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8x8 and Regus Expand Global Cloud Communications Partnership

World's Largest Provider of Flexible Workspaces Expands its Deployment of 8x8 Cloud Communications Services to 17 Countries

SAN JOSE, Calif.--(BUSINESS WIRE)-- [8x8, Inc.](#) (NASDAQ:EGHT), the world's first Communications Cloud, today announced that it has agreed with IWG plc (formerly Regus), the world's largest provider of flexible workspaces, to expand the companies' existing contract for cloud-based unified communications (UC) services to add 13 new countries and a broader range of service options for Regus customers. 8x8 currently provides UC services to Regus office centers in four countries, for use by on-site customers and employees, as well as remote workers in those regions. The companies have also agreed to extend the term of their contract to 2020.

To date, 8x8 has deployed approximately 20,000 UC seats to select Regus office centers in the United States, United Kingdom, Ireland and Germany. The new agreement provides a framework to accelerate the deployment of office centers in these countries, to launch services in 13 new countries, and to offer Regus clients the ability to layer additional communications, collaboration and contact center services on top of the basic UC service offering. Under a separate project, 8x8 also currently provides Virtual Contact Center services to Regus contact center agents in roughly 100 countries across six continents.

"Having recently completed a comprehensive review of the latest trends, advancements and providers in the cloud communications industry, we have selected 8x8 as our preferred global partner for migrating the users in these additional markets to next generation communications," said Andre Sharpe, Chief Information Officer and Head of Global Business Development for Regus. "We want to provide our hundreds of thousands of business customers that currently utilize our traditional on-premises voice services with access to the most reliable and advanced cloud-based communications services available, including mobile apps, messaging, web and video conferencing, collaboration and contact center. 8x8's services have been instrumental thus far in advancing our global communications and contact center initiatives, and we are pleased to extend our partnership for this next phase of our deployments."

"Regus' commitment to workplace flexibility is bolstered by the capabilities of the 8x8 Communications Cloud," said Bryan Martin, Chairman and Chief Technology Officer of 8x8, Inc. "The combination of our open cloud platform with Regus' information services and systems will enable automated, on-demand services to Regus clients worldwide. We look forward to our continued partnership and shared vision with Regus to enable their clients to truly realize the benefits of flexible work and to ensure they have access to the most advanced communications, collaboration, mobility, contact center and analytics services."

About 8x8:

8x8, Inc. (NASDAQ:EGHT) is the world's first Communications Cloud that combines unified communications, team collaboration, contact center, and analytics in a single, open and real-time platform. 8x8 eliminates information silos to expose vital, real-time intelligence across all clouds, applications and devices to improve individual and team productivity, business performance and customer experience. For additional information, visit www.8x8.com, or connect with 8x8 on [LinkedIn](#), [Twitter](#), [Google+](#) and [Facebook](#).

About Regus:

Regus is the world's largest provider of flexible workspace solutions, with customers including some of the most successful entrepreneurs, individuals and multi-billion dollar corporations. The Regus network includes almost 3000 business centers, spanning almost 900 cities across 120 countries. Through our range of office formats, as well as our growing mobile, virtual office, and workplace recovery businesses, we enable people and businesses to work where they want, when they want, how they want, and at a range of price points. Founded in Brussels, Belgium, in 1989, Regus is based in Luxembourg and listed on the London Stock Exchange.

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8x8, Inc.

John Sun, 408-692-7054

john.sun@8x8.com

or

InkHouse for 8x8

Brittany Hendrickson, 415-299-6370

8x8@inkhouse.com

Source: 8x8

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