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Proofpoint Honors CDW as 2014 Channel Partner of the Year

Proofpoint Continues to Expand Its Channel Partner Program to Deliver Industry-Leading Security and Compliance Solutions to the Enterprise

SUNNYVALE, Calif., May 27, 2015 (GLOBE NEWSWIRE) -- [Proofpoint, Inc.](#), (Nasdaq:PFPT), a leading next-generation security and compliance company, today announced that CDW has been named Proofpoint's 2014 Partner of the Year. As one of the largest national solution providers to join the [Proofpoint Channel Partner Program](#), CDW is honored for outstanding achievement and top-performance throughout 2014.

"Proofpoint is making powerful strides in channel execution with large, strategic channel partners," said Dee Dee Acquista, senior director of worldwide channels for Proofpoint. "Our CDW partnership has resulted in a strong acceleration in both our mid-market segments and large enterprise business. It is a direct reflection of our mutual commitment to fostering joint success. We look forward to continuing our partnership with CDW in 2015 and beyond."

The annual Channel Partner of the Year Award recognizes one strategic partner that increases sales through superior account management; invests in sales and technical security resources; and upholds a strong focus on demand generation and market share growth.

"Our partnership with Proofpoint enables us to deliver comprehensive next-generation security and compliance solutions to our customers, and the first year of our relationship has been extraordinarily successful," said Sadik Al-Abdulla, director of security solutions for CDW. "We recognize the value of Proofpoint's solutions and are committed to providing our customers with the most effective deployments in the marketplace. We are honored to be recognized as Proofpoint's Channel Partner of the Year."

Through comprehensive sales enablement and technical training, the Proofpoint Channel Partner Program provides partners with the resources and support needed to deliver next-generation security and compliance solutions. The partner program offers the following opportunities:

- | Increased and recurring revenue streams
- | Discounts commensurate with technical certification and deal registration
- | Sales leads and sales support
- | Marketing tools and access to joint marketing investments
- | Promotion and incentive programs for sales account managers and sales engineers
- | Assistance and guidance from a dedicated Proofpoint channel sales manager

To request more information on the Proofpoint Channel Partner Program, please email partners@proofpoint.com and visit <https://www.proofpoint.com/us/partners>.

About Proofpoint, Inc.

Proofpoint Inc. (Nasdaq:PFPT) is a leading next-generation security and compliance company that provides cloud-based solutions for comprehensive threat protection, incident response, secure communications, social media security, compliance, archiving and governance. Organizations around the world depend on Proofpoint's expertise, patented technologies and on-demand delivery system. Proofpoint protects against phishing, malware and spam, while safeguarding privacy, encrypting sensitive information, and archiving and governing messages and critical enterprise information. More information is available at www.proofpoint.com.

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The use of the word "partner" or "partnership" does not imply a legal partnership relationship between Proofpoint and any other company.

CONTACT: MEDIA CONTACT:

Patricia Hogan

Proofpoint, Inc.

408-763-3863

phogan@proofpoint.com

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