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8x8 Partners with Jenne to Distribute Communications Cloud Solutions in the U.S.

New partnership enables prominent value-added distributor to add 8x8 cloud-based unified communications, team collaboration, contact center solutions to portfolio

SAN JOSE, Calif.--(BUSINESS WIRE)-- 8x8, Inc. (NASDAQ:EGHT), the world's first Communications Cloud provider, and Jenne, Inc., a leading value-added distributor of technology products and solutions focusing on voice, video, data networking, premise security and the cloud, announced today a partnership to bring 8x8's integrated, enterprise-grade cloud communications, contact center and team collaboration solutions to mid-market and enterprise companies in the U.S. through a value-added distribution model.

"Companies are turning to cloud communications, contact center and collaboration solutions to gain a competitive advantage, and accelerate business productivity and profitability. We are very excited to introduce the 8x8 Communications Cloud™ to our value-added resellers (VARs) and integrators," said Patrick Howard, Senior Director of Cloud Solutions and Product Management at Jenne, Inc. "8x8 is recognized throughout the industry as a global cloud communications leader and adding their unified communications, contact center and team collaboration solutions to our portfolio is a big win for Jenne partners as they help mid-market and enterprise companies move their businesses to the cloud."

The 8x8 and Jenne partnership demonstrates a joint commitment to equipping the channel with state-of-the-art technology, tools and training to accelerate business growth through the offering of cloud communications and collaboration solutions in a value-added distribution model.

"Jenne is a well-known, highly reputable value-added distributor with deep market expertise. Their partner ecosystem represents many of the leading VARs in the country," said Christopher Peters, Global Channel Chief at 8x8. "Partnering with Jenne aligns closely with 8x8's renewed efforts to scale our global sales and marketing go-to-market strategies. We look forward to working with them to help solve businesses' toughest communications, customer engagement and collaboration challenges."

About Jenne, Inc.

Jenne, Inc., headquartered in Avon, Ohio, is a leading value-added distributor of technology products and solutions focusing on voice, video, data networking, premise security and the cloud, including equipment and software for the enterprise and SMB markets. Since the company's founding in 1986, Jenne has been committed to providing value added resellers with a broad product selection, competitive pricing, on-time accurate delivery, outstanding technical support plus ongoing sales and technical training through Jenne University. More than 180 major manufacturers partner with Jenne including Avaya, ADTRAN, Extreme Networks, Hanwha Techwin, Konftel, Mitel, Lifesize, Panasonic, Plantronics, Spectralink, Status Solutions, Vidyo, VTech and Yealink.

About 8x8, Inc.

8x8, Inc. (NASDAQ:EGHT) is the provider of the world's first Communications Cloud that combines unified communications, team collaboration, contact center, and analytics in a single, open and real-time platform. 8x8 eliminates information silos to expose vital, real-time intelligence across multiple clouds, applications and devices to improve individual and team productivity, business performance and customer experience. For additional information, visit www.8x8.com, or connect with 8x8 on [LinkedIn](#), [Twitter](#), [Google+](#) and [Facebook](#).

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