YETI HOLDINGS, INC.
RECASTED 2019 NON-GAAP FINANCIAL METRICS
Non-GAAP Reconciliations
(In thousands, except per share amounts) (Unaudited)

	As Reported					As Recasted[1]				
	Q1	Q2	Q3	Q4	FY2019	Q1	Q2	Q3	Q4	FY2019
Operating income	$ 8,784	$ 35,000	$ 34,005	$ 11,982	$ 89,771	$ 8,784	$ 35,000	$ 34,005	$ 11,982	$ 89,771
Adjustments:										
Non-cash stock-based compensation expense[2][3]	4,005	4,281	2,113	41,933	52,332	4,005	4,281	2,113	41,933	52,332
Long-lived asset impairment[2]	94	3	443	76	616	94	3	443	76	616
Investments in new retail locations and international market expansion[1][2][4]	228	823	1,179	1,611	3,841	—	—	—	—	—
Transition to the ongoing senior management team[1][2][5]	100	423	355	1,197	2,075	—	—	—	—	—
Transition to a public company[1][2][6]	1,469	2,916	2,255	2,873	9,513	—	—	—	—	—
Adjusted operating income	$ 14,680	$ 43,446	$ 40,350	$ 59,672	$ 158,148	$ 12,883	$ 39,284	$ 36,561	$ 53,991	$ 142,719
Net income	$ 2,167	$ 22,223	$ 21,302	$ 4,742	$ 50,434	$ 2,167	$ 22,223	$ 21,302	$ 4,742	$ 50,434
Adjustments:										
Non-cash stock-based compensation expense[2][3]	4,005	4,281	2,113	41,933	52,332	4,005	4,281	2,113	41,933	52,332
Long-lived asset impairment[2]	94	3	443	76	616	94	3	443	76	616
Loss on modification and extinguishment of debt[7]	—	—	—	643	643	—	—	—	643	643
Investments in new retail locations and international market expansion[1][2][4]	228	823	1,179	1,611	3,841	—	—	—	—	—
Transition to the ongoing senior management team[1][2][5]	100	423	355	1,197	2,075	—	—	—	—	—
Transition to a public company[1][2][6]	1,469	2,916	2,255	2,873	9,513	—	—	—	—	—
Tax impact of adjusting items[8]	(1,445)	(2,069)	(1,555)	(10,972)	(16,040)	(1,004)	(1,050)	(626)	(9,580)	(12,260)
Adjusted net income	$ 6,618	$ 28,600	$ 26,092	$ 42,103	$ 103,414	$ 5,262	$ 25,457	$ 23,232	$ 37,814	$ 91,765

(1) Beginning with the first quarter of Fiscal 2020, YETI expects to revise its definitions of certain non-GAAP financial measures by eliminating various adjustments, specifically investments in new retail locations and international market expansion, transition to the ongoing senior management team, and transition to a public company. The Fiscal 2019 non-GAAP results have been recast to conform to these revised definitions.
(2) These costs are reported in SG&A expenses.
(3) Includes $40.7 million of one-time non-cash stock-based compensation expense related to pre-IPO performance restricted stock units ("PRSUs") that vested and were fully recognized during the twelve months ended December 28, 2019. The vesting of the PRSUs was triggered when Cortec ceased to own more than 35% of the voting power of our outstanding common stock following the closing of our November 2019 secondary offering.
(4) Represents retail store pre-opening expenses and costs for expansion into new international markets.
(5) Represents severance, recruiting, and relocation costs related to the transition to our ongoing senior management team.
(6) Represents (i) fees and expenses in connection with our transition to a public company, including consulting fees, recruiting fees, salaries, and travel costs related to members of our Board of Directors, fees associated with Sarbanes-Oxley Act compliance, incremental audit and legal fees associated with being a public company; and (ii) $1.5 million and $1.3 million of costs incurred in connection with our secondary offerings in May 2019 and November 2019, respectively.
(7) Represents loss on modification and extinguishment related to the amendment of our credit facility in Fiscal 2019.
(8) Represents tax impact of adjustments calculated at an expected statutory tax rate of 24.5% for Fiscal 2019 and 25.0% for Fiscal 2020, net of a $0.9 million discrete income tax expense related to the recognition of $40.7 million one-time non-cash stock-based compensation expense associated with pre-IPO PRSUs that vested and were fully recognized during the three and twelve months ended December 28, 2019.
(9) Depreciation and amortization expenses are reported in SG&A expenses and cost of goods sold.

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YETI HOLDINGS, INC.
RECASTED 2019 NON-GAAP FINANCIAL METRICS - Continued
Non-GAAP Reconciliations
(In thousands, except per share amounts) (Unaudited)

	As Reported					As Recasted[1]				
	Q1	Q2	Q3	Q4	FY2019	Q1	Q2	Q3	Q4	FY2019
Net income	**$ 2,167**	**$ 22,223**	**$ 21,302**	**$ 4,742**	**$ 50,434**	**$ 2,167**	**$ 22,223**	**$ 21,302**	**$ 4,742**	**$ 50,434**
Adjustments:										
Interest expense	6,067	5,695	5,319	4,698	21,779	6,067	5,695	5,319	4,698	21,779
Income tax expense	613	7,131	7,080	2,000	16,824	613	7,131	7,080	2,000	16,824
Depreciation and amortization expense[9]	6,539	7,262	7,419	7,739	28,959	6,539	7,262	7,419	7,739	28,959
Non-cash stock-based compensation expense[2][3]	4,005	4,281	2,113	41,933	52,332	4,005	4,281	2,113	41,933	52,332
Long-lived asset impairment[2]	94	3	443	76	616	94	3	443	76	616
Loss on modification and extinguishment of debt[7]	—	—	—	643	643	—	—	—	643	643
Investments in new retail locations and international market expansion[1][2][4]	228	823	1,179	1,611	3,841	—	—	—	—	—
Transition to the ongoing senior management team[1][2][5]	100	423	355	1,197	2,075	—	—	—	—	—
Transition to a public company[1][2][6]	1,469	2,916	2,255	2,873	9,513	—	—	—	—	—
Adjusted EBITDA	**$ 21,282**	**$ 50,757**	**$ 47,465**	**$ 67,512**	**$ 187,016**	**$ 19,485**	**$ 46,595**	**$ 43,676**	**$ 61,831**	**$ 171,587**
Net sales	**$ 155,353**	**$ 231,654**	**$ 229,125**	**$ 297,602**	**$ 913,734**	**$ 155,353**	**$ 231,654**	**$ 229,125**	**$ 297,602**	**$ 913,734**
Operating income as a % of net sales	5.7 %	15.1 %	14.8 %	4.0 %	9.8 %	5.7 %	15.1 %	14.8 %	4.0 %	9.8 %
Adjusted operating income as a % of net sales	9.4 %	18.8 %	17.6 %	20.1 %	17.3 %	8.3 %	17.0 %	16.0 %	18.1 %	15.6 %
Net income as a % of net sales	1.4 %	9.6 %	9.3 %	1.6 %	5.5 %	1.4 %	9.6 %	9.3 %	1.6 %	5.5 %
Adjusted net income as a % of net sales	4.3 %	12.3 %	11.4 %	14.1 %	11.3 %	3.4 %	11.0 %	10.1 %	12.7 %	10.0 %
Adjusted EBITDA as a % of net sales	13.7 %	21.9 %	20.7 %	22.7 %	20.5 %	12.5 %	20.1 %	19.1 %	20.8 %	18.8 %
Net income per diluted share	$ 0.03	$ 0.26	$ 0.25	$ 0.05	$ 0.53	$ 0.03	$ 0.26	$ 0.25	$ 0.05	$ 0.53
Adjusted net income per diluted share	$ 0.08	$ 0.33	$ 0.30	$ 0.48	$ 1.20	$ 0.06	$ 0.30	$ 0.27	$ 0.43	$ 1.06
Weighted average common shares outstanding - diluted	85,857	86,227	86,373	86,930	86,347	85,857	86,227	86,373	86,930	86,347

Please refer to our 2019 fourth quarter earnings release which is available at http://investors.yeti.com.

Note: See footnotes to this table on the previous page.

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