



NEWS RELEASE

CalAmp Awarded National Contract with NJPA to Provide Fleet Management Solutions

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CalAmp's industry-leading fleet management solutions now available to state and local government agencies and educational institutions under a unique purchasing program

OXNARD, Calif., September 18, 2013 – CalAmp (NASDAQ: CAMP), a leading provider of wireless products, services and solutions, has been approved as a vendor by the National Joint Powers Alliance® (NJPA) to provide its industry-leading FleetOutlook suite of fleet management services and products to state and local governmental entities including cities and counties, public safety agencies, public works, municipally owned utilities and educational institutions in the national NJPA network. In addition, the NJPA Board of Directors awarded CalAmp a contract for fleet management and related technology solutions.

NJPA contracts are nationally solicited, competitively bid and awarded on behalf of NJPA current and potential government and education member agencies. The approved vendor status and pre-negotiated rate for CalAmp services and products gives NJPA members access to CalAmp's wide range of mobile resource management products and solutions, including future offerings.

In awarding approved-vendor status to CalAmp, NJPA Director of Contracts & Marketing, Mike Hijack, noted, "CalAmp has been serving government accounts for many years with a full suite of hardware and SaaS-based services to enable fleet management solutions. On behalf of the NJPA, I am pleased to designate CalAmp with approved-vendor status. The efficiencies and cost savings that these solutions create will greatly improve fleet operations, providing measurable value to our members."

CalAmp's FleetOutlook product line delivers increased mobile workforce productivity and helps lower fleet operating expenses. This versatile fleet management platform can serve an entire governmental entity, providing

devices designed to support agency-specific applications throughout the government's service area. Customers include many government agencies responsible for vital education, public works and public safety functions. CalAmp also provides fleet management services to many of the nation's premier companies in vertical markets including utilities, cable, telecom, railroads, service delivery and distribution.

"We are delighted to receive this national vendor contract from the NJPA and the recognition it brings to our market-leading fleet management solutions. In this era of tight budgets, where government agencies need to do more with less, we are pleased to provide NJPA members with affordable, reliable products and solutions that will maximize the efficiency of their mobile resources," said Mike Zachan, Sr. Vice President and General Manager of CalAmp's Wireless Networks business.

About NJPA

The National Joint Powers Alliance® (NJPA) is a municipal contracting government agency that serves education and government agencies nationally through competitively bid and awarded contract purchasing solutions. Over 50,000 member agencies enjoy the value and commitment of the world class NJPA awarded vendors. Go to www.njpacoop.org to join NJPA at no cost, obligation or liability. Learn more about the now over 175 contract solutions available to our member agencies.

About CalAmp

CalAmp (NASDAQ: CAMP) is a proven leader in providing wireless communications solutions to a broad array of vertical market applications and customers. CalAmp's extensive portfolio of intelligent communications devices, robust and scalable cloud service platform, and targeted software applications streamline otherwise complex machine-to-machine (M2M) deployments. These solutions enable customers to optimize their operations by collecting, monitoring and efficiently reporting business critical data and desired intelligence from high-value remote assets. For more information, please visit www.calamp.com.

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