

Cyber-Ark Achieves Aggressive Revenue Growth and Continued Profitability in 2010

February 7, 2011 1:29 PM ET

Privileged Identity Management Leader Increases Revenue 37 Percent Year-Over-Year, Q4 2010 Marks the Company's Most Successful Quarter

NEWTON, Mass. – February 7, 2011 – Cyber-Ark® Software, the leading global information security provider for protecting and managing critical applications, identities and sensitive information, today announced significant corporate performance milestones for 2010 including 37 percent year-over-year revenue growth, continued profitability and a five-year 50 percent CAGR. With consistent quarter-over-quarter growth, the addition of nearly 200 global customers and enhancements to its Privileged Identity Management and Sensitive Information Management Suites, Cyber-Ark strengthened its leadership position within the Privileged Identity Management market, which is one of the fastest growing information security segments.

"With such unprecedented publicity and awareness about the perils of compromised privileged accounts, enterprise organizations and cloud service providers increasingly turn to Cyber-Ark's Privileged Identity Management and Governed File Transfer solutions for proactive protection and risk mitigation," said Udi Mokady, CEO, Cyber-Ark Software. "With more than 850 enterprise customers, Cyber-Ark is pleased to be consistently selected as the vendor of choice for our expanding product line, technology innovation, and global reach and support. With this strong customer base and after another record year, we are set to continue this impressive momentum into 2011."

Cyber-Ark's 2010 corporate highlights include:

- Revenue growth of 37 percent over fiscal year 2009, the addition of nearly 200 new global customers and continued profitability.
- Launch of new products including On-Demand Privileges Manager, for UNIX/Linux security and Secure Email Manager for managing sensitive file transfer of enterprise email communications.
- Cyber-Ark's Privileged Identity Management Suite was recognized with a Computing Security "2010 Enterprise Security Solution of the Year" award.
- The industry's widest portfolio of out-of-the-box integrations with enterprise security and management solutions such as BMC Remedy, HP Service Center, McAfee ePO, RSA's Envision, Q1Labs, Loglogic, Qualys and ArcSight (an HP Company).

Cyber-Ark's more than 850 customers span 50 countries in the Americas, EMEA and Asia Pacific. New customers include The Allstate Corporation, Hydro Quebec, Bank of Montreal, Constant Contact and Devon Energy Corporation. These companies turn to Cyber-Ark to proactively protect against risks in the form of insider threats, cyber crime and advanced persistent threats (APT), as well as vulnerabilities in virtualized and cloud computing environments. Cyber-Ark reported a nearly 100 percent customer retention rate in 2010.

About Cyber-Ark

Cyber-Ark® Software is a global information security company that specializes in protecting and managing privileged users, applications and highly-sensitive information to improve compliance, productivity and protect organizations against insider threats. With its award-winning Privileged Identity Management (PIM) and Sensitive Information Management Suites, organizations can more effectively manage and govern datacenter access and activities, whether on-premise, off-premise or in the cloud, while demonstrating returns on security investments. Cyber-Ark works with more than 850 global customers, including more than 35 percent of the Fortune 100. Headquartered in Newton, Mass., Cyber-Ark has offices and authorized partners in North America, Europe and Asia Pacific. For more information, visit

www.cyberark.com.

Monday, February 7, 2011 - 14:00