



NEWS RELEASE

## CalAmp And CargoSense Deliver Valuable Insights To Secure Global Airline's High-Value Air Cargo

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CalAmp Telematics with CargoSense Logistics Oversight Monitor, Collect and Report on Environmental Conditions of Sensitive Cargo

IRVINE, Calif. and RESTON, Va., Feb. 14, 2018 /PRNewswire/ -- CalAmp (Nasdaq: CAMP), a telematics pioneer leading transformation in a global connected economy, announced today that it has entered into a partnership with CargoSense, a Software-as-a-Service (SaaS) company that provides logistics oversight for supply chain networks. This partnership will deliver critical telematics information on high-value, sensitive air cargo for one of the world's largest global airlines headquartered in the United States.

The solution will provide the global airline's customers with real-time data and analytics through reports on valuable shipments such as pharmaceuticals, wine, electronics, live freight and perishables that require specific environmental monitoring during transport.

"In supply chain logistics, the game changer is the ability to monitor the health and status of air cargo using IoT solutions so the global airline can provide value-added services and visibility to its business customers and passengers," said Paul Washicko, senior vice president and general manager of CalAmp's Software and Subscription Services business. "We are pioneering an effective and efficient way of maintaining control and monitoring the condition of high-value cargo with detailed real-time environmental data to optimize safe transport from departure to arrival."

The CargoSense platform will ingest pre-, post- and in-flight data collected from CalAmp's SC1000 and SC1100 telematics gateways and iOn Tag™ smart sensor tags that monitor location, temperature, humidity, shock, light and vibration. CargoSense analyzes the aggregated data from the sensor devices via an API feed from the CalAmp

platform to detect critical environmental conditions and movement patterns from one flight segment to the next. This provides the global airline with granular information and greater insight into shipment processes and assists in meeting mandatory reporting requirements on high-value cargo.

"Being able to provide peace of mind and ensuring trust is imperative for airline customers shipping valuable goods," said CargoSense's CEO, Richard Kilmer. "Through our partnership with CalAmp, the global airline will gain real-time insights into the exact status of all its cargo through our comprehensive logistics solution that is unparalleled in transport monitoring today."

## About CargoSense

CargoSense (<http://www.cargosense.com>) is a Software-as-a-Service company that provides robust logistics oversight for supply chain networks. We leverage our machine learning and artificial intelligence process to drive actionable insights to reduce costs and improve efficiencies within complex supply chains that exist in industries such as life sciences, electronics, and food and beverage. Founded by serial entrepreneurs with a history of building successful software services using agile development and customer-focused design, the company is based in Reston, Virginia.

## About CalAmp

CalAmp (Nasdaq: CAMP) is a telematics pioneer leading transformation in a global connected economy. We help reinvent businesses and improve lives around the globe with technology solutions that streamline complex IoT deployments and bring intelligence to the edge. Our software applications, scalable cloud services, and intelligent devices collect and assess business-critical data from mobile assets, cargo, companies, cities and people. We call this The New How, powering autonomous IoT interaction, facilitating efficient decision making, optimizing resource utilization, and improving road safety. CalAmp is headquartered in Irvine, California and has been publicly traded since 1983. LoJack is a wholly owned subsidiary of CalAmp. For more information, visit [calamp.com](http://calamp.com), or [LinkedIn](#), [Twitter](#), [YouTube](#) or [CalAmp Blog](#).

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