



Windstream expands agreement with Mitel

Business customers now have broader portfolio of communications solutions

LITTLE ROCK, Ark.--(BUSINESS WIRE)-- Windstream (NYSE: WIN) has entered into an agreement with Mitel to offer business customers an expanded portfolio of feature-rich communications solutions.

Mitel is a leader in providing reliable, flexible and easy-to-manage communications solutions to organizations of any size. Windstream has been selling Mitel equipment to customers in the Carolinas, and now business customers across Windstream's 16-state footprint can take advantage of Mitel's wide range of equipment and service options.

Windstream can customize a communications solution to help streamline any size business, and maintenance and financing options are available.

"We are pleased to expand the availability of the Mitel product line within our equipment inventory," said Don Wilborne, Windstream senior vice president of business sales. "We offer our customers a wide range of phone systems and communication solutions to help their businesses run more efficiently."

The two flagship Mitel products that Windstream now offers in all markets are:

-- Mitel SX-200 IP Communications Platform

The Mitel SX-200 IP Communications Platform (ICP) is a feature-rich Voice over IP communications system that provides "large company" communications benefits and applications to small and medium-sized businesses. The SX-200 ICP provides an extensive key or PBX system feature set and applications to help businesses enhance customer service, increase employee productivity, and reduce capital expenditures and operating costs.

-- Mitel 3300 IP Communications Platform

The Mitel 3300 IP Communications Platform (ICP) provides enterprises with a highly scalable communications system designed to support businesses with 30-60,000 users. The 3300 ICP provides enterprise IP-PBX capability plus a range of embedded applications including standard unified messaging, auto-attendant, ACD and wireless gateway. The 3300 ICP supports over 500 telephony features and a powerful suite of applications including multimedia collaboration, customer relationship management and unified messaging.

"We are delighted to be working with Windstream," said Paul Butcher, Mitel's chief operating officer. "Windstream fully recognizes the value of unified communications for its customers by providing them with solutions to remove the distance barriers from communications through IP telephony and associated applications."

About Mitel

Mitel delivers flexibility and simplicity in smart unified communications solutions and applications for organizations of all sizes. Combined with a full range of managed services that include voice and data network design and traffic provisioning, custom application development, and attractive financing options, Mitel is reinventing how successful organizations gain competitive advantage by easily collaborating and communicating over distance and time with customers, colleagues and partners. Mitel's (www.mitel.com) US headquarters are in Phoenix, AZ. Global headquarters are in Ottawa, Canada, with offices, partners, and resellers worldwide.

About Windstream

Windstream Corporation is an S&P 500 company that provides digital phone, high-speed Internet and high-definition video and entertainment services to residential and business customers in 16 states. The company has approximately 3.1 million access lines and about \$3.2 billion in annual revenues. For more information, visit www.windstream.com.