



NEWS RELEASE

CalAmp Announces Cost-Optimized Expansion of its Vanguard Family of Cellular Routers for Fixed Assets

8/18/2016

Two Additions to the Vanguard Portfolio Provide Cost-Sensitive Options for Secure, Reliable Cellular Connectivity for Industrial and Commercial Applications

IRVINE, Calif., Aug. 18, 2016 /PRNewswire/ -- CalAmp (NASDAQ: CAMP), a leading provider of wireless products, services and solutions, today announced the availability of the Vanguard 400 and Vanguard 600, two cost-optimized cellular routers designed to provide reliable wireless connectivity for monitoring and control of industrial fixed assets. As part of CalAmp's ongoing expansion of its Vanguard™ family of products, the industrial-grade routers are built specifically to deliver mission-critical connectivity for system monitoring and optimal network performance from single carrier platforms with enterprise-grade security to protect against external threats.

The Vanguard 400 is a 3G industrial serial router uniquely designed for rugged energy efficient connectivity to support a broad range of applications, such as remote monitoring and control, Industrial IoT, telemetry applications and intelligent traffic systems. The Vanguard 400 enables a seamless and economical migration from 2G to proven 3G cellular technology. Developed specifically for legacy equipment with serial data ports, the Vanguard 400 meets industry standards including MIL-STD-810G, facilitating wireless connectivity in the most challenging environmental conditions.

The Vanguard 600 is an economical 4G LTE industrial Ethernet router designed with a sleek compact form factor to provide reliable, secure cellular backhaul for fixed industrial data applications including distribution automation, smart grid solutions and remote site applications requiring reliable primary, temporary or back up internet connectivity.

In addition, the Vanguard 400 and Vanguard 600 share two powerful capabilities also available in the full-featured

Vanguard product variant. The embedded Linux-based Open Developer Platform (ODP) allows customers to build intelligence into the Vanguard to support custom markets and application-specific needs. The newest routers in the Vanguard series also seamlessly integrate with DeviceOutlook™, CalAmp's cloud-based enterprise-grade device management and control application, which supports over-the-air deployments and automated provisioning of custom configurations when devices initially connect to the network.

"The Vanguard 400 and Vanguard 600 are purpose-built to provide more attractive options for secure, reliable wireless connectivity for cost-sensitive applications," said Mike Zachan, Senior Vice President and General Manager of CalAmp's Wireless Networks business. "Based on a proven platform with extensive configuration possibilities and ODP option for custom applications, these industrial grade routers provide application-ready, easy-to-provision secure connectivity to improve operational performance."

About CalAmp

CalAmp (NASDAQ: CAMP) is a pure-play pioneer in the connected vehicle and broader Industrial Internet of Things (IoT) marketplace. The Company's extensive portfolio of intelligent communications devices, robust and scalable telematics cloud services, and targeted software applications streamline otherwise complex Machine-to-Machine (M2M) deployments. These devices and solutions enable customers to optimize their operations by collecting, monitoring and efficiently reporting business-critical data and desired intelligence from high-value mobile and remote assets. CalAmp is headquartered in Irvine, California and has been publicly traded since 1983. For more information, please visit www.calamp.com.

CalAmp and the arc logo are among the trademarks of CalAmp and/or its affiliates in the United States, certain other countries and/or the EU. Any other trademarks or trade names mentioned are the property of their respective owners.

AT THE COMPANY:
Garo Sarkissian
SVP, Corporate Development
(949) 600-5600

AT NMN ADVISORS:
Nicole Noutsios
(510) 315-1003
nicole@nmnadvisors.com

Logo - <http://photos.prnewswire.com/prnh/20160706/386726LOGO>

To view the original version on PR Newswire, visit: <http://www.prnewswire.com/news-releases/calamp->

announces-cost-optimized-expansion-of-its-vanguard-family-of-cellular-routers-for-fixed-assets-300312641.html

SOURCE CalAmp