	12	0.07	16	0.09	25	0.14
Net loss (gain) on equity investments	(6)	(0.04)	14	0.08	42	0.25	(23)	(0.13)
Adjustment for taxes ^(a)	(12)	(0.08)	15	0.07	(156)	(0.90)	(6)	(0.03)
Non-GAAP Net income	<u>\$ 497</u>	<u>\$ 2.87</u>	<u>\$ 295</u>	<u>\$ 1.70</u>	<u>\$ 873</u>	<u>\$ 5.05</u>	<u>\$ 612</u>	<u>\$ 3.52</u>
Weighted average shares outstanding - diluted	173		173		173		174	

^(a) For the three and six months ended April 30, 2026 and 2025, management used a non-GAAP effective tax rate of 14%, respectively.

Please refer to the last page for details on the use of non-GAAP financial measures.

KEYSIGHT TECHNOLOGIES, INC.
IEEPA TARIFF REFUND CLAIMS
(In millions, except where noted)
(Unaudited)
PRELIMINARY

	Operating results	IEEPA tariff refund claims^(a)	Reported
Revenue	\$ 1,758	\$ (40)	\$ 1,717
Gross profit	\$ 1,188	\$ 53	\$ 1,241
Gross margin, %	67.6%	4.7%	72.3%
Income from operations	\$ 515	\$ 57	\$ 572
Operating margin, %	29.3%	4.0%	33.3%
Net income	\$ 446	\$ 51	\$ 497
EPS	\$ 2.58	\$ 0.29	\$ 2.87

^(a) Reflects the claims for recovery of IEEPA tariffs previously paid, including related statutory interest on tariff refunds, as well as the refund of tariff surcharges previously collected from customers, with a corresponding reduction to revenue in the condensed consolidated statement of operations. Refer to the Q2'26 earnings press release for additional details.

Non-GAAP measures, except revenue. Please refer to the last page for details on the use of non-GAAP financial measures.
Amounts in table above may not total due to rounding.

KEYSIGHT TECHNOLOGIES, INC.
RECONCILIATIONS OF CORE REVENUE BY SEGMENT AND REGION
(In millions)
(Unaudited)
PRELIMINARY

Year-over-Year								
Revenue by segment	Revenue			Revenue from	Currency	Core revenue		
	Q2'26	Q2'25	YoY % Chg.	acquisitions or divestitures	adjustments	Q2'26	Q2'25	YoY % Chg.
Communications Solutions Group	\$ 1,231	\$ 913	35%	\$ 62	\$ 11	\$ 1,158	\$ 913	27%
Electronic Industrial Solutions Group	486	393	24%	25	5	456	393	16%
Total revenue	\$ 1,717	\$ 1,306	31%	\$ 87	\$ 16	\$ 1,614	\$ 1,306	24%

Revenue by region	Revenue			Revenue from	Currency	Core revenue		
	Q2'26	Q2'25	YoY % Chg.	acquisitions or divestitures	adjustments	Q2'26	Q2'25	YoY % Chg.
Americas	\$ 644	\$ 510	26%	\$ 45	\$ —	\$ 599	\$ 510	17%
Europe	327	223	47%	14	19	294	223	33%
Asia Pacific	746	573	30%	28	(3)	721	573	26%
Total revenue	\$ 1,717	\$ 1,306	31%	\$ 87	\$ 16	\$ 1,614	\$ 1,306	24%

Please refer to the last page for details on the use of non-GAAP financial measures.

KEYSIGHT TECHNOLOGIES, INC.
REVENUE BY END MARKETS
(In millions)
(Unaudited)
PRELIMINARY

	Q2'26	Q2'25	Percent Inc/(Dec)
Aerospace, Defense and Government	\$ 373	\$ 301	24%
Commercial Communications	858	612	40%
Electronic Industrial	486	393	24%
Total Revenue	\$ 1,717	\$ 1,306	31%

KEYSIGHT TECHNOLOGIES, INC.
FREE CASH FLOW
(In millions)
(Unaudited)
PRELIMINARY

	Three months ended April 30,		Six months ended April 30,	
	2026	2025	2026	2025
Net cash provided by operating activities	\$ 501	\$ 484	\$ 942	\$ 862
Adjustments:				
Investments in property, plant and equipment	(29)	(27)	(63)	(59)
Free cash flow	<u>\$ 472</u>	<u>\$ 457</u>	<u>\$ 879</u>	<u>\$ 803</u>

Please refer to the last page for details on the use of non-GAAP financial measures.

Non-GAAP Financial Measures

Management uses both GAAP and non-GAAP financial measures to analyze and assess the overall performance of the business, to make operating decisions and to forecast and plan for future periods. We believe that our investors benefit from seeing our results “through the eyes of management” in addition to seeing our GAAP results. This information enhances investors’ understanding of the continuing performance of our business and facilitates comparison of performance to our historical and future periods.

Our non-GAAP financial measures may not be comparable to similarly titled measures used by other companies, including industry peer companies, limiting the usefulness of these measures for comparative purposes.

These non-GAAP measures should be considered supplemental to and not a substitute for financial information prepared in accordance with GAAP. The discussion below presents information about each of the non-GAAP financial measures and the company’s reasons for including or excluding certain categories of income or expenses from our non-GAAP results. In future periods, we may exclude such items and may incur income and expenses similar to these excluded items. Accordingly, adjustments for these items and other similar items in our non-GAAP presentation should not be interpreted as implying that these items are non-recurring, infrequent or unusual.

Core Revenue/ Margin excludes the impact of foreign currency changes and revenue/ expenses associated with acquisitions or divestitures completed within the last twelve months. We exclude from the current period the impact of foreign currency changes as currency rates can fluctuate based on factors outside our control and may obscure underlying growth trends. To determine this impact, current period results for entities reporting in currencies other than United States dollars are converted into United States dollars at the actual exchange rates in effect during the respective prior periods. Given the nature, size and number of acquisitions can vary significantly from period to period and as compared to our peers, we also exclude revenue/ expenses associated with recently acquired businesses to facilitate comparisons of growth and analysis of underlying business trends.

Percentages and period over period changes are calculated using underlying unrounded values and may not precisely reconcile to the rounded figures presented.

Free cash flow includes cash provided by operating activities adjusted for net investments in property, plant & equipment.

Non-GAAP Income from Operations, Non-GAAP Net Income and Non-GAAP Diluted EPS may include the following types of adjustments:

- *Acquisition-related Items:* We exclude the impact of certain items recorded in connection with business combinations from our non-GAAP financial measures that are either non-cash or not normal, recurring operating expenses due to their nature, variability of amounts and lack of predictability as to occurrence or timing. These amounts may include non-cash items such as the amortization of acquired intangible assets and amortization of items associated with fair value purchase accounting adjustments. We also exclude other acquisition and integration costs associated with business acquisitions that are not normal recurring operating expenses, including gain/loss on foreign exchange contracts and legal, accounting and due diligence costs. We exclude these charges to facilitate a more meaningful evaluation of our current operating performance and comparisons to our past operating performance.
- *Share-based Compensation Expense:* We exclude share-based compensation expense from our non-GAAP financial measures as it is primarily a non-cash charge and can vary significantly from period to period based on the company’s share price, as well as the timing, size and nature of equity awards granted. Management believes the exclusion of this expense facilitates the ability of investors to compare the company’s operating results with those of other companies, many of which also exclude share-based compensation expense in determining their non-GAAP financial measures.
- *Restructuring and others:* We exclude incremental expenses associated with restructuring initiatives including those of acquired entities, usually aimed at material changes in the business or cost structure. Such costs may include employee separation costs, asset impairments, facility-related costs, contract termination fees, and costs to move operations from one location to another. These activities can vary significantly from period to period based on the timing, size and nature of restructuring plans; therefore, we do not consider such costs to be normal, recurring operating expenses. We also exclude “others,” not normal, recurring, cash operating income/expenses from our non-GAAP financial measures. Such items are evaluated on an individual basis, based on both quantitative and qualitative factors and generally represent items that we do not anticipate occurring as part of our normal business. While not all-inclusive, examples of such items would include significant non-recurring events like realized gains or losses associated with our employee benefit plans, costs and recoveries related to unusual events, gain on sale of assets/divestitures, adjustment attributable to non-controlling interest, etc. We believe that these costs do not reflect expected future operating expenses and do not contribute to a meaningful evaluation of the company’s current operating performance or comparisons to our operating performance in other periods.
- *Net gains/losses on investments:* We also exclude net gains and losses on equity investments, which primarily represent profits or losses recognized from changes in the fair value and/or sale of equity securities. Such fluctuations are driven by market conditions and factors beyond our control and are not indicative of the Company’s core operating results.
- *Estimated Tax Rate:* We utilize a consistent methodology for long-term projected non-GAAP tax rate. When projecting this long-term rate, we exclude any tax benefits or expenses that are not directly related to ongoing operations and which are either isolated or cannot be expected to occur again with any regularity or predictability. Additionally, we evaluate our current long-term projections, current tax structure and other factors, such as existing tax positions in various jurisdictions and key tax holidays in major jurisdictions where Keysight operates. This tax rate could change in the future for a variety of reasons, including but not limited to significant changes in geographic earnings mix including acquisition activity, or fundamental tax law changes in major jurisdictions where Keysight operates. The above reasons also limit our ability to reasonably estimate the future GAAP tax rate and provide a reconciliation of the expected non-GAAP earnings per share for the third quarter of fiscal 2026 to the GAAP equivalent.

Management recognizes these items can have a material impact on our cash flows and/or our net income. Our GAAP financial statements, including our Condensed Consolidated Statement of Cash Flows, portray those effects. Although we believe it is useful for investors to see core performance free of special items, investors should understand that the excluded costs are actual expenses that may impact the cash available to us for other uses. To gain a complete picture of all effects on the company’s profit and loss from any and all events, management does (and investors should) rely upon the Condensed Consolidated Statement of Operations prepared in accordance with GAAP. The non-GAAP measures focus instead upon the core business of the company, which is only a subset, albeit a critical one, of the company’s performance.