



NEWS RELEASE

# CalAmp Selected to Supply New Hampshire Electric Cooperative With Wireless Communications Network

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## CalAmp Will Provide Critical Data Backhaul and Distribution Automation Capability

Jan 08, 2013 (Marketwire via COMTEX) --CalAmp Corp. (NASDAQ: CAMP), a leading provider of wireless products, services and solutions, has been selected by the New Hampshire Electric Cooperative (NHEC) to supply the utility with wireless communications hardware for its wide-area Smart Meter advanced metering infrastructure (AMI).

NHEC is a member-owned and controlled electric distributor serving approximately 83,000 members in 115 towns and cities across 9 of the 10 counties in New Hampshire over more than 5,500 miles of energized line. The NHEC Smart Meter AMI project will result in more accurate and timely meter readings, providing members better information about their energy usage while facilitating operational efficiencies for NHEC.

"As a cooperative, NHEC is committed to bringing the most reliable and efficient service possible to our members, which has led us to the implementation of the Smart Meter system. The CalAmp wireless network solution will help ensure a secure and reliable flow of meter data across our communications systems infrastructure, enabling better control and conservation of energy resources for our constituents," said NHEC Communications Administrator Seth Wheeler.

CalAmp's Viper SC system will serve as the vital communications link between Elster's EnergyAxis AMI concentrators and NHEC's core communications infrastructure. The extended range and coverage of the Viper system should enable NHEC to benefit from lower infrastructure costs and high data speeds over a private network for secure Smart Grid data backhaul.

The long-range wireless network will span all nine counties in the NHEC service region and consist of hundreds of remote devices and dozens of base stations, including some mountain-top installations. Deployment has already

begun with completion expected in mid-2013. The solution meets NHEC's grid security and resiliency needs through its utility hardened feature set with industrial interfaces, temperature specifications, reliability and industry-leading security. These attributes allow NHEC to enjoy low maintenance costs as well as meet Critical Infrastructure Protection standards.

"NHEC's Smart Grid requires a robust and redundant wireless data communications network that will stand up to extreme weather and operate reliably across rugged, mountainous terrain. We are delighted to support NHEC with the robust Viper solution to meet this mission-critical need and assure the secure delivery of Smart Meter data across their vast service area," said Mike Zachan, General Manager of CalAmp's Wireless Networks business.

#### About CalAmp

CalAmp develops and markets wireless communications solutions that deliver data connectivity services for critical networked communications and other applications. The Company's two business segments are Wireless DataCom, which serves utility, enterprise and governmental customers, and Satellite, which focuses on the North American Direct Broadcast Satellite market. For more information, please visit [www.calamp.com](http://www.calamp.com).

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