
NEWS RELEASE



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(CSL) Carlisle Companies Reports 96% Increase in 4th Quarter Net Income

CHARLOTTE, NORTH CAROLINA, February 5, 2003...Carlisle Companies Incorporated (NYSE:CSL) reported a 96% increase in fourth quarter net income of \$14.9 million or \$.48 per share (diluted) on record fourth quarter sales of \$464 million. These results included a \$.5 million or \$0.02 per share (diluted) net loss on the sale of the Company's European power transmission business. This compares to the 2001 fourth quarter net earnings of \$7.6 million or \$.25 per share (diluted) on sales of \$433 million.

For the full year 2002 earnings were \$72.4 million, or \$2.37 per share (diluted), before a change in accounting principles, on record sales of \$1.971 billion compared to 2001 net earnings of \$24.8 million, or \$0.82 per share (diluted) on sales of \$1.849 billion. Excluding acquisitions, sales in 2002 were slightly above 2001 sales. The evaluation of goodwill required under SFAS 142 resulted in a reduction of the carrying value of goodwill for businesses in the Transportation Products and the General Industry segments. The net earnings effect of the evaluation resulted in a transitional charge to earnings of \$43.8 million (net of income tax), or \$1.43 per share (diluted). The impact of the goodwill impairment in 2002 reduced net earnings from operations of \$72.4 million to \$28.6 million, or \$0.94 per share (diluted), but excluded net amortization expense that amounted to \$.28 per share (diluted) in 2001. The goodwill reduction was reported as a change in accounting principle effective January 1, 2002.

Net earnings in 2001 were \$24.8 million, or \$0.82 per share and included a \$21.5 million or \$0.70 per share (diluted) after tax restructuring charge recorded in the first quarter. After factoring out the effect of the restructuring charge, and if goodwill had not been amortized in 2001, net earnings would have been \$54.7 million or \$1.80 per share (diluted).

Richmond McKinnish, Carlisle's President and CEO said, "We have aggressively pursued cost reductions, manufacturing efficiencies, inventory reductions, and the introduction of new products into many of the markets served by Carlisle. We have a solid foundation to support our sales and earnings growth. Assuming the U.S. economy continues its modest expansion, we expect Carlisle's earnings to be in the range of \$2.60 to \$2.80 per share in 2003."

Cash Flow

Cash flow from operations in the fourth quarter 2002 was \$69 million, compared to \$85 million in 2001. Total year cash flow from operations of \$226 million was slightly above \$225 million generated in 2001. The Company's accounts receivable securitization program contributed \$37 million in cash flow from operations in 2002, compared to \$33 million in 2001. Total 2002 capital spending was \$39.3 million, a 40% decrease from \$65.9 million in 2001. Carlisle generated \$124 million in free cash flow (cash from operating activities, less dividends, capital

expenditures and the effect of the Company's securitization program) in 2002. The Company's debt to total capitalization ratio, based on balance sheet debt, declined from 46% in 2001 to 35% in 2002.

Acquisitions & Divestitures

Carlisle completed one acquisition and one divestiture in the fourth quarter 2002. MiraDri, a leading provider of waterproofing solutions for both commercial and residential applications, was acquired and is included in the Construction Materials segment. The European power transmission belt business that was part of the Power Transmission business, acquired by Carlisle in August 2001, was sold in December, and resulted in an \$.8 million pre-tax loss.

Segment Highlights

The **Industrial Components** segment reported fourth quarter sales of \$133 million, or 12% above sales of \$119 million realized in the fourth quarter of 2001. Fourth quarter earnings ("EBIT") of \$7.4 million were 111% higher than \$3.5 million realized in the fourth quarter of 2001. Sales of \$622 million in 2002 increased 31% over \$476 million in 2001. The full year effect of the acquisition of Dayco Industrial Power Transmission, renamed Carlisle Power Transmission, in August 2001 accounted for 74% of the increase in sales. Segment earnings of \$54.2 million in 2002 were 86% above 2001 segment earnings of \$29.2 million and were primarily the result of higher sales and significant internal operating improvements at Carlisle Tire & Wheel Company. The fourth quarter and full year earnings include an \$.8 million loss on the sale of Carlisle Power Transmission's European belt business.

Construction Materials sales of \$128 million in the fourth quarter increased 15% over 2001 fourth quarter sales of \$111 million, with 38% of the growth attributable to the purchase of MiraDri in the fourth quarter 2002. Fourth quarter segment earnings of \$18.0 million were 29% above \$14.0 million earned in the fourth quarter 2001. Sales of \$488 million in 2002 were 5% over \$465 million realized in 2001, due to growth in niche markets and the acquisition of MiraDri. Earnings in 2002 of \$66.4 million were 10% above 2001 earnings of \$60.2 million due to lower raw material costs, cost reduction programs and improved production efficiencies at Carlisle SynTec, and to a lesser extent increased earnings at Icopal, a minority-owned joint venture, and the acquisition of MiraDri.

Automotive Components sales of \$52 million in the fourth quarter were down 4% from the same period in 2001 and earnings of \$1.7 million were 15% below the fourth quarter 2001 earnings. Sales of \$236 million in 2002 were 6% below \$252 million in 2001. Price concessions and the decision to discontinue the production and sale of lower margin products were the major reasons for lower sales in 2002. Segment earnings of \$12.4 million were 18% above 2001 earnings of \$10.5 million. The earnings improvement is primarily attributable to the restructuring programs completed in the prior year, improved manufacturing efficiencies, and the termination of goodwill amortization in 2002 (\$1.7 million).

Transportation Products sales of \$27 million were 8% above the fourth quarter 2001 sales of \$25 million. Fourth quarter earnings of \$1.4 million were significantly favorable to the \$.4 million loss in the fourth quarter 2001. Sales of \$120 million in 2002 were slightly below 2001 sales as a result of exiting low margin business. Segment earnings in 2002 of \$6.0 million increased substantially

from \$1.6 million in 2001. The fourth quarter and full year 2002 earnings increases were primarily the result of better execution, which more than offset extremely soft market conditions.

Specialty Products realized a fourth quarter 2002 loss of \$1.6 million on sales of \$24 million. The loss was due to lower production to bring inventories in line with demand, and relocation and start-up costs associated with realigning production at several plants. Sales of \$105 million in 2002 were 9% below the \$116 million realized in 2001. A \$2.1 million loss in 2002 compared to a \$5.7 million profit in 2001 and was primarily the result of weak demand, a pension curtailment charge and other shutdown and relocation expenses at Carlisle Motion Control.

General Industry sales of \$100 million in the fourth quarter 2002 were relatively the same as sales in 2001, with earnings of \$3.6 million much improved over a \$.9 million loss recorded in the fourth quarter 2001. The significant earnings improvement resulted primarily from increased sales, lower manufacturing costs, and lower SG&A expense at Carlisle FoodService. Full year 2002 sales of \$401 million were 5% below sales of \$420 million realized in 2001. An increase in sales at Carlisle FoodService was more than offset by sales declines at Carlisle Systems & Equipment and Tensolite. Segment earnings of \$11.5 million in 2002 were 13% above \$10.2 million earned in 2001, and included \$4.6 million in shutdown and relocation related costs incurred at Tensolite. Segment earnings in 2002 benefited by \$7.4 million as a result of the adoption of SFAS 142.

Backlog

Backlog at December 31, 2002 was \$305 million, compared to \$269 million at the end of the third quarter 2002 and \$288 million at December 31, 2001. Most of the increase from the third quarter and last year were attributable to higher backlog positions at Carlisle Tire & Wheel Company and Carlisle Systems & Equipment.

Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are made based on known events and circumstances at the time of publication, and as such, are subject in the future to unforeseen risks and uncertainties. It is possible that the Company's future performance may differ materially from current expectations expressed in these forward-looking statements, due to a variety of factors such as: increasing price and product/service competition by foreign and domestic competitors, including new entrants; technological developments and changes; the ability to continue to introduce competitive new products and services on a timely, cost effective basis; the Company's mix of products/services; increases in raw material costs which cannot be recovered in product pricing; domestic and foreign governmental and public policy changes including environmental regulations; threats associated with and efforts to combat terrorism; protection and validity of patent and other intellectual property rights; the successful integration and identification of the Company's strategic acquisitions; the cyclical nature of the Company's businesses; and the outcome of pending and future litigation and governmental proceedings. In addition, such statements could be affected by general industry and market conditions and growth rates, and general domestic and international economic conditions including interest rate and currency exchange rate fluctuations. Further, any military action with respect to Iraq and North Korea may

adversely affect the general market conditions and the Company's future performance. The Company undertakes no duty to update forward-looking statements.

Carlisle is a diversified global manufacturing company serving the transportation, construction, commercial roofing, automotive, pharmaceutical, foodservice, data transmission, and specialty tire and wheel industries.

CONTACT: Kirk F. Vincent
Vice President and Chief Financial Officer
Carlisle Companies Incorporated
(704) 501-1100
<http://www.carlisle.com>

CARLISLE COMPANIES

December 31, 2002

FINANCIAL

(In millions, except per share data)

Fourth Quarter	2002		2001		% Change
Sales	\$	463.9	\$	433.5	7%
Net Earnings		14.9		7.6	96%
Basic E.P.S.		\$0.49		\$0.25	96%
Diluted E.P.S.		\$0.48		\$0.25	92%

Full Year	2002		2001		% Change
Sales	\$	1,971.3	\$	1,849.5	7%
Net Earnings		72.4 **		24.8 *	191%
Basic E.P.S.		\$2.38 **		\$0.82 *	190%
Diluted E.P.S.		\$2.37 **		\$0.82 *	189%

* Includes 1st Quarter 2001 restructuring charge of \$21.5 million or \$0.70 per diluted share

** 2002 Net Earnings shown before after-tax cumulative effect of goodwill impairment per SFAS 142 of \$43.8 million or \$1.43 per diluted share

2002 SEGMENT FINANCIAL

(In millions)

DECEMBER - QTR	2002			2001		
	Sales	EBIT (1)	% Sales	Sales	EBIT	% Sales
Industrial Components	\$ 133.0	\$ 7.4	5.6%	\$ 119.1	\$ 3.5	2.9%
Construction Materials	128.2	18.0	14.0%	110.6	14.0	12.7%
Automotive Components	52.0	1.7	3.3%	54.3	2.0	3.7%
Transportation Products	26.9	1.4	5.2%	25.3	(0.4)	-1.6%
Specialty Products	24.2	(1.6)	-6.6%	24.2	1.6	6.6%
General Industry	99.6	3.6	3.6%	100.0	(0.9)	-0.9%
Subtotal	463.9	30.5	6.5%	433.5	19.8	4.6%
Corporate	-	(3.4)	--	-	(3.7)	--
Total	\$ 463.9	\$ 27.1	5.8%	\$ 433.5	\$ 16.1	3.7%

(1) Under the provisions of SFAS 142, goodwill is no longer amortized. This resulted in a positive impact to Earnings Before Interest and Taxes (EBIT) as follows: Industrial Components, \$0.7 million; Construction Materials, \$0.2 million; Automotive Components, \$0.2 million; Transportation Products, \$0.4 million; Specialty Products, \$0.1 million; General Industry, \$1.3 million; and Corporate, (\$0.5 million)

DECEMBER - YTD	2002			2001		
	Sales	EBIT (2)	Assets	Sales	EBIT	Assets
Industrial Components	\$ 621.6	\$ 54.2	\$ 439.0	\$ 476.3	\$ 29.2	\$ 488.2
Construction Materials	488.0	66.4	252.4	464.9	60.2	206.0
Automotive Components	235.8	12.4	108.3	252.0	10.5	120.5
Transportation Products	119.6	6.0	50.7	120.3	1.6	67.0
Specialty Products	105.3	(2.1)	73.1	115.8	5.7	81.1
General Industry	401.0	11.5	315.6	420.2	10.2	357.0
Subtotal	1,971.3	148.4	1,239.1	1,849.5	117.4	1,319.8
Corporate	-	(20.8)	76.8	-	(50.4) *	78.6
Total	\$ 1,971.3	\$ 127.6	\$ 1,315.9	\$ 1,849.5	\$ 67.0	\$ 1,398.4

(2) Under the provisions of SFAS 142, goodwill is no longer amortized. This resulted in a positive impact to Earnings Before Interest and Taxes (EBIT) as follows: Industrial Components, \$2.9 million; Construction Materials, \$0.9 million; Automotive Components, \$1.7 million; Transportation Products, \$1.7 million; Specialty Products, \$0.3 million; General Industry, \$7.4 million; and Corporate, (\$2.2 million)

* Includes 1st Quarter 2001 pre-tax restructuring charge of \$32.8 million

CARLISLE COMPANIES INCORPORATED
Comparative Balance Sheet
As of December 31
(In thousands)

	2002	2001
Assets		
Current Assets		
Cash and cash equivalents	\$ 23,041	\$ 15,606
Receivables	142,622	181,570
Inventories	248,801	246,173
Prepaid expenses and other	67,044	109,923
Total current assets	481,508	553,272
Property, plant and equipment, net	447,986	447,660
Other assets	386,406	397,419
	\$ 1,315,900	\$ 1,398,352
Liabilities and Shareholders' Equity		
Current Liabilities		
Short-term debt, including current maturities	\$ 53,038	\$ 17,688
Accounts payable	136,881	137,098
Accrued expenses	134,343	117,321
Total current liabilities	324,262	272,107
Long-term debt	293,124	461,379
Other liabilities	145,438	124,582
Shareholders' equity	553,076	540,284
	\$ 1,315,900	\$ 1,398,352

CARLISLE COMPANIES INCORPORATED

Consolidated Statement of Earnings

For the periods ended December 31

(In thousands except per share data)

	Fourth Quarter			Twelve Months		
	2002	2001	% Change	2002	2001	% Change
Net sales	\$ 463,925	\$ 433,498	7.0%	\$ 1,971,280	\$ 1,849,477	6.6%
Cost and expenses:						
Cost of goods sold	381,051	365,994	4.1%	1,611,805	1,527,620	5.5%
Selling and administrative expenses	52,537	53,393	-1.6%	211,802	207,103	2.3%
Research and development expenses	4,676	4,562	2.5%	19,929	17,325	15.0%
Restructuring charges	-	-	-		32,811	-
Other (income) & expense, net	(1,407)	(6,562)	-	93	(2,427)	-103.8%
Earnings before interest & income taxes	27,068	16,111	68.0%	127,651	67,045	90.4%
Interest expense, net	4,374	5,256	-16.8%	17,151	29,120	-41.1%
Earnings before income taxes	22,694	10,855	109.1%	110,500	37,925	191.4%
Income taxes	7,829	3,285	138.3%	38,122	13,084	191.4%
Income before cumulative effect of change in accounting principle	14,865	7,570	96.4%	72,378	24,841	191.4%
% of Net Sales	3.2%	1.7%		3.7%	1.3%	
Cumulative effect on prior years (to 12/31/2001) of Goodwill Impairment per SFAS 142 net of taxes of \$12,071	-	-		(43,753)	-	
Net Income	14,865	7,570	96.4%	28,625	24,841	15.2%
Basic earnings per share						
Income before cumulative effect of change in accounting principle	\$ 0.49	\$ 0.25	96.0%	\$ 2.38	\$ 0.82	190.2%
Cumulative effect of change in acct prin	-	-		(1.44)	-	
Net Income	\$ 0.49	\$ 0.25	96.0%	\$ 0.94	\$ 0.82	14.6%
Diluted earnings per share						
Income before cumulative effect of change in accounting principle	\$ 0.48	\$ 0.25	92.0%	\$ 2.37	\$ 0.82	189.0%
Cumulative effect of change in acct prin	-	-		(1.43)	-	
Net Income	\$ 0.48	\$ 0.25	92.0%	\$ 0.94	\$ 0.82	14.6%
Average shares outstanding (000's) - basic	30,593	30,262		30,441	30,260	
Average shares outstanding (000's) - diluted	30,662	30,353		30,583	30,450	
Dividends	\$ 6,577	\$ 6,422		\$ 25,887	\$ 24,883	
Per share	\$ 0.22	\$ 0.21	4.8%	\$ 0.85	\$ 0.82	3.7%

CARLISLE COMPANIES INCORPORATED
Comparative Consolidated Statement of Cash Flows
For the periods ended December 31
(In thousands)

	Fourth Quarter		Twelve Months	
	2002	2001	2002	2001
Operating activities				
Net earnings	\$ 14,865	\$ 7,570	\$ 28,625	\$ 24,841
Reconciliation of net earnings to cash flows:				
Restructuring charge	-	-	-	24,650
Goodwill impairment, net of tax	-	-	43,753	-
Receivables (repurchased) sold under securitization	-	(6,462)	36,903	33,097
Loss (Gain) on property, equipment & business	105	(4,872)	1,918	(4,880)
Depreciation and amortization	10,547	9,881	56,994	63,960
Working capital	47,159	72,845	60,278	85,947
Other	(3,664)	5,688	(2,779)	(2,764)
Net cash provided by operating activities	69,012	84,650	225,692	224,851
Investing activities				
Capital expenditures	(10,038)	(16,824)	(39,336)	(65,945)
Acquisitions, net of cash	(26,250)	788	(27,030)	(174,619)
Proceeds from sale of property, equipment and business	10,339	13,327	10,734	20,012
Other	365	7,416	(1,613)	2,818
Net cash (used in) provided by investing activities	(25,584)	4,707	(57,245)	(217,734)
Financing activities				
Net change in short-term debt and revolving credit lines	(31,509)	(75,076)	(149,362)	29,077
Proceeds from long-term debt	-	528	-	-
Reductions of long-term debt	(2,515)	-	(2,916)	(428)
Dividends	(6,578)	(6,422)	(25,887)	(24,883)
Treasury shares and stock options, net	2,726	1,386	9,880	(2,311)
Net cash (used in) provided by financing activities	(37,876)	(79,584)	(168,285)	1,455
Effect of exchange rate changes on cash	1,486	99	7,273	(1,933)
Change in cash and cash equivalents	7,038	9,872	7,435	6,639
Cash and cash equivalents				
Beginning of period	16,003	5,734	15,606	8,967
End of period	\$ 23,041	\$ 15,606	\$ 23,041	\$ 15,606