
NEWS RELEASE



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(CSL) Carlisle Companies Reports 83% Increase in Earnings on Record Third Quarter Sales

CHARLOTTE, NORTH CAROLINA, October 14, 2002...Carlisle Companies Incorporated (NYSE:CSL) reported net earnings of \$19.9 million, or \$.65 per share (diluted) on record third quarter sales of \$500 million, an 8% increase over third quarter 2001 sales of \$462 million. Net earnings improved 83% over third quarter 2001 net earnings of \$10.9 million or \$.36 per share (diluted).

For the nine month period ended September 30, 2002, sales of \$1.5 billion were 6% above sales of \$1.4 billion in the first nine months 2001, primarily as a result of the acquisition of Dayco Industrial Power Transmission and increased sales at Carlisle Tire & Wheel Company. Net earnings through the first nine months 2002 of \$57.5 million, or \$1.88 per share (diluted) exceeded earnings of \$17.3 million or \$.57 per share (diluted) in the same period 2001. After factoring out the effect of a \$20.9 million restructuring charge taken in 2001, net earnings would have been \$38.2 million or \$1.25 per share (diluted) in the first nine months 2001.

In accordance with SFAS 142, goodwill is no longer amortized. This change had a positive impact of \$2.1 million, or \$0.07 per share in the third quarter 2002, and \$6.6 million, or \$0.21 per share in the first nine months 2002, compared to the corresponding periods a year ago.

Richmond McKinnish, Carlisle's President and CEO said, "We are pleased at the improvement in our overall financial performance amidst very challenging market conditions. Our emphasis on operating efficiencies and cost control, in addition to new product development at most of our divisions, has enabled us to generate earnings growth far in excess of our sales growth. Assuming general economic conditions do not deteriorate further, we remain comfortable with our previous full year earnings guidance of \$2.25 to \$2.35 per share."

Cash Flow

Cash flow from operations of \$89 million in the third quarter 2002 was slightly above \$86 million in the third quarter 2001. For the nine month period ended September 30, 2002, cash flow from operations of \$162 million was 14% above \$142 million generated in the first nine months 2001. The Company's accounts receivable securitization program contributed \$32 million in cash flow from operations in the third quarter 2002, compared to \$40 million in the third quarter 2001. On a year-to-date basis, the accounts receivable securitization program contributed \$36 million of cash flow from operations, compared to \$40 million in 2001. Capital expenditures of \$8.7 million in the third quarter were below \$12.2 million in the third quarter 2001, as current year spending of \$27.5 million continued below 2001 levels.

Acquisitions

On October 3, 2002, Carlisle announced the acquisition of MiraDri, a leading provider of waterproofing solutions for both commercial and residential applications. MiraDri is located in Elberton, GA, and has annual revenues of approximately \$30 million. This acquisition will be included in the Construction Materials segment and, together with Carlisle SynTec's existing commercial waterproofing business, will enable the Company to offer full system solutions to the marketplace.

Segment Highlights

Industrial Components sales of \$147 million were 38% over \$106 million recorded in the third quarter 2001 as a result of the acquisition of Dayco Industrial Power Transmission, renamed Carlisle Power Transmission, in August 2001, and higher sales of lawn and garden products, ATV tires, and trailer tires and wheels by Carlisle Tire & Wheel Company. Third quarter operating earnings of \$10.0 million were significantly above the \$2.3 million realized in the third quarter 2001, as Carlisle Tire & Wheel Company continued to increase sales and production levels and aggressively reduce cost. Also, the acquisition of Carlisle Power Transmission was accretive in the third quarter.

Construction Materials sales of \$142 million in the third quarter were 7% above third quarter 2001 sales of \$133 million on increased volume of thermoplastic polyolefin (TPO) roofing membrane, FleeceBack™, private label, residential, and coatings and waterproofing products. Operating earnings of \$23.1 million were 17% higher than the \$19.7 million earned a year ago as a result of increased sales volume, cost reduction programs and favorable raw material pricing.

Automotive Components sales of \$54 million were down 6% from the third quarter 2001 as a result of Carlisle Engineered Products exiting certain unprofitable product lines in 2002. Although net sales were down from the third quarter 2001, operating earnings of \$1.9 million were up 6% from a year ago as a result of significant restructuring efforts initiated during the last twelve to eighteen months at Carlisle Engineered Products.

Transportation Products sales of \$29 million were slightly below third quarter 2001 sales of \$30 million. The lower sales are attributable to decreased demand for commercial, construction, and specialized trailers, and van chassis. Partially offsetting this decrease in demand were improved sales of OEM pavers and agricultural live bottom trailers. Operating earnings of \$1.9 million were substantially higher than the \$.7 million realized in the third quarter 2001, and reflect the impact of efficiency improvements, increased plant utilization, cost cutting measures and improved product mix.

Third quarter sales of \$26 million in the **Specialty Products** segment were down 10% from \$29 million realized in the third quarter 2001. The market softness experienced by Carlisle Motion Control and Carlisle Industrial Brake & Friction in the first half of 2002 continued through the third quarter. The expected recovery at Carlisle Brake & Friction in the off-highway and industrial markets did not materialize in the third quarter, and aftermarket sales at Motion Control were below prior year levels. The \$1.2 million loss in the third quarter includes a one

time \$.8 million pension curtailment charge associated with closing the Motion Control Ridgway plant.

General Industry sales of \$102 million in the third quarter 2002 were 5% below the third quarter 2001 sales of \$107 million, although operating earnings of \$5.3 million in the third quarter 2002 were up 8%. Carlisle FoodService showed significant improvement, year-over-year, offset by lower sales and profits at Carlisle Systems & Equipment operations.

Backlog

The September 30, 2002 backlog of \$269 million is slightly lower than the September 30, 2001 backlog of \$273 million. A decline in backlog at Carlisle Systems & Equipment and Tensolite was partially offset by a much improved backlog position at Carlisle Tire & Wheel and Carlisle Power Transmission.

Forward-Looking Statements

The forward-looking statements contained in this press release are made based on known events and circumstances at the time of publication, and as such, are subject in the future to unforeseen risks and uncertainties, including any military action with respect to Iraq and the labor dispute involving the West Coast ports. We refer you to our most recent Form 10-Q filed in August, 2002, and in particular the discussion beginning on page 14 under the caption "Forward-Looking Statements," for additional important facts that may cause results to differ materially from the company's expectations. In accordance with the adoption of the Statement of Financial Accounting Standards No. 142, preliminary evaluations indicate there may be an impairment of goodwill, however, the phase II determination of the amount has not been completed and any earnings per share guidance is exclusive of a goodwill impairment charge. The company undertakes no duty to update forward-looking statements.

Carlisle is a diversified global manufacturing company serving the transportation, construction, commercial roofing, automotive, pharmaceutical, foodservice, data transmission, and specialty tire and wheel industries.

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CARLISLE COMPANIES INCORPORATED

September 30, 2002

FINANCIAL RESULTS

(In millions, except per share data)

Third Quarter		2002	2001	% Change
Sales	\$	500.0	\$ 462.4	8%
Net Earnings		19.9	10.9	83%
Basic E.P.S.		\$0.65	0.36	81%
Diluted E.P.S.		\$0.65	0.36	81%

Nine Months		2002	2001	% Change
Sales	\$	1,507.4	\$ 1,416.0	6%
Net Earnings		57.5	17.3*	233%
Basic E.P.S.		\$1.89	\$0.57*	232%
Diluted E.P.S.		\$1.88	\$0.57*	230%

* Includes 1st Quarter 2001 restructuring charge of \$20.9 million or \$0.68 per share

2002 SEGMENT FINANCIAL DATA

(In millions)

SEPTEMBER - QTR	2002			2001		
	Sales	EBIT ⁽¹⁾	% Sales	Sales	EBIT	% Sales
Industrial Components	\$ 146.8	\$ 10.0	6.8%	\$ 106.2	\$ 2.3	2.1%
Construction Materials	141.9	23.1	16.3%	132.8	19.7	14.9%
Automotive Components	54.0	1.9	3.6%	57.5	1.8	3.0%
Transportation Products	29.0	1.9	6.7%	30.0	0.7	2.4%
Specialty Products	26.0	(1.2)	-5.0%	28.7	1.2	3.9%
General Industry	<u>102.3</u>	5.3	5.2%	<u>107.2</u>	4.9	4.6%
Subtotal	500.0	41.0	8.1%	462.4	30.6	6.6%
Corporate	-	(7.0)	--	-	(5.8)	--
Total	\$ 500.0	\$ 34.0	6.8%	\$ 462.4	\$ 24.8	5.4%

(1) Under the provisions of SFAS 142, goodwill is no longer amortized. This resulted in a positive impact to Earnings Before Interest and Taxes (EBIT) as follows: Construction Materials, \$0.2 million; Industrial Components, \$0.7 million; Specialty Products, \$0.1 million; Automotive Components, \$0.5 million; Transportation Products, \$0.4 million; General Industry, \$2.1 million; and Corporate, (\$0.6 million)

SEPTEMBER - YTD

SEPTEMBER - YTD	2002			2001		
	Sales	EBIT ⁽²⁾	Assets	Sales	EBIT	Assets
Industrial Components	\$ 488.6	\$ 46.8	\$ 470.9	\$ 357.2	\$ 25.7	\$ 519.0
Construction Materials	359.8	48.4	238.9	354.3	46.2	263.3
Automotive Components	183.8	10.7	115.5	197.7	8.5	136.3
Transportation Products	92.6	4.6	63.7	94.9	2.0	72.4
Specialty Products	81.2	(0.5)	79.4	91.6	4.2	84.0
General Industry	301.4	8.0	349.2	320.3	11.1	378.7
Subtotal	1,507.4	118.0	\$ 1,317.6	1,416.0	97.7	\$ 1,453.6
Corporate	-	(17.4)	80.2	-	(46.8) *	48.7
Total	\$ 1,507.4	\$ 100.6	\$ 1,397.8	\$ 1,416.0	\$ 50.9	\$ 1,502.4

(2) Under the provisions of SFAS 142, goodwill is no longer amortized. This resulted in a positive impact to Earnings Before Interest and Taxes (EBIT) as follows: Construction Materials, \$0.7 million; Industrial Components, \$2.2 million; Specialty Products, \$0.2 million; Automotive Components, \$1.4 million; Transportation Products, \$1.2 million; General Industry, \$6.1 million; and Corporate, (\$1.7 million)

* Includes 1st Quarter 2001 pre-tax restructuring charge of \$32.8 million

CARLISLE COMPANIES INCORPORATED

Consolidated Statement of Earnings

For the periods ended September 30

(In thousands except per share data)

	Third Quarter			Nine Months		
	2002	2001	% Change	2002	2001	% Change
Net sales	\$ 499,972	\$ 462,388	8.1%	\$ 1,507,355	\$ 1,415,979	6.5%
Cost and expenses:						
Cost of goods sold	408,023	380,989	7.1%	1,230,754	1,166,509	5.5%
Selling and administrative expenses	53,844	51,977	3.6%	159,264	153,710	3.6%
Research and development expenses	4,803	4,291	11.9%	15,252	12,763	19.5%
Restructuring charges	-	-	-	-	32,811	-
Other (income) & expense, net	(672)	341	-297.1%	1,503	(749)	-300.7%
Earnings before interest & income taxes	33,974	24,790	37.0%	100,582	50,935	97.5%
Interest expense, net	3,532	7,752	-54.4%	12,776	23,864	-46.5%
Earnings before income taxes	30,442	17,038	78.7%	87,806	27,071	224.4%
Income taxes	10,502	6,170	70.2%	30,293	9,800	209.1%
Net earnings	\$ 19,940	\$ 10,868	83.5%	\$ 57,513	\$ 17,271	233.0%
% of Net Sales	4.0%	2.4%		3.8%	1.2%	
Basic earnings per share	\$ 0.65	\$ 0.36	80.6%	\$ 1.89	\$ 0.57	231.6%
Average shares outstanding (000's) - basic	30,495	30,260		30,390	30,260	
Diluted earnings per share	\$ 0.65	\$ 0.36	80.6%	\$ 1.88	\$ 0.57	229.8%
Average shares outstanding (000's) - diluted	30,630	30,386		30,552	30,488	
Dividends	\$ 6,568	\$ 6,355		\$ 19,309	\$ 18,461	
Per share	\$ 0.22	\$ 0.21	4.8%	\$ 0.64	\$ 0.61	4.9%

CARLISLE COMPANIES INCORPORATED
Comparative Balance Sheet
As of September 30
(In thousands)

	2002	2001
Assets		
Current Assets		
Cash and cash equivalents	\$ 16,003	\$ 5,734
Receivables	191,904	255,929
Inventories	250,096	260,478
Prepaid expenses and other	73,327	82,522
Total current assets	531,330	604,663
Property, plant and equipment, net	443,104	453,184
Other assets	423,368	444,539
	\$ 1,397,802	\$ 1,502,386
 Liabilities and Shareholders' Equity		
Current Liabilities		
Short-term debt, including current maturities	\$ 85,048	\$ 129,394
Accounts payable	141,173	160,559
Accrued expenses	163,133	148,582
Total current liabilities	389,354	438,535
Long-term debt	288,860	433,010
Other liabilities	128,799	94,064
Shareholders' equity	590,789	536,777
	\$ 1,397,802	\$ 1,502,386

CARLISLE COMPANIES INCORPORATED
Comparative Consolidated Statement of Cash Flows

For the periods ended September 30
(In thousands)

	Third Quarter		Nine Months	
	2002	2001	2002	2001
Operating activities				
Net earnings	\$ 19,940	\$ 10,868	\$ 57,513	\$ 17,271
Reconciliation of net earnings to cash flows:				
Restructuring Charge	-	-	-	24,650
(Gain) on property, equipment and business, net	350	-	1,812	(8)
Depreciation and amortization	15,469	17,981	46,447	54,079
Working capital	47,495	60,316	49,827	52,660
Other	5,744	(2,880)	6,868	(6,246)
Net cash provided by operating activities	88,998	86,285	162,467	142,406
Investing activities				
Capital expenditures	(8,730)	(12,167)	(27,499)	(49,122)
Acquisitions, net of cash	(3)	(137,472)	(781)	(175,407)
Proceeds from sale of property, equipment and business	20	49	395	6,685
Other	(1,144)	102	(3,776)	(4,597)
Net cash used in investing activities	(9,857)	(149,488)	(31,661)	(222,441)
Financing activities				
Net change in short-term debt and revolving credit lines	(64,834)	71,435	(117,853)	104,153
Proceeds from long-term debt	432	-	-	-
Reductions of long-term debt	-	(834)	(401)	(956)
Dividends	(6,568)	(6,355)	(19,309)	(18,461)
Treasury shares and stock options, net	4,201	(4,534)	7,154	(7,934)
Net cash (used in) provided by financing activities	(66,769)	59,712	(130,409)	76,802
Change in cash and cash equivalents	12,372	(3,491)	397	(3,233)
Cash and cash equivalents				
Beginning of period	3,631	9,225	15,606	8,967
End of period	\$ 16,003	\$ 5,734	\$ 16,003	\$ 5,734