



NEWS RELEASE

CalAmp Awarded Contract to Supply Public Safety Mobile Data Network for City of Buffalo Emergency Services

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Communications Infrastructure Project Will Provide a Platform for Multi-Network Mobile Data Connectivity for Police and Fire Departments

Nov 01, 2012 (Marketwire via COMTEX) --CalAmp Corp. (NASDAQ: CAMP), a leading provider of wireless products, services and solutions, has been awarded a contract to supply the City of Buffalo, NY Emergency Services Department with a 700/800 MHz private mobile data network. CalAmp's contract, through prime contractor United Radio, Inc., of East Syracuse, New York, is valued at \$1.1 million and includes mobile and fixed radio infrastructure, system engineering, implementation and project management services. Delivery will begin this year and is expected to be completed by mid-2013.

The project calls for the deployment of CalAmp's latest generation IP private mobile data system, an advanced communications network that includes CalAmp Paragon 4 base stations and 300 dual-band Gemini ADB mobile radio modems. The project also includes services and software that will enable a multi-network roaming solution combining the private mobile data network with cellular broadband and other communications technologies. Replacing an aging private data system, the CalAmp IP-based mobile data system will support a variety of vital public safety applications via a secure, redundant, private-licensed data infrastructure that will provide the Emergency Services Department complete control of all data communications. In addition, the system will allow remote access to federal, state and local databases and records, as well as other critical data for emergency first-responders in the field.

"Replacing our current system with CalAmp's private data technology and multi-network solution will give us more reliable mobile data connectivity and seamless roaming throughout the City of Buffalo, helping us provide rapid

delivery of life-saving fire and police services to more than 261,000 area residents," stated Robert Andrycha, City of Buffalo Fire Department Communications Supervisor. "Once in place, we will have an emergency response communications system that can expand as our needs grow and allow us to take advantage of a number of communications technologies, including narrowband and broadband, when and where available."

Mike Zachan, General Manager of CalAmp's Wireless Networks business, said, "We are pleased that the City of Buffalo has selected CalAmp for this public safety mobile communications network. As governmental agencies and jurisdictions like Buffalo look to modernize their mission-critical communications infrastructure and prepare for the advent of the nationwide FirstNet LTE public safety wireless network, an integrated public and private radio network approach affords them the ability to bridge present and future capabilities with a single solution that is both versatile and affordable."

About CalAmp

CalAmp develops and markets wireless communications solutions that deliver data connectivity services for critical networked communications and other applications. The Company's two business segments are Wireless DataCom, which serves governmental, enterprise and utility customers, and Satellite, which focuses on the North American Direct Broadcast Satellite market. For more information, please visit www.calamp.com.

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