Safe Harbor Disclosure and Definitions

Cautionary Statement Regarding Forward-Looking Information
This presentation may contain “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. All statements that are not historical facts are “forward looking statements.” The use of words such as “anticipates,” “estimates,” “expects,” “plans” and “believes,” among others, generally identify forward-looking statements. These forward-looking statements include, among others, statements relating to: Match Group's future financial performance, Match Group's business prospects and strategy, anticipated trends, and other similar matters. These forward-looking statements are based on management's current expectations and assumptions about future events as of the date of this presentation, which are inherently subject to uncertainties, risks and changes in circumstances that are difficult to predict. Actual results could differ materially from those contained in these forward-looking statements for a variety of reasons, including, among others: competition, our ability to maintain user rates on our higher monetizing services, our ability to attract users to our services through cost-effective marketing and related efforts, foreign currency exchange rate fluctuations, our ability to distribute our services through third parties and offset related fees, the integrity and scalability of our systems and infrastructure (and those of third parties) and our ability to adapt ours to changes in a timely and cost-effective manner, our ability to protect our systems from cyberattacks and to protect personal and confidential user information, risks relating to our use of artificial intelligence, risks relating to certain of our international operations and acquisitions, certain risks relating to our relationship with IAC post-separation, the impact of the outbreak of pandemics such as the COVID-19 coronavirus, the risks inherent in separating Match Group from IAC, including uncertainties related to, among other things, the tax treatment of the transaction, uncertainties related to the acquisition of Hyperconnect, including, among other things, the expected benefits of the transaction, any litigation arising out of or relating to the transaction, and the impact of the transaction on the businesses of Match Group, and inflation and other macroeconomic conditions. Certain of these and other risks and uncertainties are discussed in Match Group’s filings with the Securities and Exchange Commission. Other unknown or unpredictable factors that could also adversely affect Match Group's business, financial condition and results of operations may arise from time to time. In light of these risks and uncertainties, these forward-looking statements may not prove to be accurate. Accordingly, you should not place undue reliance on these forward-looking statements, which only reflect the views of Match Group management as of the date of this presentation. Match Group does not undertake to update these forward-looking statements.

Non-GAAP Financial Measures
This presentation includes certain non-GAAP financial measures in addition to financial measures presented in accordance with U.S. GAAP. These non-GAAP financial measures are in addition to, and not a substitute for or superior to, measures of financial performance prepared in accordance with U.S. GAAP. See pages 17-18 for a reconciliation of the non-GAAP financial measures to their most comparable GAAP measure.

Definitions
“Payers” are unique users at a brand level in a given month from whom we earned Direct Revenue. When presented as a quarter-to-date or year-to-date value, Payers represents the average of the monthly values for the respective period presented. At a consolidated level, duplicate Payers may exist when we earn revenue from the same individual at multiple brands in a given month, as we are unable to identify unique individuals across brands in the Match Group portfolio. “RPP” or “Revenue per Payer” is the average monthly revenue earned from a Payer and is Direct Revenue for a period divided by the Payers in the period, further divided by the number of months in the period. Direct Revenue is revenue that is received directly from end users of our services and includes both subscription and à la carte revenue. Americas includes North America, Central America, South America, and the Caribbean islands. Europe includes continental Europe, the British Isles, Iceland, Greenland, and Russia (ceased operations in June 2023), but excludes Turkey (which is included in APAC and Other). APAC and Other includes Asia, Australia, the Pacific islands, the Middle East, and Africa. Our global portfolio of brands includes Tinder, Hinge, Match, Meetic, OkCupid, Pairs, PlentyOfFish, Azar, Hakuna, and more, each built to increase our users’ likelihood of connecting with others. Match Group Asia ("MG Asia") consists of the brands primarily focused on Asia including Pairs, Azar, and Hakuna. Evergreen & Emerging ("E&E") consists primarily of the brands Match, Meetic, OkCupid, Plenty of Fish, BLK, Chispa, and The League.
Our Mission

Our Mission is to Spark Meaningful Connections for Every Single Person Worldwide

Hundreds of millions of people have used our brands' services to create meaningful connections. Match pioneered the concept of online dating over 20 years ago, then we reinvented the category by launching Tinder, and we are now evolving our diverse portfolio of apps so that we can continue to lead the way in helping people make meaningful connections across the spectrum of age, race, gender, sexual orientation, and backgrounds.
Investment Highlights

- A leading provider of dating services with global footprint of marquee assets
- Unique portfolio approach caters to a broad spectrum of users
- Leveraging AI-capabilities innovating to improve the online dating experience
- Significant global opportunity with strong growth drivers
- Proven, highly sophisticated monetization strategy
- Top and bottom-line growth with attractive margins
- Robust free cash flow generation and natural deleveraging
- Proven management team with strong focus on shared learning
- Leveraging AI-capabilities innovating to improve the online dating experience
Match Group At A Glance

$3.3bn
Revenue\(^1\)

$763mm
Operating Income\(^1\)

$1,182mm
Adjusted Operating Income\(^1\)

15.7mm
Payers\(^2\)

>50%
Of Online Dating Relationships Began on Match Group Brands\(^3\)

~2,600
Employees Worldwide\(^2\)

1. For the last twelve months (LTM) as of quarter ended September 30, 2023.
2. As of the quarter ended September 30, 2023.
3. For the last twelve months in the U.S., per Match Group internal survey (July 2023).
**Who We Are**

Match Group is the owner of a portfolio of companies that operate a range of leading apps and collectively have millions of users. Driven by a shared passion for innovation, we believe that bringing them together under one umbrella strengthens the ability of our brands to pioneer, disrupt, and revolutionize their categories.

### OUR LARGEST BRANDS

<table>
<thead>
<tr>
<th>Brand</th>
<th>Launched</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tinder</td>
<td>2012</td>
<td>World’s most popular app for meeting new people</td>
</tr>
<tr>
<td>Hinge</td>
<td>2011</td>
<td>Designed to be Deleted dating app for the modern millennial, getting them off the app and out on great dates</td>
</tr>
<tr>
<td>MATCH</td>
<td>1995</td>
<td>Destination for singles looking for a long-term relationship</td>
</tr>
<tr>
<td>MEETIC</td>
<td>2001</td>
<td>A leader for dating services in Europe</td>
</tr>
<tr>
<td>OKCUPID</td>
<td>2004</td>
<td>Uses responses to its iconic questions to match singles</td>
</tr>
<tr>
<td>PLENTY OF FISH</td>
<td>2003</td>
<td>Offered a low-pressure user experience and live streaming</td>
</tr>
<tr>
<td>MG Asia</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### MG Asia

<table>
<thead>
<tr>
<th>Brand</th>
<th>Launched</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>PAIRS</td>
<td>2012</td>
<td>A leading dating app in Japan</td>
</tr>
<tr>
<td>AZAR</td>
<td>2014</td>
<td>1:1 live chat and video app</td>
</tr>
<tr>
<td>HAKUNA</td>
<td>2019</td>
<td>Interactive livestreaming app enabling group video and audio broadcasts</td>
</tr>
</tbody>
</table>

#### Evergreen & Emerging

<table>
<thead>
<tr>
<th>Brand</th>
<th>Launched</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>THE LEAGUE</td>
<td>2015</td>
<td>Designed to serve highly ambitious, career-oriented singles</td>
</tr>
<tr>
<td>BLK</td>
<td>2017</td>
<td>A leading dating and lifestyle app for Black singles</td>
</tr>
<tr>
<td>CHISPA</td>
<td>2017</td>
<td>Largest dating app for U.S. Hispanic or Latin singles</td>
</tr>
<tr>
<td>ARCHER</td>
<td>2023</td>
<td>Social-first dating app for gay, bisexual, and queer men</td>
</tr>
</tbody>
</table>

*Note: Not exhaustive of all Match Group brands.*
What We Do

Hundreds of millions of people have used our brands’ products to create meaningful connections.

We aim to stay on the cutting edge for bringing people together and are unending in our pursuit to build and integrate technology that truly helps connect people.

Naoya & Kie

During the COVID-19 pandemic, I couldn’t go out so I decided to join Pairs. That’s where I met Naoya. Not only were we able to chat, we could see each other through Pairs’ video dating feature. This really helped me to get to know him! We’re now living together and planning for marriage in the future. We even introduced our parents online!

Ashley & Dashawn

I want to thank you for helping me connect with my soulmate. My name is Ashley and met my partner, Dashawn, on your app. On our first phone conversation we spent 5 hours talking to each other! From there, I knew it was a connection I wanted to explore. We have a similar upbringing and both love music, which is also the industry we aspire to work in!

Victoria & Bayleigh

Just wanted to say thank you for making it possible for me to meet my soulmate. Five minutes into our first conversation my now wife mentioned how we would have an amazing wedding. Even though our amazing wedding had to be postponed because of COVID, we still eloped! Thank you again!

Our diverse portfolio of apps and services enables connections across the spectrum of age, race, gender, sexual orientation, and backgrounds.
Match Group, through its portfolio companies, has been a leader in online dating through three key periods, each consisting of roughly a decade. As we look forward, we're undertaking a transformation of our portfolio so that we can continue to lead the way in helping people make meaningful connections, as we've done for the past 25+ years.

**Phase 1**
- Hard paywall
- Pay to communicate
- Low adoption / stigma

**Phase 2**
- Soft paywall
- Subscription; pay-for-access
- Growing adoption
- Stigma still exists

**Phase 3**
- Mobile first
- Soft paywall
- Subscription; pay-for-access
- À la carte; pay-for-advantage
- Mass adoption
- Erosion of stigma

**Phase 4**
- More of “getting to know you” phase online
- Increased consumption of video and live experiences
- More community aspects
- AI and AR driven experiences

Match Group, through its portfolio companies, has been a leader in online dating through three key periods, each consisting of roughly a decade. As we look forward, we're undertaking a transformation of our portfolio so that we can continue to lead the way in helping people make meaningful connections, as we've done for the past 25+ years.
Exceptional Revenue Growth with Attractive Margins

<table>
<thead>
<tr>
<th>Total Revenue</th>
<th>Operating Income¹</th>
<th>Adjusted Operating Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>(As reported, in millions)</td>
<td>(As reported, in millions)</td>
<td>(As reported, in millions)</td>
</tr>
<tr>
<td>2018</td>
<td>$1,730</td>
<td>$549</td>
</tr>
<tr>
<td>2019</td>
<td>$2,051</td>
<td>$645</td>
</tr>
<tr>
<td>2020</td>
<td>$2,391</td>
<td>$746</td>
</tr>
<tr>
<td>2021</td>
<td>$2,983</td>
<td>$852</td>
</tr>
<tr>
<td>2022</td>
<td>$3,189</td>
<td>$515</td>
</tr>
</tbody>
</table>

Note: All results are as reported for continuing operations. See reconciliation of GAAP to non-GAAP measures on pages 17-18.

1. 2022 includes $270 million in impairments of intangibles relating to Hyperconnect, as well as $49 million of impairments primarily related to Meetic.
Tinder: A Global Success Story

- Incubated internally and launched in 2012 as a mobile-only app with patented user interface and Swipe® feature
- Revolutionary dating service with unparalleled global organic adoption and leading consideration among Gen Z users
- Monetization began in Q1 2015 and Direct Revenues have grown to ~$1.8 billion as of 2022 with best-in-class margins
- Recently kicked off its first-ever global brand campaign, “It Starts with A Swipe™,” to celebrate all the possibilities that Tinder offers
Hinge: Significant User & Monetization Growth

- Since our acquisition in 2018, we have successfully grown Hinge’s downloads, Payers and RPP
- Transformed into a leading dating app under Match Group ownership
- Uniquely differentiated product and “Designed to be Deleted®” tagline resonate with its more serious intent audience
- We continue to see a meaningful opportunity to expand the brand internationally while continuing to grow Payers and RPP

### Continued Strong Revenue Growth in 2022

<table>
<thead>
<tr>
<th>Year</th>
<th>Direct Revenue ($ millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2019</td>
<td>$31</td>
</tr>
<tr>
<td>2020</td>
<td>$90</td>
</tr>
<tr>
<td>2021</td>
<td>$197</td>
</tr>
<tr>
<td>2022</td>
<td>$284</td>
</tr>
</tbody>
</table>

### Consistent Robust Monetization Growth

<table>
<thead>
<tr>
<th>Quarter</th>
<th>Payers (000s)</th>
<th>RPP</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q3'20</td>
<td>600</td>
<td></td>
</tr>
<tr>
<td>Q3'21</td>
<td>800</td>
<td></td>
</tr>
<tr>
<td>Q3'22</td>
<td>1,000</td>
<td></td>
</tr>
<tr>
<td>Q3'23</td>
<td>1,200</td>
<td></td>
</tr>
</tbody>
</table>
Q3 2023 Financial Performance
Q3 2023 Financial Highlights

Total Revenue by Geography ($M)

<table>
<thead>
<tr>
<th>Region</th>
<th>Q3'22</th>
<th>Q3'23</th>
<th>Change</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>APAC &amp; Other Direct</td>
<td>$810</td>
<td>$882</td>
<td>$72</td>
<td>4%</td>
</tr>
<tr>
<td>Revenue</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Americas Direct</td>
<td>$167</td>
<td>$160</td>
<td>-$7</td>
<td>-17%</td>
</tr>
<tr>
<td>Revenue</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Europe Direct</td>
<td>$215</td>
<td>$252</td>
<td>$37</td>
<td>+17%</td>
</tr>
<tr>
<td>Revenue</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Indirect</td>
<td>$414</td>
<td>$455</td>
<td>$41</td>
<td>+10%</td>
</tr>
<tr>
<td>Revenue</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Revenue</td>
<td>$215</td>
<td>$160</td>
<td>$55</td>
<td>+3%</td>
</tr>
</tbody>
</table>

Breakdown of Direct Revenue ($M)

<table>
<thead>
<tr>
<th>Service</th>
<th>Q3'22</th>
<th>Q3'23</th>
<th>Change</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tinder</td>
<td>$795</td>
<td>$867</td>
<td>$72</td>
<td>3%</td>
</tr>
<tr>
<td>Revenue</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>MG Asia</td>
<td>$180</td>
<td>$174</td>
<td>-$6</td>
<td>-3%</td>
</tr>
<tr>
<td>Revenue</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Indirect</td>
<td>$74</td>
<td>$107</td>
<td>$33</td>
<td>+44%</td>
</tr>
<tr>
<td>Revenue</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Evergreen &amp; Emerging</td>
<td>$460</td>
<td>$509</td>
<td>$49</td>
<td>+11%</td>
</tr>
<tr>
<td>Revenue</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Direct Revenue</td>
<td>$810</td>
<td>$882</td>
<td>$72</td>
<td>4%</td>
</tr>
</tbody>
</table>

Operating Income and Adjusted Operating Income ($M)

<table>
<thead>
<tr>
<th></th>
<th>Q3'22</th>
<th>Q3'23</th>
<th>Change</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Income</td>
<td>$211</td>
<td>$244</td>
<td>$33</td>
<td>+16%</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Adj. Income</td>
<td>$77</td>
<td>$107</td>
<td>$30</td>
<td>+35%</td>
</tr>
</tbody>
</table>

Margins

<table>
<thead>
<tr>
<th></th>
<th>Q3'22</th>
<th>Q3'23</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tinder</td>
<td>26%</td>
<td>28%</td>
</tr>
<tr>
<td>MG Asia</td>
<td>44%</td>
<td>44%</td>
</tr>
<tr>
<td>Hinge</td>
<td>35%</td>
<td>38%</td>
</tr>
<tr>
<td>Indirect</td>
<td>11%</td>
<td>11%</td>
</tr>
</tbody>
</table>

Note: See reconciliation of GAAP to non-GAAP measures on pages 17-18.
# Q3 2023 Financial Highlights (cont’d)

## Payers (000s)

<table>
<thead>
<tr>
<th>Region</th>
<th>Q3'22</th>
<th>Q3'23</th>
</tr>
</thead>
<tbody>
<tr>
<td>Americas</td>
<td>8,233</td>
<td>7,494</td>
</tr>
<tr>
<td>Europe</td>
<td>4,648</td>
<td>4,573</td>
</tr>
<tr>
<td>APAC &amp; Other</td>
<td>3,667</td>
<td>3,645</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>16,548</td>
<td>15,712</td>
</tr>
</tbody>
</table>

## Revenue per Payer (“RPP”)

<table>
<thead>
<tr>
<th>Region</th>
<th>Q3'22</th>
<th>Q3'23</th>
</tr>
</thead>
<tbody>
<tr>
<td>Americas</td>
<td>$16.75</td>
<td>$18.39</td>
</tr>
<tr>
<td>Europe</td>
<td>$15.40</td>
<td>$18.37</td>
</tr>
<tr>
<td>APAC &amp; Other</td>
<td>$15.14</td>
<td>$14.60</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$16.02</td>
<td>$18.39</td>
</tr>
</tbody>
</table>
Investment Highlights

- A leading provider of dating services with global footprint of marquee assets
- Unique portfolio approach caters to a broad spectrum of users
- Leveraging AI-capabilities innovating to improve the online dating experience
- Significant global opportunity with strong growth drivers
- Proven, highly sophisticated monetization strategy
- Top and bottom-line growth with attractive margins
- Robust free cash flow generation and natural deleveraging
- Proven management team with strong focus on shared learning
- Leveraging AI capabilities innovating to improve the online dating experience
Appendix
## GAAP to Non-GAAP Reconciliations

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2019</th>
<th>2020</th>
<th>2021</th>
<th>2022</th>
<th>LTM</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Operating Income</strong></td>
<td>549.5</td>
<td>645.5</td>
<td>745.7</td>
<td>851.7</td>
<td>515.0</td>
<td>763.3</td>
</tr>
<tr>
<td><strong>Adjusted Operating Income</strong></td>
<td>$652.0</td>
<td>$778.3</td>
<td>$896.8</td>
<td>$1,068.5</td>
<td>$1,128.7</td>
<td>$1,182.5</td>
</tr>
<tr>
<td><strong>Revenue</strong></td>
<td>$1,729.9</td>
<td>$2,051.3</td>
<td>$2,391.3</td>
<td>$2,983.3</td>
<td>$3,188.8</td>
<td>$3,284.5</td>
</tr>
</tbody>
</table>

### Net earnings attributable to Match Group, Inc. shareholders

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2019</th>
<th>2020</th>
<th>2021</th>
<th>2022</th>
<th>LTM</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Add back:</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net earnings (loss) attributable to noncontrolling interests</td>
<td>130.8</td>
<td>112.7</td>
<td>59.3</td>
<td>(1.2)</td>
<td>(2.0)</td>
<td>(1.3)</td>
</tr>
<tr>
<td>(Earnings) loss from discontinued operations, net of tax</td>
<td>(306.6)</td>
<td>(49.2)</td>
<td>366.1</td>
<td>(0.5)</td>
<td>2.2</td>
<td>2.2</td>
</tr>
<tr>
<td>Income tax provision (benefit)</td>
<td>14.5</td>
<td>15.1</td>
<td>43.3</td>
<td>(19.9)</td>
<td>15.4</td>
<td>112.5</td>
</tr>
<tr>
<td>Other (income) expense, net</td>
<td>(7.5)</td>
<td>2.0</td>
<td>(15.9)</td>
<td>465.0</td>
<td>(8.0)</td>
<td>(14.3)</td>
</tr>
<tr>
<td><strong>Interest expense</strong></td>
<td>81.5</td>
<td>111.0</td>
<td>130.6</td>
<td>130.5</td>
<td>145.5</td>
<td>157.7</td>
</tr>
</tbody>
</table>

**Note:** As reported, dollars in millions. Rounding differences may occur.
# GAAP to Non-GAAP Reconciliations

Note: As reported, dollars in millions. Rounding differences may occur.

<table>
<thead>
<tr>
<th></th>
<th>Quarter Ended Sept 30, 2022</th>
<th>Quarter Ended Sept 30, 2023</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net earnings</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>attributable to Match Group, Inc. shareholders</td>
<td><strong>$128.7</strong></td>
<td><strong>$163.7</strong></td>
</tr>
<tr>
<td>Add back:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net (loss) earnings attributable to noncontrolling interests</td>
<td>(0.4)</td>
<td>0.0</td>
</tr>
<tr>
<td>Income tax provision</td>
<td>47.9</td>
<td>47.3</td>
</tr>
<tr>
<td>Other income, net</td>
<td>(2.3)</td>
<td>(7.9)</td>
</tr>
<tr>
<td>Interest expense</td>
<td>36.8</td>
<td>40.4</td>
</tr>
<tr>
<td><strong>Operating Income</strong></td>
<td><strong>210.6</strong></td>
<td><strong>243.6</strong></td>
</tr>
<tr>
<td>Stock-based compensation expense</td>
<td>53.3</td>
<td>61.7</td>
</tr>
<tr>
<td>Depreciation</td>
<td>10.7</td>
<td>17.3</td>
</tr>
<tr>
<td>Impairment and amortization of intangibles</td>
<td>9.6</td>
<td>10.5</td>
</tr>
<tr>
<td><strong>Adjusted Operating Income</strong></td>
<td><strong>$284.2</strong></td>
<td><strong>$333.1</strong></td>
</tr>
<tr>
<td>Revenue</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$809.5</strong></td>
<td><strong>$881.6</strong></td>
<td></td>
</tr>
<tr>
<td>Operating Income margin</td>
<td>26%</td>
<td>28%</td>
</tr>
<tr>
<td>Adjusted Operating Income margin</td>
<td>35%</td>
<td>38%</td>
</tr>
</tbody>
</table>
### Trended Key Metrics

#### Revenue (in millions, rounding differences may occur)

<table>
<thead>
<tr>
<th></th>
<th>2022</th>
<th>2023</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Direct Revenue</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Americas</td>
<td>$400.0</td>
<td>$408.7</td>
</tr>
<tr>
<td>Europe</td>
<td>$208.5</td>
<td>$214.8</td>
</tr>
<tr>
<td>APAC and Other</td>
<td>$169.5</td>
<td>$166.6</td>
</tr>
<tr>
<td><strong>Total Direct Revenue</strong></td>
<td>783.8</td>
<td>780.2</td>
</tr>
<tr>
<td><strong>Indirect Revenue</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>$14.8</td>
<td>$14.4</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$798.6</strong></td>
<td><strong>$794.5</strong></td>
</tr>
</tbody>
</table>

#### Direct Revenue (in millions, rounding differences may occur)

<table>
<thead>
<tr>
<th></th>
<th>2022</th>
<th>2023</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tinder</td>
<td>$441.0</td>
<td>$440.1</td>
</tr>
<tr>
<td>Hinge</td>
<td>65.0</td>
<td>67.1</td>
</tr>
<tr>
<td>MG Asia</td>
<td>87.2</td>
<td>79.6</td>
</tr>
<tr>
<td>Evergreen &amp; Emerging</td>
<td>190.7</td>
<td>184.3</td>
</tr>
<tr>
<td><strong>Total Direct Revenue</strong></td>
<td>$783.8</td>
<td>$780.2</td>
</tr>
</tbody>
</table>

#### Payers (in thousands)

<table>
<thead>
<tr>
<th></th>
<th>2022</th>
<th>2023</th>
</tr>
</thead>
<tbody>
<tr>
<td>Americas</td>
<td>8,159</td>
<td>8,225</td>
</tr>
<tr>
<td>Europe</td>
<td>4,732</td>
<td>4,564</td>
</tr>
<tr>
<td>APAC and Other</td>
<td>3,443</td>
<td>3,606</td>
</tr>
<tr>
<td><strong>Total Payers</strong></td>
<td>16,334</td>
<td>16,395</td>
</tr>
</tbody>
</table>

#### RPP

<table>
<thead>
<tr>
<th></th>
<th>2022</th>
<th>2023</th>
</tr>
</thead>
<tbody>
<tr>
<td>Americas</td>
<td>$16.34</td>
<td>$16.56</td>
</tr>
<tr>
<td>Europe</td>
<td>$15.17</td>
<td>$15.23</td>
</tr>
<tr>
<td>APAC and Other</td>
<td>$16.32</td>
<td>$15.06</td>
</tr>
<tr>
<td><strong>Total RPP</strong></td>
<td>$16.00</td>
<td>$15.86</td>
</tr>
</tbody>
</table>