

SS&C Technologies (NASDAQ:SSNC)

November 2018

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Leading provider of mission-critical cloud-based software for financial services and healthcare industries with a flexible, on-demand delivery model

SS&C Summary

About

- Founded in 1986, 22,000 employees, 100+ offices worldwide,
- NASDAQ: SSNC (since Q1 2010)

Clients, Revenues

- Approximately 13,000+ clients
- 95% contractually recurring revenues

2018 Guidance

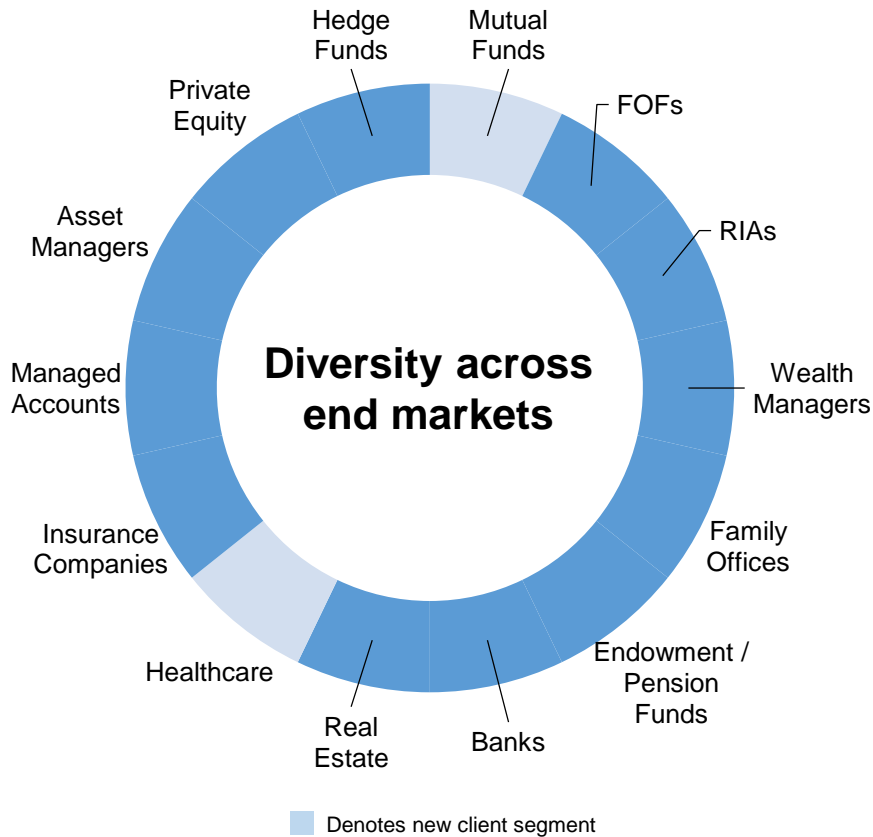
- Adjusted Revenue full year of \$3,421.0 million – \$3,431.0 million
- Adjusted Diluted EPS of \$2.78 – \$2.83

Q3 2018 Financial Highlights

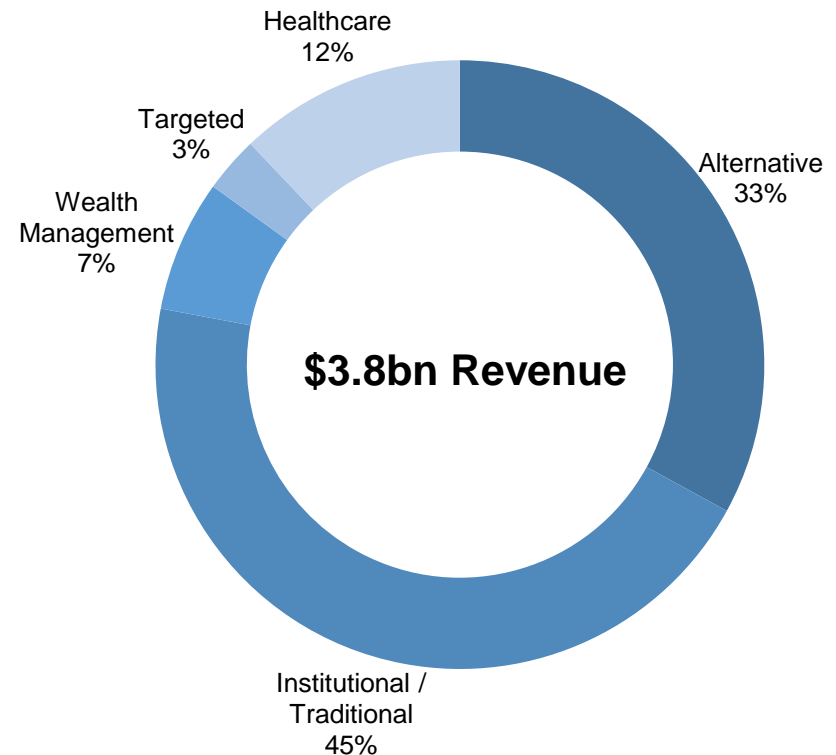
Metric	Q3 2018	Q3 2017	\$ +/-	% +/-
Adjusted Revenue (\$mm)	\$1,002.9	\$419.5	\$583.8	139.0%
Adjusted Consolidated EBITDA (\$mm)	\$365.9	\$178.8	\$187.1	104.6%
Adjusted Net Income (\$mm)	\$199.8	\$105.5	\$94.3	89.4%
Operating Cash flow nine months ended September 2018 and 2017 (\$mm)	\$322.4	\$308.5	\$14.0	4.5%
Adjusted Diluted Earnings Per Share	\$0.79	\$0.50	\$0.29	58.0%

Highly Diversified Business

SS&C + DST client footprint



SS&C + DST Pro Forma 2017 revenue⁽¹⁾⁽²⁾



(1) Pro forma combined revenue as of December 31, 2017.

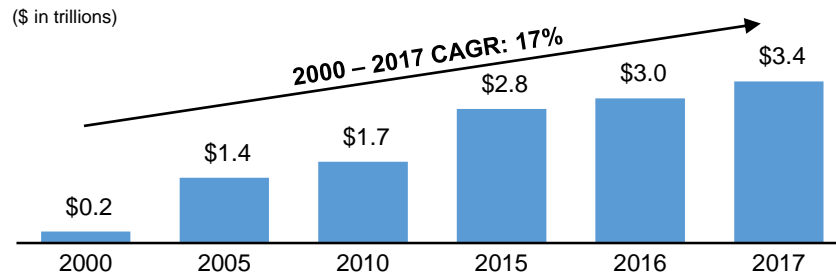
(2) For DST: Alternative includes ALPS; Institutional / Traditional includes Asset Manager Solutions and Brokerage Solutions; Wealth Management includes Retirement Solutions and Distribution Solutions; Healthcare includes Pharmacy Solutions and Medical Solutions.

Industry Dynamics

Attractive Industry Dynamics

Hedge Fund AuM

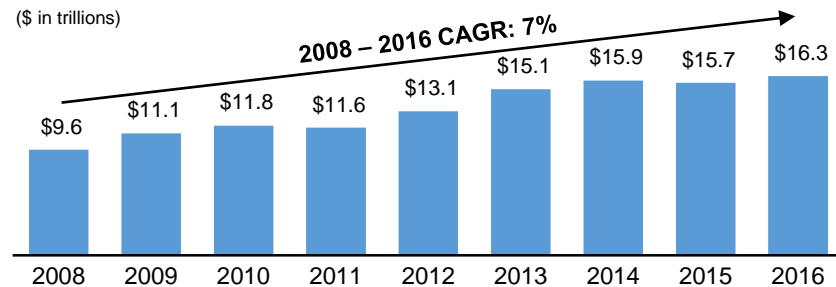
(\$ in trillions)



Source: BarclayHedge, Feb. 2018.

Mutual Fund Net Assets

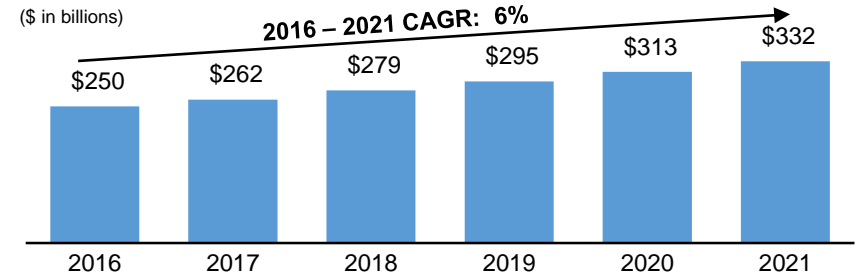
(\$ in trillions)



Source: Statista Apr. 2017, ICI Factbook, 2017.

Total Worldwide Banking and Securities Industry Spending in Software and IT Services

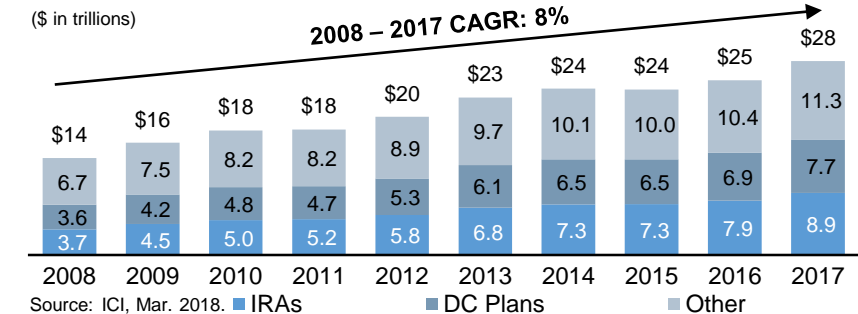
(\$ in billions)



Source: Gartner, Oct. 2017.

U.S. Total Retirement Assets

(\$ in trillions)



Market Drivers



Globalizing Wealth



Information Anytime,
Anywhere



Increasing Regulatory
Burdens



Cloud Capabilities

The Financial Industry Relies on SS&C

\$45
TRILLION



in financial
assets

40



fund
administrators

9

OUT OF
TOP 10



prime
brokers

39

OF THE
TOP 100



hedge
funds

Top 20

LARGEST
ASSET MANAGERS



Distribution
Solutions

60.3
MILLION
TA ACCOUNTS



Asset Manager
Solutions

\$2
TRILLION



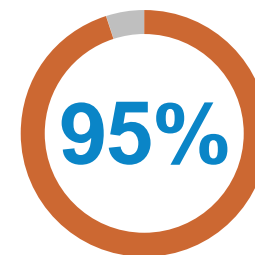
Regulatory
Filings

99%



of all US
Commercial Paper

95%



of all US
Municipal Bonds

LARGEST
SaaS
PROVIDER



Retirement
Solutions

Market In Transition – Fund Administration

Alternatives Administrator Ranking 2018 (AUA \$bil)*

	Company	Alternative AUA (\$bil)	%
1	SS&C GlobeOp	\$1,680	19%
2	State Street	\$1,270	15%
3	Citco	\$1,156	14%
4	Bank of New York	\$913	11%
5	Northern Trust	\$508	6%
6	SEI	\$529	6%
7	MUFG	\$439	5%
8	Morgan Stanley	\$271	3%
9	U.S. Bancorp	\$219	3%
10	Gen II	\$175	2%
	Total Top 10	\$7,142	84%
	Total Reported	\$8,496	100.0%

- Market leader within the alternative fund administrator market SS&C administers over \$1.6 trillion in alternative AuA which includes hedge funds, private equity, funds of funds, and real assets
- Between 2013 and 2018, SS&C has increased market share from 9% to 19%

*Source: eVestment Alternative Administration Survey 2018 (May), SS&C AUA records as of Q2 2018

Highly Diversified Client Base

Client Base of ~12,000

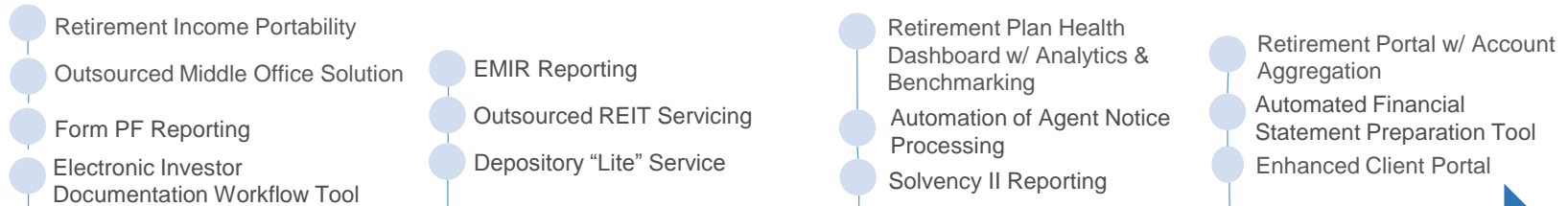


Diversity across end markets

- Market-leading businesses in alternative fund administration, mutual fund administration and healthcare solutions business
- DST acquisition Significantly expands SS&C's customer base in traditional and institutional investment management
- DST acquisition also increases SS&C's banks, broker-dealers, distribution companies, insurance companies and retirement companies

Unrivalled Ability to Innovate

Product Development History Since 2011...



2011

2012

2013

2014

2015

2016

2017

2018

- Risk Reporting Service
- Cloud-Based Hosting & Mobile Private Equity Admin. Offering
- Retirement Guidance and Planning Tools
- Advisor Communications
- Retirement Plan Health Analytics

- FATCA Reporting
- Voice Recognition Embedded w/in Fund Admin. IOS App
- PEO / MEP Features & Functionality

- Mortgage Origination & Servicing Solution
- Advisor Workstation & Practice Management
- Rollover Solutions

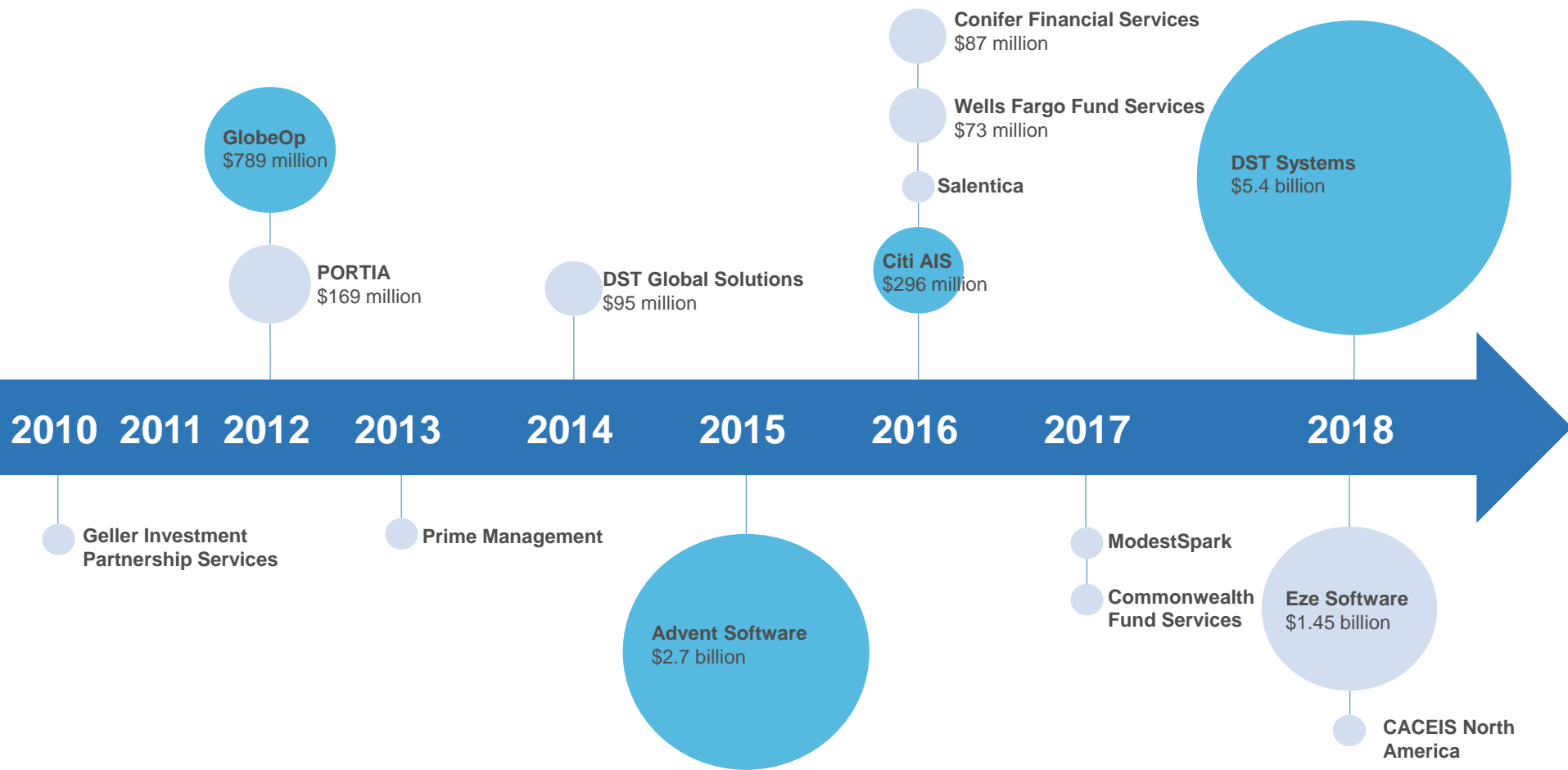
- SEC Modernization Regulatory Reporting
- Asset Manager Investment & Portfolio Management Platform
- Complete Portfolio Monitoring Service for Credit Managers
- Learning Center – Investor Education & Content
- Fee Equalization, Recovery, & Recapture for Fiduciary Services



Leveraging a growing collection of intellectual property and industry experts, SS&C continues to deliver **new products and functional enhancements year-over-year**

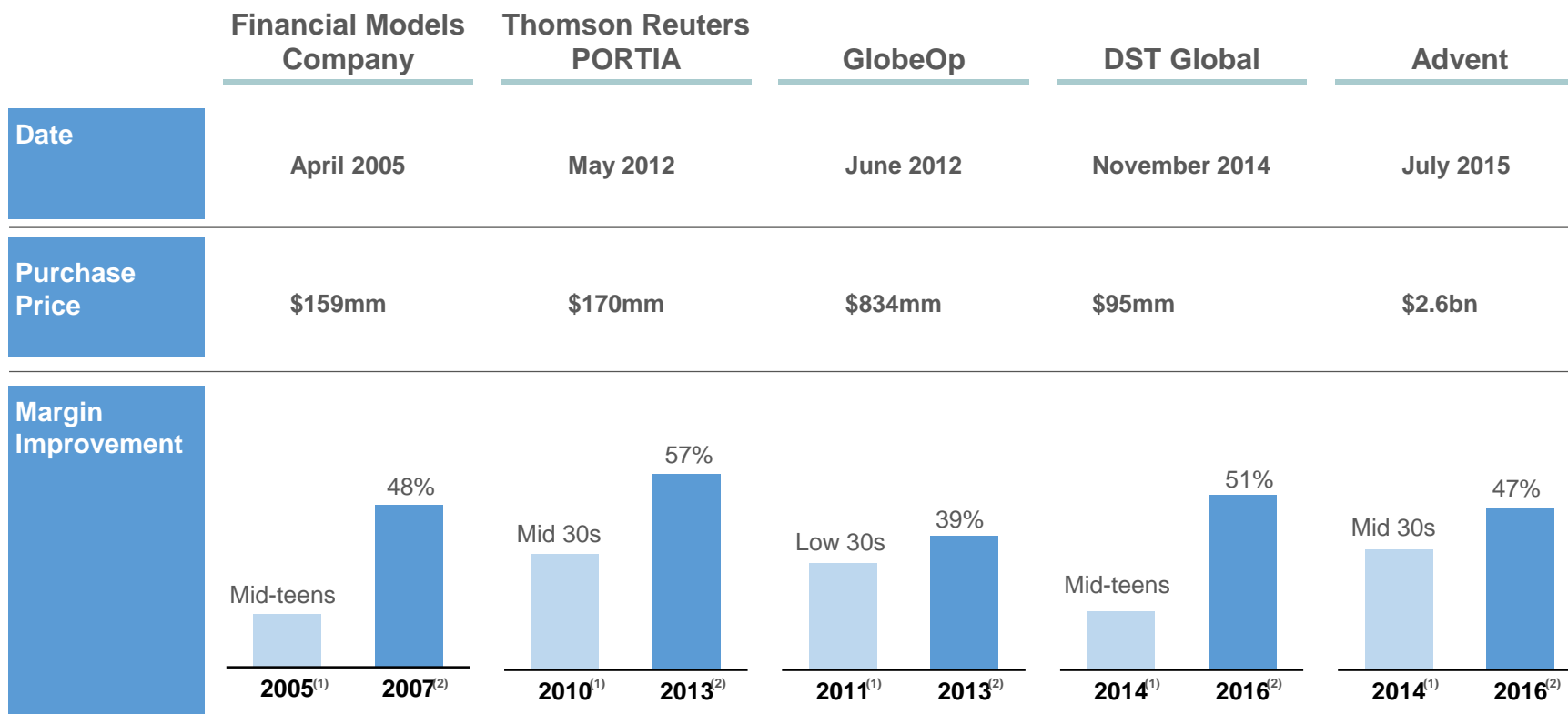
Acquisition History

Shareholder Friendly Acquisition Strategy



SS&C has built through acquisitions one of the strongest portfolios of intellectual property in investment systems and services

Proven Acquisition Track Record



Demonstrated ability to improve operating margin

- (1) Pre-acquisition margin is calculated by dividing adjusted EBITDA by revenues, in each case for the last 12 months available prior to the acquisition by SS&C. Pre-acquisition adjusted EBITDA is calculated from financial information provided by the acquiree and may not be calculated in exactly the same manner as post-acquisition consolidated EBITDA as described in footnote (2), although management believes the calculations to be similar in all material respects.
- (2) Post-acquisition margin is calculated by dividing consolidated EBITDA by revenues, in each case for the 12 months ended for the period presented. Post-acquisition consolidated EBITDA is calculated as EBITDA, as defined below, adjusted to exclude stock based-compensation, capital based taxes, EBITDA of acquired businesses and costs savings, non-cash portion of straight-line rent expense purchase accounting adjustments and other adjustments permitted in calculating covenant compliance under the SS&C credit facilities. EBITDA represents net income before interest expense, income taxes, depreciation and amortization.

DST Integration Update



Spoken to 700+ clients since close



One of our largest clients recently recommitted to SS&C with a multi-year deal



Welcomed key hires – Ellen Duffield and Robert Darmanin



Rolling out WalletShare to the UK market



Launched Client Monitoring Program (CMP)



52% of DST employees now receive direct equity participation



All salaried employees eligible for bonuses



Increased 3 year synergy target to \$220 to \$240 million

SS&C's Acquisition of Eze Software

On October 1st, SS&C Technologies Inc. acquired Eze Software Group for \$1.45bn in cash. Eze is a leading provider of software and trading solutions and technology services for hedge funds.

Overview

- Purchase price represents 13.8x FY2017 EBITDA and 10.7x based on run-rate synergies of \$30mm
- Immediately accretive to Adj. EPS for SS&C before synergies
- 1,000 + talented employees

Transaction Rationale



Further expands SS&C's MarketTrader platform and enhances SS&C's front office capabilities



Both SS&C and Eze benefit from increasing regulatory burdens, globalization, digitalization and increased outsourcing



SS&C will be able to leverage its existing long only relationship to expand Eze's offering into this market



Financially attractive transaction, with identified cost savings and cross-sell opportunities

SS&C's Acquisition of Intralinks

On September 6th, SS&C Technologies Inc. announced an agreement to acquire Intralinks for \$1.5 billion, consisting of \$1 billion in cash and \$500 million in SS&C stock. Intralinks is a leading financial technology provider for the global banking, deal making and capital markets communities.

Overview

- Purchase price represents 10.9x expected 2018 adj. EBTIDA and 9.8x based on \$15 million run-rate synergies
- Immediately accretive to Adj. EPS for SS&C before synergies, and leverage neutral
- 800+ talented employees
- The acquisition is expected to close in the fourth quarter subject to clearances by the relevant regulatory authorities and other customary closing conditions

Transaction Rationale



Strong financials with top line growth of 8-9% per annum, recurring revenues, and high operating margins



World class, secure technology that is leveragable throughout our enterprise

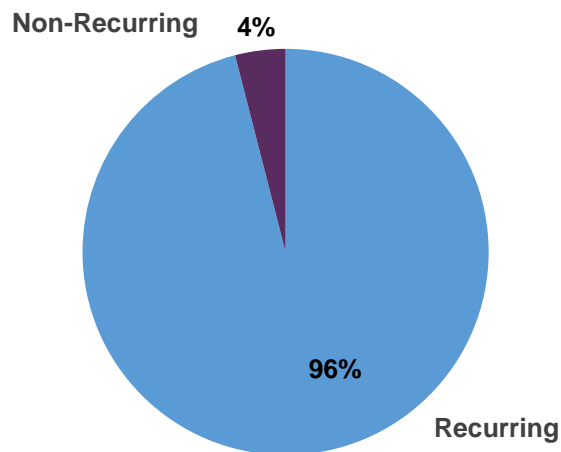


Clear cross sell and upsell opportunities with Intralink's 3,000 bank, alternative, and blue chip corporate clients

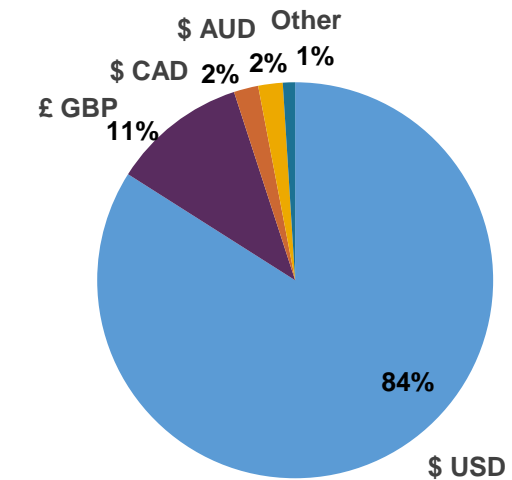
Financials

Revenue Distribution

LTM 9/30/18 Business Distribution

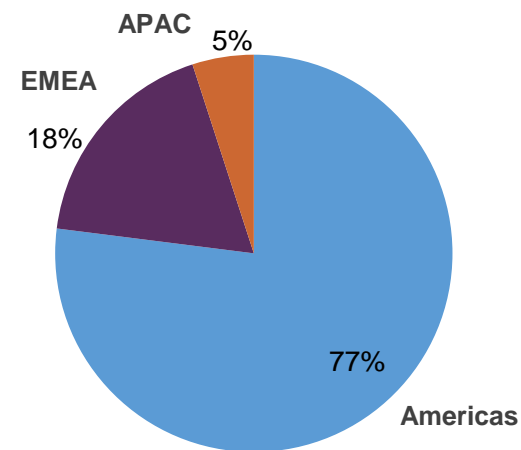


LTM 9/30/18 Currency Exposure

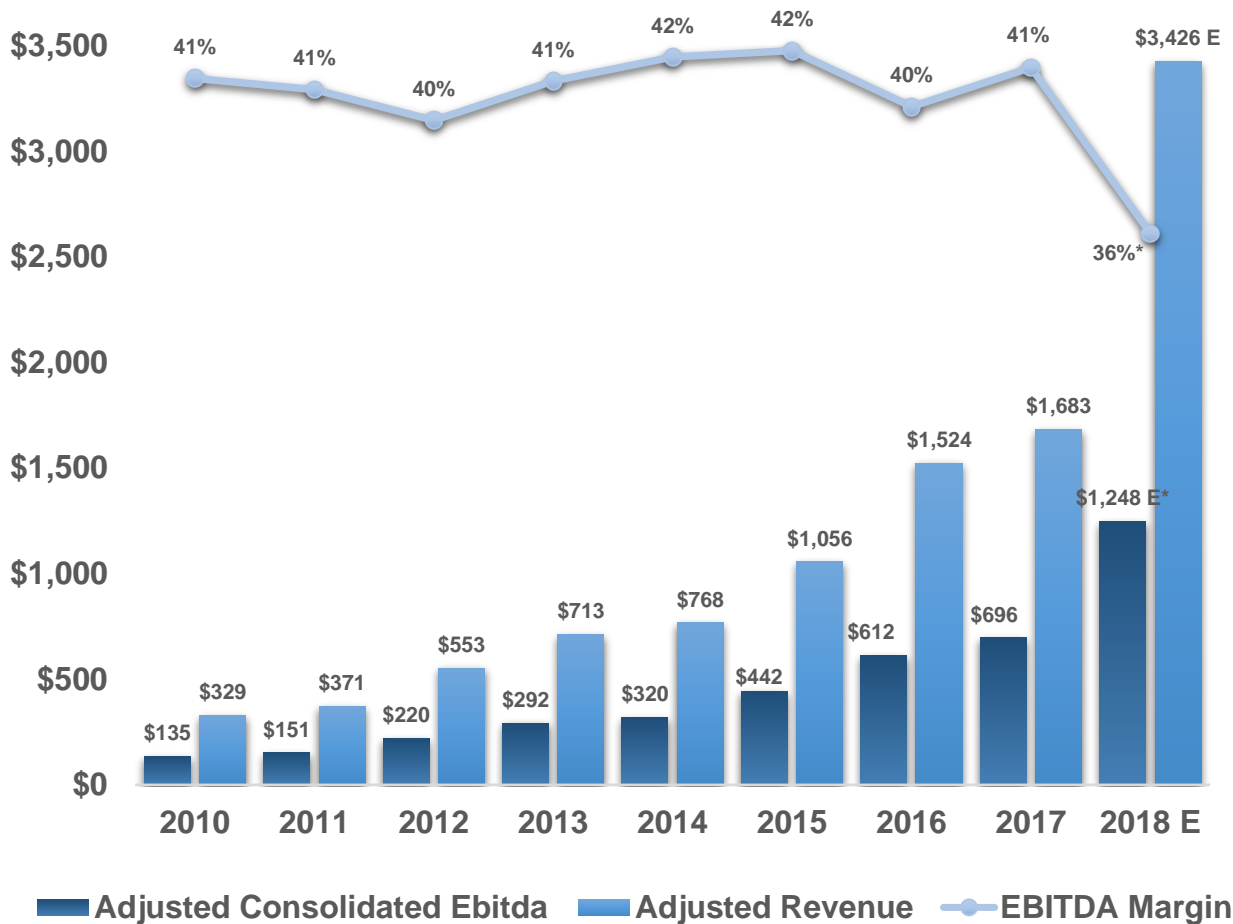


Other: € EUR, RM, ฿ THB, \$ SGD, ZAR, ¥ CNY, \$ HKD

LTM 9/30/18 Geographic Distribution



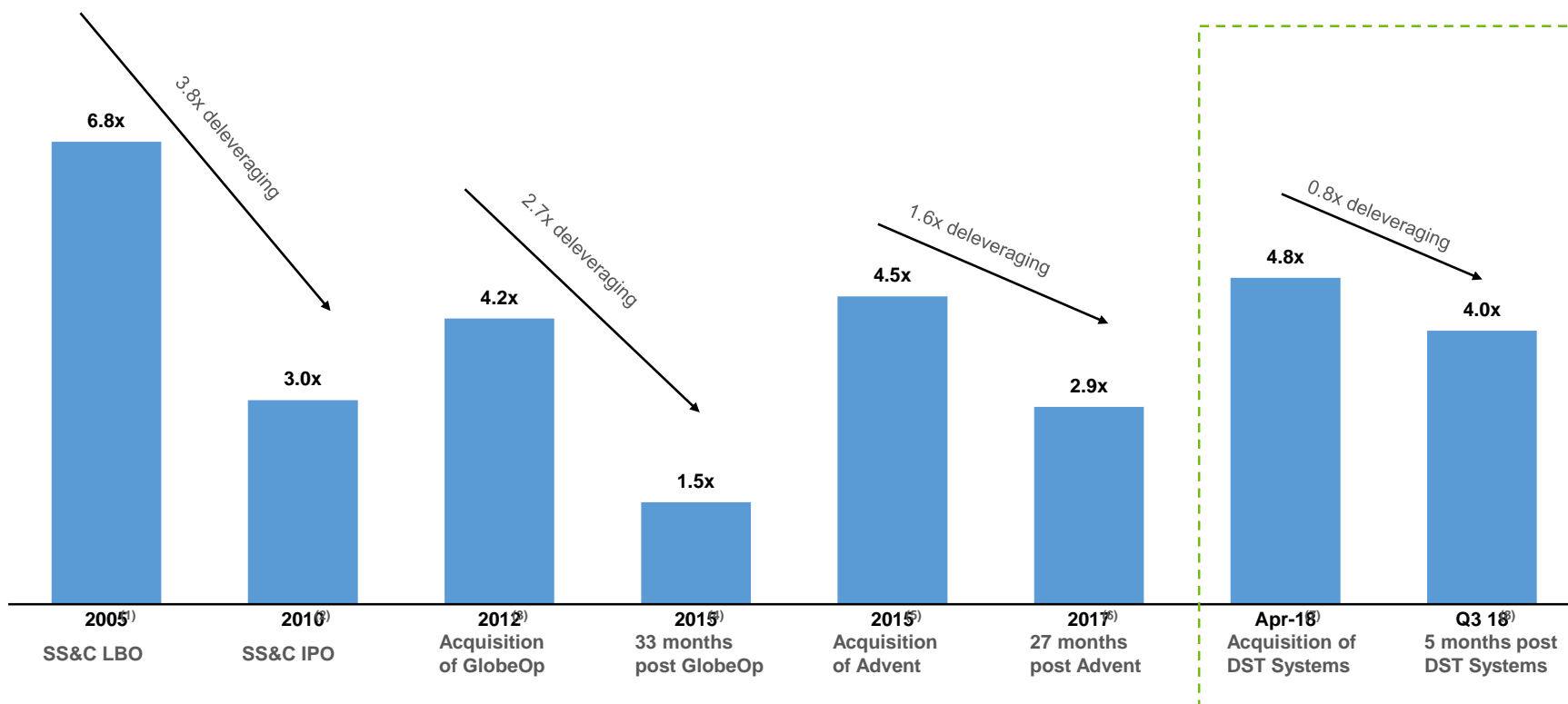
High Margin Business Model



- Strong Revenue performance and high margin business model
- Q3 2018 Adjusted Revenue increased 139.0% to \$1002.9 million compared to Q3 2017
- Q3 2018 Adj. Con. EBITDA is \$365.9 million, increased 104.6% since Q3 2017

Successful History of Deleveraging

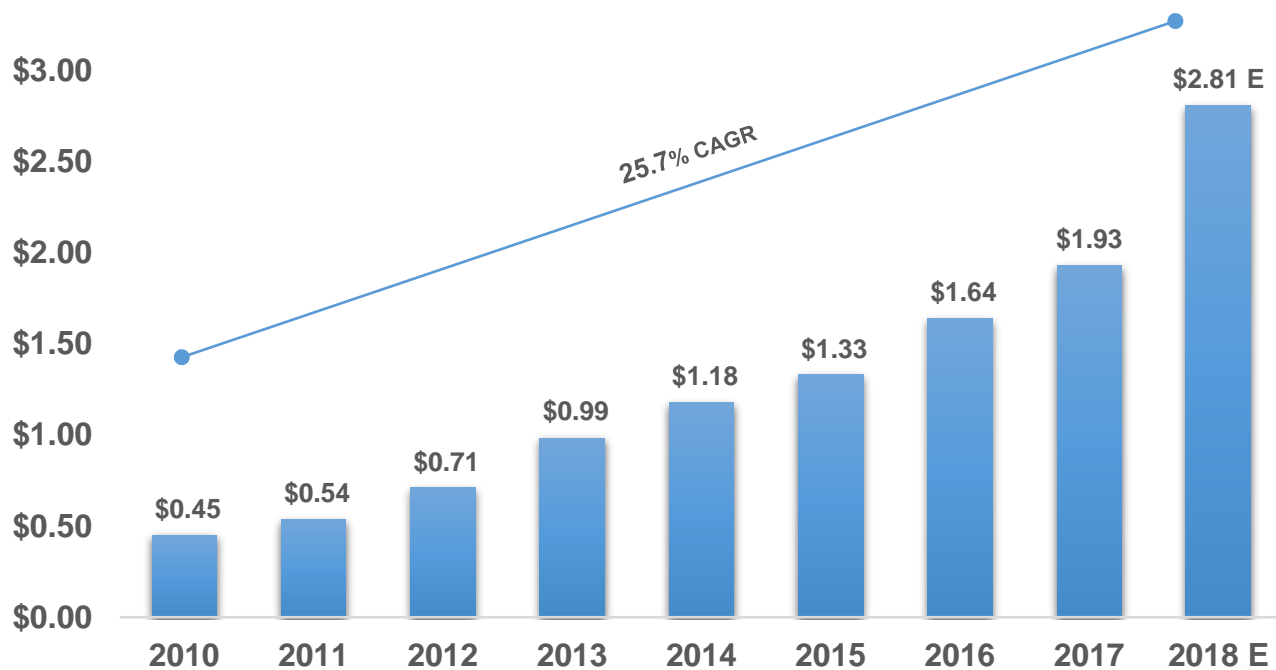
Historical Leverage (reflected as net debt / consolidated EBITDA)



- (1) Balance sheet data and LTM consolidated EBITDA as of 9/30/05, as adjusted to give effect to the debt incurred related to the leveraged buyout.
 (2) Balance sheet data and LTM consolidated EBITDA as of 3/31/10.
 (3) Balance sheet data and LTM consolidated EBITDA as of 6/30/12.
 (4) Balance sheet data and LTM consolidated EBITDA as of 3/31/15.

- (5) Balance sheet data and LTM consolidated EBITDA as of 9/30/15.
 (6) Balance sheet data and LTM consolidated EBITDA as of 12/31/17.
 (7) Balance sheet data as of 4/16/18 closing of DST transaction. LTM consolidated EBITDA as of 12/31/17. Consolidated EBITDA assumes \$150mm of identified DST synergies at 4/16/18.
 (8) Balance sheet data and LTM consolidated EBITDA as of 6/30/18. Consolidated EBITDA assumes \$175mm of identified DST synergies at 6/30/18.

Adjusted Diluted EPS Since 2010 IPO



- Q3 2018 adjusted diluted EPS \$0.79
- 25.7% CAGR since SSNC's 2010 IPO

SS&C Investment Thesis

- Revenue predictability with 96% contractually recurring revenues
- Sticky customer base, 95% LTM revenue retention rate
- Industry leading margin profile
- Shareholder focused capital allocation strategy

