

nVent First Quarter 2024

Earnings Presentation

May 3, 2024



Forward-Looking Statement and Key Definitions

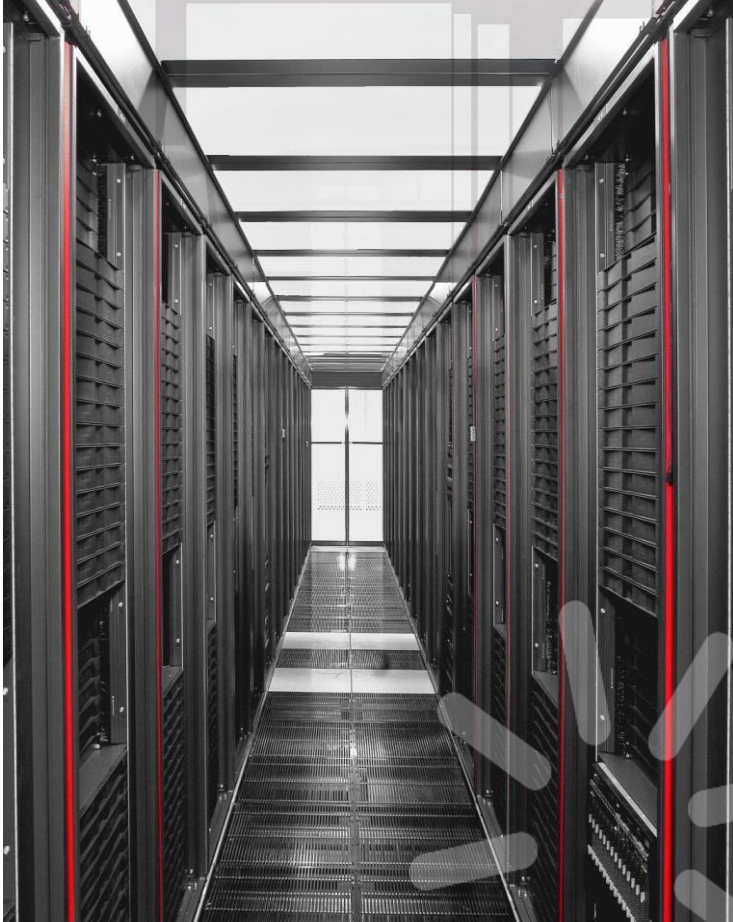
Caution Concerning Forward-Looking Statements

This presentation contains statements that we believe to be "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. All statements, other than statements of historical fact are forward-looking statements. Without limitation, any statements preceded or followed by or that include the words "targets," "plans," "believes," "expects," "intends," "will," "likely," "may," "anticipates," "estimates," "projects," "forecasts," "should," "would," "positioned," "strategy," "future," "are confident," or words, phrases or terms of similar substance or the negative thereof, are forward-looking statements. All projections in this presentation are also forward-looking statements. These forward-looking statements are not guarantees of future performance and are subject to risks, uncertainties, assumptions and other factors, some of which are beyond our control, which could cause actual results to differ materially from those expressed or implied by such forward-looking statements. These factors include our ability to integrate ECM Industries and other recent acquisitions successfully; our ability to retain customers and employees of the acquired businesses; adverse effects on our business operations or financial results, including due to the overall global economic and business conditions impacting our business; the ability to achieve the benefits of our restructuring plans; the ability to successfully identify, finance, complete and integrate acquisitions; competition and pricing pressures in the markets we serve, including the impacts of tariffs; volatility in currency exchange rates, interest rates and commodity prices; inability to generate savings from excellence in operations initiatives consisting of lean enterprise, supply management and cash flow practices; inability to mitigate material and other cost inflation; risks related to the availability of, and cost inflation in, supply chain inputs, including labor, raw materials, commodities, packaging and transportation; increased risks associated with operating foreign businesses, including risks associated with the conflict between Russia and Ukraine and related sanctions; the ability to deliver backlog and win future project work; failure of markets to accept new product introductions and enhancements; the impact of changes in laws and regulations, including those that limit U.S. tax benefits; the outcome of litigation and governmental proceedings; and the ability to achieve our long-term strategic operating goals. Additional information concerning these and other factors is contained in our filings with the Securities and Exchange Commission, including nVent's Annual Report on Form 10-K and our Quarterly Reports on Form 10-Q. All forward-looking statements speak only as of the date of this presentation. nVent Electric plc assumes no obligation, and disclaims any obligation, to update the information contained in this presentation.

Key Definitions and Notes

Except as otherwise noted all references to 2023 and 2022 represent our results for the period indicated, presented on an adjusted basis. "Organic Sales" refers to GAAP revenue excluding (1) the impact of currency translation and (2) the impact of revenue from acquired businesses recorded prior to the first anniversary of the acquisition less the amount of sales attributable to divested product lines not considered discontinued operations. "Segment Income" represents Operating Income exclusive of non-cash intangible amortization, certain acquisition related costs, costs of restructuring activities, impairments and other unusual non-operating items. Return on Sales ("ROS") equals Segment Income divided by Sales.

Key Messages



Delivered record Q1 sales of \$875M, up 18%; adjusted EPS up 15%

Another quarter of impressive segment income growth and robust cash flow

Data Solutions well positioned for accelerated AI demand

Released 2023 Sustainability Report; significant progress on our ESG goals

Raising full-year adjusted EPS guidance

Exceeded Q1 organic sales and adjusted EPS guidance

Q1 2024 Summary

Q1 2024

- Sales of \$875 million, up 18% and 5% organically; volume contributed 4 points
- Segment income of \$192 million, up 30%; ROS of 22.0%, up 200 bps year-over-year
- Adjusted EPS of \$0.77, up 15%
- Free cash flow generation of \$74 million, up 41%

Q1 Highlights

- Organic sales growth led by Infrastructure and Industrial
- Data Solutions grew strong double-digits, led by liquid cooling solutions
- Organic sales growth across all geographic regions, led by North America
- New products contributed >3 points to sales growth

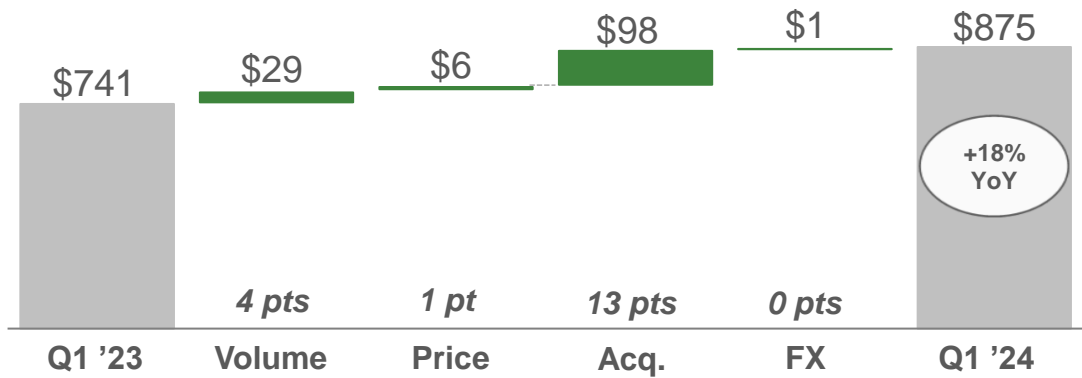
2024 Trends

- Electrification, sustainability and digitalization secular trends expected to drive demand
- Expect strength in high-growth verticals, new products and global expansion
- AI expected to drive demand for Data Solutions

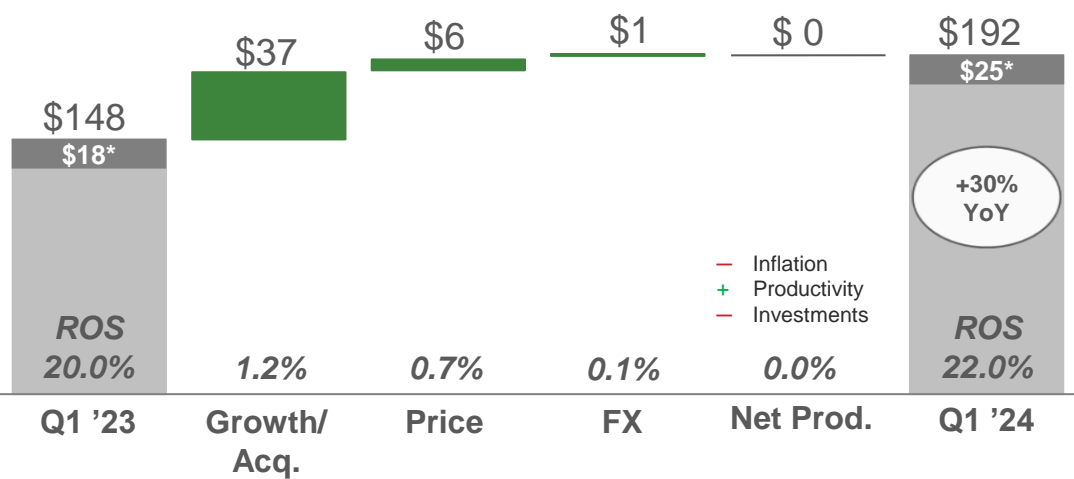
On track for another strong year

Q1 2024 nVent Performance

Sales (\$M)



Segment Income (\$M)



Financial Highlights (YoY)

- **Sales up 18%, organically up 5%**
 - Volume added 4 points to growth
 - Acquisitions added 13 points to growth
- **Segment income up 30%**
 - Year-over-year ROS expansion of 200 bps
 - Price plus productivity offset total inflation
- **Adjusted EPS of \$0.77, up 15%**
- **Free cash flow of \$74M, up 41%**
- **Other items**
 - Adjusted tax rate of ~23%
 - Net interest expense of ~\$22M
 - Shares of ~169M

Q1 2024 Segment Performance

	Sales	Segment Income	Commentary
((\$M))			
Enclosures	\$440 Up 13% Up 11% organic	\$95 Up 15% ROS 21.6% (+50bps)	<ul style="list-style-type: none"> + Organic sales up; Infrastructure, Industrial and Comm/Resi all grew + Data Solutions sales up strong double digits; expansion efforts on-track + North America and Europe sales grew + ROS expansion from strong execution
Electrical & Fastening	\$292 Up 42% Down 3% organic	\$85 Up 39% ROS 29.2% (-60bps)	<ul style="list-style-type: none"> - Organic sales down driven by Infrastructure + Comm/Resi and Industrial both grew + ECM Industries contributed \$91M to sales ± ROS impacted by volume declines
Thermal Management	\$143 Down 1% Down 1% organic	\$32 Up 3% ROS 22.3% (+80bps)	<ul style="list-style-type: none"> ± Organic sales down driven primarily by Energy, partially offset by Infrastructure + Industrial MRO sales continue to be robust + Backlog up year-over-year driven by energy transition + ROS expansion from strong execution and mix impact

Overall organic growth better than expected and continued strong execution

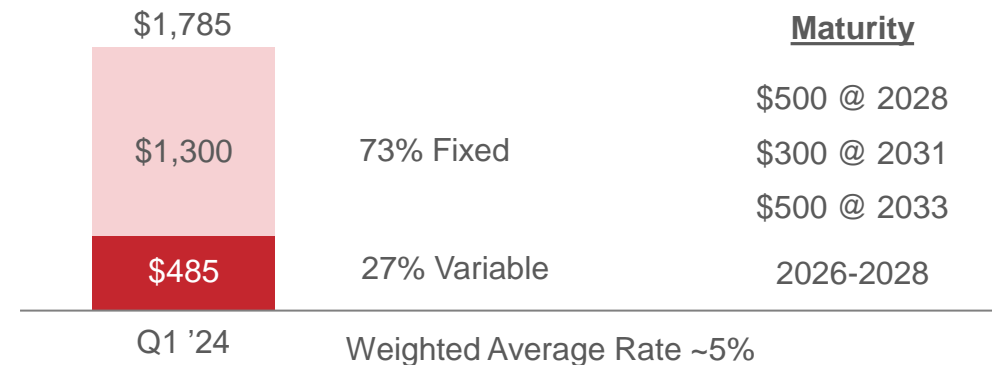
Balance Sheet and Cash Flow

Cash Flow (\$M)

	Q1 2024
Net Income	\$ 105
Amortization	25
Subtotal	\$ 130
Depreciation	15
Capital Expenditures	(16)
Working Capital	(61)
Other	6
Free Cash Flow - Total	\$ 74

- Cash balance of \$211M
- Q1 2024 D&A of \$40M
- \$600M available on revolver

Debt Summary (\$M)



Note: Does not include \$211 of cash on hand at quarter-end and \$11 of unamortized debt issuance costs

Debt Rollforward (\$M)

Use of Cash:	Q1 2024
Beginning Debt	\$ 1,793
Used (Generated) Cash	(74)
Share Repurchases	-
Dividends	32
Debt Borrowings (Repayments)	(8)
Change in Cash / Other	42
Ending Debt	\$ 1,785

Healthy balance sheet and liquidity position

Capital Allocation Update

Manage Leverage

- Net debt to adjusted EBITDA ratio at 1.9X
- Target of 2.0X to 2.5X
- Maintain investment grade metrics
- Strong liquidity position

Reinvest in the Business

- Full-year capex of \$85 to \$90 million in 2024
- Investments in capacity, new products and digital
- Launched 17 new products in Q1

M&A

- Acquisitions remain a top priority
- Target ROIC > WACC in 2 to 3 years
- Integration of ECM and TEXA Industries on track

Return Cash to Shareholders

- Returned \$32 million to shareholders in Q1
- Recently increased quarterly dividend by 9%

1.9X leverage below targeted range with ample capacity

2024 nVent Outlook

Total nVent

Guidance as of 02/06/24

Sales

Up 8% to 10%
Up 3% to 5% organic

Adjusted EPS

\$3.17 to \$3.27
Up 4% to 7%

Cash

95% to 100% of adj. net income
>\$500M in free cash flow

Other Items

Net interest expense: ~\$90M
Tax rate: ~23%
Shares: ~168M

Updated Guidance

No change

\$3.22 to \$3.30
Up 5% to 8%

No change

No change

Expected Drivers

- Secular tailwinds in electrification, sustainability and digitalization
- Volume growth and positive price
- Price and productivity offsetting inflation
- Investments in capacity, new products and digital
- Includes (\$0.11) EPS impact related to change in global tax standards

Modeling Assumptions

- Acquisitions add ~5 points to sales growth
- FX approximately flat
- Segment income up 10% to 12% vs. 8% to 11% previously
- Corporate costs ~\$95M
- Capex \$85M to \$90M
- Depreciation and amortization ~\$160M

Raising full-year adjusted EPS guidance

Q2 2024 nVent Outlook

	Q2 '24	Q2 '23
Reported sales	Up 10% to 12%	\$803M
Organic sales	Up 3% to 5%	4%
EPS (reported)	\$0.70 to \$0.72	\$0.67
EPS (adjusted)	\$0.81 to \$0.83	\$0.77

Other Items	
Tax rate	~23%
Net interest expense	~\$22M
Shares	~169M

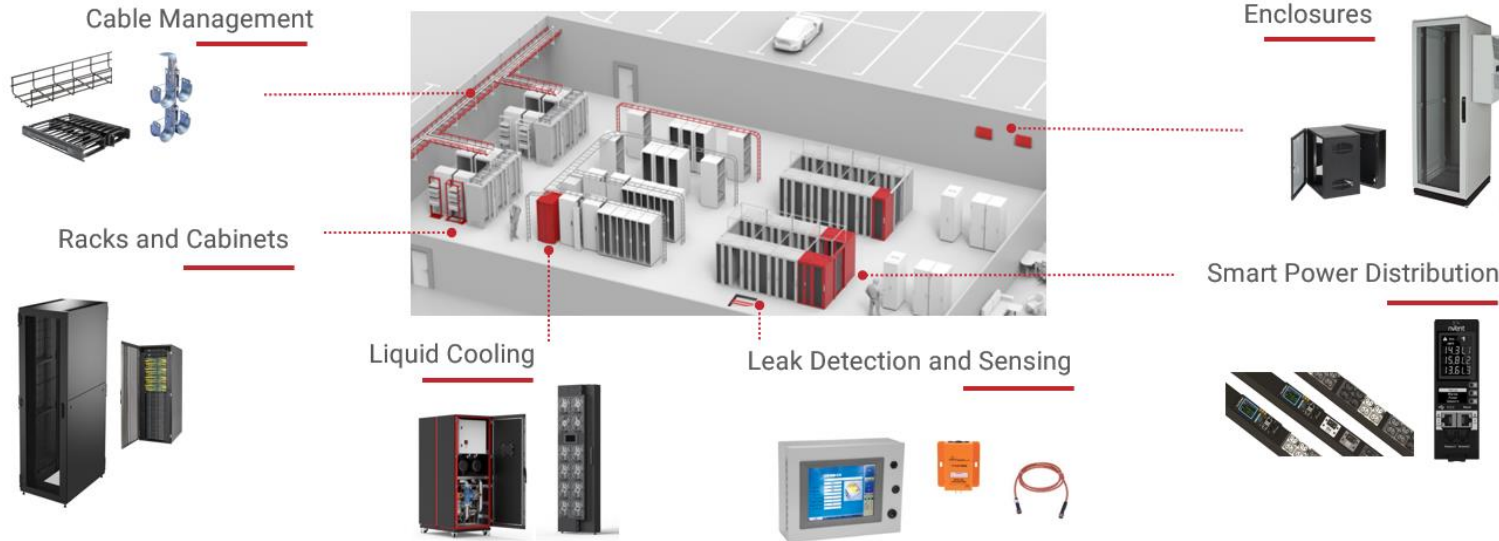
Expected Drivers

- Acquisitions to add ~7 points to sales growth
- FX approximately flat
- Increasing investments in Data Solutions for growth
- Includes (\$0.03) EPS impact related to change in global tax standards

Expect a strong Q2

AI Adoption Driving Demand for Data Solutions

Innovative and Broad Portfolio



Strong growth drivers

- **AI** driving demand
- Only **5%** of data centers liquid cooled today
- Liquid cooling growing **3X faster** than legacy cooling

Position to Win

- Leading with technical expertise, innovative designs and manufacturing capabilities
- Partnering with major data center players from hyperscalers, enterprise and multi-tenant
- Building out a portfolio of standard products

Data
Solutions

>\$500M

of sales expected
in 2024

~50%

of Data Solution sales
are in Cooling and Power

~4x

expanding liquid
cooling capacity

Positioned to win

2023 Sustainability Report



Goals Progress in 2023 Highlights

- Increased global representation of women in management by **4%**
- Improved total recordable incident safety rate by **more than 20%**
- Made product environmental data **100%** digitally accessible to customers
- Increased renewable energy consumption to **15%**
- Reduced total greenhouse gas emissions by **9%**

New Recognitions



New Goals

-  **Products**
100% Eliminate single-use plastics from all product packaging by 2030
-  **Planet**
25% Reduction in water consumption by 2030



Significant progress toward our People, Products and Planet goals

Summary

- Strong quarter with organic sales and adjusted EPS exceeding guidance
- Continued progress on our ESG goals
- Expect strength in high-growth verticals and new products



Well positioned with electrification, sustainability and digitalization trends

Appendix and GAAP to Non-GAAP Measurements & Reconciliations



Reported to Adjusted 2024 Reconciliation

nVent Electric plc
Reconciliation of GAAP to non-GAAP financial measures for the year ending December 31, 2024
excluding the effect of adjustments (Unaudited)

	Actual	Forecast ⁽¹⁾	
	First Quarter	Second Quarter	Full Year
<i>In millions, except per-share data</i>			
Net sales	\$ 874.6		
Net income	105.1		
Provision for income taxes	30.7		
Income before income taxes	135.8		
Other expense	1.2		
Net interest expense	22.2		
Operating income	159.2		
% of net sales	18.2%		
Adjustments:			
Restructuring and other	\$ 1.3		
Acquisition transaction and integration costs	6.6		
Intangible amortization	25.2		
Segment income	\$ 192.3		
Return on sales	22.0%		
Segment income	\$ 192.3		
Depreciation	14.4		
EBITDA - as adjusted	\$ 206.7		
Net income - as reported	\$ 105.1	\$ 120	\$ 468
Adjustments to operating income	33.1	24	105
Income tax adjustments	(8.1)	(6)	(24)
Net income - as adjusted	\$ 130.1	\$ 138	\$ 549
Diluted earnings per ordinary share			
Diluted earnings per ordinary share - as reported	\$ 0.62	\$ 0.70 - 0.72	\$ 2.74 - 2.82
Adjustments	0.15	0.11	0.48
Diluted earnings per ordinary share - as adjusted	\$ 0.77	\$ 0.81 - 0.83	\$ 3.22 - 3.30

⁽¹⁾ Forecast information represents an approximation

Reported to Adjusted 2023 Reconciliation

nVent Electric plc
Reconciliation of GAAP to non-GAAP financial measures for the year ended December 31, 2023
excluding the effect of adjustments (Unaudited)

<i>In millions, except per-share data</i>	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Full Year
Net sales	\$ 740.6	\$ 803.0	\$ 858.8	\$ 861.2	\$ 3,263.6
Net income	93.8	112.9	105.5	254.9	567.1
Provision (benefit) for income taxes	21.3	21.2	23.8	(133.9)	(67.6)
Income before income taxes	115.1	134.1	129.3	121.0	499.5
Other expense	1.2	1.1	1.4	15.1	18.8
Gain on sale of investment	-	(10.2)	-	(0.1)	(10.3)
Net interest expense	7.8	21.7	25.5	24.4	79.4
Operating income	124.1	146.7	156.2	160.4	587.4
% of net sales	16.8%	18.3%	18.2%	18.6%	18.0%
Adjustments:					
Restructuring and other	\$ 4.0	\$ 2.5	\$ 5.4	\$ 0.9	\$ 12.8
Acquisition transaction and integration costs	2.3	4.9	3.0	2.8	13.0
Intangible amortization	17.6	21.3	25.6	25.2	89.7
Inventory step-up amortization	-	5.9	11.8	-	17.7
Segment income	\$ 148.0	\$ 181.3	\$ 202.0	\$ 189.3	\$ 720.6
Return on sales	20.0%	22.6%	23.5%	22.0%	22.1%
Segment income	\$ 148.0	\$ 181.3	\$ 202.0	\$ 189.3	\$ 720.6
Depreciation	11.1	11.9	13.1	15.6	51.7
EBITDA - as adjusted	\$ 159.1	\$ 193.2	\$ 215.1	\$ 204.9	\$ 772.3
Net income - as reported	\$ 93.8	\$ 112.9	\$ 105.5	\$ 254.9	\$ 567.1
Adjustments to operating income	23.9	34.6	45.8	28.9	133.2
Gain on sale of investment	-	(10.2)	-	(0.1)	(10.3)
Amortization of bridge financing debt issuance costs	-	3.6	-	-	3.6
Pension and other post-retirement mark-to-market loss	-	-	-	13.9	13.9
Income tax adjustments ⁽¹⁾	(4.4)	(12.0)	(10.3)	(165.8)	(192.6)
Net income - as adjusted	\$ 113.3	\$ 128.9	\$ 141.0	\$ 131.8	\$ 514.9
Diluted earnings per ordinary share					
Diluted earnings per ordinary share - as reported	\$ 0.56	\$ 0.67	\$ 0.63	\$ 1.51	\$ 3.37
Adjustments	0.11	0.10	0.21	(0.73)	(0.31)
Diluted earnings per ordinary share - as adjusted	\$ 0.67	\$ 0.77	\$ 0.84	\$ 0.78	\$ 3.06

⁽¹⁾ Income tax adjustments in the fourth quarter include \$157.5 million resulting from favorable discrete items, primarily related to the initial recognition of tax basis in intangible assets in foreign jurisdictions and the related valuation allowance, and the tax benefit of statutory losses at a foreign holding company.

Reported to Adjusted 2022 Reconciliation

nVent Electric plc
Reconciliation of GAAP to non-GAAP financial measures for the year ending December 31, 2022
excluding the effect of adjustments (Unaudited)

<i>In millions, except per-share data</i>	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Full Year
Net sales	\$ 694.7	\$ 727.5	\$ 745.2	\$ 741.6	\$ 2,909.0
Net income	67.8	79.9	93.4	158.7	399.8
Provision for income taxes	14.5	16.1	18.5	23.7	72.8
Income before income taxes	82.3	96.0	111.9	182.4	472.6
Other expense (income)	0.6	1.2	0.5	(65.7)	(63.4)
Net interest expense	7.2	7.5	8.1	8.4	31.2
Operating income	90.1	104.7	120.5	125.1	440.4
<i>% of net sales</i>	13.0%	14.4%	16.2%	16.9%	15.1%
Adjustments:					
Restructuring and other	\$ 2.0	\$ 2.3	\$ 5.9	\$ 1.5	\$ 11.7
Acquisition transaction and integration costs	0.3	0.5	-	-	0.8
Intangible amortization	17.8	17.7	17.6	17.6	70.7
Segment income	\$ 110.2	\$ 125.2	\$ 144.0	\$ 144.2	\$ 523.6
<i>Return on sales</i>	15.9%	17.2%	19.3%	19.4%	18.0%
Segment income	\$ 110.2	\$ 125.2	\$ 144.0	\$ 144.2	\$ 523.6
Depreciation	10.7	10.9	11.2	10.6	43.4
EBITDA - as adjusted	\$ 120.9	\$ 136.1	\$ 155.2	\$ 154.8	\$ 567.0
Net income - as reported	\$ 67.8	\$ 79.9	\$ 93.4	\$ 158.7	\$ 399.8
Adjustments to operating income	20.1	20.5	23.5	19.1	83.2
Pension and other post-retirement mark-to-market gain	-	-	-	(66.3)	(66.3)
Income tax adjustments	(3.4)	(4.3)	(5.2)	0.1	(12.8)
Net income - as adjusted	\$ 84.5	\$ 96.1	\$ 111.7	\$ 111.6	\$ 403.9
Diluted earnings per ordinary share					
Diluted earnings per ordinary share - as reported	\$ 0.40	\$ 0.48	\$ 0.55	\$ 0.94	\$ 2.38
Adjustments	0.10	0.09	0.11	(0.28)	0.02
Diluted earnings per ordinary share - as adjusted	\$ 0.50	\$ 0.57	\$ 0.66	\$ 0.66	\$ 2.40

Organic Sales Growth and Free Cash Flow Reconciliation

nVent Electric plc
Reconciliation of Net Sales Growth to Organic Net Sales Growth by Segment
for the quarter ended March 31, 2024 (Unaudited)

	Q1 Net Sales Growth			
	Organic	Currency	Acq./Div.	Total
nVent	4.8%	0.1%	13.2%	18.1%
Enclosures	10.8%	0.1%	1.6%	12.5%
Electrical & Fastening Solutions	(2.6%)	0.3%	44.4%	42.1%
Thermal Management	(1.0%)	—%	—%	(1.0%)

Reconciliation of Net Sales Growth to Organic Net Sales Growth
for the quarter ending June 30, 2024 and year ending December 31, 2024 (Unaudited)

	Forecast ⁽¹⁾							
	Q2 Net Sales Growth				Full Year Net Sales Growth			
	Organic	Currency	Acq./Div.	Total	Organic	Currency	Acq./Div.	Total
nVent	3 - 5%	—%	7%	10 - 12%	3 - 5%	—%	5%	8 - 10%

⁽¹⁾ Forecast information represents an approximation

Reconciliation of cash from operating activities to free cash flow (Unaudited)

<i>In millions</i>	Three months ended	
	March 31, 2024	March 31, 2023
Net cash provided by (used for) operating activities	\$ 90.0	\$ 69.4
Capital expenditures	(16.1)	(17.1)
Proceeds from sale of property and equipment	0.3	0.2
Free cash flow	\$ 74.2	\$ 52.5

Q1 2023 Organic Sales Growth Reconciliation

nVent Electric plc
Reconciliation of Net Sales Growth to Organic Net Sales Growth by Segment
for the quarter ended March 31, 2023 (Unaudited)

	Q1 Net Sales Growth			
	Organic	Currency	Acq./Div.	Total
nVent	8.4%	(1.8%)	- %	6.6%
Enclosures	10.7%	(1.9%)	- %	8.8%
Electrical & Fastening Solutions	10.9%	(1.3%)	- %	9.6%
Thermal Management	(0.2%)	(2.4%)	- %	(2.6%)