



NEWS RELEASE

## CalAmp Awarded Contract to Supply Public Safety Mobile Data Network for Erie County, PA

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### Vital Infrastructure Project Will Enable County-Wide Mobile Data Connectivity to Support Police, Fire and Emergency Medical Service Operations

OXNARD, CA, Mar 13, 2012 (MARKETWIRE via COMTEX) --CalAmp Corp. (NASDAQ: CAMP), a leading provider of wireless products, services and solutions, has been selected by the Erie County, Pennsylvania Department of Public Safety to install a new mobile data network for law enforcement and fire services. The contract includes seven base stations and more than 100 mobile radios, and is scheduled to be completed within a year.

The project calls for the deployment of CalAmp's latest generation native-IP mobile data communications system, which includes Paragon4 base stations and Gemini3 agile dual-band mobile modems with embedded GPS capability for automatic vehicle location. Operating in 800 MHz licensed frequencies, the data communications network will use CalAmp's proprietary Parallel Decode technology for in-motion, high-speed mobile data delivery across 1,500 square miles in Erie County.

The new mobile data communications system replaces an existing private radio network that was installed by CalAmp nearly 12 years ago. The Erie County modernization/update project will assure dependable mobile data connectivity and seamless roaming, resulting in enhanced computer-aided vehicle dispatch, routing and tracking, as well as mobile access to field databases and records, among other capabilities. The project award includes system engineering, implementation and project management services during all phases of the program, and technical support following system deployment.

"In 2011 the Erie County Department of Public Safety 9-1-1 service handled almost 175,000 calls, a nearly 10% increase over the previous year. When it came time to expand our emergency services communications network

and increase its functionality, we turned to CalAmp once again for a reliable mobile data technology solution that can grow to meet our future needs as well," according to Todd Geers, Erie County Director of Public Safety.

Mike Zachan, Senior Vice President and General Manager of CalAmp's Wireless Networks business, said, "We are gratified that Erie County has again selected CalAmp for its mobile communications network. Our versatile Paragon/Gemini Agile Dual-Band IP mobile network meets today's mission-critical requirements with a robust, wide-area mobile data solution. It also lays the foundation for future network enhancements, such as 4G broadband communications, that will help ensure that the 280,000-plus residents of Erie County get the emergency service they need, at the critical times when they need it the most."

#### About CalAmp

CalAmp develops and markets wireless communications solutions that deliver data, voice and video for critical networked communications and other applications. The Company's two business segments are Wireless DataCom, which serves enterprise, utility, and governmental customers, and Satellite, which focuses on the North American Direct Broadcast Satellite market. For more information, please visit [www.calamp.com](http://www.calamp.com).

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SOURCE: CalAmp Corp.