

## CyberArk Appoints Netpoleon Solutions as Prime Value-added Distributor for Singapore

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*The partnership extends Netpoleon Solutions's™ distributorship to Singapore and validates CyberArk's™ long-standing commitment to customers and resellers in Southeast Asia*

**Singapore** – **October 30, 2013** – [CyberArk](#), the company securing the heart of the enterprise, today announced the appointment of Netpoleon Solutions as its prime value-added distributor for Singapore. The partnership will allow both companies to address the growing demand for privileged account security in Southeast Asia, and enable CyberArk to continue to expand its foothold in Singapore and deepen market penetration in the enterprise landscape, through leveraging Netpoleon Solutions's™ extended capabilities and extensive reseller network.

Under the agreement, Netpoleon Solutions will hold the rights to distribute CyberArk's™ comprehensive range of privileged account security and compliance solutions in Singapore, and will incorporate CyberArk solutions as part of its total security offerings to both customers and resellers. The partnership is an extension of the existing distributorship agreement of several years for the Philippines and also recently for Thailand with CyberArk.

CyberArk has been registering strong market momentum in Asia Pacific with 50 percent year-over-year (YoY) sales growth over the last two years. The company attributes its robust regional performance to accelerated customer demand for privilege account security, especially from organizations in regulated industries such as banking and finance, on meeting compliance needs and protecting digital assets from both insider attacks and advanced persistent threats (APTs) against a rapidly evolving security landscape.

As a leading provider of integrated security and networking solutions and services in Singapore and the region, Netpoleon Solutions offers a broad array of value-added services to its channel partners, including managed services, technical support, maintenance and training. It also commands an entrenched position in serving the security needs of customers and resellers across the financial services, telecommunications and critical infrastructure markets.

“Netpoleon Solutions has built a solid reputation for itself as a leading value-added distributor of best-of-breed security solutions in Southeast Asia, and we are very excited about the immense opportunities this partnership will bring to both companies in areas of business enablement and technology transfer,” said Dan Dinnar, Vice President of Sales for Asia Pacific at CyberArk. “CyberArk is the market leader in providing privileged account security solutions that enable organizations to secure their high value information assets from both insider and advanced threats. With the combined capabilities and know-how from both CyberArk and Netpoleon Solutions, we are committed to delivering the highest level of expertise and service to our customers in Singapore and the region.”

“There is no vendor out there that can rival CyberArk in end-to-end privileged account security when it comes to product breadth and depth. Cyber-attackers are increasingly going after privileged accounts which hold keys to sensitive administrative information, hardcoded passwords and application backdoors, and many enterprises have underestimated the magnitude of their privileged account security problem,” said Francis Goh, Managing Director at Netpoleon Solutions. “Adding CyberArk to our security offerings will greatly complement our strength in network security, and we look forward to working closely with CyberArk in bringing technology and value to our customers and channel partners in the most accessible way.”

### About CyberArk

CyberArk is the only security company focused on eliminating the most advanced cyber threats; those that use insider privileges to attack the heart of the enterprise. Dedicated to stopping attacks before they stop business, CyberArk proactively secures against cyber threats before attacks can escalate and do irreparable damage. The company is trusted by the world's™ leading companies – including 40 of the Fortune 100 – to protect their highest value information assets, infrastructure and applications. CyberArk is a vital security partner to more than 1,400 global businesses, including

17 of the world's top 20 banks. Headquartered in Newton, MA, CyberArk also has offices throughout EMEA and Asia-Pacific. To learn more about CyberArk, visit [www.cyberark.com](http://www.cyberark.com), read the company blog, <http://www.cyber-ark.com/blog/>, follow on Twitter [@CyberArk](https://twitter.com/CyberArk) or Facebook at <https://www.facebook.com/CyberArk>.

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