Proofpoint Partners with TELUS, Expanding Offerings throughout Canada

National Leader to Offer Proofpoint's Suite of Protection, Privacy and Archive Offerings

SUNNYVALE, Calif. – November 30, 2011– Proofpoint Inc., the leading provider of cloud-based security and compliance solutions for enterprise messaging and collaboration, today announced it will extend its channel reach in Canada via a strategic partnership with TELUS, one of Canada's largest telecommunications companies. Under the terms of the agreement, TELUS will be able to sell and support Proofpoint's suite of email protection, privacy and archive offerings to the Canadian market.

"Our partnership with TELUS will help organizations throughout Canada maximize their security investments, especially within the healthcare, financial and insurance verticals," said Kevin Moore, vice president, North America field sales at Proofpoint. "We're giving customers the confidence that their email infrastructure is protected through email security, data loss prevention, encryption, and email archiving solutions. With the Proofpoint solutions supported by TELUS' superb advisory and professional integration services by trained, certified, and experienced engineers, customers now have access to the best-in-class security solutions in the market."

TELUS deploys more than one thousand account managers across Canada, backed up by a dedicated team of security specialists. Additionally, TELUS assigns every customer a security-specific project manager to manage and address that customer’s security needs.

Yogen Appalraju, vice president at TELUS Security Solutions, commented, "Proofpoint's cloud service infrastructure eliminates the need for expensive hardware and resources allowing TELUS to effectively reduce costs associated with email security and archiving. With Proofpoint we're able to focus on our core business requirements while ensuring the security of critical email assets to many national and global organizations with head offices throughout Canada."

TELUS performs extensive due-diligence before partnering with any organization. This includes detailed engineering level testing of the technology and a detailed review of the partner from a business perspective. This ensures that TELUS provides its customers with only the best-in-class security solutions in the market.

For the latest updates on Proofpoint's partner program visit the company's new Proofpoint Partner Twitter account and channel blog.

About TELUS
TELUS (TSX: T, T.A; NYSE: TU) is a leading national telecommunications company in Canada, with $10.1 billion of annual revenue and 12.4 million customer connections including 7.1 million wireless subscribers, 3.7 million wireline network access lines and 1.2 million Internet subscribers and more than 400,000 TELUS TV customers. Led since 2000 by President and CEO, Darren Entwistle, TELUS provides a wide range of communications products and services including data, Internet protocol (IP), voice, entertainment and video.

About Proofpoint Inc.
Proofpoint focuses on cloud-based email security, eDiscovery and compliance solutions. Organizations around the world depend on Proofpoint's expertise, patented technologies and on-demand delivery system to protect against spam and viruses, safeguard privacy, encrypt sensitive information, and archive messages for easier management and discovery. Proofpoint’s enterprise email solutions mitigate the challenges and amplify the benefits of enterprise messaging. More information is available at www.proofpoint.com.

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