SecurIT and Cyber-Ark Partner to Prevent Insider Threats and Protect Privileged Identities

September 10, 2009 1:13 AM ET

NEWTON, Mass - September 10, 2009 - Cyber-Ark, the leader in securing and managing privileged identities and highly sensitive information and SecurIT, the Benelux based market leading systems integrator in the Identity & Access Management space, have announced a new partnership in the Netherlands, which will provide companies with the tools to safeguard their sensitive information, prevent data leakage and protect themselves from the insider threat.

Cyber-Ark has seen a spike for their products over the course of the past year as the majority of enterprises are now in some stage of IAM (Identity and Access Management) implementation, as they begin to role out a comprehensive set of solutions used to identify users such as employees and customers etc.

Gil Fromovitch - Channel Director Western Europe & Africa at Cyber-Ark Software said "Addressing the risks associated with the sheer power of shared, privileged accounts and keeping data safe at all times is a challenging issue for organizations across the globe. Cyber-Ark are very excited about partnering with a company such as SecurIT who have an indepth understanding and insight into the problems associated with privileged identities, shared password management and keeping sensitive data secure at all times! SecurIT's network of partners not only in Holland but across EMEA will help us keep up with the market that is rapidly expanding even in these difficult times."

Rob Bus, Chief Operating Officer of SecurIT said ". The Cyber-Ark solutions will aid our clients in meeting their compliancy issues by making their most highly sensitive information more accessible to those authorised to access it thereby eliminating negative conceptions associated with security linked with accessibility - providing the perfect solution to what is currently quite a thorny difficult problem to manage. Cyber-Ark's suite of products is exactly what many of our clients have been looking for - a privileged identity management solution and safe repository system that protects and stores a companies' most sensitive data."

Cyber-Ark has seen a huge demand for their solutions, especially the Privileged Identity Management and Password solutions, with a 100% increase in their customer base and revenues increasing three fold. Cyber-Ark's technology is already used to secure the most valuable assets of some of the largest military, banking, manufacturing, airline and governmental enterprises in the world. Companies such as Voca, BT, AstraZeneca, Roche, Motorola, Orange, Mizuho Bank, Rabobank, Belgacom and, Standard Bank have long been "digital vaulting" advocates using the "Vaulting Solution" as a "safe haven" within their enterprises for all critical information assets to be archived, transferred and shared.

About Cyber-Ark

Cyber-Ark® Software is a global information security company that specializes in protecting highly-sensitive enterprise data and restricting access to privileged accounts and applications to improve compliance, productivity and guard against insider threats. With its Privileged Identity Management (PIM) and Highly-Sensitive Information Management software, organizations can more effectively manage and govern application access while demonstrating returns on security investments to the C-suite. Cyber-Ark's award-winning technology is deployed by more than 500 global customers, including more than 35 percent of the Fortune 50. Headquartered in Newton, Mass., Cyber-Ark has offices and authorized partners in North America, Europe and Asia Pacific. For more information, visit www.cyberark.com.

About SecurIT
SecurIT is the market leading systems integrator in the Identity & Access Management space in Europe, primarily using IBM Tivoli Identity Manager and Access Manager, complemented with its own software products (TrustBuilder, RoleManager and D-man). In addition, the company has a worldwide partner network to sell and support its software solutions to large organizations.

Over time the company has built an unrivalled skills set in this challenging domain, combined with methods and tools to guarantee successful and timely projects realization. Its products play a key role in the Security Infrastructure at some of the largest institutions across the world. For more information visit www.securit.biz

Monday, September 14, 2009 - 13:15