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Proofpoint Joins General Dynamics’ Cloud-Based Email Solution for Federal and Health Markets

Cloud-Based Email Security Offerings Designed to Protect Data and Meet Data Security Regulations

SUNNYVALE, CA -- (Marketwire) -- 09/27/12 -- Proofpoint, Inc. (NASDAQ: PFPT), a leading security-as-a-service provider, today announced that its Protection and Privacy suites will be integrated into General Dynamics Information Technology’s cloud-based Email-as-a-Service (EaaS) solution for the federal and health markets.

Proofpoint’s Protection and Privacy suites are integrated with General Dynamics Information Technology's GSA EaaS offering, built on VMware Zimbra® Collaboration Server. Proofpoint has integrated their solution with the VMware Zimbra platform with Zimlets for spam reporting and email encryption. This offering enables compliance with data security regulations, such as the Federal Risk and Authorization Program (FedRAMP), the Federal Information Security and Management Act (FISMA), the Health Insurance Portability and Accountability Act (HIPAA), and the Health Information Technology for Economic and Clinical Health (HITECH), as well as the myriad of State privacy laws (MA, CA, etc).

The federal market for cloud-based email solutions is important. In 2011, the U.S. Chief Information Officer of Federal Government was quoted in Government Technology that more than 950,000 federal mailboxes have been specifically identified for eventual migration to the cloud. The federal government’s “cloud first” policy requires agencies to give priority to cloud-based technology whenever possible.

Proofpoint Enterprise Protection and Proofpoint Enterprise Privacy suites are featured in the General Dynamics GSA EaaS solution. This innovative Proofpoint toolset helps to identify threats and block malicious phishing messages.

"VMware Zimbra® Collaboration Server is designed for the cloud and 10s of millions of users rely on VMware Zimbra in the cloud for their email,” said Andy Pflaum, senior director, VMware Zimbra Strategic Alliances. "VMware Zimbra's open architecture allows for seamless integration with Proofpoint Enterprise Protection and Proofpoint Enterprise Privacy, and provides a platform for General Dynamics Information Technology to provide secure and sophisticated cloud-based email and message protection for government agencies and healthcare organizations."

Proofpoint Protection provides inbound anti-spam and anti-malware blocking. Proofpoint Privacy provides outbound filtering to protect the safety of sensitive data, including personally identifiable information (PII), Protected Health Information (PHI), and Controlled Unclassified Information (CUI). In the General Dynamics Information Technology GSA Email-as-a-Service solution, these products will be augmented with Proofpoint "smart identifier" modules specifically tailored to address the threats facing Federal and Healthcare organizations, providing a unique competitive advantage.

"General Dynamics Information Technology consistently delivers EaaS superiority," said Tom Barsi, executive vice president of Business Development at Proofpoint. "This relationship provides Proofpoint with an opportunity to showcase our ability to harness big data and cloud technology to protect data held in trust by some of America's most important institutions."

About Proofpoint, Inc.
Proofpoint Inc. (NASDAQ: PFPT) is a leading security-as-a-service provider that focuses on cloud-based solutions for threat protection, compliance, archiving & governance and secure communications. Organizations around the world depend on Proofpoint’s expertise, patented technologies and on-demand delivery system to protect against phishing, malware and spam, safeguard privacy, encrypt sensitive information, and archive and govern messages and critical enterprise information. More information is available at www.proofpoint.com.

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