



NEWS RELEASE

CalAmp to Supply Its Fusion-LTE Router to Vermont Utilities

1/25/2012

OXNARD, CA, Jan 25, 2012 (MARKETWIRE via COMTEX) --CalAmp Corp. (NASDAQ: CAMP), a leading provider of wireless products, services and solutions, announced today that it has been chosen by Central Vermont Public Service (CVPS) and Green Mountain Power (GMP) to supply its newly introduced Fusion-LTE router for their mid-tier networks to enable broadband communication for Smart Grid advanced metering infrastructure (AMI) and Distribution Automation applications.

Possessing the bandwidth required for secure data backhaul over a Smart Grid installation, the Fusion-LTE was chosen as the vital communications link between these electric utilities' AMI concentrators and their core communications infrastructures. CVPS, an investor-owned utility and the largest electric company in Vermont, serves more than 160,000 customers in 163 communities. GMP generates, transmits, distributes and sells electricity in Vermont and is a leader in wind and solar generation and serves more than 96,000 customers. The expanded wireless communications capability will enhance the utilities' ability to deliver superior customer service, system reliability and billing services -- and provide room for network and services expansion.

"We have a unique and historical opportunity to leverage LTE throughout Vermont to support Smart Grid applications, and the CalAmp Fusion-LTE platform represents a critical element," according to Jeff Monder, CIO for CVPS. "We are thrilled to be partnered with CalAmp on this exciting project."

"CalAmp is excited to provide our Fusion-LTE router as part of these important Smart Grid initiatives in Vermont," added Mike Zachan, General Manager of CalAmp's Wireless Networks business. "The Fusion provides utility customers with broadband LTE speeds, multi-network communication options, and the scalability and flexibility to grow their deployments with a utility hardened package."

The Fusion-LTE can be seen at CalAmp's booth #1720 at the DistribuTECH conference in San Antonio, Texas, January 24-26.

About Green Mountain Power Green Mountain Power generates, transmits, distributes and sells electricity in Vermont and is a leader in wind and solar generation. It serves more than 96,000 customers. For more information visit www.greenmountainpower.com.

About Central Vermont Public Service CVPS serves about 160,000 customers in 163 cities and towns across Vermont. The company is a three-time winner of the Edison Electric Institute's national Emergency Recovery Award and has been listed by Forbes Magazine as one of the most trusted companies in America for more than five years. For more information please visit www.cvps.com.

About CalAmp CalAmp develops and markets wireless communications solutions that deliver data, voice and video for critical networked communications and other applications. The Company's two business segments are Wireless DataCom, which serves utility, governmental and enterprise customers, and Satellite, which focuses on the North American Direct Broadcast Satellite market. For more information, please visit www.calamp.com.

CALAMP CONTACT:
Joanne Keates
Director of Corporate Communications
(805) 419-8239

SOURCE: CalAmp Corp.