

nVent First Quarter 2019

Earnings Presentation

April 25, 2019



Forward-Looking Statement and Key Definitions

CAUTION CONCERNING FORWARD-LOOKING STATEMENTS

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KEY DEFINITIONS AND NOTES

Except as otherwise noted all references to 2019 and 2018 represent our results for the period indicated, presented on an adjusted basis. "Organic Sales" refers to GAAP revenue excluding (1) the impact of currency translation and (2) the impact of revenue from acquired businesses recorded prior to the first anniversary of the acquisition less the amount of sales attributable to divested product lines not considered discontinued operations. "Segment Income" represents Operating Income exclusive of non-cash intangible amortization, separation costs, costs of restructuring activities, impairments and other unusual non-operating items. Return on Sales ("ROS") equals Segment Income divided by Sales. See appendix for GAAP to non-GAAP reconciliations.

Executive Summary

Q1 '19

- Sales of \$538 million grew 3% organically
- ROS was 17.9%; Segment Income grew 5% excluding corporate and other costs
- Adjusted EPS of \$0.39
- Repurchased ~\$80 million of shares

Q1 Segment Call-outs

- One nVent and key verticals driving sales growth
- Price + productivity more than offset inflation
- 180 basis point ROS expansion in Enclosures

2019 Outlook

- Organic Sales growth outlook remains at 2 - 4%; FX headwind of 1 - 2%
- Target FCF at 100% of Adjusted Net Income
- Adjusted EPS guidance range of \$1.80 - \$1.90 remains unchanged

Delivered first quarter commitments

Our nVent Strategy

One nVent

Focus on Attractive Verticals

Accelerate Innovation and
Connected Solutions

Grow Globally and in
Developing Regions

Drive Productivity and Velocity

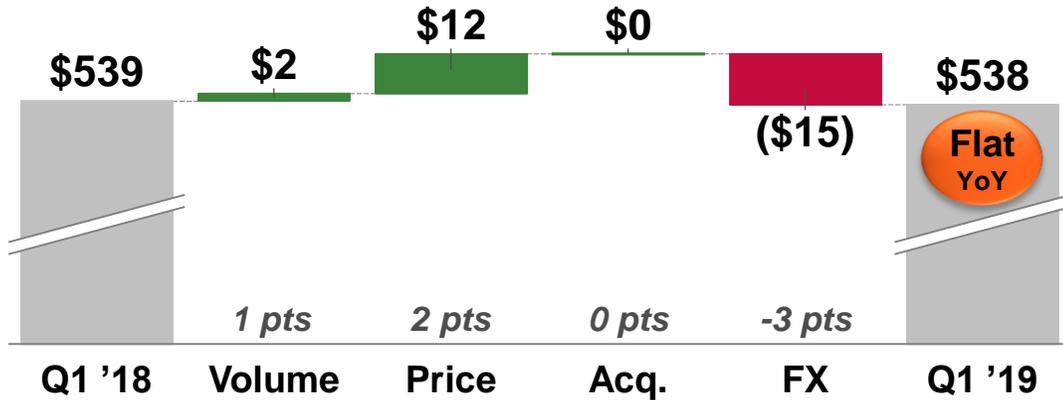
Pursue Targeted Bolt-on Acquisitions



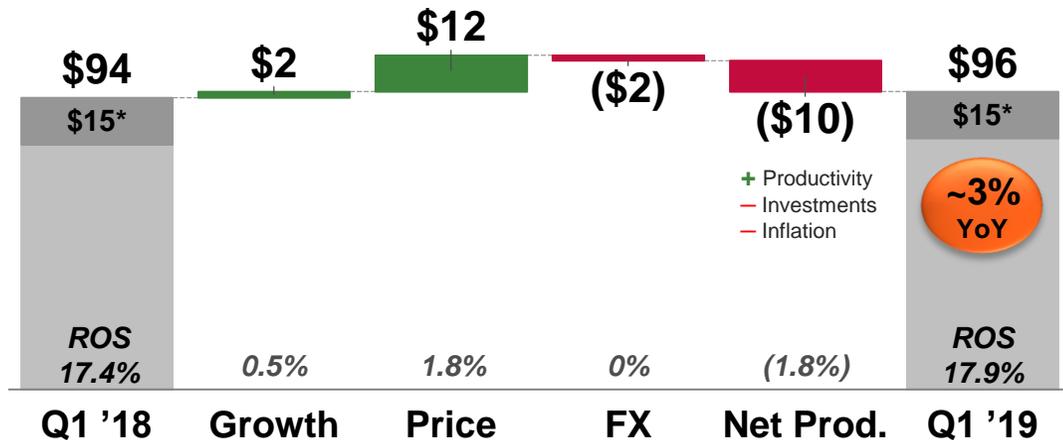
Driving a strategy for growth and performance

Q1 '19 nVent Performance

Sales (\$ in millions)



Segment Income (\$ in millions)

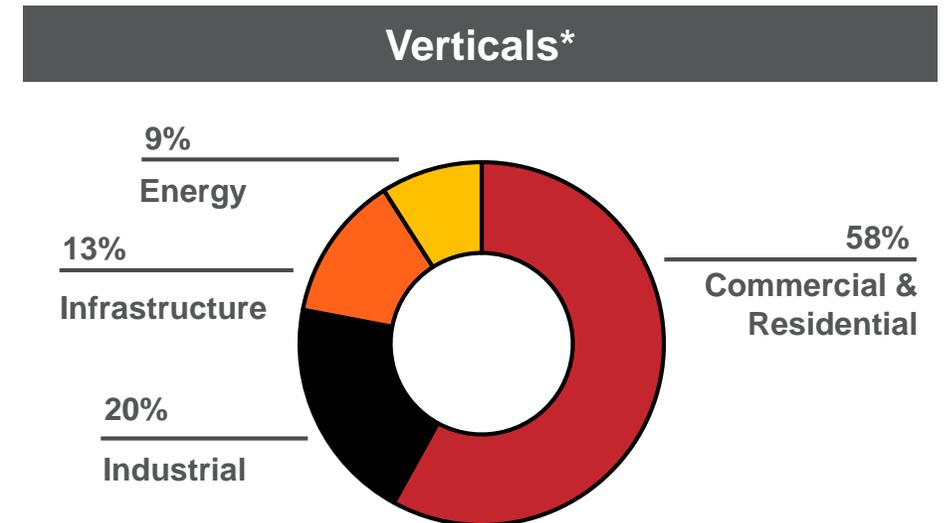
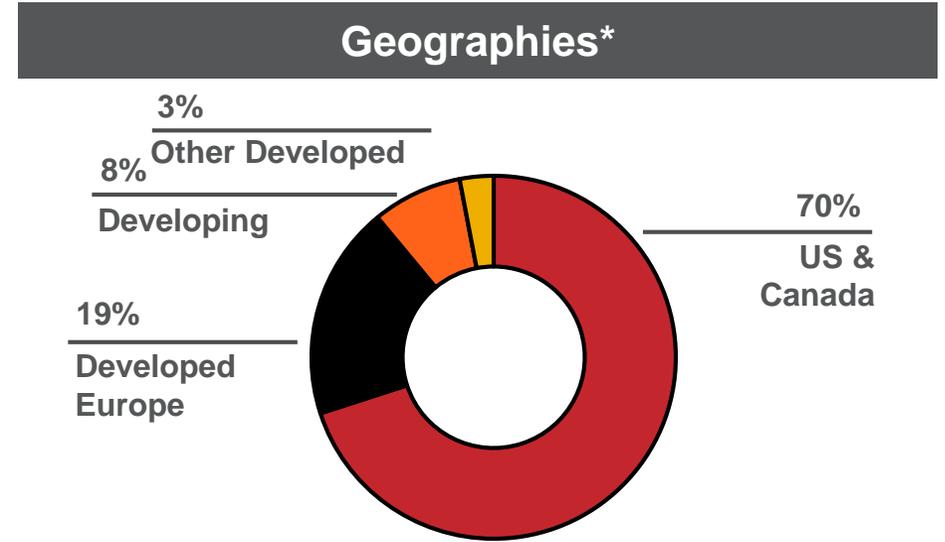
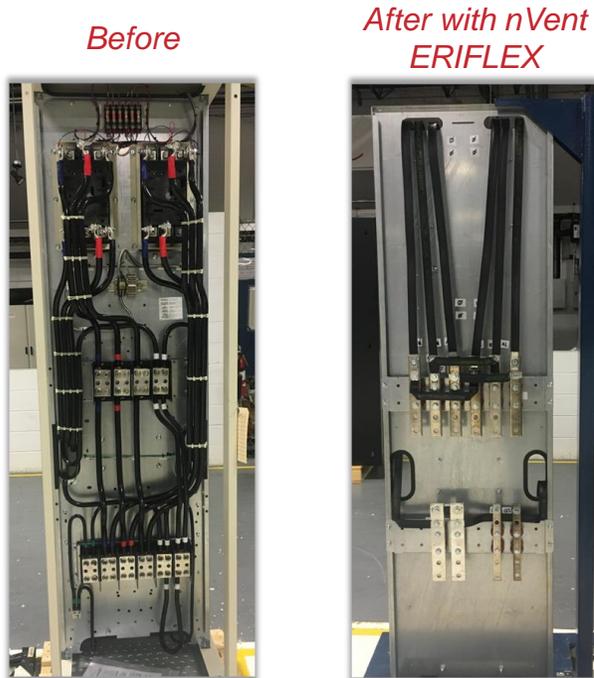


Financial Highlights (YoY)

- Organic Sales up 3%
- Price + productivity more than offset inflation
- Segment Income up 3%
 - Up 5% excluding corporate and other costs
- Adjusted EPS of \$0.39
- Free Cash Flow use of \$16M
 - In-line with expectations
 - Expect full-year at 100% conversion of Adjusted Net Income
- Other Items
 - Adjusted tax rate of ~18%
 - Net interest expense of ~\$11M
 - Shares of ~178M

A Deeper Dive into Electrical & Fastening Solutions (“EFS”)

- A global leader in electrical and fastening solutions that connect and protect electrical and mechanical systems
- Deliver engineered solutions and strong application expertise
- Innovative and high quality products designed for easy installation providing customers considerable time savings



Q1 '19 Segment Performance

(\$M)	Sales	Segment Income	Commentary
Enclosures	<p>\$256 Up 1% Up 3% organic</p>	<p>\$46 Up 12% ROS 17.8%</p>	<ul style="list-style-type: none"> + Continued growth in key verticals + Price + productivity more than offset inflation + Year-over-year ROS expansion of 180 basis points
Thermal Mgmt	<p>\$145 Down 2% Up 2% organic</p>	<p>\$34 Up 2% ROS 23.6%</p>	<ul style="list-style-type: none"> + Industrial MRO grew double digits - Slow start in Commercial - Longer cycle Energy down
EFS	<p>\$137 Flat Up 3% organic</p>	<p>\$31 Down 2% ROS 22.7%</p>	<ul style="list-style-type: none"> + Increased product availability + Continued strong price realization - Operational inefficiencies, albeit improving

Continuing to execute on our strategy

2019 Priorities

Organic Growth

- Accelerate One nVent initiatives
- Drive key verticals
- Grow with new products

Margin Expansion

- Deliver price + productivity to offset inflation
- Drive supply chain efficiencies

Capital Allocation

- Return cash in form of dividends and repurchases
- Focus on accretive and bolt-on M&A

Off to a good start

Capital Deployment Strategy

Maintain Investment Grade (BBB- / BBB)



Invest in Organic Growth

- One nVent
- Accelerate innovation and connected solutions
- Commercial excellence
- Digital



Acquisitions

- Bolt-on acquisitions
- Fit nVent value proposition
- Product / vertical expansion
- Meets financial criteria



Shareholder Distributions

- Pay a competitive dividend
- Repurchase shares to offset dilution
- Repurchase shares to capture value opportunity

Balanced and flexible capital deployment

Balance Sheet and Cash Flow

Cash Flow (\$M)

	Q1 2019
Net Income	\$ 56
Amortization	15
Subtotal	\$ 71
Depreciation	8
Capital Expenditures	(9)
Working Capital	(82)
Other Accruals/Other	(4)
Free Cash Flow - Total	\$ (16)

- 2019 Capital Expenditures of ~\$50M
- 2019 D&A of ~\$100M + ~\$19M of Non-Cash Stock Compensation
- Net debt to EBITDA ratio of 2.0X
- \$600M revolver available

Debt Summary

		<u>Maturity</u>
\$945M		
\$800M	85% Fixed	\$300M @ 2023 \$500M @ 2028
\$145M	15% Variable	2023*
Q1 '19	Weighted Average Rate ~4.3%	

Note: Does not include \$33M of cash on hand at quarter-end and \$6M of unamortized debt issuance costs

*Payments required via amortization schedule

Debt Roll-Forward (\$M)

	Q1 2019
Use of Cash:	
Beginning Debt	\$ 942
Used (Generated) Cash	16
Share Repurchases	76
Dividends	31
Debt Repayments	(3)
Cash/Other	(123)
Ending Debt	\$ 939

Seasonal cash flow usage and remain on track for 100% conversion

2019 Effective Tax Rate Update Regarding Proposed Regulations

- **Guided to ~18% tax rate in January**
 - Proposed U.S. tax regulations could be 300 basis point headwind
- **Expect to fully offset the impact on an annualized basis, beginning in 2020**
- **Updating 2019 tax rate guidance to 19 - 20%**
 - Reflects the expected retroactive timing of tax regulations and partial year of mitigation
- **Maintaining adjusted EPS guidance of \$1.80 - \$1.90**
- **Q2 tax rate guidance of ~21%**
 - ~\$0.02 negative impact

Mitigation efforts underway and expected to offset substantially all of the annualized impact

Q2 '19 nVent Outlook

	Q2 '19	Q2 '18
Organic Sales	+2% - 4%	\$543M
EPS (reported)	\$0.35 - \$0.39	\$0.24
EPS (adjusted)	\$0.42 - \$0.46	\$0.44

Other Items	
Tax Rate	~21%
Net Interest Expense	\$11M - \$12M
Shares	~176M

Summary

- Higher tax rate reflects proposed U.S. tax regulations and the year-to-date impact
- Currency expected to negatively impact sales by ~2% and EPS by ~\$0.01
- Higher year-over-year net interest expense and corporate and other costs versus allocated costs pre-spin
- Expect higher year-over-year inflation

Another solid quarter

Full-Year 2019 nVent Outlook

Total nVent

Original Guidance

Organic Sales	Up 2 - 4%
ROS	+40 - 60 bps
Adjusted EPS	\$1.80 - \$1.90
Other Items	Net Int. Exp: ~\$41M Tax Rate: ~18% Shares: ~177M

Updated Guidance

Organic Sales	No change
ROS	No change
Adjusted EPS	No change
Other Items	Net Int. Exp: ~\$42M Tax Rate: 19 - 20% Shares: 174M - 176M

Organic Sales by Segment

Enclosures	Up 2 - 4%
Thermal Management	Up 2 - 6%
EFS	Up 2 - 4%

Key Considerations

- Target FCF at 100% of Adjusted Net Income
- Expect increase in corporate and other costs
- Currency headwind of 1 - 2 points on sales and ~\$0.02 negative impact to EPS
- Expect higher inflation versus 2018
- Headwind of ~\$0.03 related to updated tax rate
- Lower share count based on repurchase activity

Outlook remains unchanged... managing below-the-line items

Summary

We are a Leader in Connection and Protection

- **Industry-leading positions and strong brands**
- **Attractive segments offering differentiated solutions**
- **Clear and proven strategy focused on driving organic growth**
- **One nVent approach accelerating performance**
- **Consistent and strong free cash flow generation**

Building a high-performance growth company



**Appendix and
GAAP to Non-GAAP Measurements & Reconciliations**



Reported to Adjusted 2019 Reconciliation

nVent Electric plc
Reconciliation of the GAAP year ended December 31, 2019 to the non-GAAP financial measures
excluding the effect of 2019 adjustments (Unaudited)

<i>In millions, except per-share data</i>	Actual		Forecast ⁽¹⁾	
	First Quarter	Second Quarter	Full Year	
Net sales	\$ 538.0		\$ 2,250	
Net income	56.4			
Provision for income taxes	9.7			
Income before income taxes	66.1			
Other expense	0.9			
Net interest expense	10.5			
Operating income	77.5			380
<i>% of net sales</i>	14.4%			17%
Adjustments:				
Restructuring and other	3.6			4
Intangible amortization	15.1			60
Segment income	96.2			444
<i>Return on sales</i>	17.9%			20%
Corporate and other costs	14.9			
Segment income excluding corporate and other costs	\$ 111.1			
Segment income	\$ 96.2			
Depreciation	8.4			
EBITDA - as adjusted	\$ 104.6			
Net income - as reported	\$ 56.4	\$ 65	\$ 269	
Adjustments to operating income	18.7	15	64	
Income tax adjustments	(5.6)	(3)	(12)	
Net income - as adjusted	\$ 69.5	\$ 77	\$ 321	
Diluted earnings per ordinary share				
Diluted earnings per ordinary share - as reported	\$ 0.32	\$0.35 - \$0.39	\$1.50 - \$1.60	
Adjustments	0.07	0.07	0.30	
Diluted earnings per ordinary share - as adjusted	\$ 0.39	\$0.42 - \$0.46	\$1.80 - \$1.90	

⁽¹⁾ Forecast information represents an approximation

Reported to Adjusted 2018 Reconciliation

nVent Electric plc
Reconciliation of the GAAP year ended December 31, 2018 to the non-GAAP financial measures
excluding the effect of 2018 adjustments (Unaudited)

<i>In millions, except per-share data</i>	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Full Year
Net sales	\$ 538.9	\$ 542.7	\$ 563.9	\$ 568.1	\$ 2,213.6
Net income	52.3	43.3	68.2	67.0	230.8
Provision for income taxes	11.5	7.6	12.9	5.9	37.9
Income before income taxes	63.8	50.9	81.1	72.9	268.7
Other Expense	1.2	5.1	0.9	3.7	10.9
Net interest expense	0.6	9.3	11.7	9.6	31.2
Operating income	65.6	65.3	93.7	86.2	310.8
% of net sales	12.2%	12.0%	16.6%	15.2%	14.0%
Adjustments:					
Restructuring and other	2.8	2.3	1.3	1.3	7.7
Intangible amortization	15.4	15.2	15.2	15.1	60.9
Separation costs	9.7	24.8	4.8	5.7	45.0
Corporate allocations	-	(0.8)	-	-	(0.8)
Segment income	93.5	106.8	115.0	108.3	423.6
Return on sales	17.4%	19.7%	20.4%	19.1%	19.1%
Corporate and other costs	12.3	12.4	13.2	12.0	49.9
Segment income excluding corporate and other costs	\$ 105.8	\$ 119.2	\$ 128.2	\$ 120.3	\$ 473.5
Segment income	\$ 93.5	\$ 106.8	\$ 115.0	\$ 108.3	\$ 423.6
Depreciation	9.2	9.1	9.3	8.6	36.2
EBITDA - as adjusted	\$ 102.7	\$ 115.9	\$ 124.3	\$ 116.9	\$ 459.8
Net income - as reported	\$ 52.3	\$ 43.3	\$ 68.2	\$ 67.0	\$ 230.8
Interest expense adjustment - pro forma	(5.6)	-	-	-	(5.6)
Adjustments to operating income	27.9	41.5	21.3	22.1	112.8
Pension and other post-retirement mark-to-market loss	-	4.1	-	2.9	7.0
Income tax adjustments	(4.0)	(9.8)	(5.5)	(11.7)	(31.0)
Net income - pro forma adjusted	\$ 70.6	\$ 79.1	\$ 84.0	\$ 80.3	\$ 314.0
Diluted earnings per ordinary share - pro forma adjusted					
Diluted earnings per ordinary share - pro forma	\$ 0.29	\$ 0.24	\$ 0.38	\$ 0.37	\$ 1.28
Adjustments	0.10	0.20	0.08	0.08	0.46
Diluted earnings per ordinary share - pro forma adjusted	\$ 0.39	\$ 0.44	\$ 0.46	\$ 0.45	\$ 1.74

Organic Sales Growth & Free Cash Flow Reconciliation

nVent Electric plc
Reconciliation of Net Sales Growth to Organic Net Sales Growth by Segment
for the quarter ended March 31, 2019 (Unaudited)

	Actual			
	Q1 Net Sales Growth			
	Organic	Currency	Acq./Div.	Total
nVent	2.6%	(2.8%)	—%	(0.2%)
Enclosures	2.7%	(2.1%)	—%	0.6%
Thermal Management	2.3%	(4.2%)	—%	(1.9%)
Electrical & Fastening Solutions	2.7%	(2.3%)	—%	0.4%

nVent Electric plc
Reconciliation of Net Sales Growth to Organic Net Sales Growth by Segment
for the quarter ending June 30, 2019 and the year ending December 31, 2019 (Unaudited)

	Forecast ⁽¹⁾							
	Q2 Net Sales Growth				Full Year Net Sales Growth			
	Organic	Currency	Acq./Div.	Total	Organic	Currency	Acq./Div.	Total
nVent	2 - 4%	(2)%	—%	0 - 2%	2 - 4%	(1) - (2)%	—%	0 - 3%
Enclosures					2 - 4%	(1)%	—%	1 - 3%
Thermal Management					2 - 6%	(2) - (3)%	—%	(1) - 4%
Electrical & Fastening Solutions					2 - 4%	(1)%	—%	1 - 3%

⁽¹⁾ Forecast information represents an approximation

nVent Electric plc
Reconciliation of cash from operating activities to free cash flow (Unaudited)

<i>In millions</i>	Three months ended March 31, 2019
Net cash provided by (used for) operating activities	\$ (13.1)
Capital expenditures	(9.2)
Proceeds from sale of property and equipment	6.0
Free cash flow	\$ (16.3)