



Falabella sets at \$5,250 share Price for capital increase

- *Closing price of the Libro de Ordenes is equivalent to \$ 5,250 per share, 0.5% lower than yesterday's closing price and 2% lower than the average of the last month of stock exchange transactions.*

Thursday, October 18th, 2018. At 2:00 pm today Falabella closed the book building process of its current offering, after which the company's board set the share price at \$5,250 per title, which represents 0.5% less than the close of the previous day and 2% under the average of the last month transactions on the stock exchange.

Tomorrow, Friday, October 19th, the auction of 70.7 million shares will take place on the Santiago Stock Exchange. At the same time, the period to exercise preemptive rights will begin for all those who make up the current base of shareholders of the company, which will last for 30 days, until November 17th of this year.

The resources raised in the capital increase will be used to transform Falabella into a digital ecosystem with strong physical capabilities, which will provide an comprehensive response to customers. The plan to achieve this includes, among others, the purchase and development of Linio; the development of the Ikea franchise in Chile, Peru and Colombia; the optimization of logistics and epayment solutions; and investment in cybersecurity and business intelligence to deliver a personalized offer.

S.A.C.I. Falabella is present in Chile, Peru, Colombia, Argentina, Brazil, Uruguay and Mexico, through six business units (department stores, home improvement, supermarkets, real estate, financial services and market place). At the end of June, the company operated 496 stores and 42 shopping centers in Latin America. The company is part of the Dow Jones Sustainability Index (DJSI World), which brings together the main companies that lead efforts in responsible growth internationally. It was also selected in the indices DJSI Emerging Markets, DJSI Chile and DJSI MILA. More information about Falabella Companies at investors.falabella.com