Proofpoint and Clearwell Partner to Enable Automated eDiscovery in the Cloud

Proofpoint's Cloud Expertise and Archiving Technology Combined with Clearwell's eDiscovery Technology and Market Leadership will Reduce Time, Expense and Risk for Customers

SUNNYVALE, Calif. – February 2, 2011– Proofpoint, Inc., the leading provider of cloud-based security and compliance solutions, and Clearwell Systems, a leader in intelligent eDiscovery, today announced an agreement to collaborate in the delivery of integrated cloud-based litigation-readiness services for email. The resulting solutions will focus on tighter integration between Proofpoint Enterprise Archive, the trusted source email repository, and the Clearwell E-Discovery Platform, in order to reduce the time, expense and risk associated with eDiscovery.

According to an industry report, over 90 percent of U.S. corporations with revenue over $1 billion are facing at least 147 lawsuits (Fulbright & Jaworski 6th Annual Litigation Trends Survey Report 2009). Gartner estimates that the average eDiscovery "event" costs $1.5 million (Meeting Compliance and eDiscovery Demands: What IT Managers Need to Know, Gartner, 2006), and, according to Socha Consulting, email typically represents between 65 to 80 percent of all data associated with eDiscovery.

The lack of a trusted source repository for email has often caused organizations to turn to methods for identifying and collecting email that are inefficient, expensive, and time consuming. These methods – including the identification and processing of user-created PST files, imaged computer hard drives, and restored back-up tapes – can also be inexact and unreliable, thus contributing significantly to litigation exposures such as breaks in chains of custody.

Through this partnership, email is stored in Proofpoint's trusted, secured email archiving repository where it is immediately accessible for downstream eDiscovery processes with Clearwell's market-leading E-Discovery Platform. The combined solution will significantly reduce the cost and complexity of eDiscovery.

The integration between Proofpoint Enterprise Archive and the Clearwell E-Discovery Platform leverages the EDRM XML standard, further reducing complexity and creating a proactive way of addressing email collections. In addition to the product integration, today's agreement includes the development of joint customers, the pursuit of common partners and the furtherance of programs designed to enhance how companies can leverage cloud technology to enable greater eDiscovery efficiency and cost effectiveness.

To learn more about "What Every Enterprise Should Know about Cloud Computing and eDiscovery," download Proofpoint's white paper at:


About Clearwell Systems
Clearwell Systems is transforming the way enterprises, government agencies, and law firms perform electronic discovery (e–discovery) in response to litigation, regulatory inquiries, and internal investigations. The Clearwell E–Discovery Platform streamlines end–to–end e–discovery, providing a single product for identification, collection, processing, analysis, review, and production. Leading global organizations such as Clear Channel Communications, Constellation Energy, Cisco, the Department of Health and Human Services, DLA Piper, Johnson & Johnson, Microsoft, NBC Universal, OfficeMax and Toyota are using Clearwell to streamline collections, accelerate early case assessments, intelligently cull–down data, increase reviewer productivity, and ensure the defensibility of their e–discovery process. Consistently ranked as a leader in independent e–discovery industry surveys and reports, Clearwell Systems is an active participant in the Electronic Discovery Reference Model (EDRM) Project, The Sedona Conference, and the Text REtrieval Conference (TREC). For more information, visit www.clearwellsystems.com, follow us on Twitter at http://twitter.com/clearwell, or subscribe to the E–Discovery 2.0 blog at http://www.clearwellsystems.com/e–discovery–blog/.

About Proofpoint, Inc.
Proofpoint focuses on the art and science of cloud-based email security, eDiscovery and compliance solutions. Organizations around the world depend on Proofpoint's expertise, patented technologies and on-demand delivery system to protect against spam and viruses, safeguard privacy, encrypt sensitive information, and archive messages for easier management and discovery. Proofpoint's enterprise email solutions mitigate the challenges and amplify the benefits of enterprise messaging. Learn more at www.proofpoint.com.