



NEWS RELEASE

## CalAmp Updates Fourth Quarter Revenue and Earnings Toward Upper End of Previous Guidance Range

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OXNARD, CA, Mar 06, 2012 (MARKETWIRE via COMTEX) --CalAmp Corp. (NASDAQ: CAMP), a leading provider of wireless products, services and solutions, has updated its fiscal 2012 fourth quarter revenue and earnings guidance toward the upper end of the guidance previously issued on December 22, 2011. The Company now expects fourth quarter revenue in the range of \$37 to \$38 million, GAAP EPS in the range of \$0.04 to \$0.07 per diluted share and Non-GAAP EPS in the range of \$0.07 to \$0.10 per diluted share. In addition, the Company is pleased to announce that it ended fiscal 2012 in a net cash position of approximately \$2.5 million.

The Company expects that its fourth quarter and fiscal 2012 earnings announcement and conference call will take place the week of April 23, 2012.

Michael Burdick, CalAmp President and CEO, stated, "We are pleased with our strong fourth quarter performance, and we expect continued momentum into our fiscal 2013 first quarter."

As previously announced, CalAmp will be presenting at the Wedbush Technology, Media & Telecommunications Conference in New York on March 7, 2012 at 4:15 p.m. Eastern Time.

### Forward-Looking Statements

Statements in this press release that are not historical in nature are forward-looking statements that involve known and unknown risks and uncertainties. Words such as "may," "will," "expect," "intend," "plan," "believe," "seek," "could," "estimate," "judgment," "targeting," "should," "anticipate," "goal" and variations of these words and similar expressions, are intended to identify forward-looking statements. Actual results could differ materially from those

implied by such forward-looking statements due to the risks described in the Company's Report on Form 10-K for fiscal 2011 as filed on April 28, 2011 with the Securities and Exchange Commission. Although the Company believes the expectations reflected in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that its expectations will be attained.

#### About CalAmp

CalAmp develops and markets wireless communications solutions that deliver data, voice and video for critical networked communications and other applications. The Company's two business segments are Wireless DataCom, which serves enterprise, utility and governmental customers, and Satellite, which focuses on the North American Direct Broadcast Satellite market. For more information, please visit [www.calamp.com](http://www.calamp.com).

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SOURCE: CalAmp Corp.