CSG OVERVIEW, Q1-2019

CSG AT-A-GLANCE
• Trusted global technology partner, helping clients launch and monetize communications and digital services
• 35+ year track record
• 500+ clients, primarily serving the global communications industry
• 3,900+ employees in over 20 countries
• Solid business model, strong balance sheet and cash flow generation

CONSISTENT EXECUTION OF OUR BUSINESS STRATEGY
• Expand our business-critical solutions within our clients’ operations as we solve their crucial business needs
• Create recurring, long-term client relationships that grow over time
• Grow our leadership position and domain expertise in complex and dynamic markets
• Expand product offerings through innovation and investments
• Deliver on our commitments as a trusted partner

COMMITTED TO CREATING LONG-TERM SHAREHOLDER VALUE
• Grow revenues and profits through successful execution on our long-term business strategy
• Return majority of free cash flow back to shareholders through dividends and share repurchases

CURRENT EVENTS/DISCUSSION ITEMS WITH INVESTORS
• Board approved 3-year, $150 million share repurchase program in Sep-18 and later a 6% increase in 2019 dividend rate
• Acquired Forte Oct-18, accelerating cloud-based digital payment capabilities
• Comcast extended partnership to June 2020
• Growth in managed services and cloud offerings
• Cord-cutting, Over-the-Top threat/opportunity, industry consolidation

Approximately 60% of revenues are generated from cable and satellite providers; 20% from telco carriers; and remainder from other various verticals.

Approximately 85% of our revenues are generated from the Americas region; 10% from EMEA; and 5% from APAC.

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<th>Cable</th>
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CSG SYSTEMS INTERNATIONAL FINANCIAL OVERVIEW

Predictable Revenues + Operational Scale + Strong Cash Flows + Solid Balance Sheet = Balanced Capital Allocation Strategy

Above Industry Revenue Growth

- Long-term contracts generate recurring revenues
  - High renewal rates
  - High-cost of switching/high risk
  - Annual revenue visibility of 90+%%

Strong Cash Generation

- Cash flow generation maintains healthy balance sheet
  - SaaS, cloud-based solutions built upon scalable, cost-effective delivery model
  - Profitable earnings conversion to strong cash flows
  - Modest capital expenditures

Return Cash to Shareholders

- $751 $753 $761 $790 $859
  - 2014 2015 2016 2017 2018
  - +9%

- $15 $22 $23 $24 $27 $28
  - 2012 2013 2014 2015 2016 2017 2018
  - Dividend Repurchase % of FCF
  - 14% 26% 71% 68% 51% 49% 44%