

BT Selects CyberArk to Secure and Monitor Privileged Accounts

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Leading Communications Services Company Adds CyberArk's Privileged Identity Management Suite to Existing Managed Security Services

NEWTON, Mass. and LONDON - June 26, 2012 - CyberArk® Software, the leading global information security provider for protecting and managing critical applications, identities and sensitive information, today announced that BT, one of the world's leading communications services companies, has deployed the CyberArk Privileged Identity Management Suite to monitor and secure its privileged accounts. BT also plans to integrate the CyberArk Suite into its existing portfolio of managed security services to sell to its growing customer base.

As a large communications services company, providing a range of products to a vast number of business and consumer customers, BT's infrastructure is complex and broad - covering numerous business units and many geographical regions. BT required a single solution, standardized across the global organization that could easily scale, as required. This solution needed to complement BT's existing security services, providing its rapidly expanding customer base with proven privileged access management. BT reviewed the market and selected CyberArk's Privileged Identity Management Suite.

"CyberArk's Privileged Identity Management Suite really is a great, all-round solution - not only does it manage, secure and monitor our privileged accounts, it also allows us to maintain compliance with a number of regulations, such as SOX, which is hugely beneficial to us," said Karon Davies, global security privilege access manager at BT. "CyberArk's solution has also been intelligently engineered, allowing us to easily sell it as a hosted service to businesses - ensuring that our customers also enjoy benefits from the solution."

CyberArk's Privileged Identity Management Suite enables organizations to enforce an enterprise policy that protects a business's most critical systems, managing the entire lifecycle of shared and privileged accounts across data centers. Also sold as a hosted service, CyberArk's award-winning solution will help businesses meet increasingly strict compliance regulations and audits.

"We are delighted that an organization of the size and caliber of BT has selected CyberArk to secure not only its own privileged accounts, but also those of its customers," said Nick Baglin, vice president of sales, EMEA at CyberArk. "We are confident in our ability to match the rapidly expanding demands of this relationship and look forward to our alliance with BT going from strength to strength." For more information, download the full BT case study.

About CyberArk

CyberArk® Software is a global information security company that specializes in protecting and managing privileged users, sessions, applications and sensitive information to improve compliance, productivity and protect organizations against insider threats and advanced external threats. With its award-winning Privileged Identity Management, Sensitive Information Management and Privileged Session Management Suites, organizations can more effectively manage and govern data center access and activities, whether on-premise, off-premise or in the cloud, while demonstrating returns on security investments. CyberArk works with nearly 1000 customers, including more than 35 percent of the Fortune 100. Headquartered in Newton, Mass., CyberArk has offices and authorized partners in North America, Europe and Asia Pacific. For more information, please visit www.cyberark.com.

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